

FIG. 1A

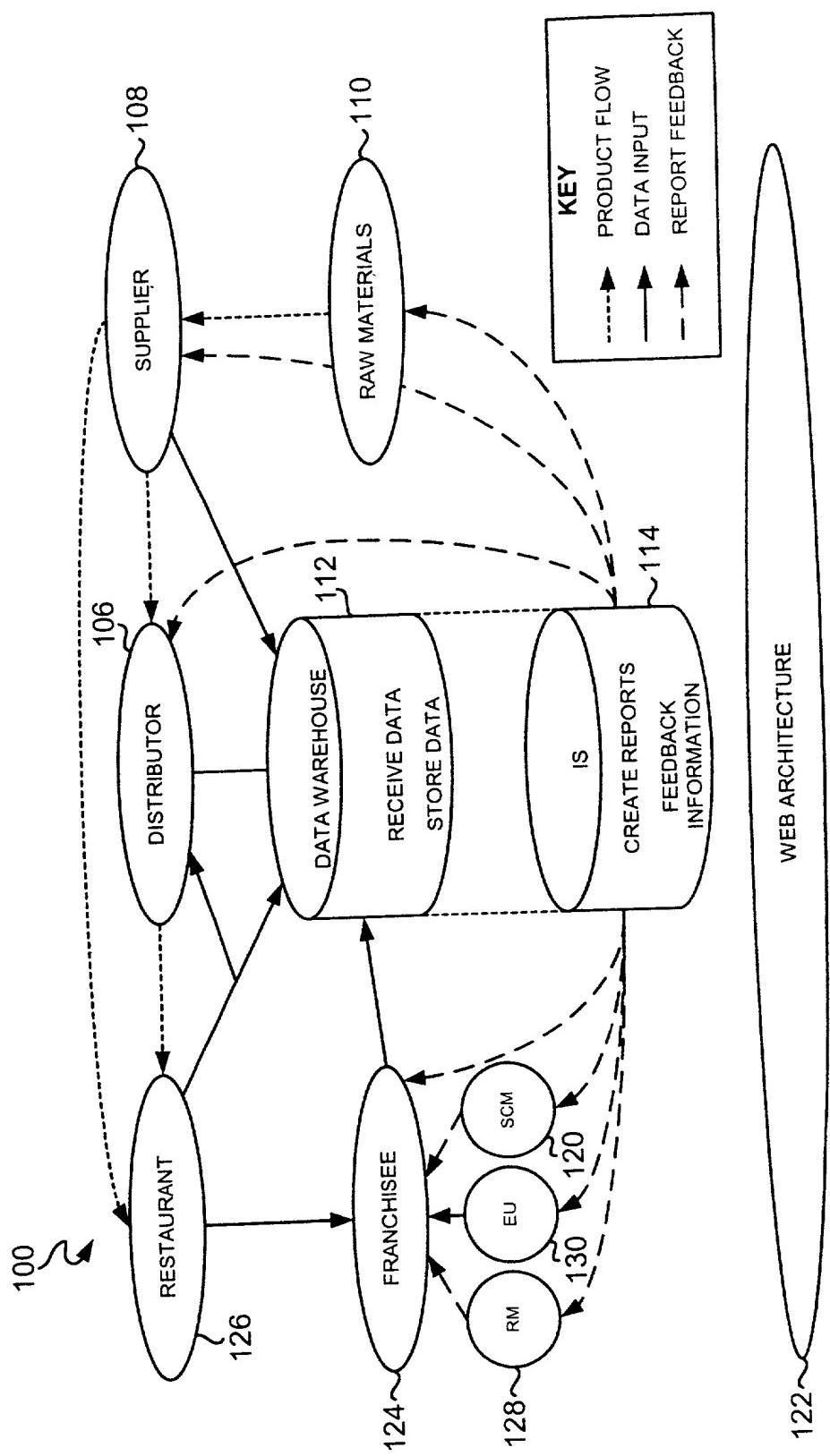


FIG. 1B

096,655,656,657,658,659

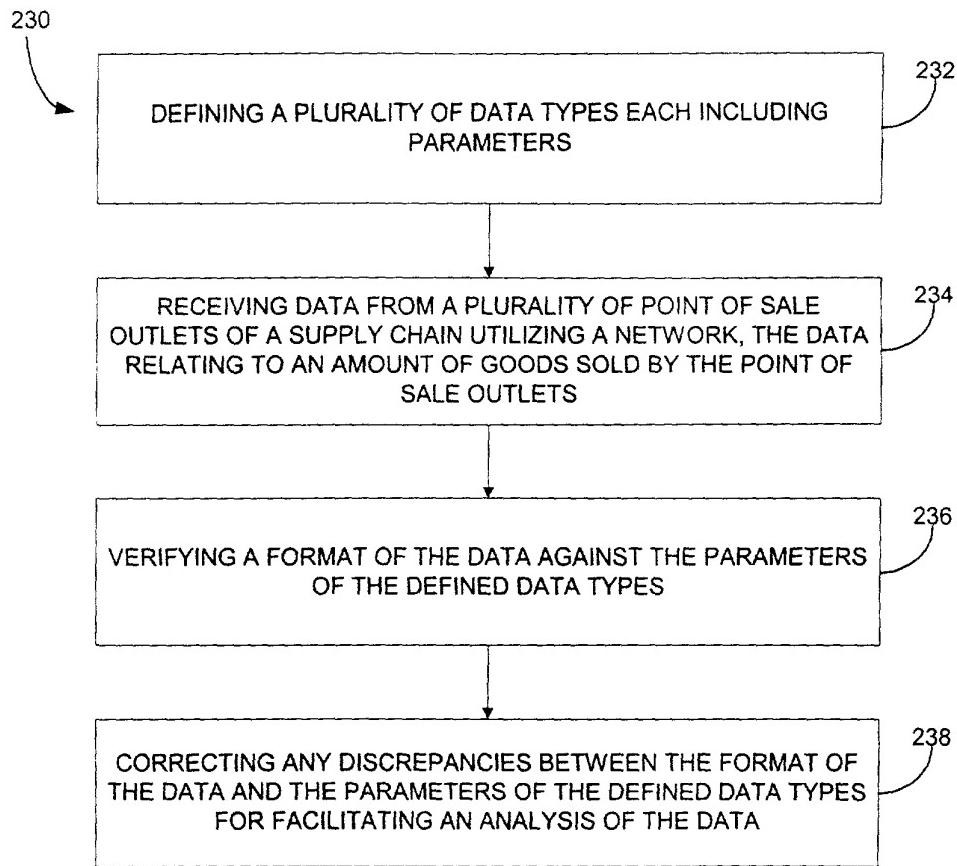


FIG. 2

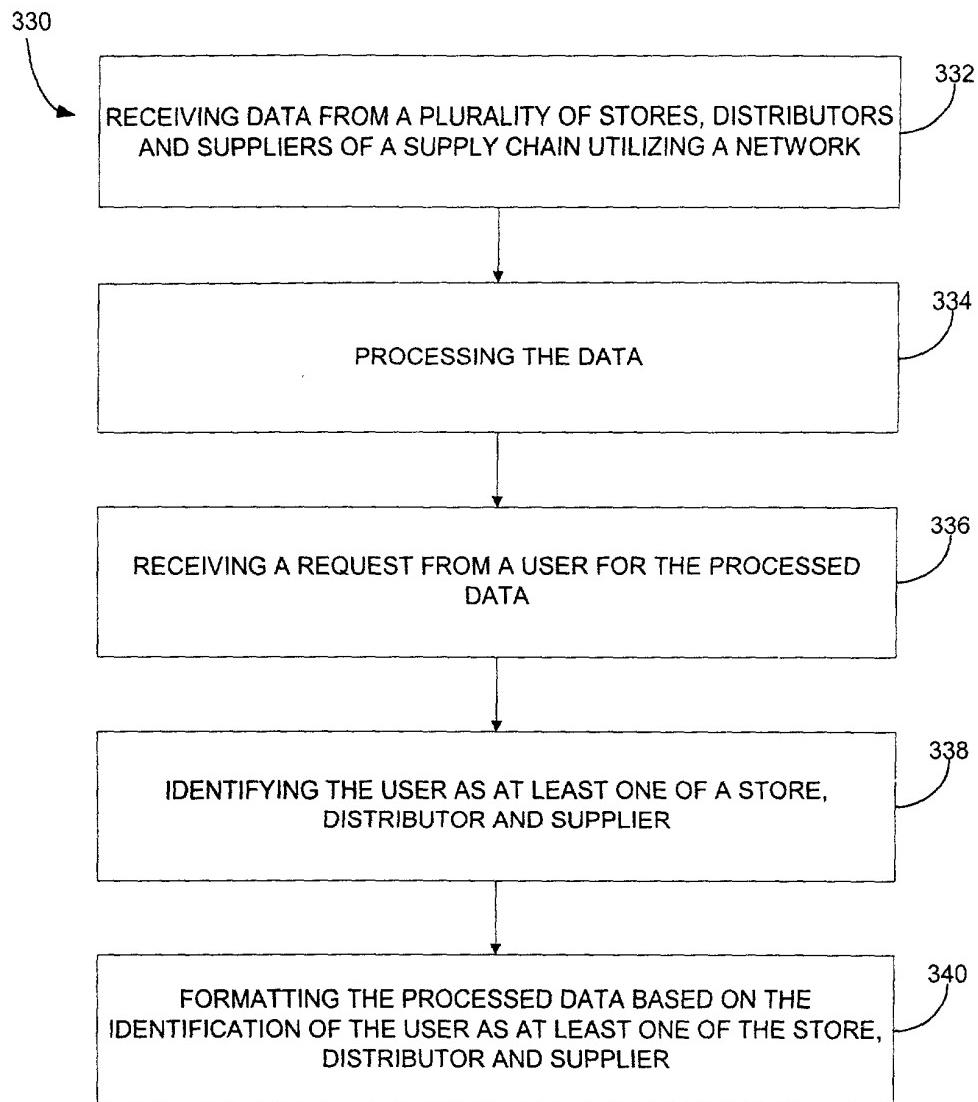


FIG. 3

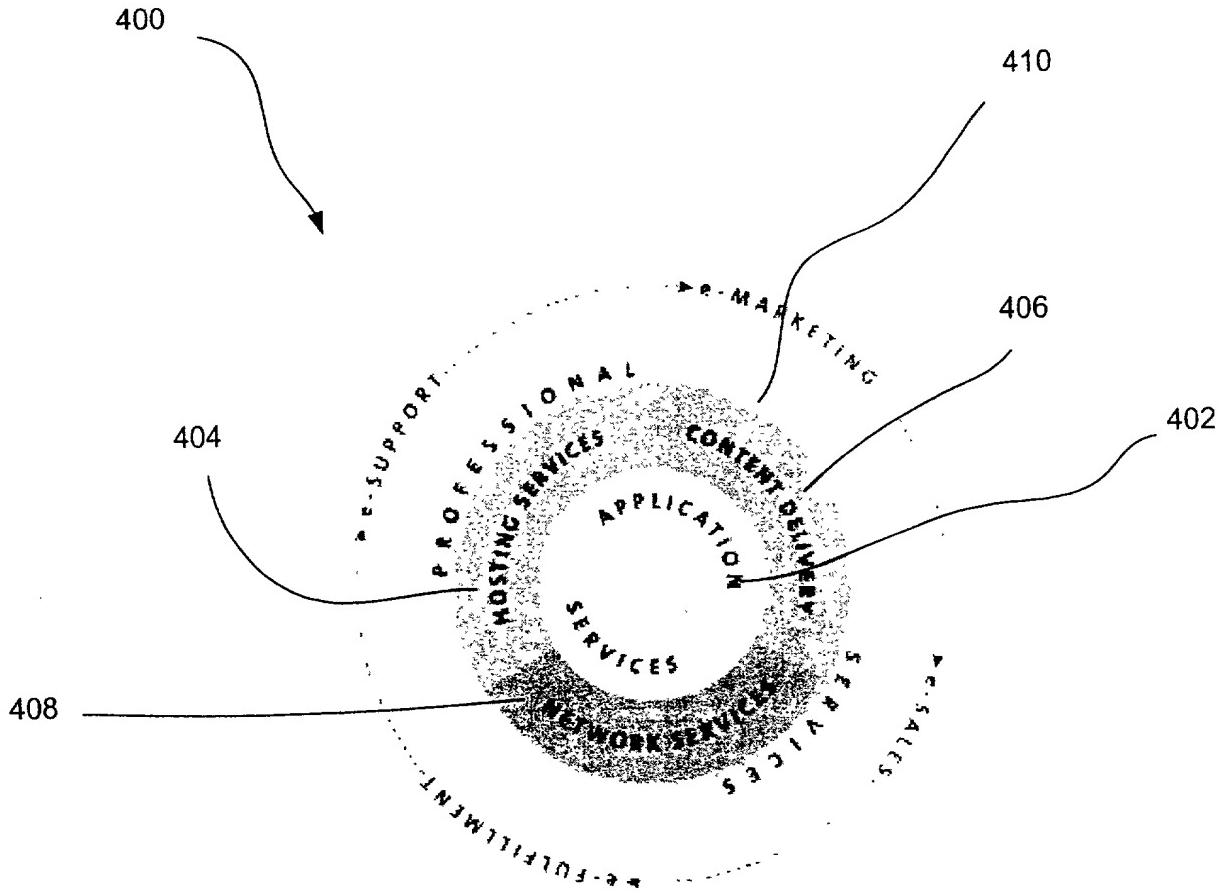


Fig. 4

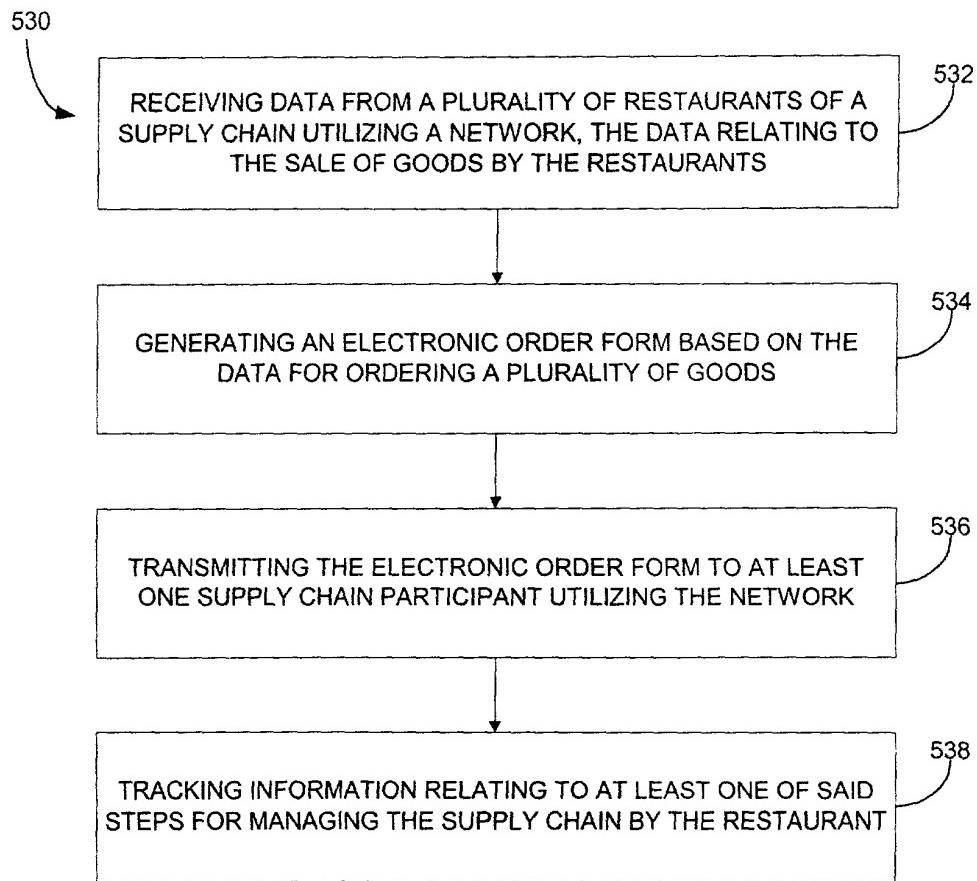


FIG. 5

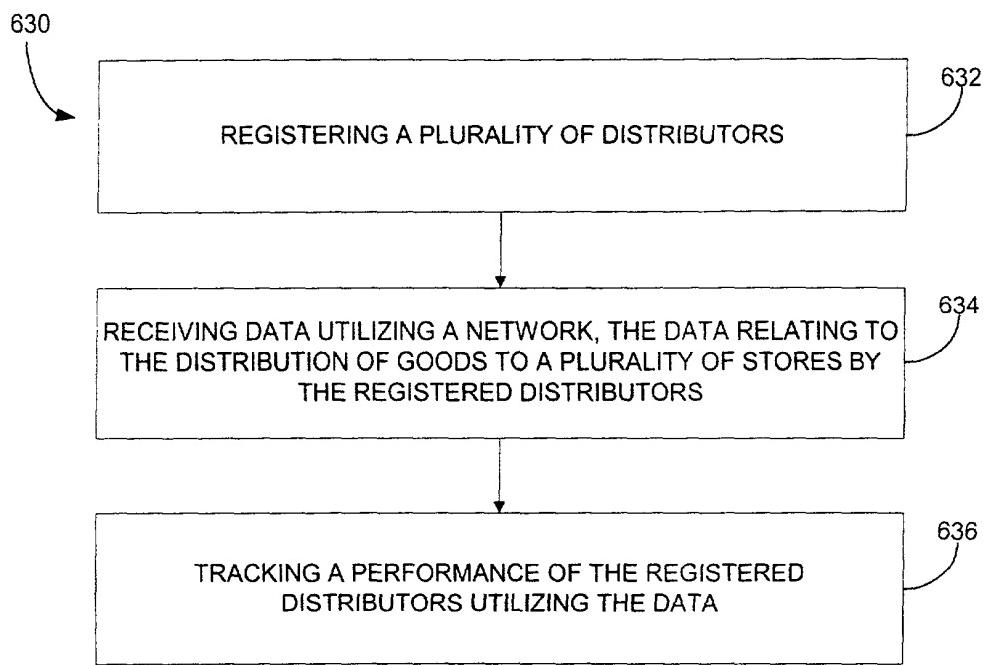


FIG. 6

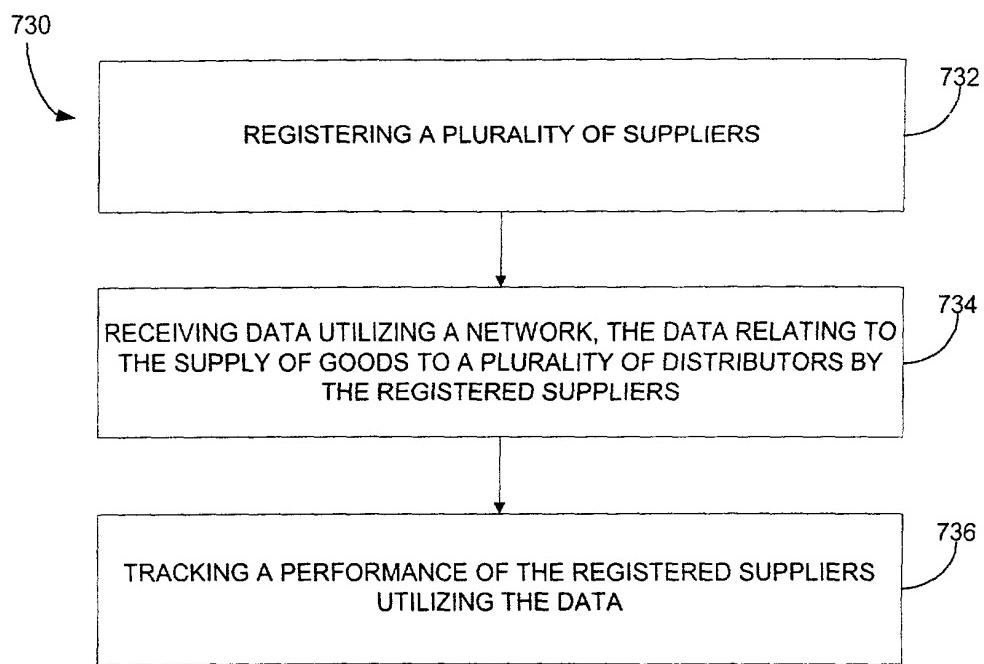


FIG. 7

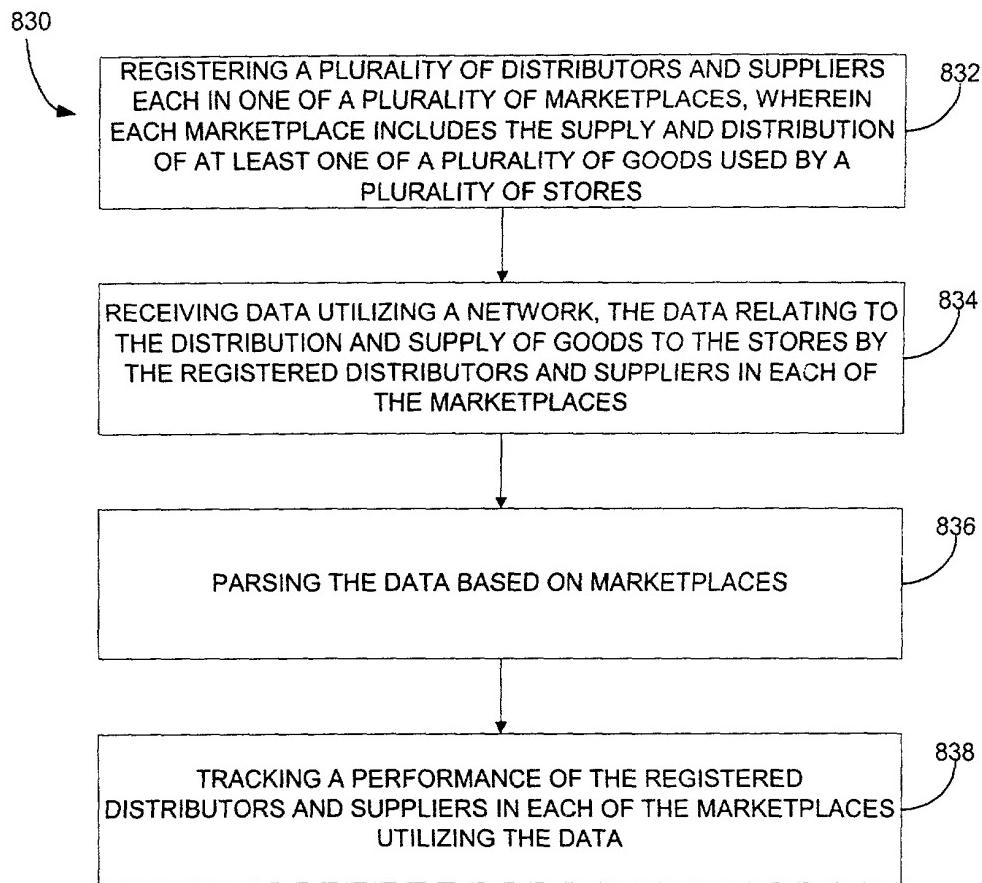


FIG. 8

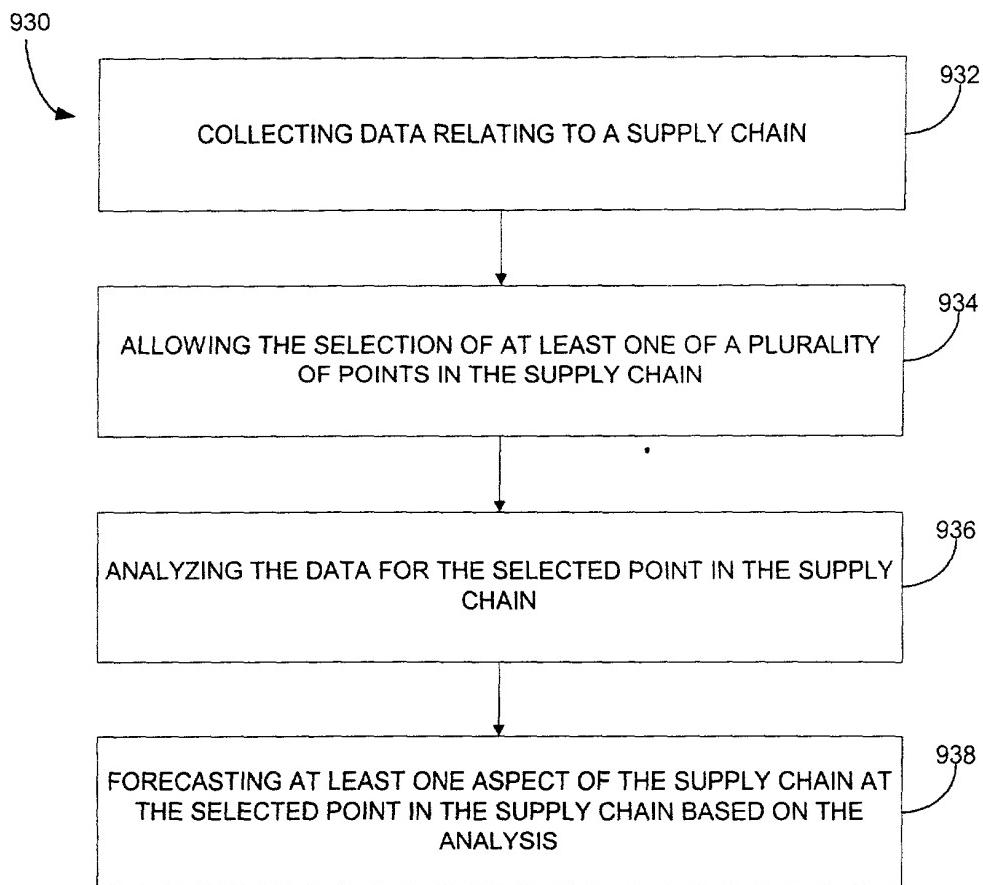


FIG. 9

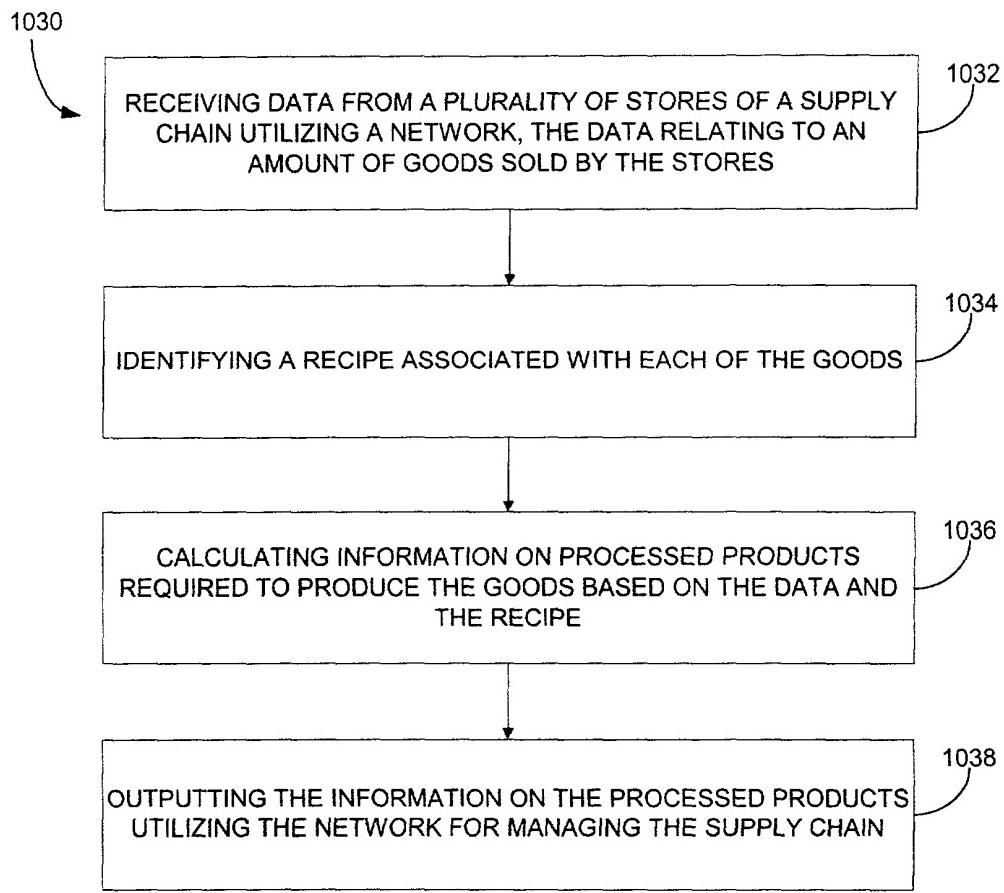


FIG. 10

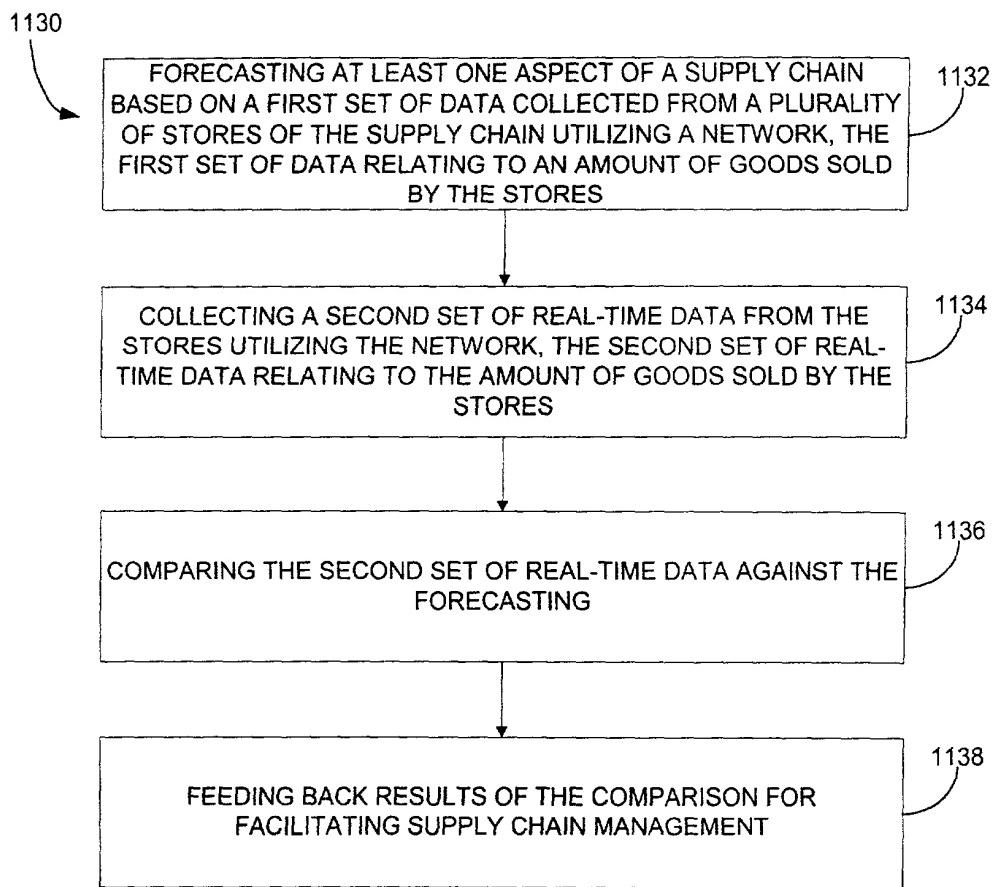


FIG. 11

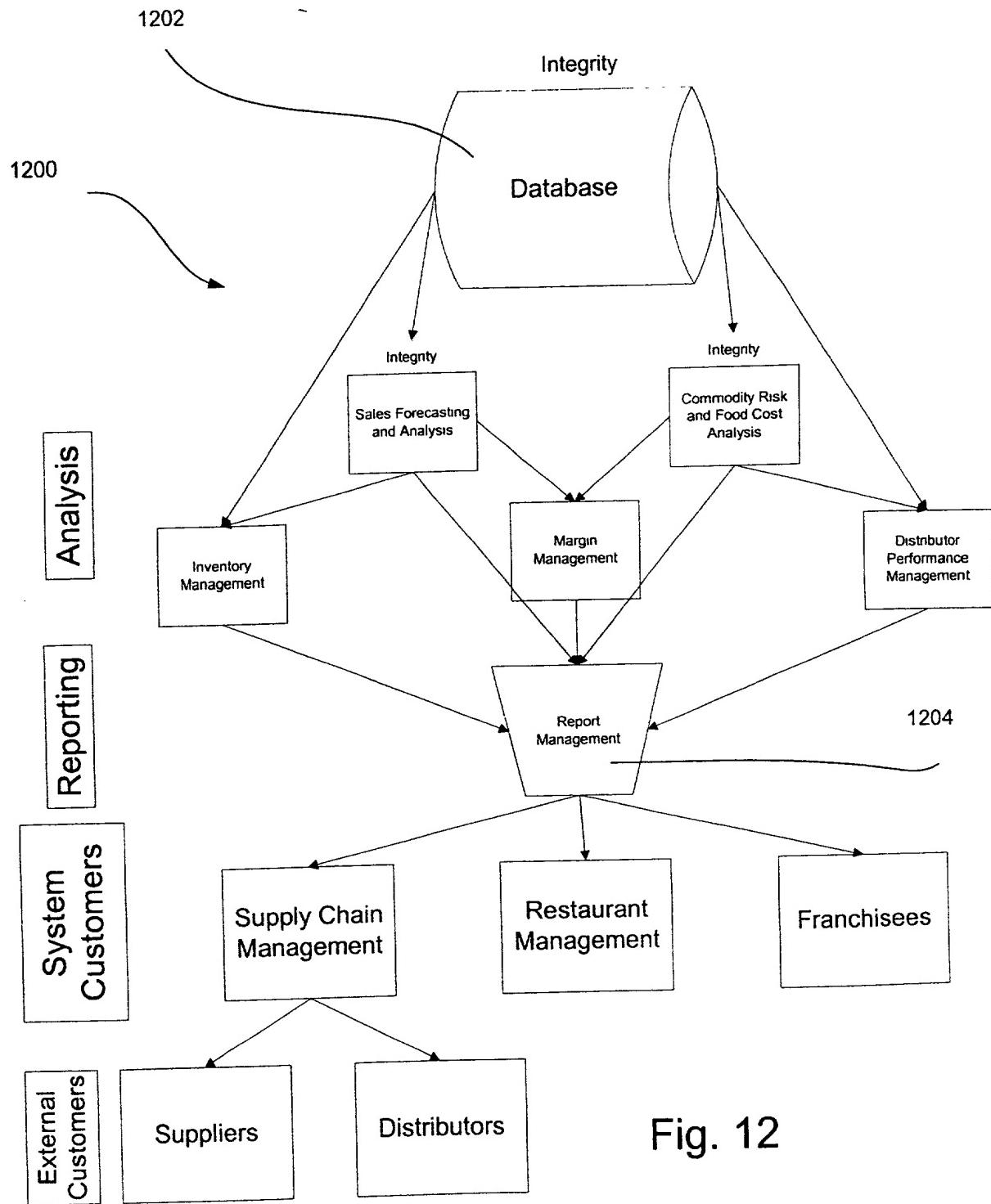


Fig. 12

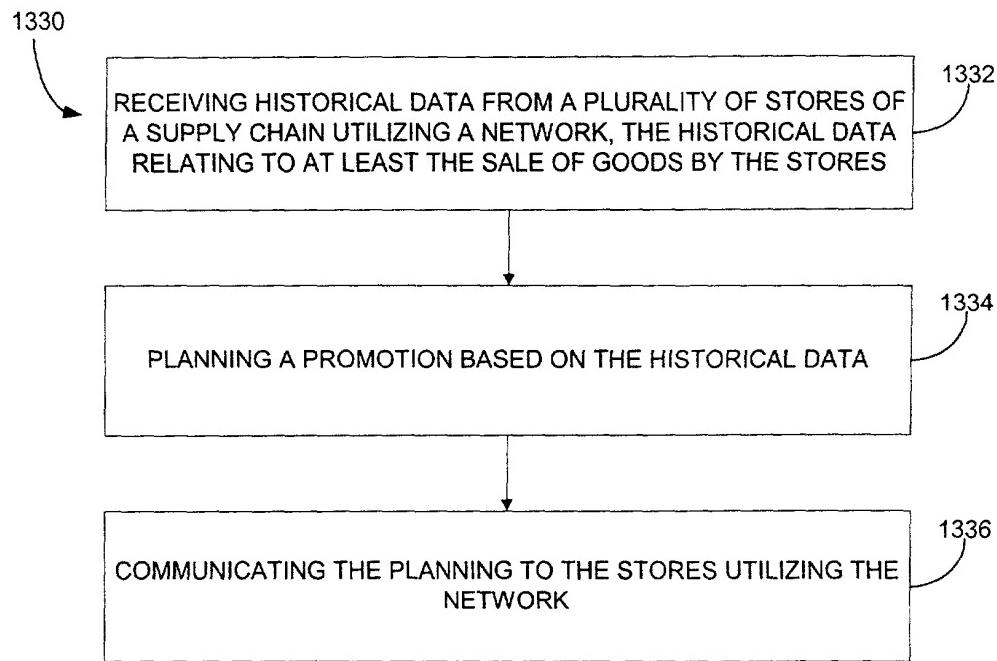


FIG. 13

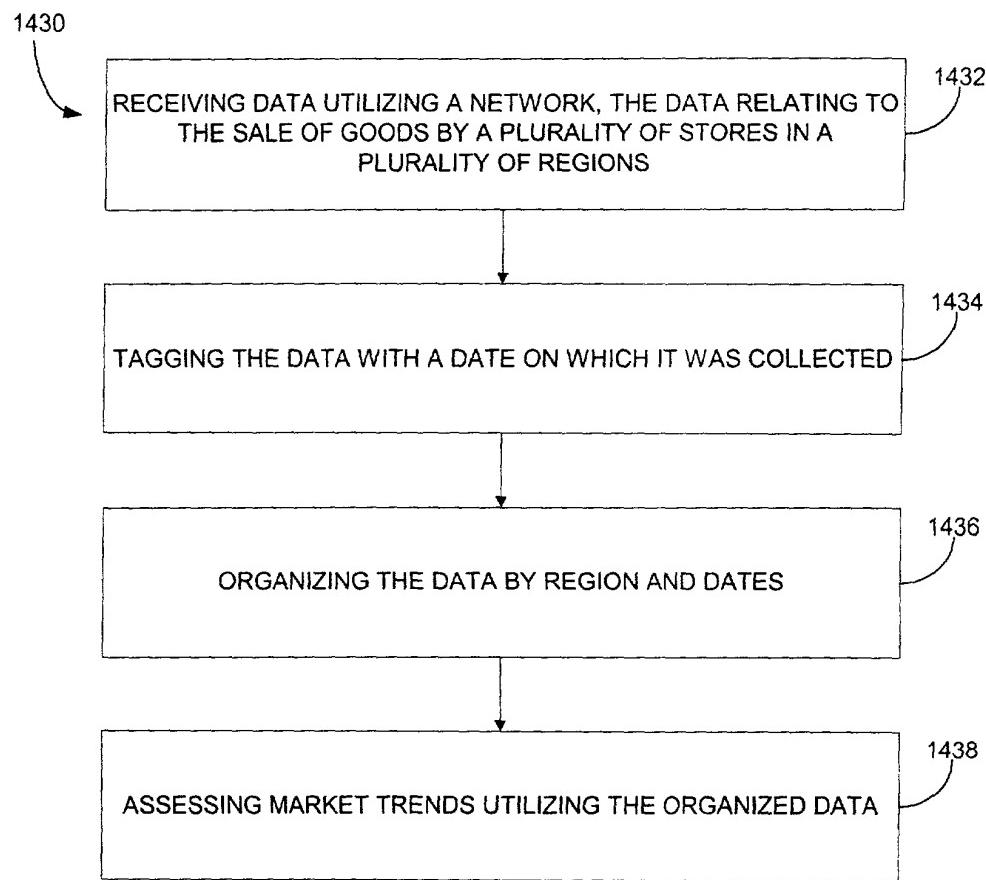


FIG. 14

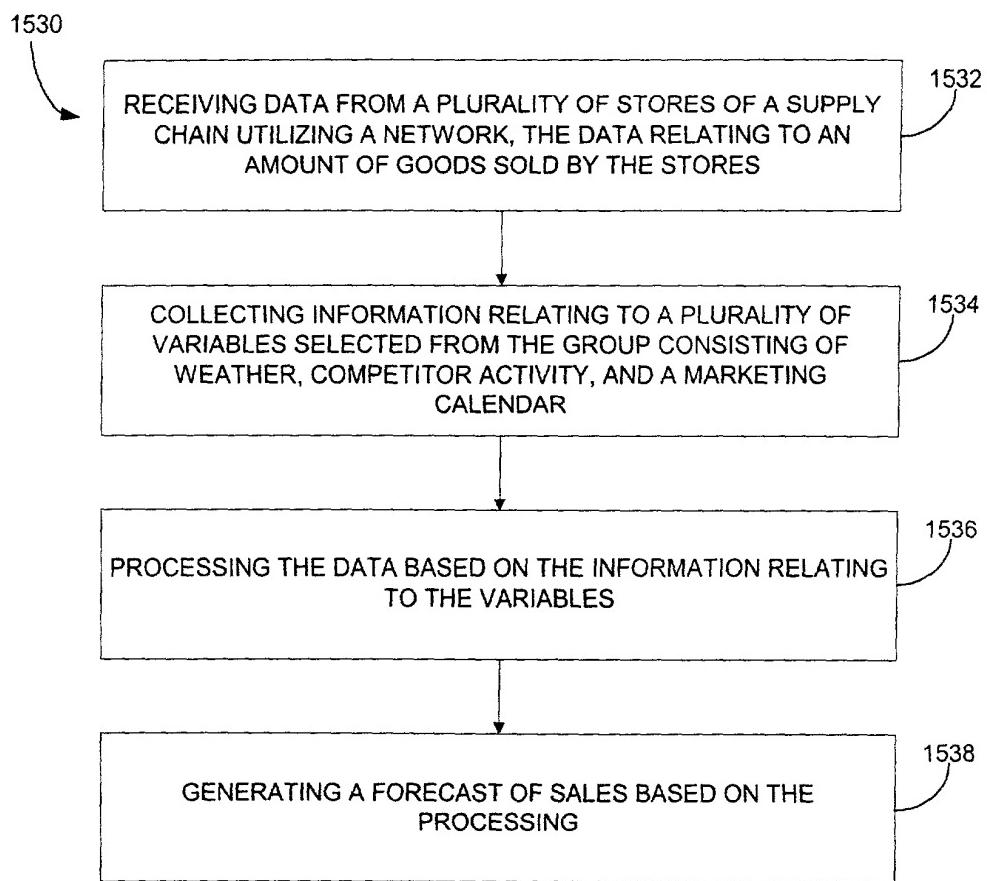


FIG. 15

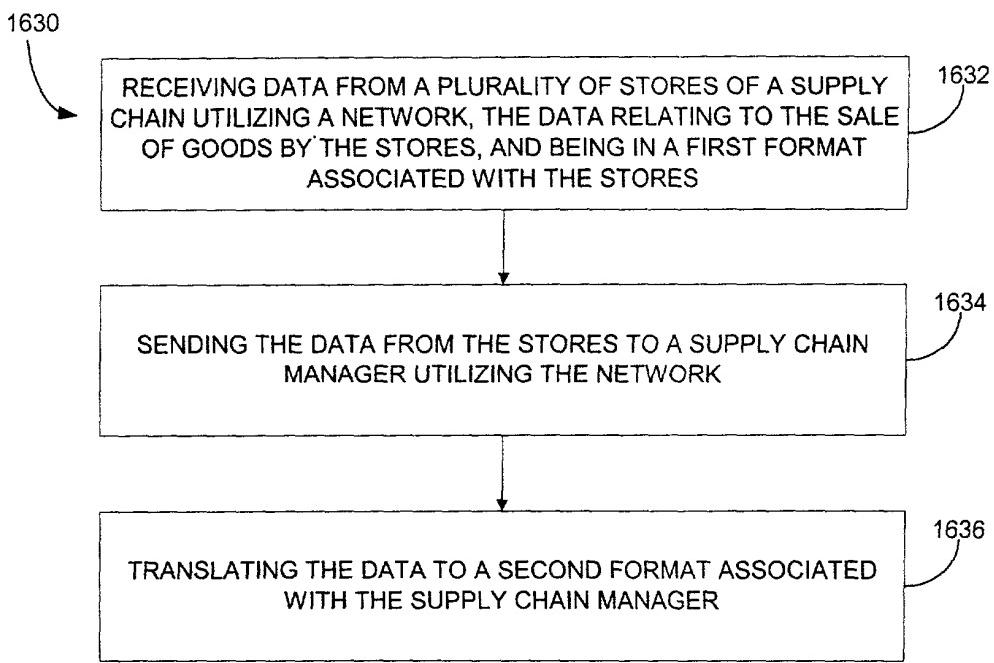


FIG. 16

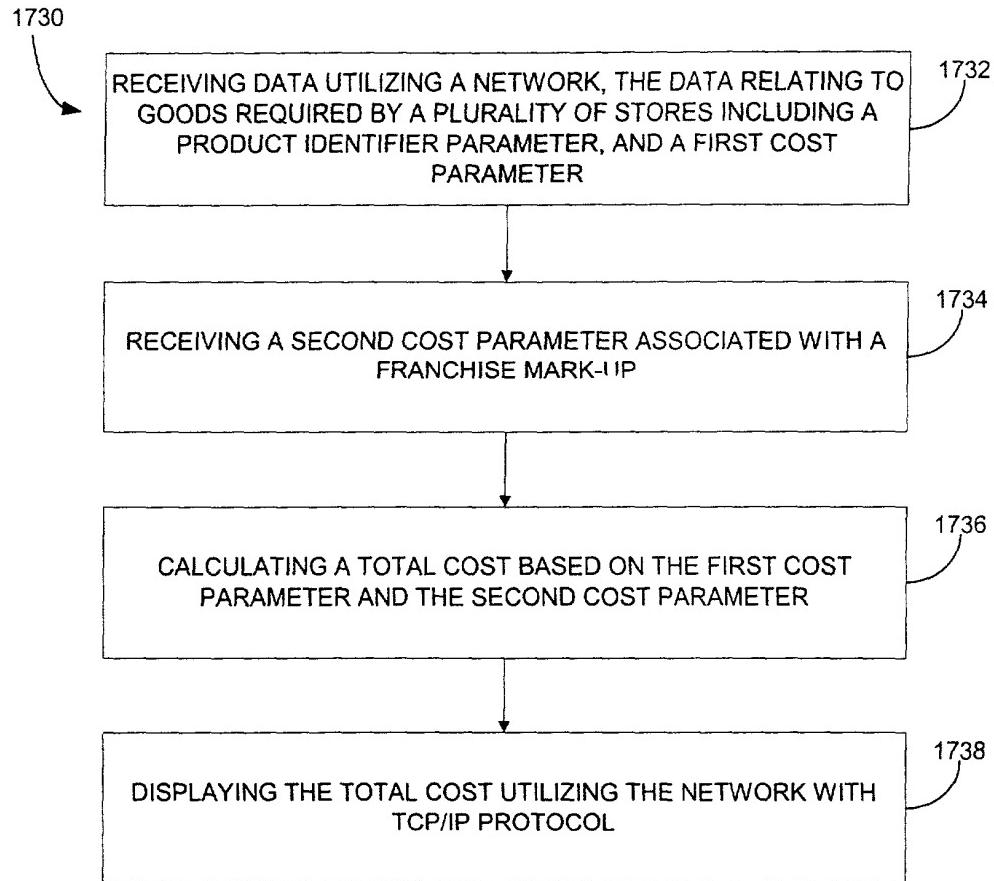


FIG. 17

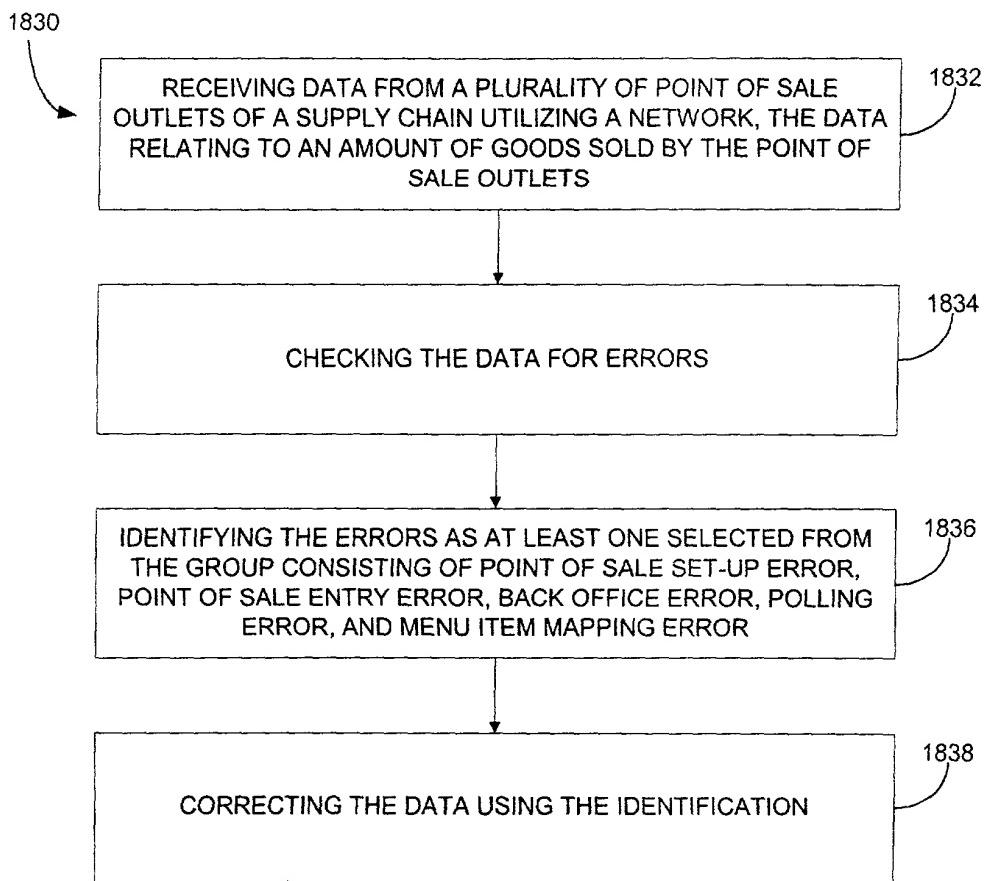


FIG. 18

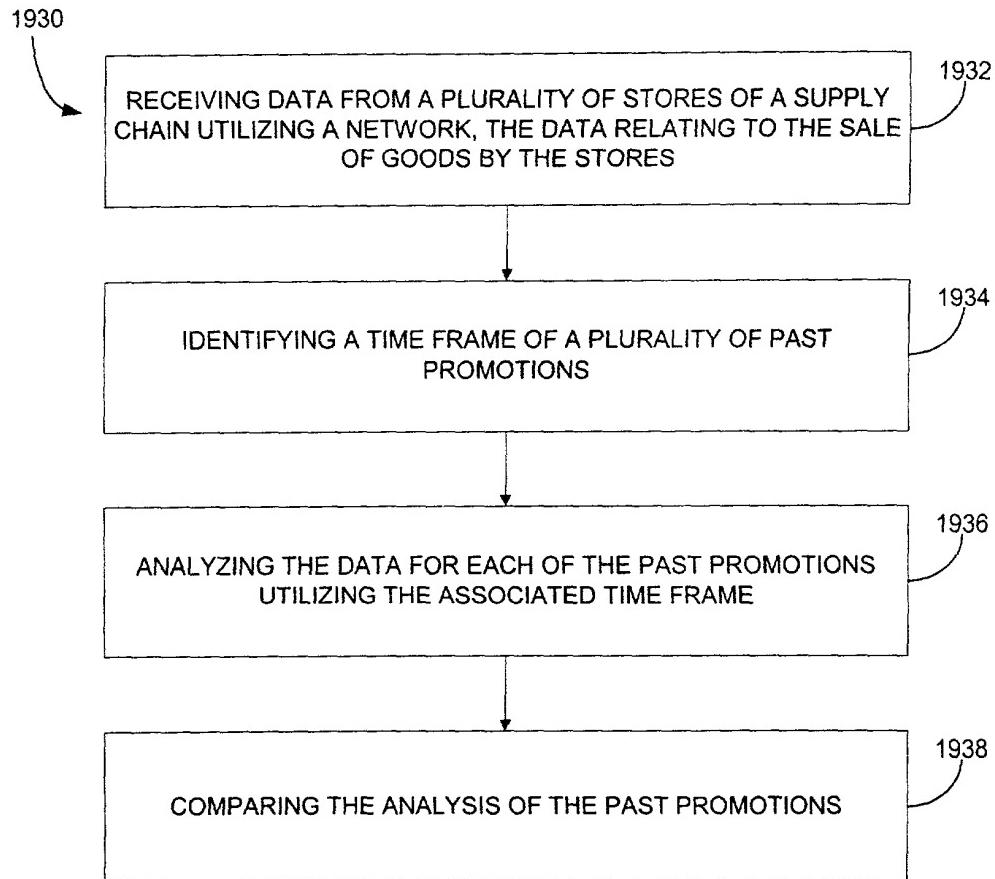


FIG. 19

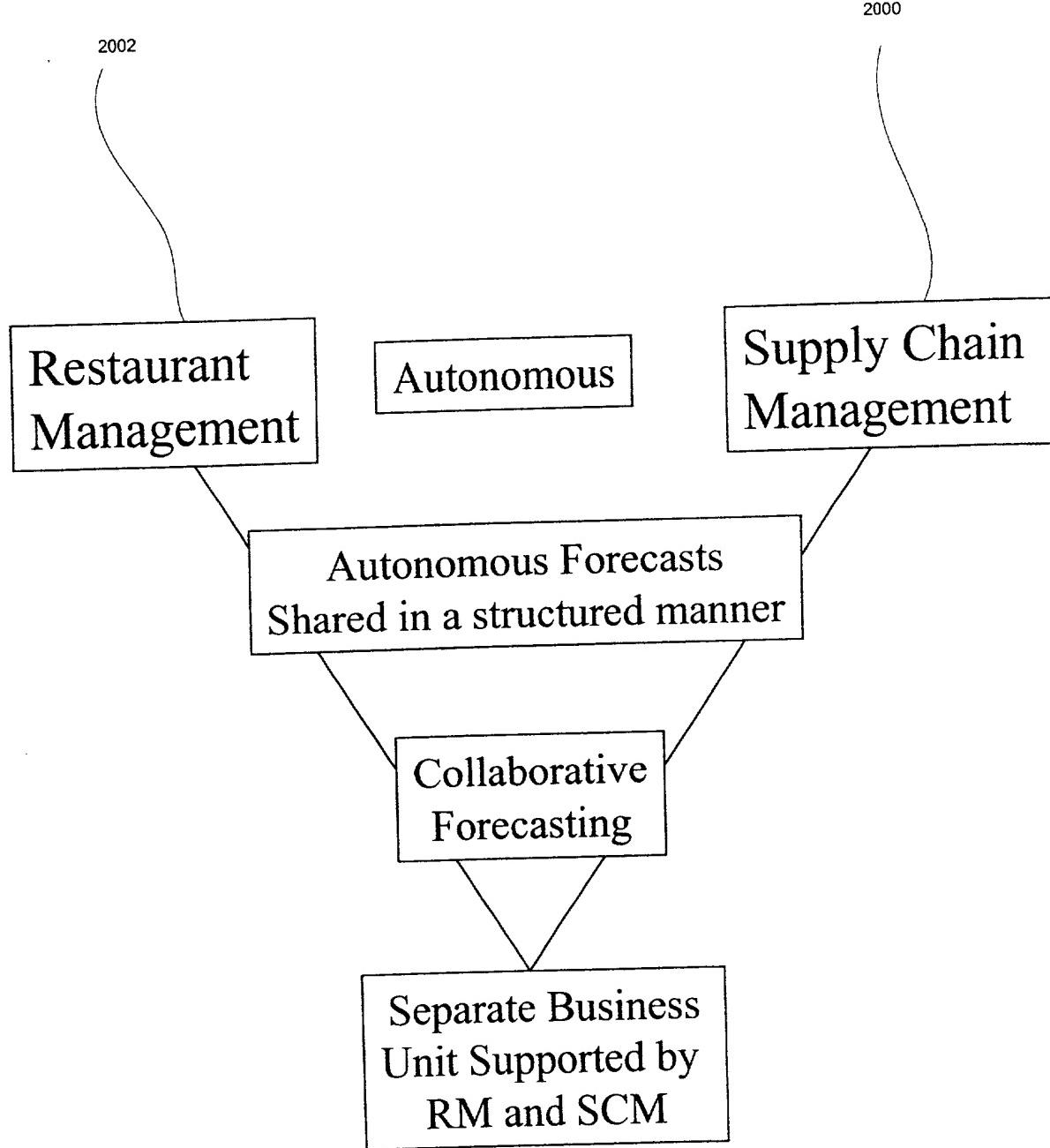


Fig. 20

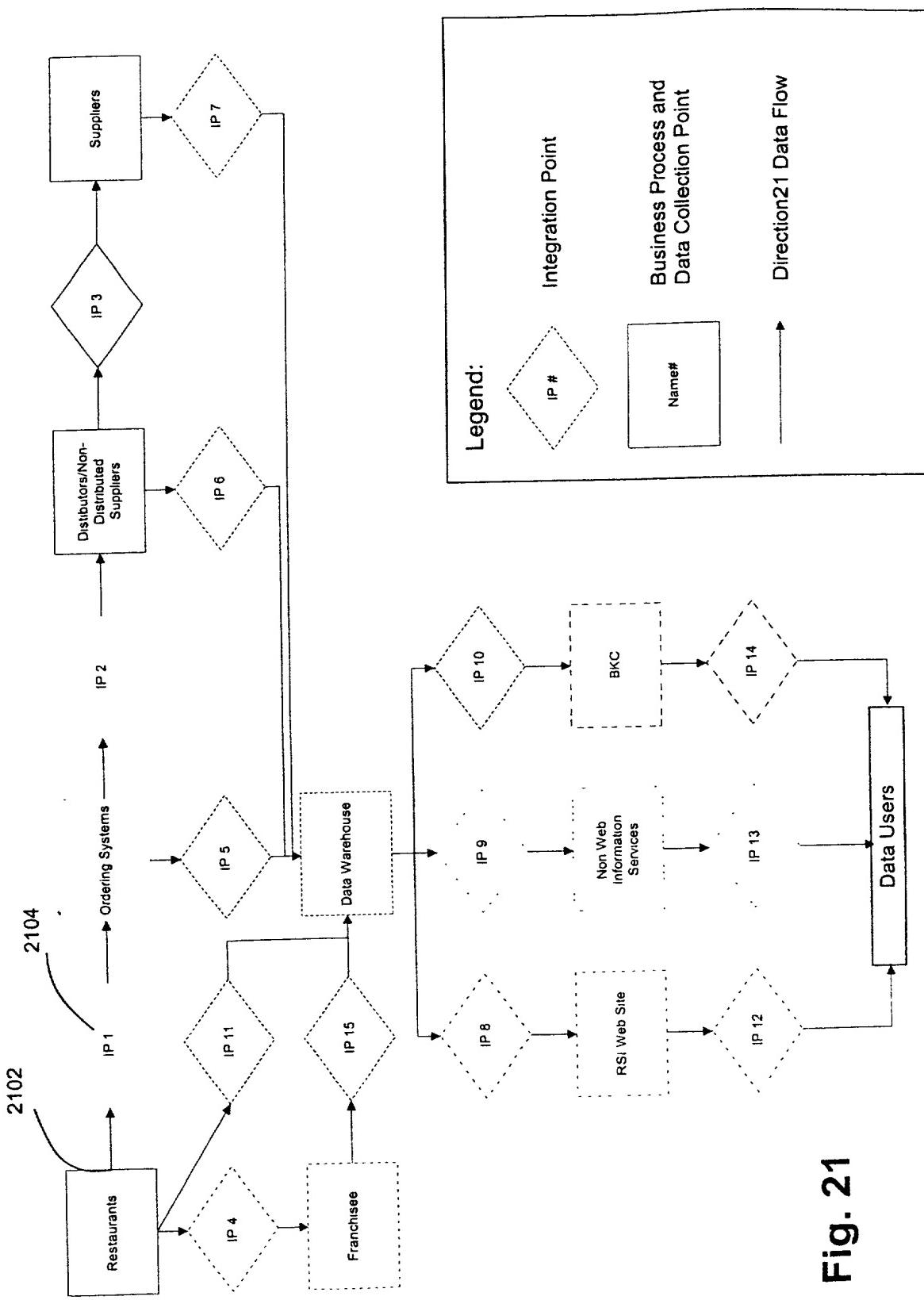


Fig. 21

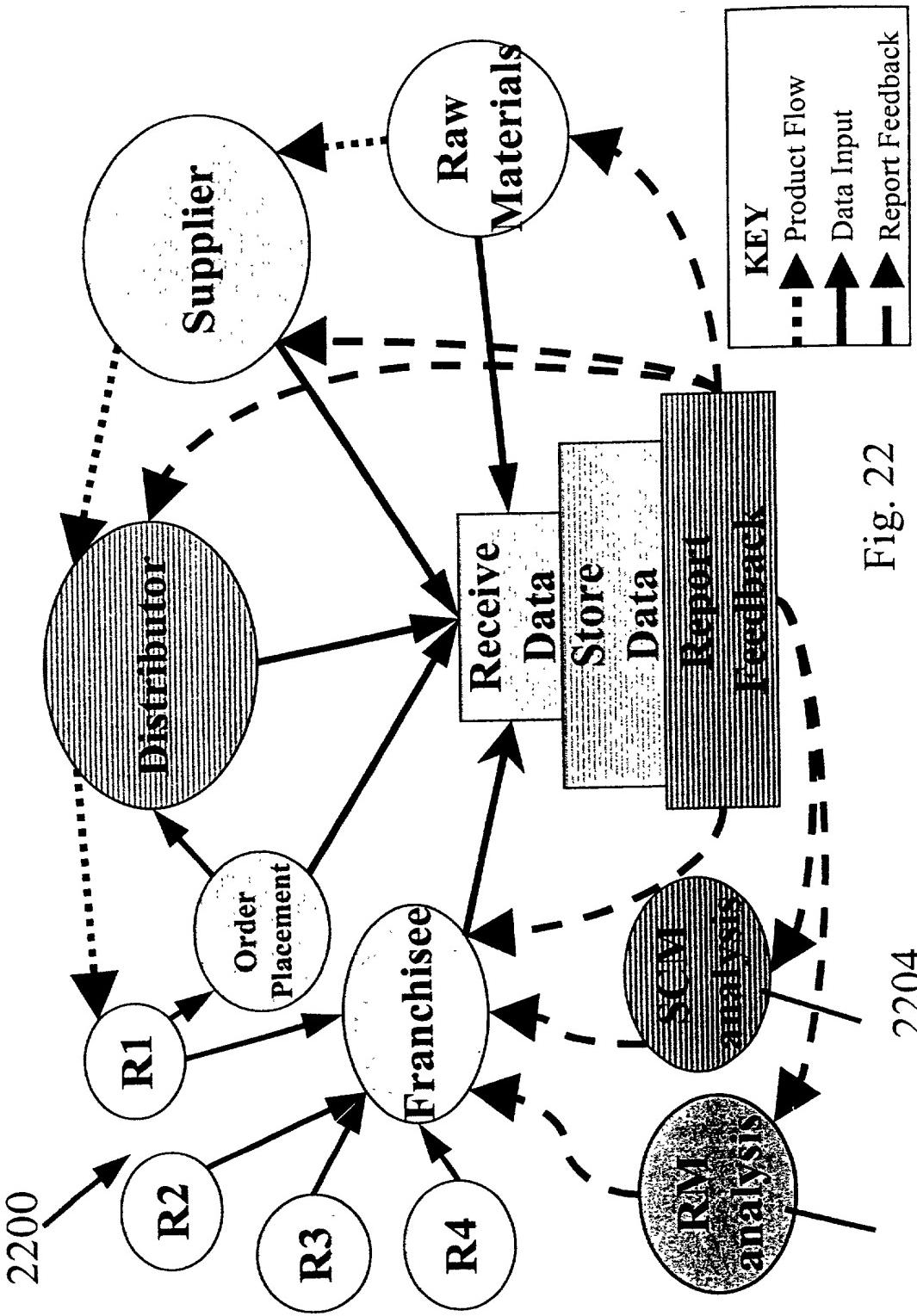


Fig. 22

2204

2202

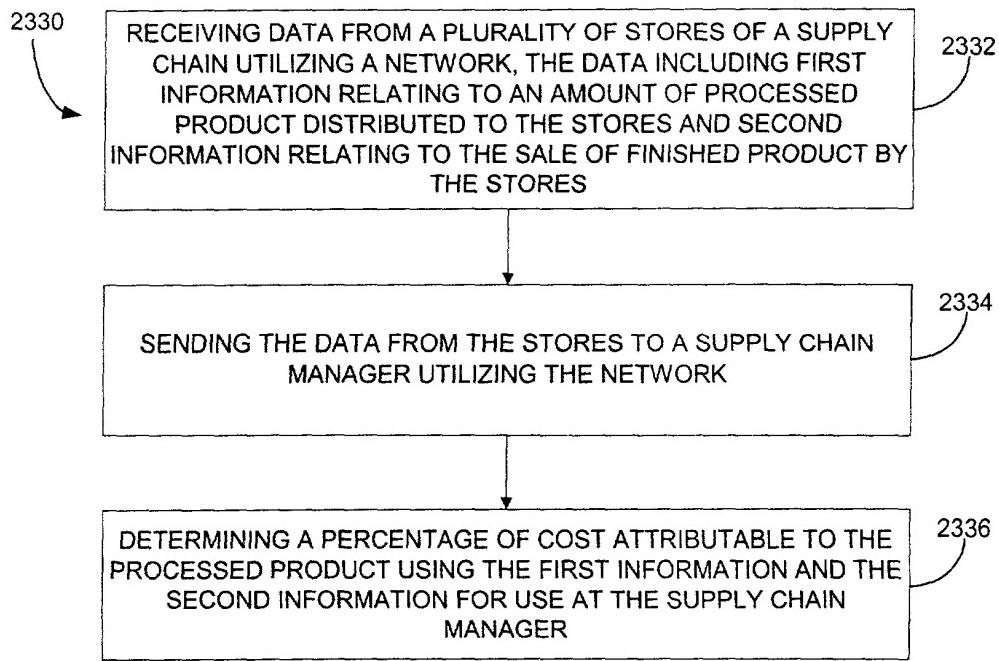


FIG. 23

FIG. 24

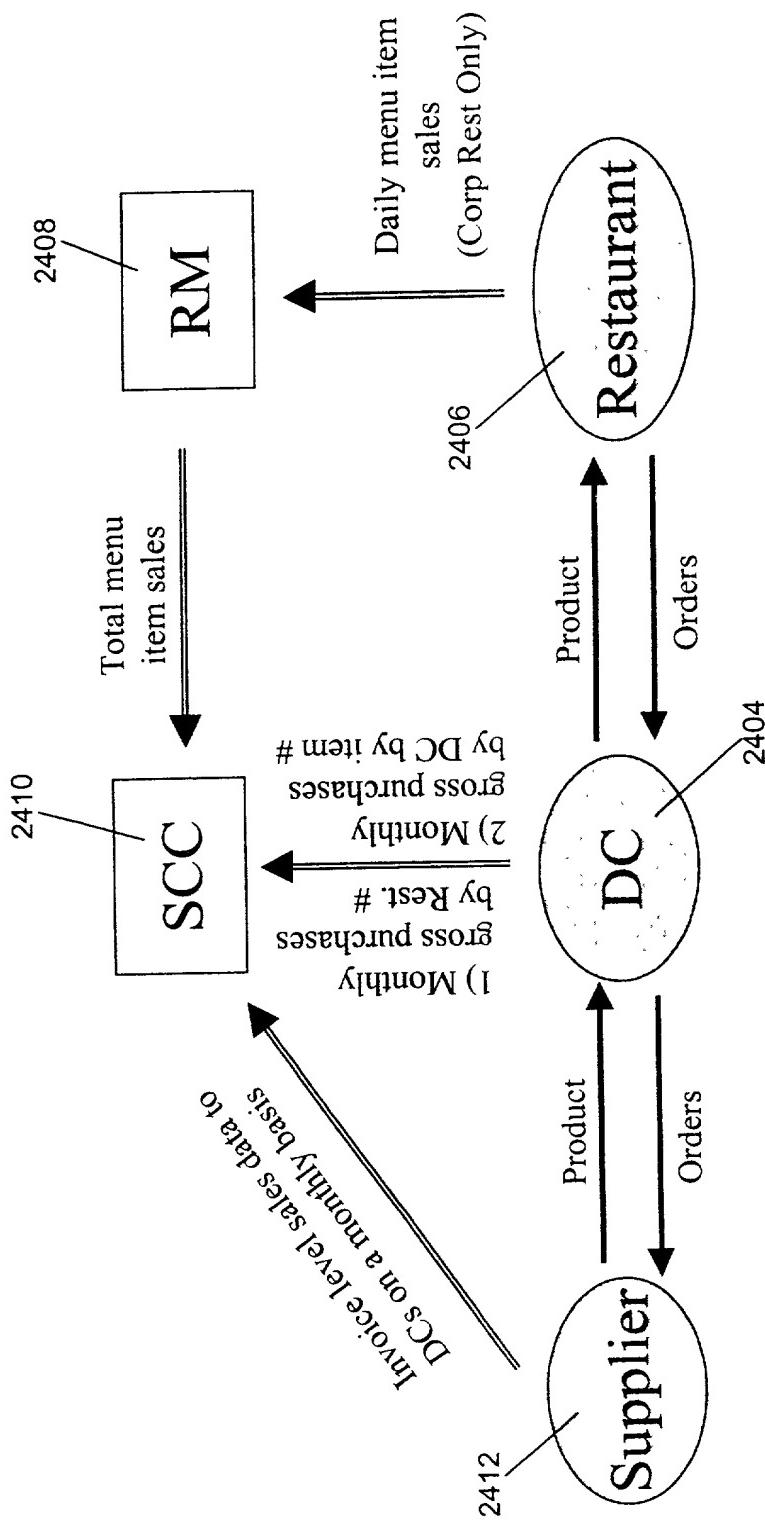


FIG. 25

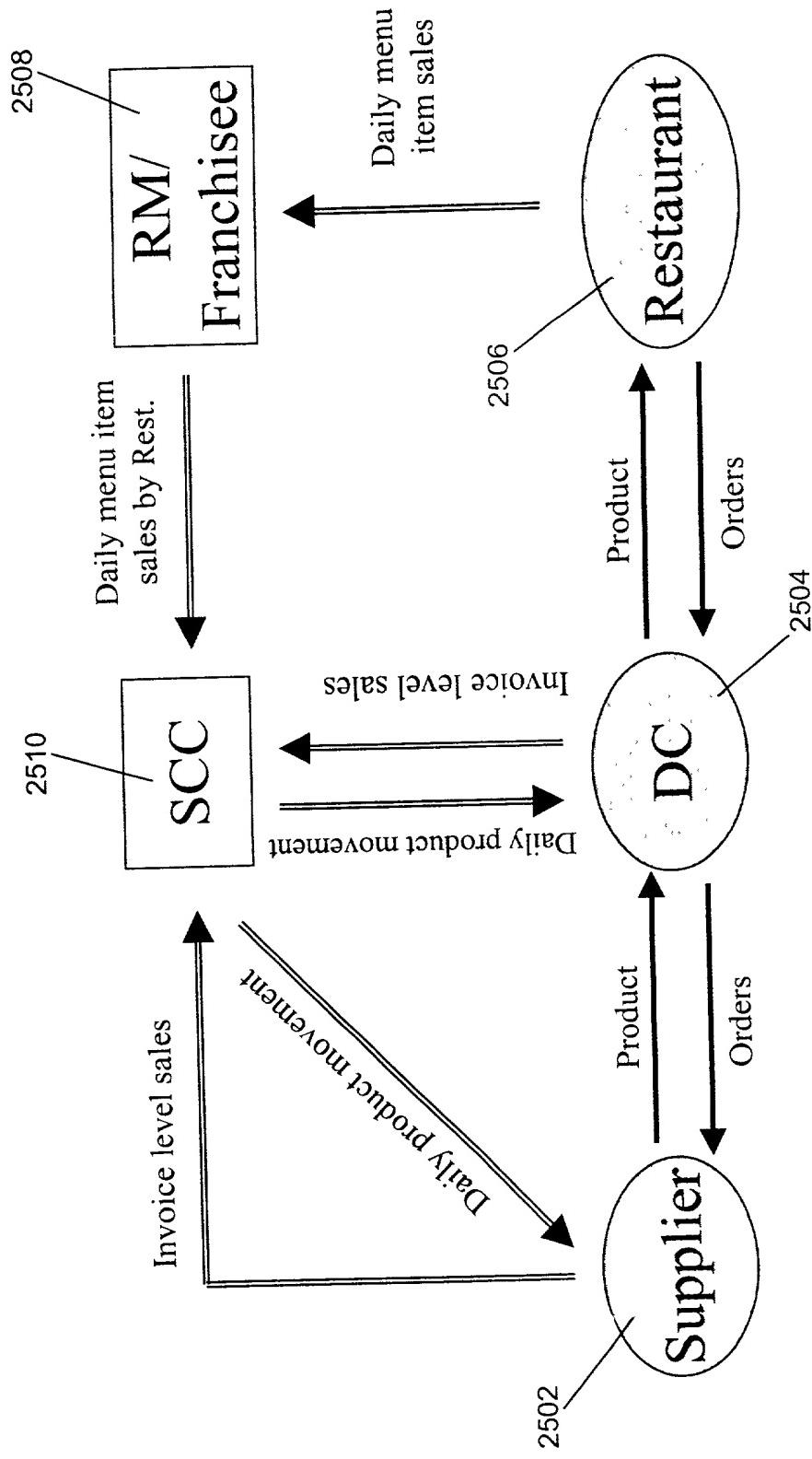


FIG. 26

Sales Forecast Worksheet - System										
Week	History					Forecast				
	Q1	Q2	W-6	W-5	W-4	W-3	W-2	W-1	W+1	W+2
GRP's										
Ntnl Marketing Theme										
Advertising Score										
Local Considerations										
Competition Index										
Weather Index										
Seasonality Index										
Sales History/Forecast Total (\$/store)										
Key Products by Menu Item (units/day/store)										
WHOPPERS	437	327	203	207	193	234	297	282	300	344
WHOPPERS W/CHEESE	208	172	143	140	135	155	196	172	179	358
YMM WHOPPERS	805	723	701	692	623	760	921	829	900	413
etc.....										409
										284
										327
										143
										164
										813
Key Products by Inventory Item (cases/day/store)										
Beef-Whopper 4.0 oz	10.1	8.5	7.3	7.2	6.6	8.0	9.8	8.9	9.5	10.4
Cheese-American Sliced	0.3	0.2	0.2	0.2	0.2	0.2	0.3	0.2	0.2	0.3
Mayo-bulk	2.8	2.4	2.0	2.0	1.9	2.2	2.8	2.5	2.7	2.9
Pickles - Pail	1.8	1.5	1.3	1.3	1.2	1.4	1.7	1.6	1.7	1.8
Wrap Whopper	0.4	0.3	0.3	0.3	0.2	0.3	0.4	0.3	0.4	0.4
Ketchup- Bulk	1.9	1.6	1.4	1.4	1.2	1.5	1.8	1.7	1.8	1.9
Bun-Whopper 5" (dozen)	120.8	101.8	87.3	86.6	79.3	95.8	117.8	106.9	113.6	121.6
Lettuce - shredded	3.4	2.9	2.5	2.4	2.2	2.7	3.3	3.0	3.2	3.4
Tomatoes	4.5	3.8	3.3	3.3	3.0	3.6	4.4	4.0	4.3	4.6
Onions - sliced	4.5	3.8	3.3	3.2	3.0	3.6	4.4	4.0	4.3	4.7
etc...										4.9
										4.9
										3.5
										4.1

2604

2602

2600

FIG. 27

Promotional Monitor - System & Regional																		
		Week #1																
		Historv		D+1		D+2		D+3		D+4		D+5		D+6		D+7		Total
		W-4	W-3	W-2	W-1	D+1	D+2	D+3	D+4	D+5	D+6	D+7						
Total Sales(\$/Store)		\$23,000	\$23,500	\$23,250	\$23,450	\$2,888	\$3,150	\$3,413	\$3,413	\$3,675	\$5,513	\$4,200	\$26,250					
Menu Item Sales for Key Products(units/restaurant/week)																		
Category	Segment	Whopper	WHOPPERS	WHOPPERS W/CHEESE	YMM WHOPPERS	Whopper	WHOPPERS	WHOPPERS W/CHEESE	YMM WHOPPERS	Whopper	WHOPPERS	WHOPPERS W/CHEESE	YMM WHOPPERS	Whopper	WHOPPERS	WHOPPERS W/CHEESE	YMM WHOPPERS	
Whopper Total		1,060	1,032	1,090	1,244	144	157	170	170	183	170	170	183	275	275	209	1,309	
<i>Variance from Expected (Highlighted Areas are Outside of Expected Range)</i>																		
Whopper	Whopper	11.4%	-9.8%	-23.2%	-4.6%	2.3%	3.0%	1.0%	4.0%	11.0%	16.0%	8.0%	6.5%					
	Whopper	8.1%	-8.4%	-24.5%	-5.8%	1.0%	4.0%	1.0%	4.0%	13.0%	14.0%	9.0%	6.6%					
	Whopper	12.2%	-10.7%	-22.5%	-1.9%	3.0%	3.0%	1.0%	5.0%	16.0%	19.0%	7.0%	7.7%					
Whopper Total		10.6%	-9.6%	-23.4%	-4.1%	2.1%	3.3%	1.0%	4.3%	13.3%	16.3%	8.0%	6.9%					

2700

2702

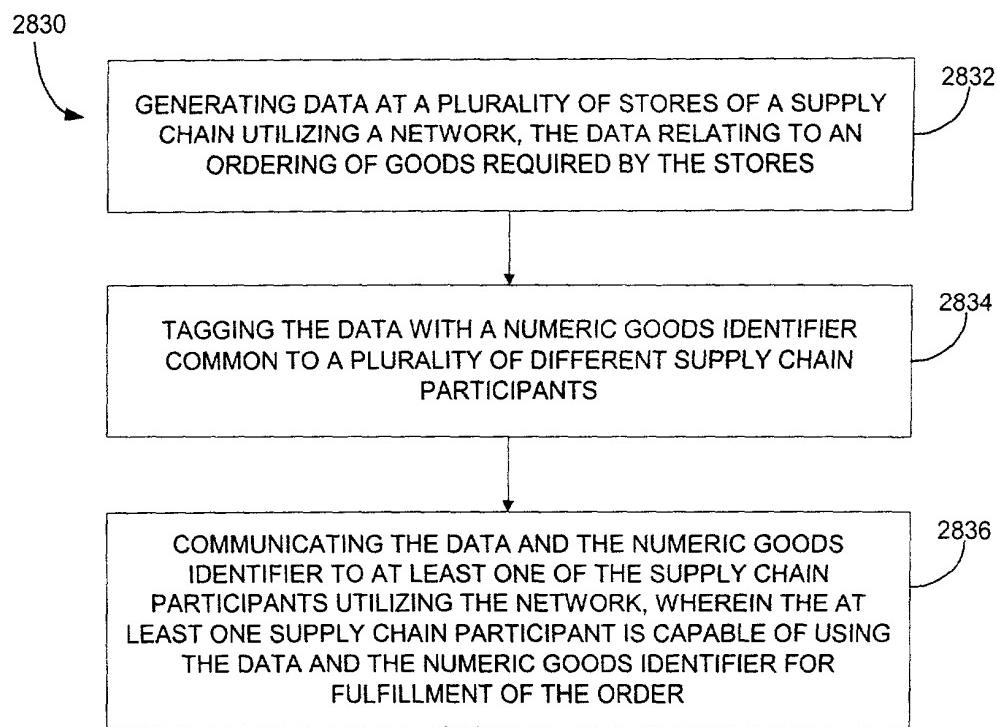


FIG. 28

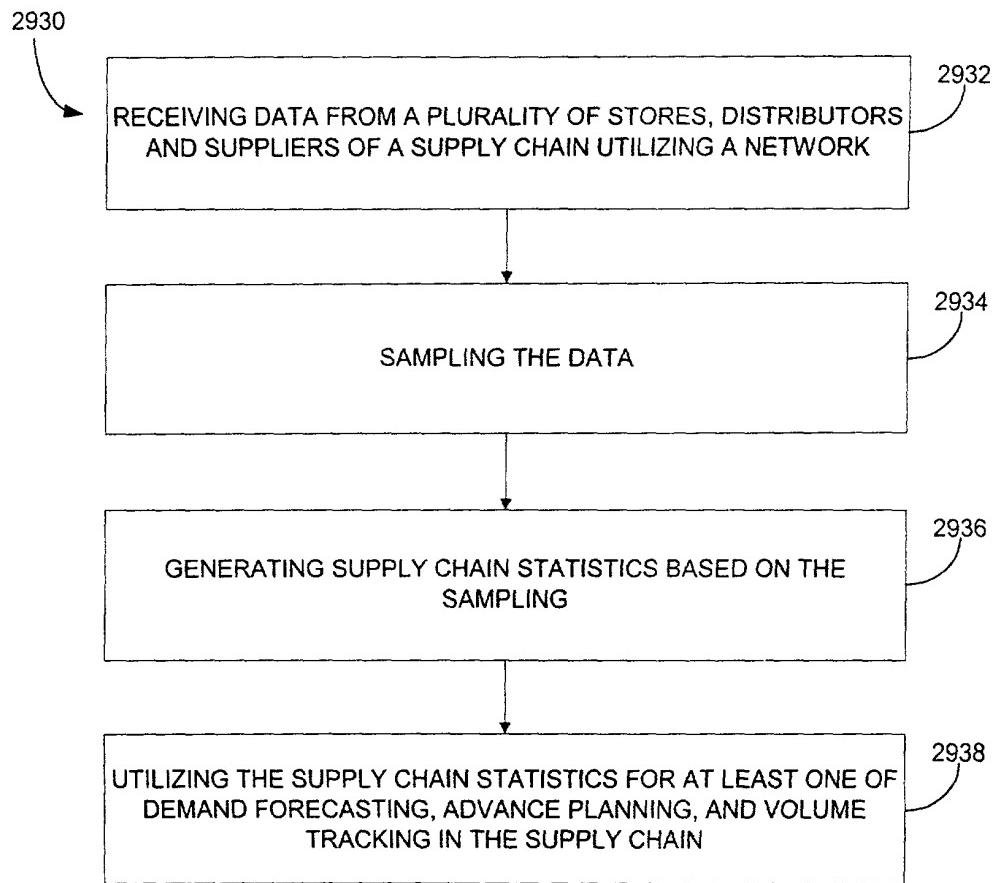


FIG. 29

W E C O M P A N Y

3000

Distribution Center:	Alliant Topeka
Time Period (Month/Yr):	Jun-00

Delivery Order Fill Rate

Total Cases Ordered:	65712
----------------------	-------

Operations:	Warehouse Outs	Damages	MisPicks	Short on Truck	Overlooked and Not Returned	Total Operations
Cases:	154	68	62	284		568
Percent:	0.23%	0.10%	0.09%	0.43%	0.00%	0.86%

3002

Purchasing:	Out of Stocks	Substitutions	Out of Code	Total Purchasing
Cases:	990	70		1060
Percent:	1.51%	0.11%	0.00%	1.61%

3004

Distribution Center Total:	Cases	Percent
Operations:	568	0.86%
Purchasing:	1060	1.61%
Grand Total:	1628	2.48%

Delivery Order Fill Rate:	97.52%
---------------------------	--------

On-Time Delivery Rate

Total # of Deliveries:	1232
# of On-Time Deliveries:	
On-Time Delivery Rate:	0.00%

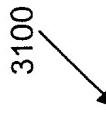
Perfect Order Rate

Total # of Deliveries:	1232
Total # of Perfect Orders:	725
Perfect Order Rate:	58.85%

FIG. 30

T C G D Z Q u E G S S T @ 6 0

3100



Alliant - Monthly DC Data Feed Performance
August 2000
Mock Report

■ Alliant
■ Average for all DC's

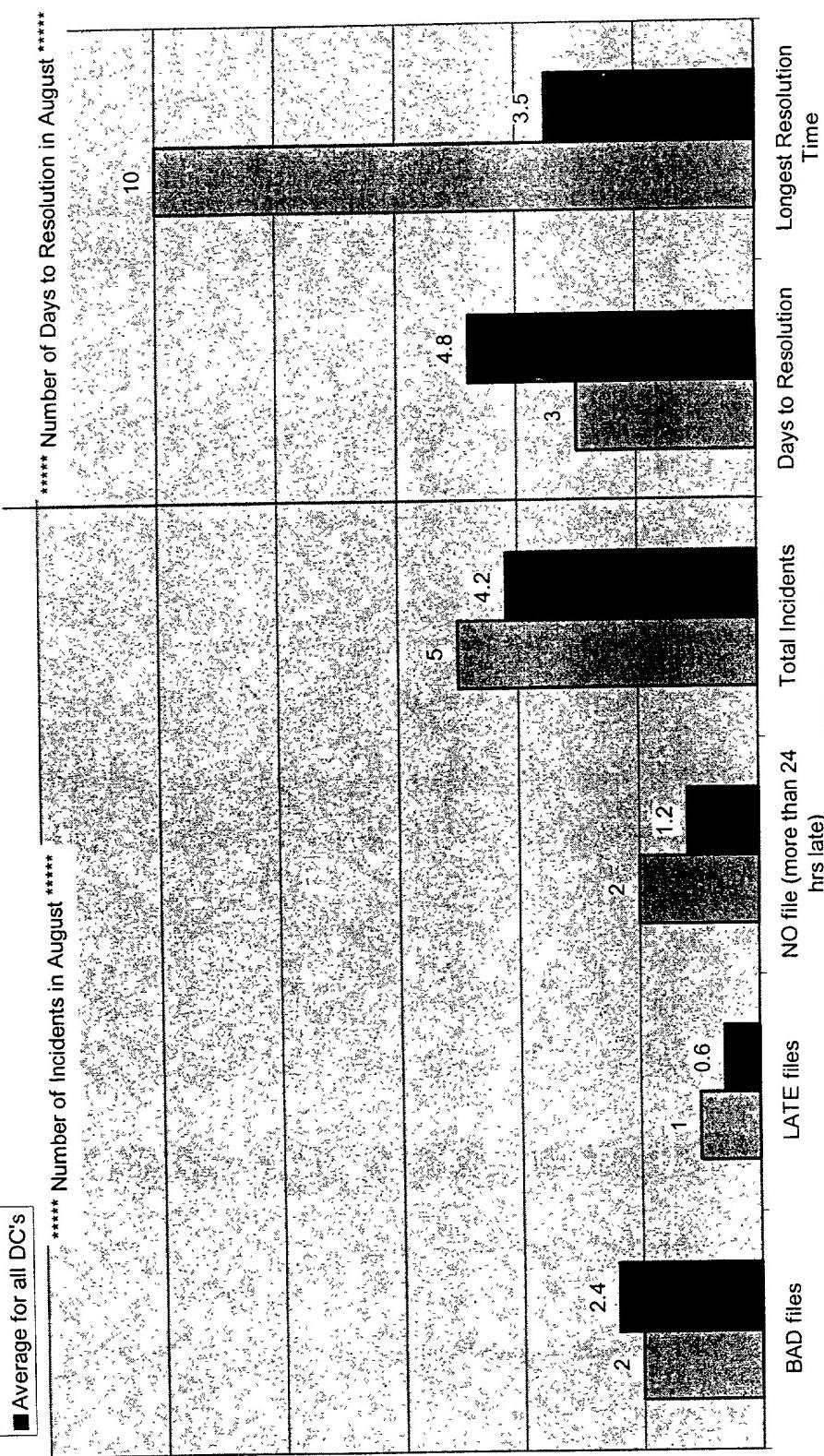


FIG. 31



Service Level Reporting

August

3200

	Fill Rate	On - Time	Perfect Order
Alliant-Paducah	99.14%		
Alliant-Topeka	99.05%		
Alliant Wixom	99.34%	78.70%	
King-Atlanta			
King-Jacksonville			
King-Louisville			
King-29 Conklin	99.41%		
Maines 30 Cleveland	99.41%		
Maines Long Island		79.83%	
Maines New England	99.13%	#DIV/0!	
MBM Fullerton		#DIV/0!	
MBM Lewisville		#DIV/0!	
MBM Orlando		#DIV/0!	
MBM Rocky Mount	99.13%	#DIV/0!	
McCabe's		#DIV/0!	
McLane Lubbock		#DIV/0!	
Nicholas & Co.	98.16%		
PFD Supply	99.42%	#DIV/0!	
PFG Victoria			
PY/A/Monarch	99.20%		
Reinhart-Cedar Rapids	99.05%		
Reinhart-Oak Creek	99.31%		
Reinhart-Rogers			
Restaurants NW	99.08%	80.47%	
Shamrock Commerce City			
Shamrock Phoenix	98.81%		
Sigma Harrisburg			
Sigma Stockton			
Sysco			

	Fill Rate	On - Time	Perfect Order
BKC Min	98.50%	90.00%	78.00%
RSI Min	98.50%	90.00%	80.00%

OK	
Didn't meet RSI Min	
Didn't meet BK Min	

FIG. 32

FIG. 33

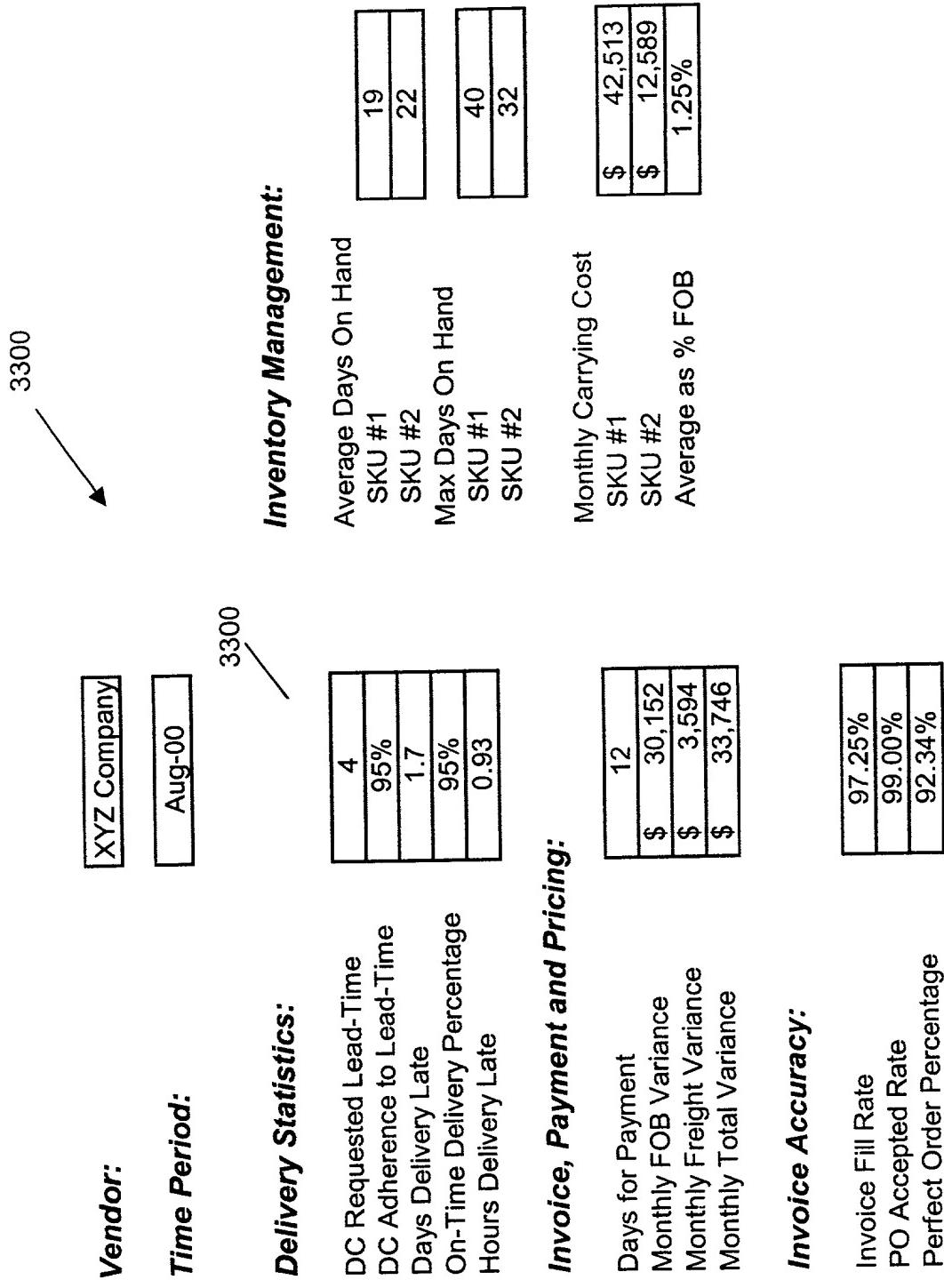


FIG. 34

H & H Foods - Monthly Supplier Data Feed Performance
August 2000
Mock Report

3400

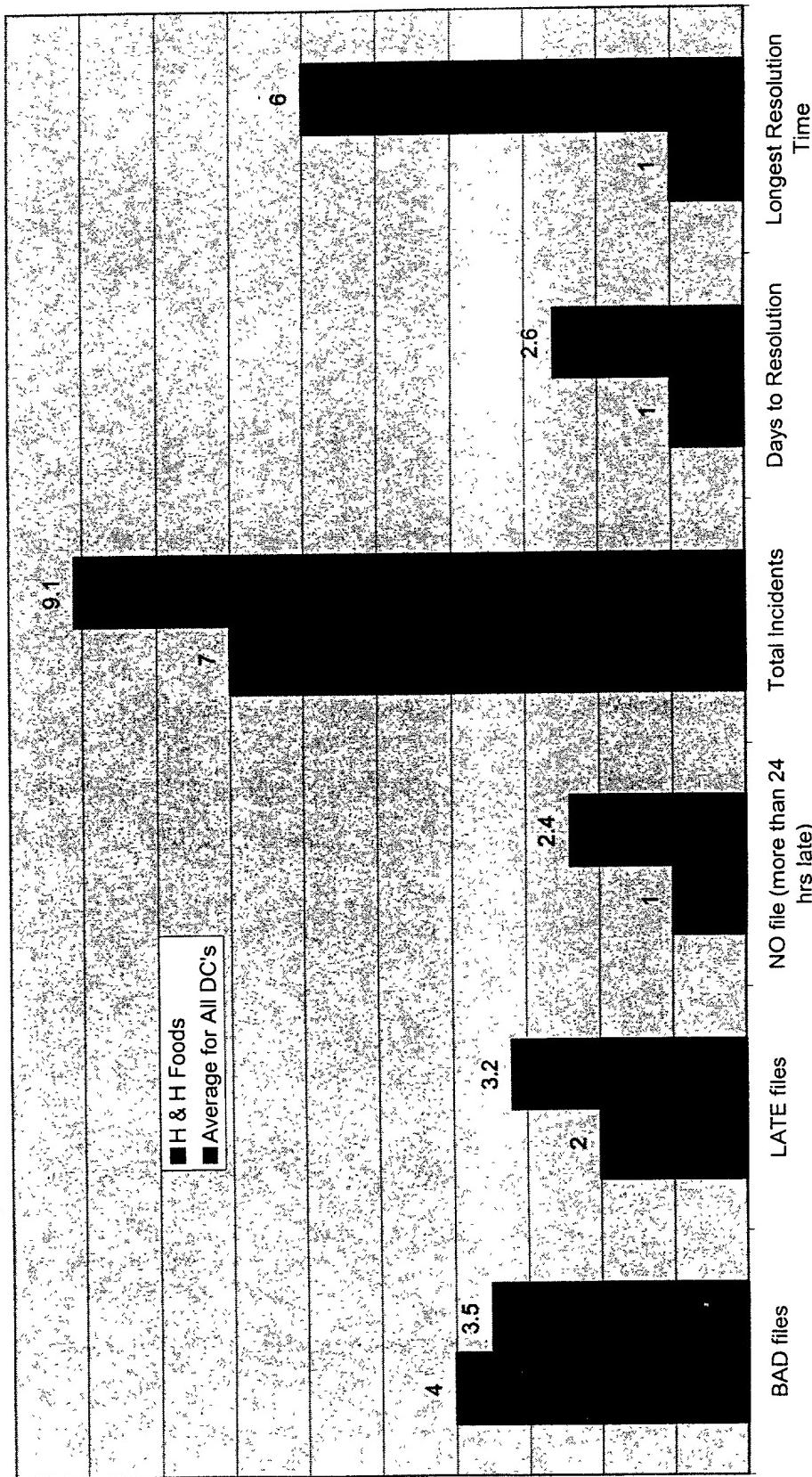


FIG. 35



3500

Service Level Reporting November - Mock Report

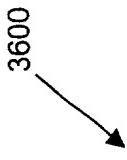
	Monthly Total Overcharge	Perfect Order Percentage	Monthly carrying % Invoice FOB
GOODIES	\$12,345.67	98.5%	2.5%
COMARK INSTRUMENTS, INC.	\$10,000.00	99.0%	3.0%
WHITEFORD FOODS, INC.	\$8,999.99	99.5%	3.0%
LEPAGE BAKERY / COUNTRY KITCHEN	\$7,500.00	99.0%	3.0%
NCR-SYSTEMEDIA	\$6,500.00	99.0%	3.0%
SIGNATURE MEATS GROUP	\$5,000.00	99.0%	3.0%
SCHWEIBEL'S BAKING CO.	\$4,000.00	99.0%	3.0%
MAUI CUP	\$3,000.00	99.0%	3.0%
MIRA PLASTICS	\$2,500.00	99.0%	3.0%
DIXIE PRODUCE & PACKAGING	\$2,000.00	99.0%	3.0%
NOR-LAKE, INC.	\$1,500.00	99.0%	3.0%
FORT JAMES OPERATING COMPANY	\$1,000.00	99.0%	3.0%
FRESH ADVANTAGE KC	\$800.00	99.0%	3.0%
SILVER KING - MN - CORP	\$600.00	99.0%	3.0%
TYSON FOODS	\$500.00	99.0%	3.0%
READY ACCESS	\$400.00	99.0%	3.0%
GEORGIA PACIFIC TISSUE	\$300.00	99.0%	3.0%
CLOUGHERTY PACKING	\$200.00	99.0%	3.0%
BEVERAGE-AIR	\$150.00	99.0%	3.0%
COMPONENT HARDWARE GROUP, INC.	\$100.00	99.0%	3.0%
COCA-COLA USA	\$80.00	99.0%	3.0%
TOASTMASTER	\$60.00	99.0%	3.0%
GRANT COUNTY FOODS	\$50.00	99.0%	3.0%
FRESH EXPRESS	\$40.00	99.0%	3.0%
TAYLOR FARMS	\$30.00	99.0%	3.0%
MODULAR DISPENSING SYSTEM	\$20.00	99.0%	3.0%
CENTURY PRODUCTS, LLC	\$15.00	99.0%	3.0%
ROSE PACKING COMPANY	\$10.00	99.0%	3.0%

	Monthly Total Overcharge	Perfect Order Percentage	Monthly Carrying % Invoice FOB
RSI Min	\$5,000.00	92.00%	3.00%

OK	
Didnt't meet RSI Min.	

Mock Report/1

3600



	FY-01	Oct-00	Nov-00	Dec-00	Jan-01	Feb-01	Mar-01	Apr-01	May-01
Food Cost Index									
Plan	99.75	99.69	99.20	98.63	100.33	100.49	101.12	100.44	99.92
Actual		99.10	98.90						
Variance		0.59	0.30						
Good/(Bad)									
Total Dollar Purchases (in Millions) /2									
Plan	\$2,237.24	\$183.98	\$182.73	\$184.54	\$187.33	\$187.03	\$189.14	\$187.47	\$186.83
Actual		\$182.84	\$182.08						
Variance		\$1.14	\$0.65						
Good/(Bad)		0.6%	0.4%						

/1 Includes on food cost index items.

/2 Based on FY 99 Sales Volumes

FIG. 36

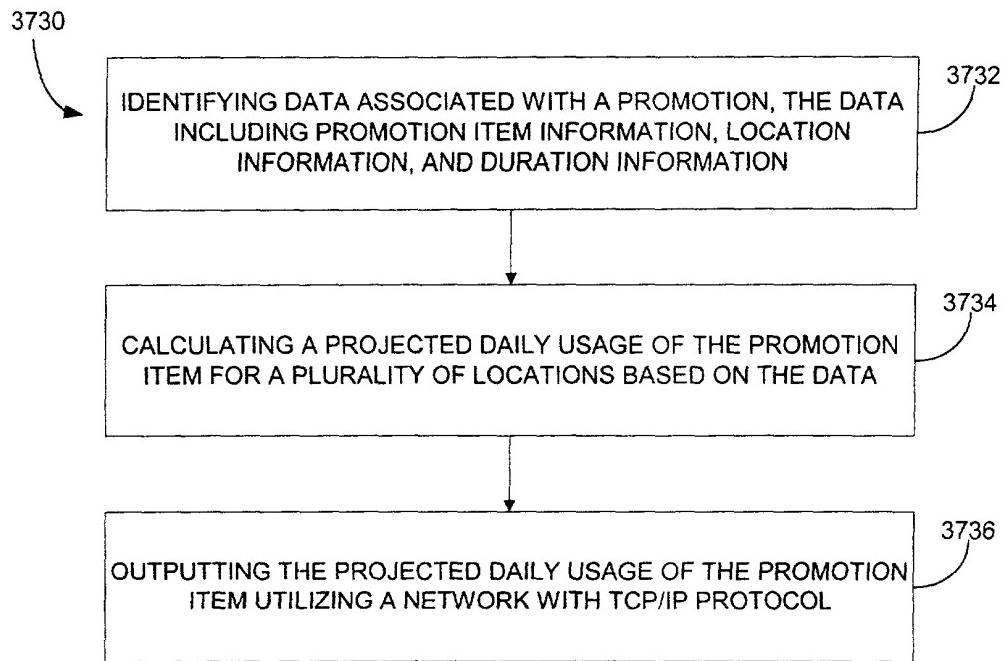


FIG. 37

05946353 : 020601

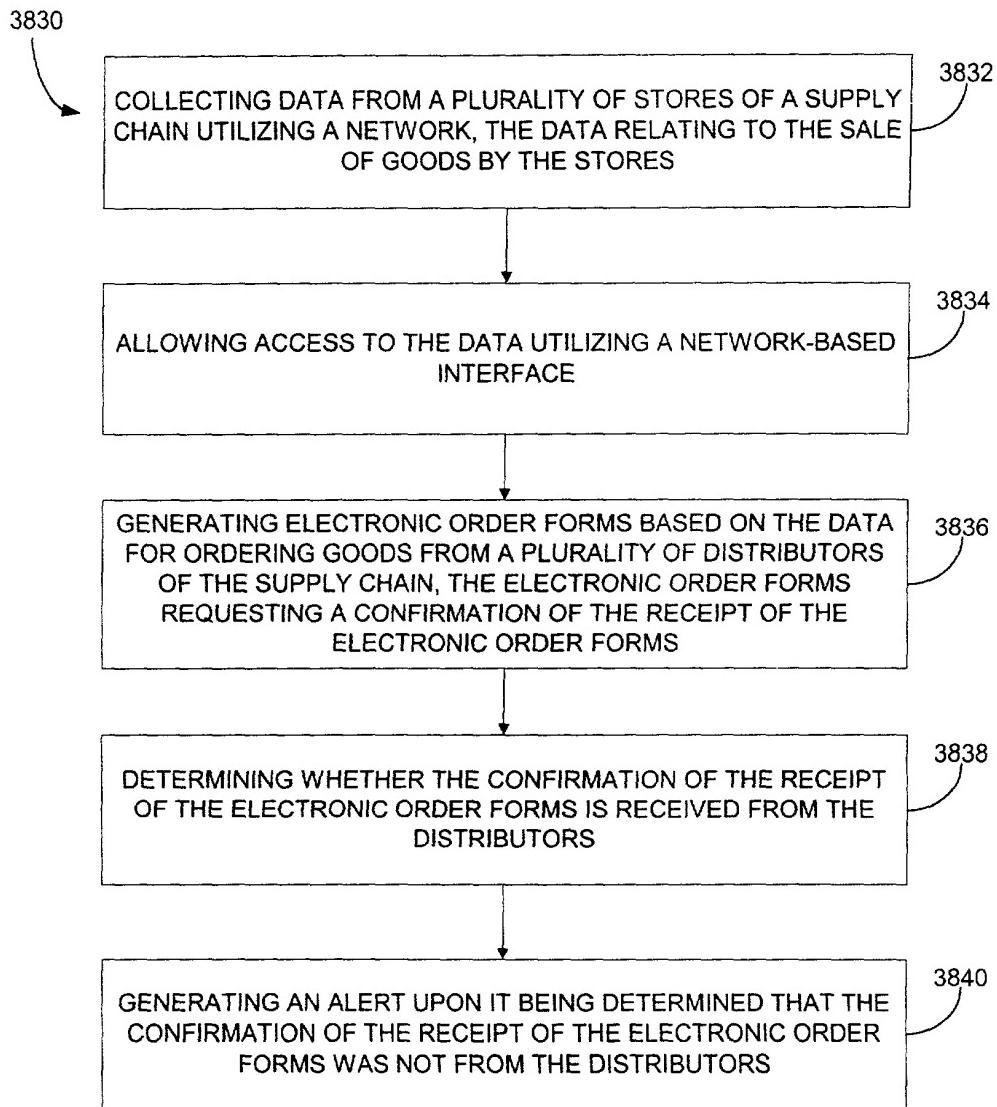


FIG. 38

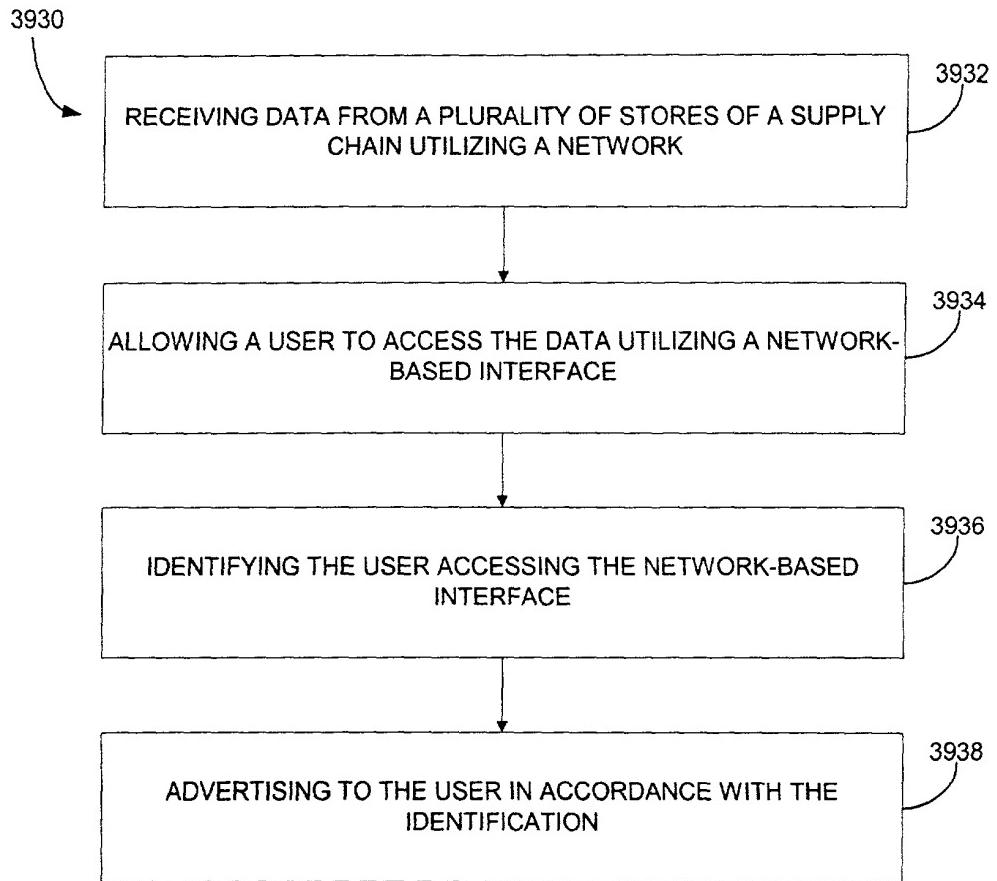


FIG. 39

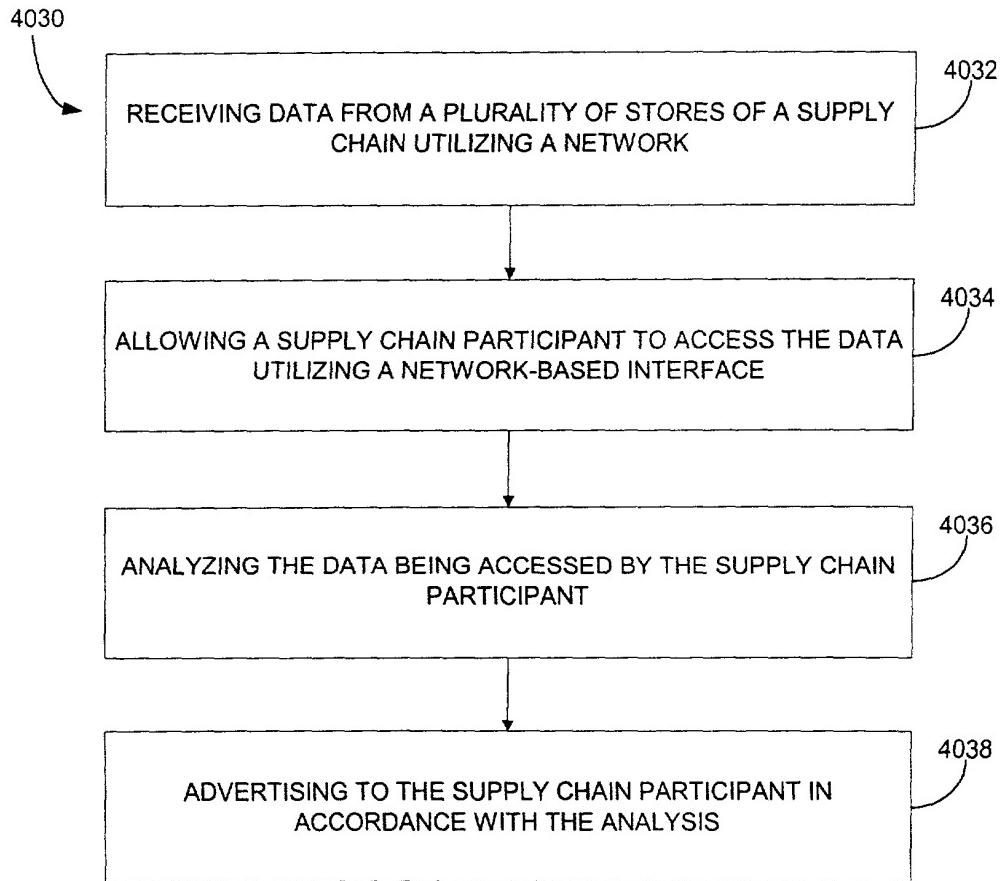


FIG. 40

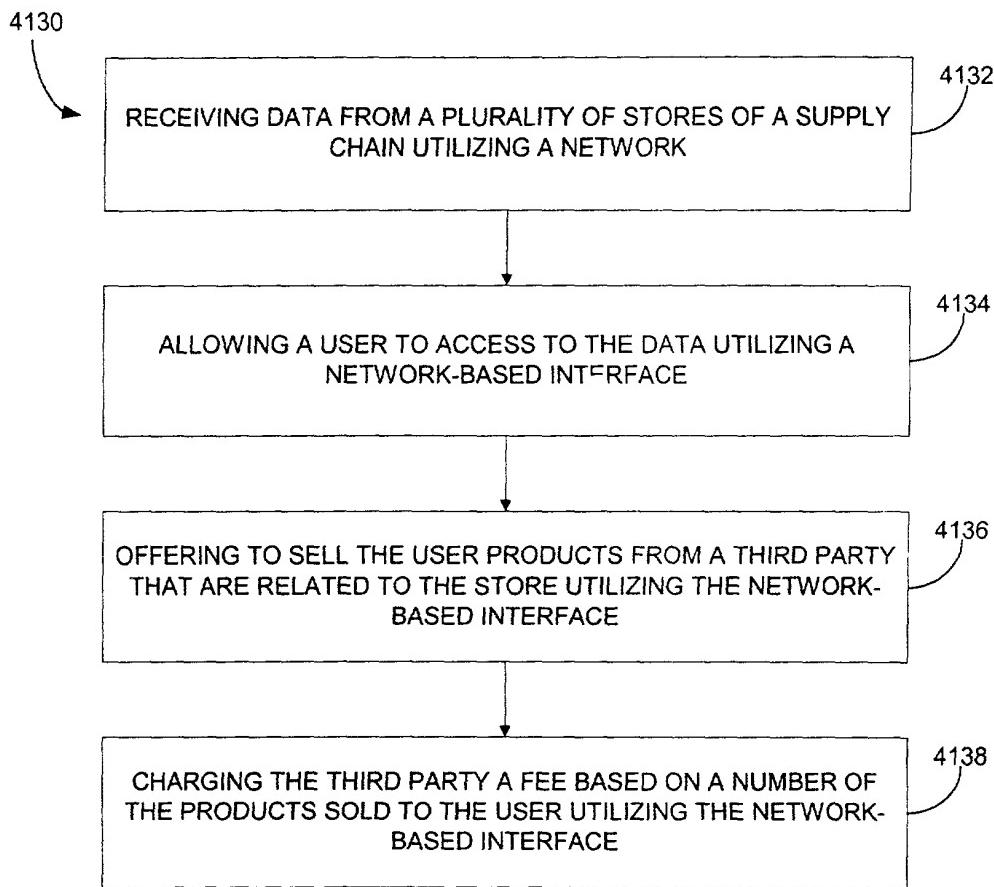


FIG. 41

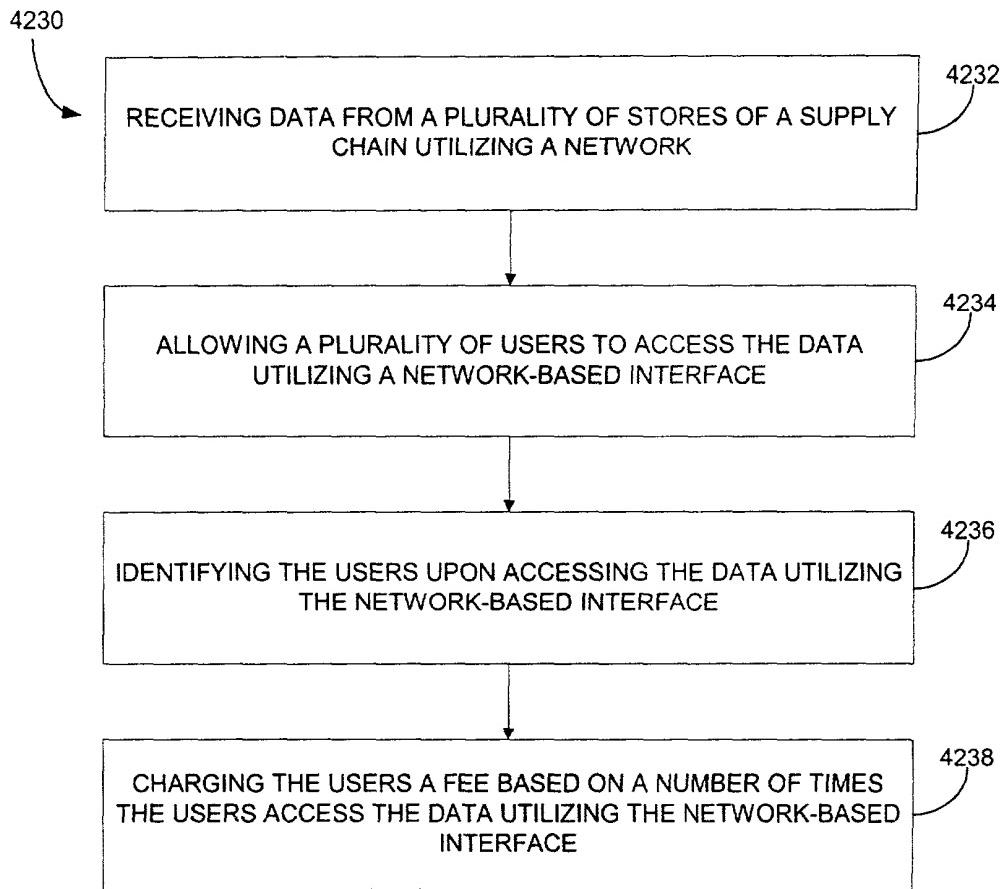


FIG. 42

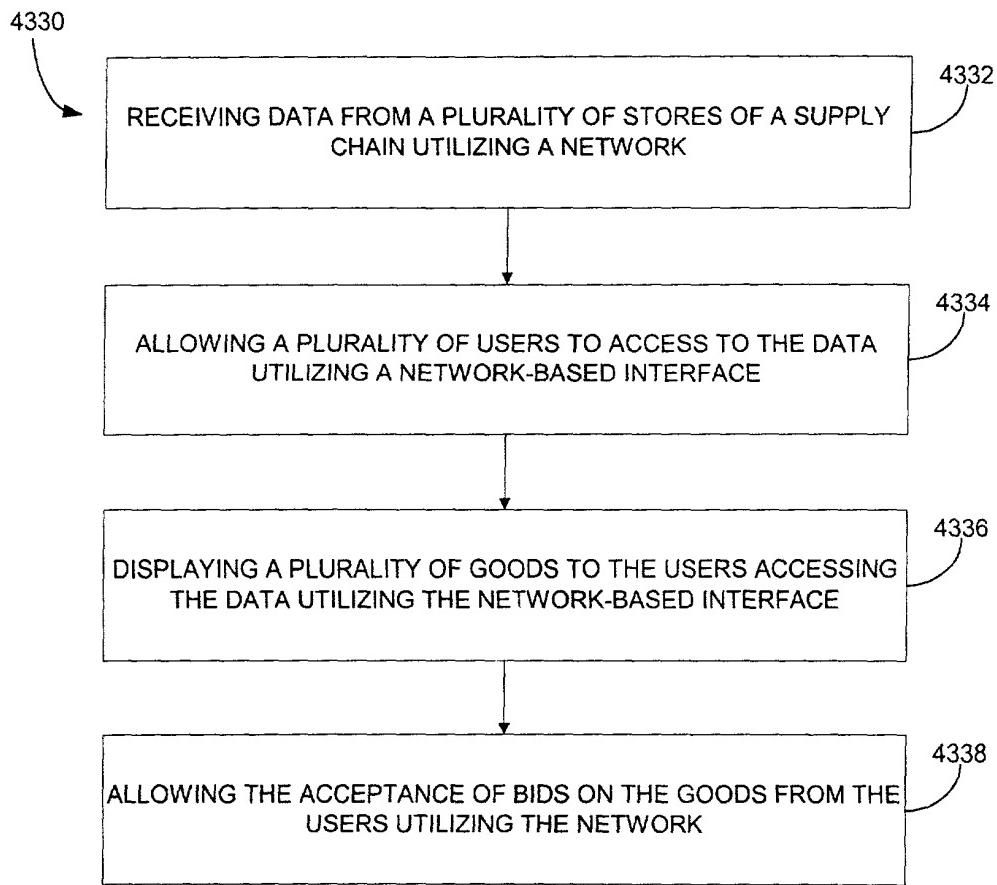
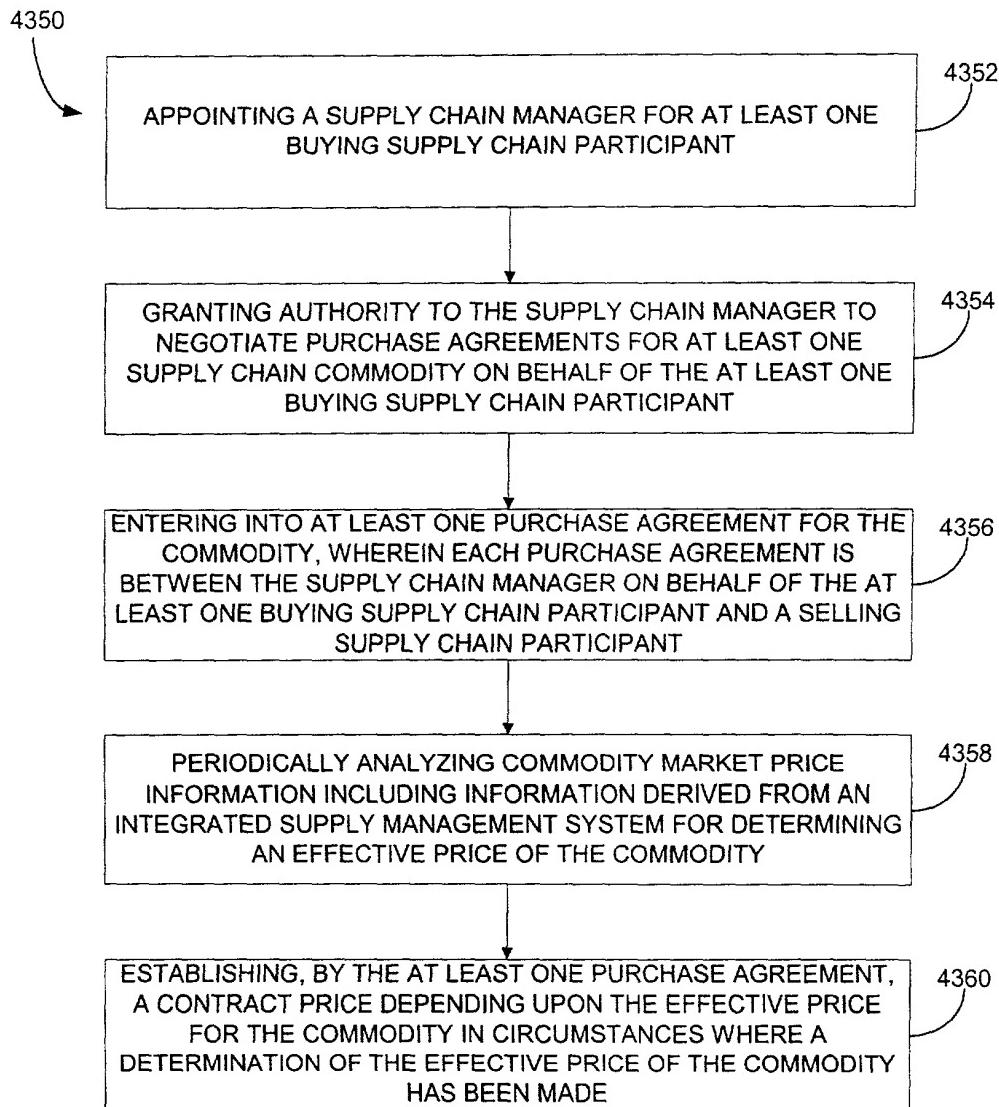


FIG. 43A

**FIG. 43B**

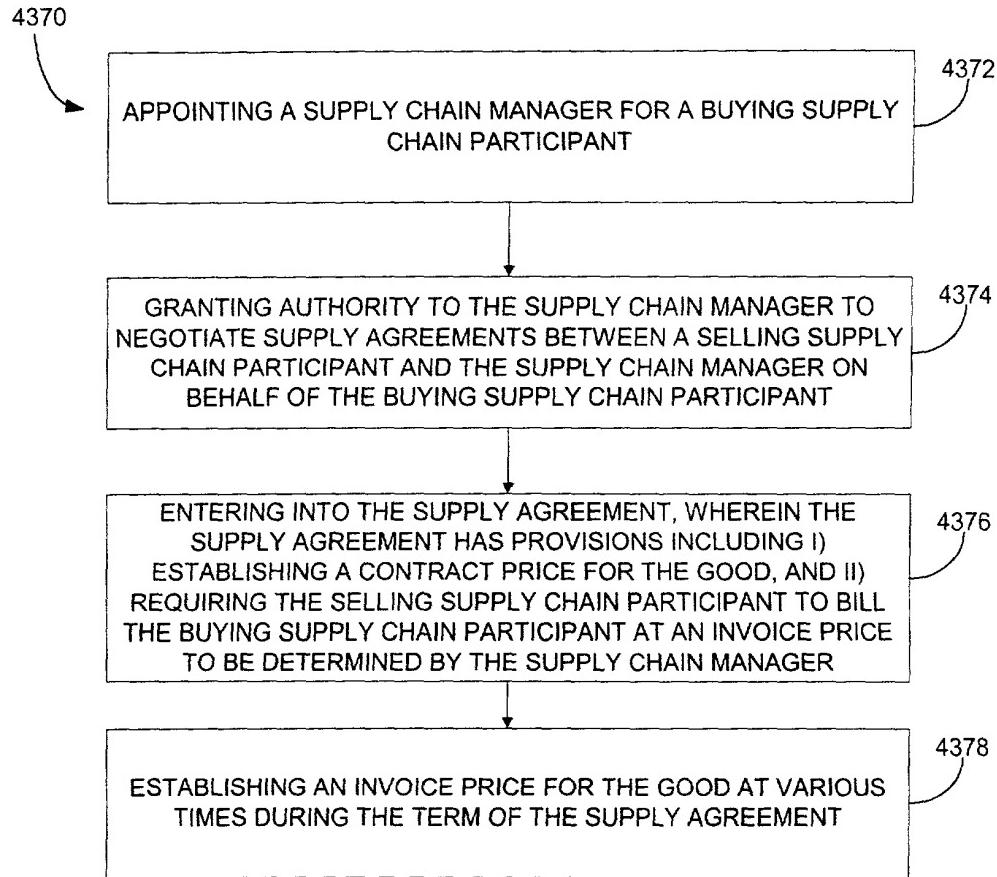


FIG. 43C

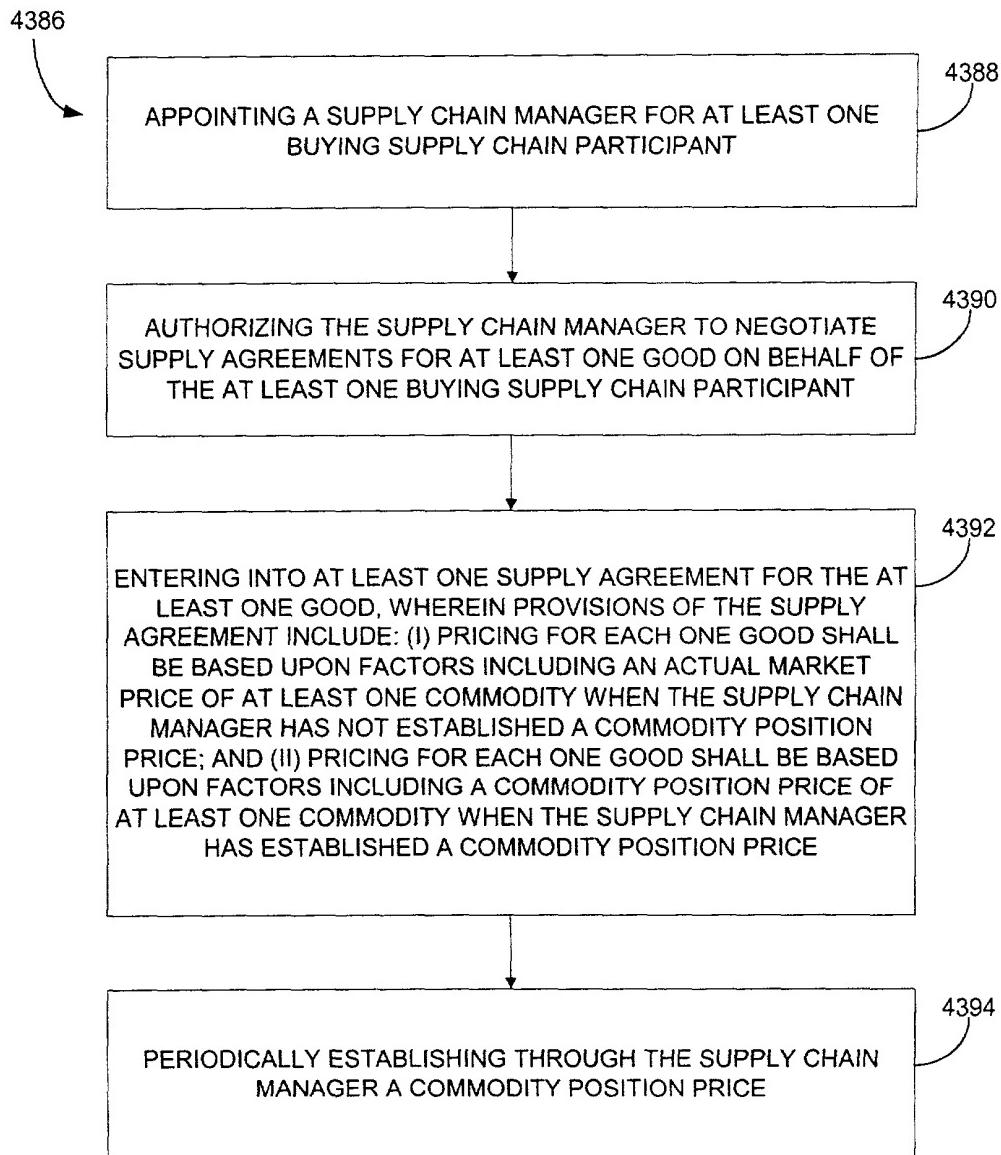


FIG. 43D

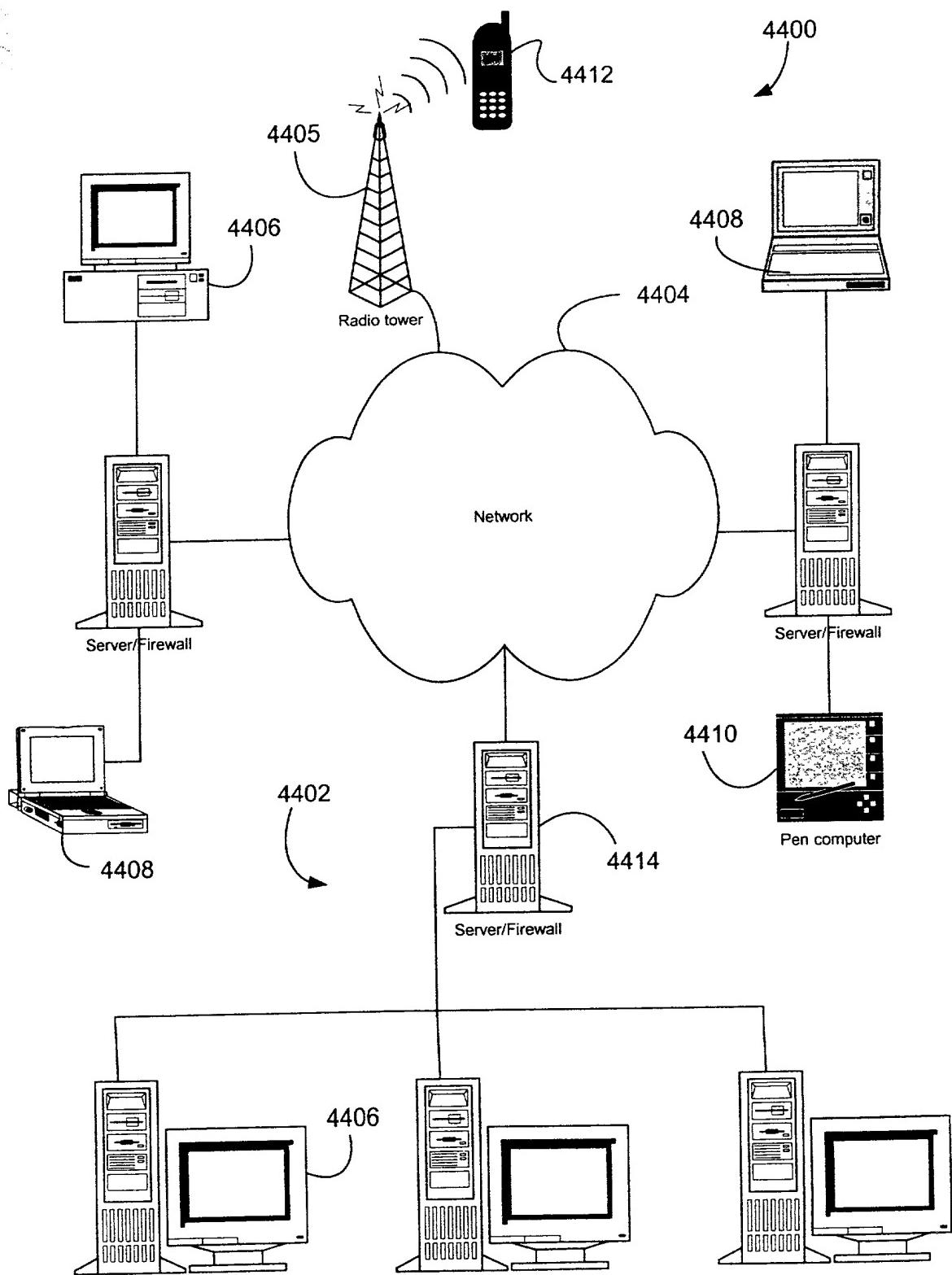
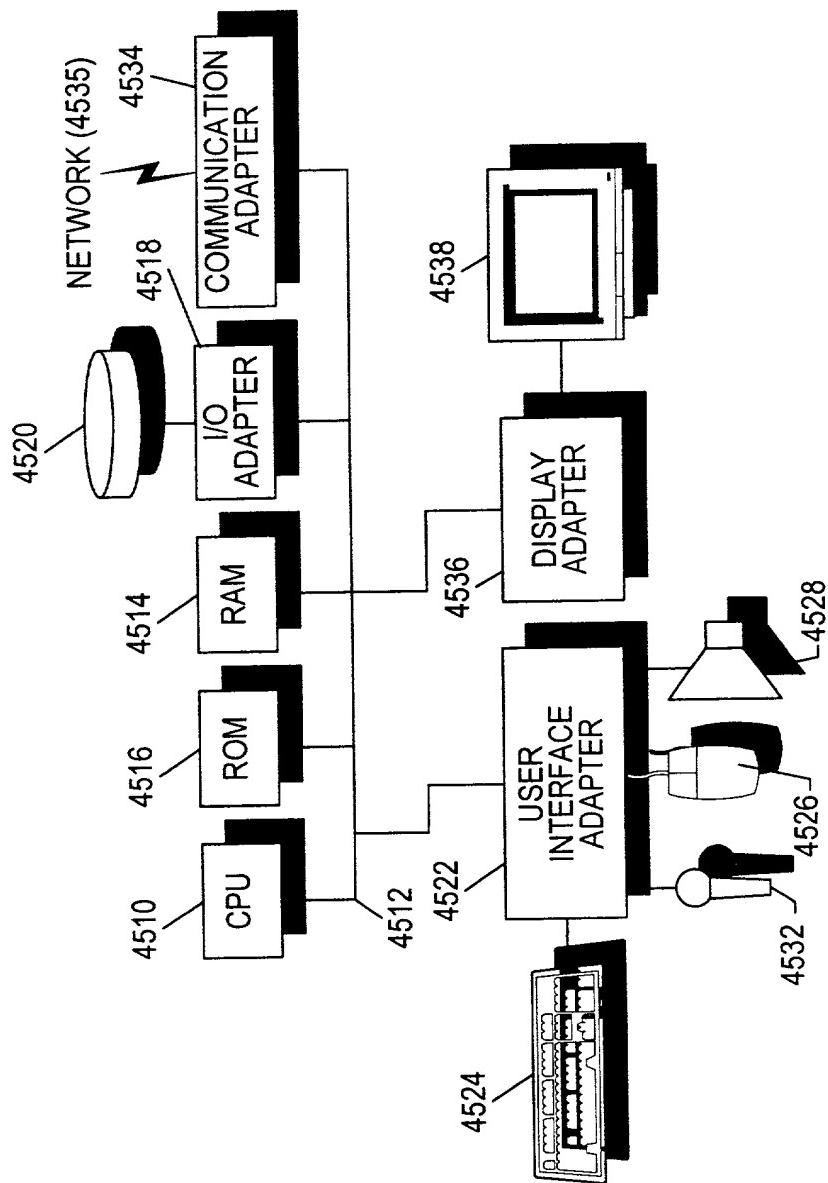


FIG. 44

FIG. 45



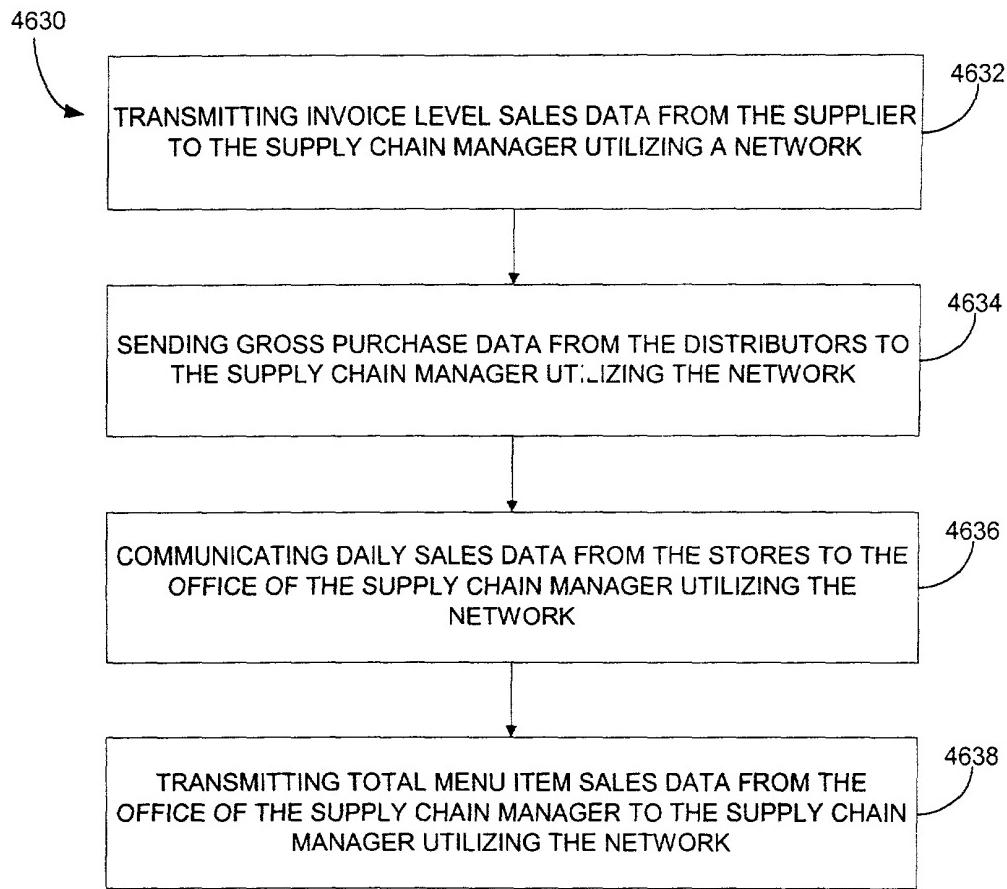


FIG. 46

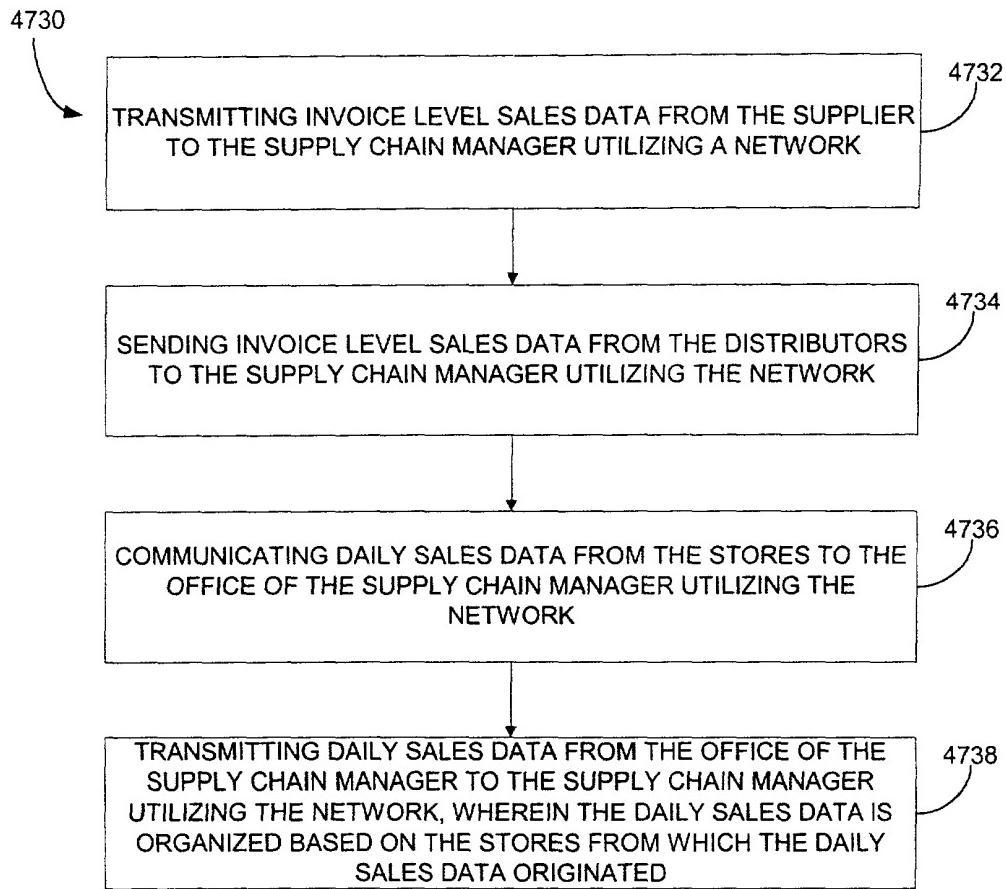


FIG. 47

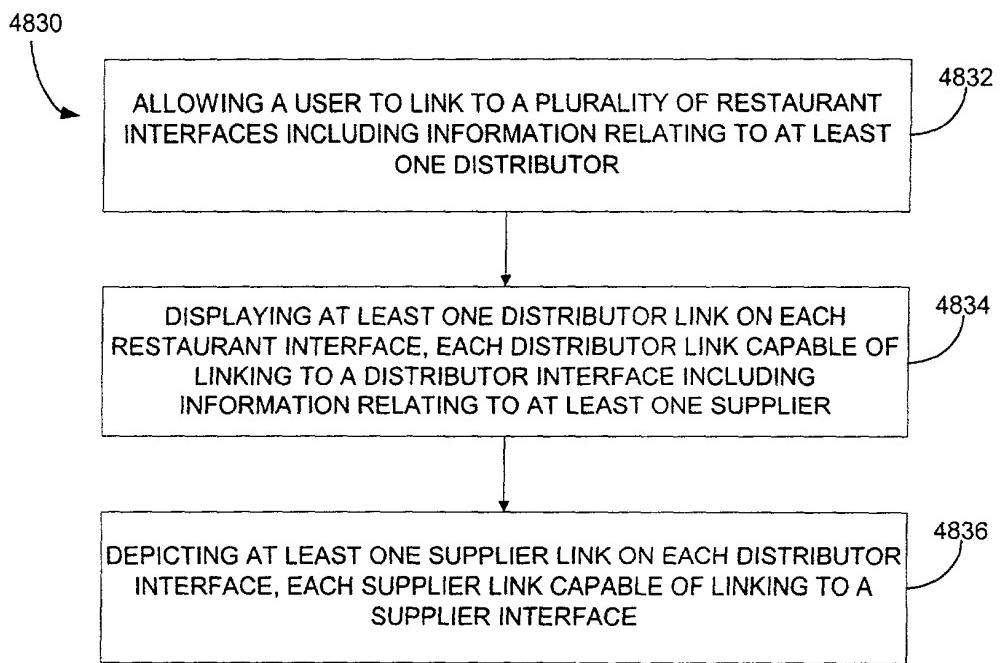


FIG. 48

Restaurant Services, Inc. - Microsoft Internet Explorer

File Edit View Favorites Help
Address http://www.rsiweb.com/home/index.asp

RSI

Restaurant Services, Inc.
BURGER KING® System Independent Purchasing & Distribution Service Co-op

User Name Franchisee

Password

Click For Help

4902 4904 4900

About RSI

RSI was founded in 1991 as the exclusive purchasing agent for the vast majority of products used by the U. S. BURGER KING system. Its primary purpose is to leverage the buying power of BURGER KING restaurants to achieve favorable contracts for food, packaging, premiums, promotion products, supplies, equipment, distribution and related services on behalf of more than 8,300 restaurants.

RSI's Board of Directors is comprised of BURGER KING franchisees, elected by region, one Burger King Corporation representative and one member appointed by the Minority Franchisee Association. The cooperative maintains a close working relationship with Burger King Corporation, with respective roles and responsibilities outlined in a formal Operating Agreement.

RSI works closely with restaurant owners, Burger King Corporation, food and packaging suppliers, marketing agencies, equipment vendors, distributors and information systems providers to streamline and improve the supply chain efficiency

Internet

More About RSI
Help
Bk. C. Link
NEA Link



FIG. 49

F 0 3 9 0 2 0 " E C 3 9 T 3 6 0

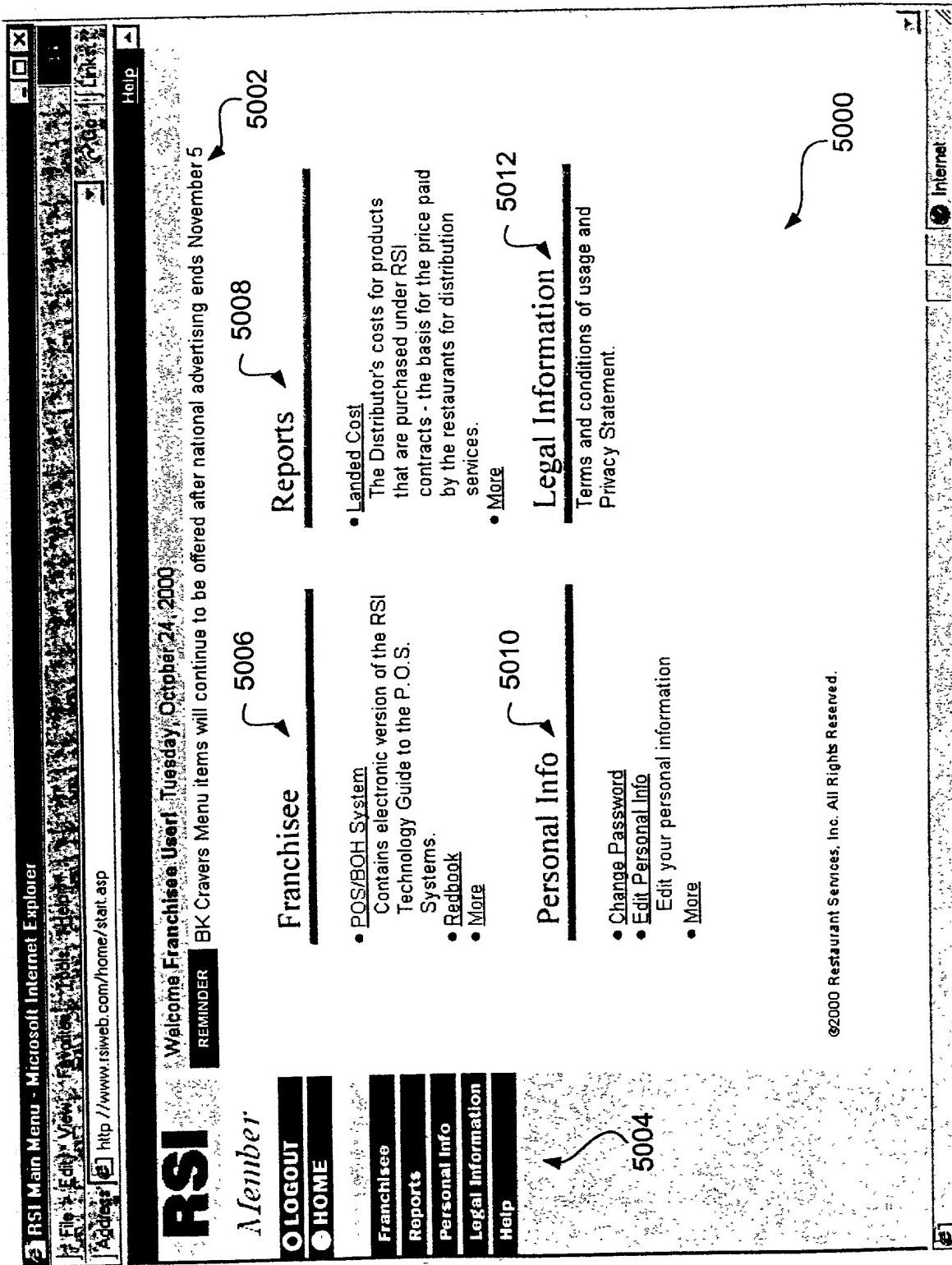
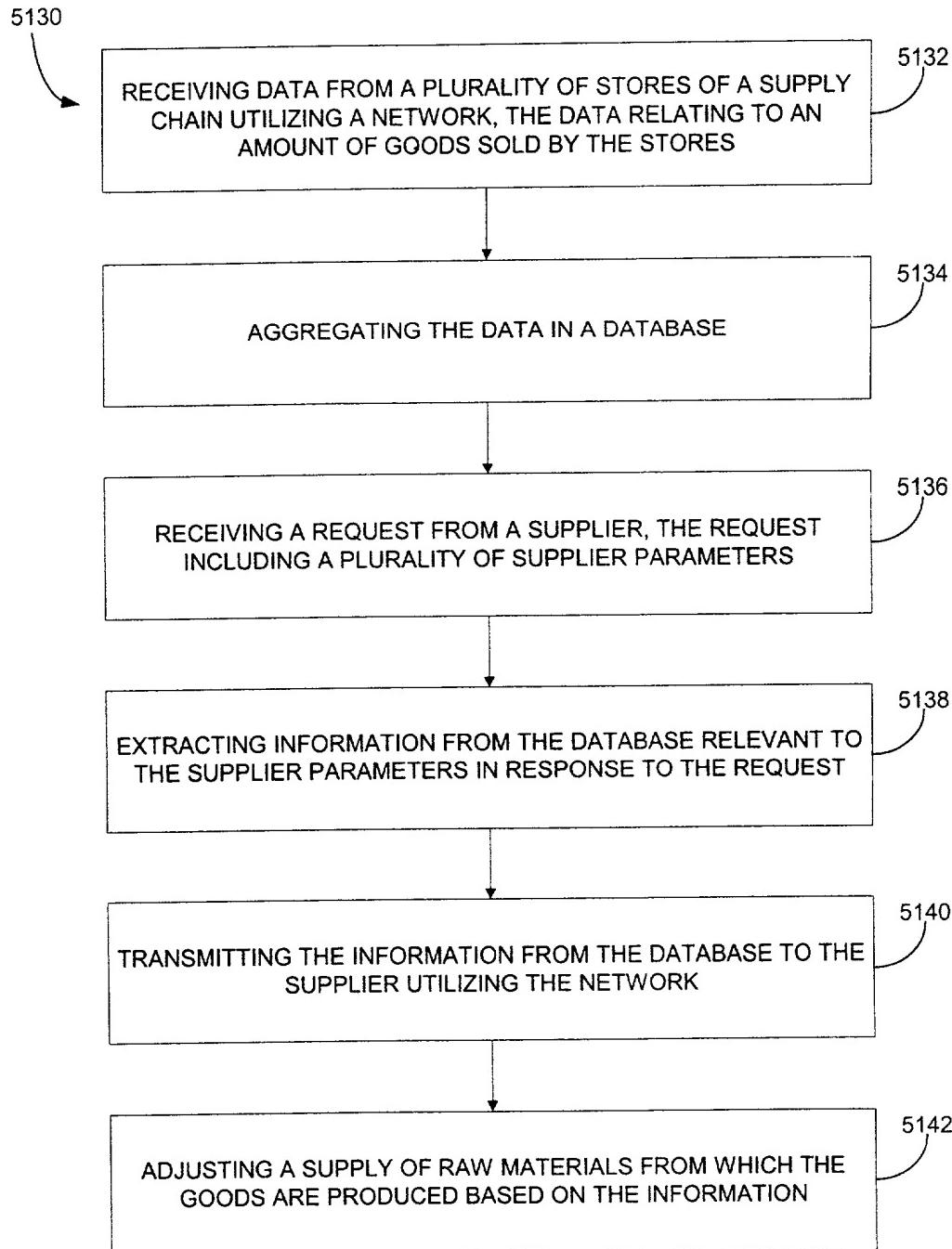
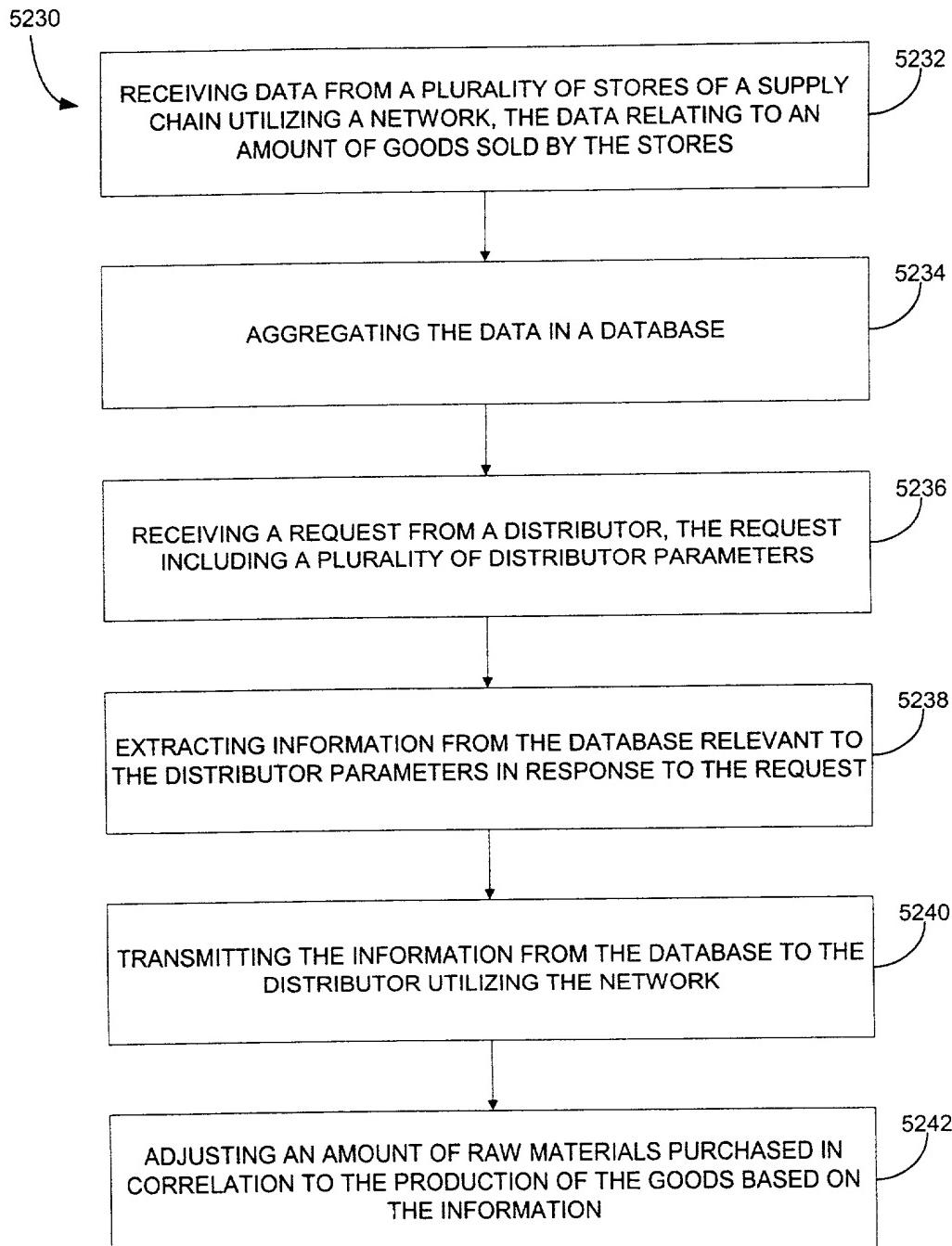


FIG. 50

**FIG. 51**

**FIG. 52**

RSI

POS Implied Daily Usage - Microsoft Internet Explorer
http://www.rsweb.com/dc/d_iposdaily.asp

Distributor

LOGOUT **HOME**

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POS Implied Daily Usage - Distributor
Tuesday, October 24, 2000

5300

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14 Day Rolling (Total Cases)												Week Ending Total																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																		
DC Item No	Item Description	% Chq	14 Day Avg	10/2-3	10/2-4	10/2-5	10/2-6	10/2-7	10/2-8	10/2-9	10/2-10	10/2-11	10/2-12	10/2-13	10/2-14	10/2-15	10/2-16	10/2-17	10/2-18	10/2-19	10/2-20	10/2-21	10/2-22	10/2-23	10/2-24	10/2-25	10/2-26	10/2-27	10/2-28	10/2-29	10/2-30	10/2-31	10/2-32	10/2-33	10/2-34	10/2-35	10/2-36	10/2-37	10/2-38	10/2-39	10/2-40	10/2-41	10/2-42	10/2-43	10/2-44	10/2-45	10/2-46	10/2-47	10/2-48	10/2-49	10/2-50	10/2-51	10/2-52	10/2-53	10/2-54	10/2-55	10/2-56	10/2-57	10/2-58	10/2-59	10/2-60	10/2-61	10/2-62	10/2-63	10/2-64	10/2-65	10/2-66	10/2-67	10/2-68	10/2-69	10/2-70	10/2-71	10/2-72	10/2-73	10/2-74	10/2-75	10/2-76	10/2-77	10/2-78	10/2-79	10/2-80	10/2-81	10/2-82	10/2-83	10/2-84	10/2-85	10/2-86	10/2-87	10/2-88	10/2-89	10/2-90	10/2-91	10/2-92	10/2-93	10/2-94	10/2-95	10/2-96	10/2-97	10/2-98	10/2-99	10/2-100	10/2-101	10/2-102	10/2-103	10/2-104	10/2-105	10/2-106	10/2-107	10/2-108	10/2-109	10/2-110	10/2-111	10/2-112	10/2-113	10/2-114	10/2-115	10/2-116	10/2-117	10/2-118	10/2-119	10/2-120	10/2-121	10/2-122	10/2-123	10/2-124	10/2-125	10/2-126	10/2-127	10/2-128	10/2-129	10/2-130	10/2-131	10/2-132	10/2-133	10/2-134	10/2-135	10/2-136	10/2-137	10/2-138	10/2-139	10/2-140	10/2-141	10/2-142	10/2-143	10/2-144	10/2-145	10/2-146	10/2-147	10/2-148	10/2-149	10/2-150	10/2-151	10/2-152	10/2-153	10/2-154	10/2-155	10/2-156	10/2-157	10/2-158	10/2-159	10/2-160	10/2-161	10/2-162	10/2-163	10/2-164	10/2-165	10/2-166	10/2-167	10/2-168	10/2-169	10/2-170	10/2-171	10/2-172	10/2-173	10/2-174	10/2-175	10/2-176	10/2-177	10/2-178	10/2-179	10/2-180	10/2-181	10/2-182	10/2-183	10/2-184	10/2-185	10/2-186	10/2-187	10/2-188	10/2-189	10/2-190	10/2-191	10/2-192	10/2-193	10/2-194	10/2-195	10/2-196	10/2-197	10/2-198	10/2-199	10/2-200	10/2-201	10/2-202	10/2-203	10/2-204	10/2-205	10/2-206	10/2-207	10/2-208	10/2-209	10/2-210	10/2-211	10/2-212	10/2-213	10/2-214	10/2-215	10/2-216	10/2-217	10/2-218	10/2-219	10/2-220	10/2-221	10/2-222	10/2-223	10/2-224	10/2-225	10/2-226	10/2-227	10/2-228	10/2-229	10/2-230	10/2-231	10/2-232	10/2-233	10/2-234	10/2-235	10/2-236	10/2-237	10/2-238	10/2-239	10/2-240	10/2-241	10/2-242	10/2-243	10/2-244	10/2-245	10/2-246	10/2-247	10/2-248	10/2-249	10/2-250	10/2-251	10/2-252	10/2-253	10/2-254	10/2-255	10/2-256	10/2-257	10/2-258	10/2-259	10/2-260	10/2-261	10/2-262	10/2-263	10/2-264	10/2-265	10/2-266	10/2-267	10/2-268	10/2-269	10/2-270	10/2-271	10/2-272	10/2-273	10/2-274	10/2-275	10/2-276	10/2-277	10/2-278	10/2-279	10/2-280	10/2-281	10/2-282	10/2-283	10/2-284	10/2-285	10/2-286	10/2-287	10/2-288	10/2-289	10/2-290	10/2-291	10/2-292	10/2-293	10/2-294	10/2-295	10/2-296	10/2-297	10/2-298	10/2-299	10/2-300	10/2-301	10/2-302	10/2-303	10/2-304	10/2-305	10/2-306	10/2-307	10/2-308	10/2-309	10/2-310	10/2-311	10/2-312	10/2-313	10/2-314	10/2-315	10/2-316	10/2-317	10/2-318	10/2-319	10/2-320	10/2-321	10/2-322	10/2-323	10/2-324	10/2-325	10/2-326	10/2-327	10/2-328	10/2-329	10/2-330	10/2-331	10/2-332	10/2-333	10/2-334	10/2-335	10/2-336	10/2-337	10/2-338	10/2-339	10/2-340	10/2-341	10/2-342	10/2-343	10/2-344	10/2-345	10/2-346	10/2-347	10/2-348	10/2-349	10/2-350	10/2-351	10/2-352	10/2-353	10/2-354	10/2-355	10/2-356	10/2-357	10/2-358	10/2-359	10/2-360	10/2-361	10/2-362	10/2-363	10/2-364	10/2-365	10/2-366	10/2-367	10/2-368	10/2-369	10/2-370	10/2-371	10/2-372	10/2-373	10/2-374	10/2-375	10/2-376	10/2-377	10/2-378	10/2-379	10/2-380	10/2-381	10/2-382	10/2-383	10/2-384	10/2-385	10/2-386	10/2-387	10/2-388	10/2-389	10/2-390	10/2-391	10/2-392	10/2-393	10/2-394	10/2-395	10/2-396	10/2-397	10/2-398	10/2-399	10/2-400	10/2-401	10/2-402	10/2-403	10/2-404	10/2-405	10/2-406	10/2-407	10/2-408	10/2-409	10/2-410	10/2-411	10/2-412	10/2-413	10/2-414	10/2-415	10/2-416	10/2-417	10/2-418	10/2-419	10/2-420	10/2-421	10/2-422	10/2-423	10/2-424	10/2-425	10/2-426	10/2-427	10/2-428	10/2-429	10/2-430	10/2-431	10/2-432	10/2-433	10/2-434	10/2-435	10/2-436	10/2-437	10/2-438	10/2-439	10/2-440	10/2-441	10/2-442	10/2-443	10/2-444	10/2-445	10/2-446	10/2-447	10/2-448	10/2-449	10/2-450	10/2-451	10/2-452	10/2-453	10/2-454	10/2-455	10/2-456	10/2-457	10/2-458	10/2-459	10/2-460	10/2-461	10/2-462	10/2-463	10/2-464	10/2-465	10/2-466	10/2-467	10/2-468	10/2-469	10/2-470	10/2-471	10/2-472	10/2-473	10/2-474	10/2-475	10/2-476	10/2-477	10/2-478	10/2-479	10/2-480	10/2-481	10/2-482	10/2-483	10/2-484	10/2-485	10/2-486	10/2-487	10/2-488	10/2-489	10/2-490	10/2-491	10/2-492	10/2-493	10/2-494	10/2-495	10/2-496	10/2-497	10/2-498	10/2-499	10/2-500	10/2-501	10/2-502	10/2-503	10/2-504	10/2-505	10/2-506	10/2-507	10/2-508	10/2-509	10/2-510	10/2-511	10/2-512	10/2-513	10/2-514	10/2-515	10/2-516	10/2-517	10/2-518	10/2-519	10/2-520	10/2-521	10/2-522	10/2-523	10/2-524	10/2-525	10/2-526	10/2-527	10/2-528	10/2-529	10/2-530	10/2-531	10/2-532	10/2-533	10/2-534	10/2-535	10/2-536	10/2-537	10/2-538	10/2-539	10/2-540	10/2-541	10/2-542	10/2-543	10/2-544	10/2-545	10/2-546	10/2-547	10/2-548	10/2-549	10/2-550	10/2-551	10/2-552	10/2-553	10/2-554	10/2-555	10/2-556	10/2-557	10/2-558	10/2-559	10/2-560	10/2-561	10/2-562	10/2-563	10/2-564	10/2-565	10/2-566	10/2-567	10/2-568	10/2-569	10/2-570	10/2-571	10/2-572	10/2-573	10/2-574	10/2-575	10/2-576	10/2-577	10/2-578	10/2-579	10/2-580	10/2-581	10/2-582	10/2-583	10/2-584	10/2-585	10/2-586	10/2-587	10/2-588	10/2-589	10/2-590	10/2-591	10/2-592	10/2-593	10/2-594	10/2-595	10/2-596	10/2-597	10/2-598	10/2-599	10/2-600	10/2-601	10/2-602	10/2-603	10/2-604	10/2-605	10/2-606	10/2-607	10/2-608	10/2-609	10/2-610	10/2-611	10/2-612	10/2-613	10/2-614	10/2-615	10/2-616	10/2-617	10/2-618	10/2-619	10/2-620	10/2-621	10/2-622	10/2-623	10/2-624	10/2-625	10/2-626	10/2-627	10/2-628	10/2-629	10/2-630	10/2-631	10/2-632	10/2-633	10/2-634	10/2-635	10/2-636	10/2-637	10/2-638	10/2-639	10/2-640	10/2-641	10/2-642	10/2-643	10/2-644	10/2-645	10/2-646	10/2-647	10/2-648	10/2-649	10/2-650	10/2-651	10/2-652	10/2-653	10/2-654	10/2-655	10/2-656	10/2-657	10/2-658	10/2-659	10/2-660	10/2-661	10/2-662	10/2-663	10/2-664	10/2-665	10/2-666	10/2-667	10/2-668	10/2-669	10/2-670	10/2-671	10/2-672	10/2-673	10/2-674	10/2-675	10/2-676	10/2-677	10/2-678	10/2-679	10/2-680	10/2-681	10/2-682	10/2-683	10/2-684	10/2-685	10/2-686	10/2-687	10/2-688	10/2-689	10/2-690	10/2-691	10/2-692	10/2-693	10/2-694	10/2-695	10/2-696	10/2-697	10/2-698	10/2-699	10/2-700	10/2-701	10/2-702	10/2-703	10/2-704	10/2-705	10/2-706	10/2-707	10/2-708	10/2-709	10/2-710	10/2-711	10/2-712	10/2-713	10/2-714	10/2-715	10/2-716	10/2-717	10/2-718	10/2-719	10/2-720	10/2-721	10/2-722	10/2-723	10/2-724	10/2-725	10/2-726	10/2-727	10/2-728	10/2-729	10/2-730	10/2-731	10/2-732	10/2-733	10/2-734	10/2-735	10/2-736	10/2-737	10/2-738	10/2-739	10/2-740	10/2-741	10/2-742	10/2-743	10/2-744	10/2-745	10/2-746	10/2-747	10/2-748	10/2-749	10/2-750	10/2-751	10/2-752	10/2-753	10/2-754	10/2-755	10/2-756	10/2-757	10/2-758	10/2-759	10/2-760	10/2-761	10/2-762	10/2-763	10/2-764	10/2-765	10/2-766	10/2-767	10/2-768	10/2-769	10/2-770	10/2-771	10/2-772	10/2-773	10/2-774	10/2-775	10/2-776	10/2-777	10/2-778	10/2-779	10/2-780	10/2-781	10/2-782	10/2-783	10/2-784	10/2-785	10/2-786	10/2-787	10/2-788	10/2-789	10/2-790	10/2-791	10/2-792	10/2-793	10/2-794	10/2-795	10/2-796	10/2-797	10/2-798	10/2-799	10/2-800	10/2-801	10/2-802	10/2-803	10/2-804	10/2-805	10/2-806	10/2-807	10/2-808	10/2-809	10/2-810	10/2-811	10/2-812	10/2-813	10/2-814	10/2-815	10/2-816	10/2-817	10/2-818	10/2-819	10/2-820	10/2-821	10/2-822	10/2-823	10/2-824	10/2-825	10/2-826	10/2-827	10/2-828	10/2-829	10/2-830	10/2-831	10/2-832	10/2-833	10/2-834	10/2-835	10/2-836	10/2-837	10/2-838	10/2-839	10/2-840	10/2-841	10/2-842	10/2-843	10/2-844	10/2-845	10/2-846	10/2-847	10/2-848	10/2-849	10/2-850	10/2-851	10/2-852	10/2-853	10/2-854	10/2-855	10/2-856	10/2-857	10/2-858	10/2-859	10/2-860	10/2-8

RSI

Local DC Promotion Forecast Report - Microsoft Internet Explorer

Address: http://test.rsilink.com/dc/d_ipromodetail.asp?dc=26576

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REINHART - CEDAR RAPIDS, IA
Local Promotion Summary by DC
Tuesday, October 24, 2000

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Local Promotion Option	DCI	Start Date	Projected Day Usage	Duration (In Weeks)	Participating Rest Count	Non-Participating Restaurants
32 oz. Motor Cup	Chicago, IL	5/1/00	85	98	8	
	Davenport-RMoline, IA	5/1/00	85	32	17	
	Des Moines-Ames, IA	7/1/00	85	17	28	
	Omaha, NE	7/1/00	85	17	50	
	Peoria, IL	6/1/00	85	88	17	
	Sioux City, IA	6/20/00	85	98	10	
	Springfield-Decatur-Chmpg, IL	8/1/00	85	99	1	
32 oz. Motor Cup Total					131	
Big King	Cedar Rapids-Waterloo-Dubq, IA	4/15/00	98	19	10	
	Davenport-RMoline, IA	4/15/00	99	99	17	
	Ottumwa-Kilkville, IA	4/15/00	99	99	3	
Big King Total	Chicago, IL	5/15/00	20	98	8	
Pancake Minis	Peoria, IL	5/1/00	20	98	17	
	Sioux City, IA	4/15/00	20	99	10	
Pancake Minis Total					35	

Done

Internet

FIG. 54

FIG. 55

DC Item No	RSI Item No	RSI Item Description	DC Cost	Markup	Rest. Cost
10340	4498	REVISER TAPE-THERMAL 2.25" X 100'	\$21.27	\$1.57	\$22.84
12860	3668	SUGAR SUBSTITUTE PINK PKT 2000 CT	\$5.87	\$1.57	\$7.44
16998	369	SAUCE-BULK-KRAFT BULLSEYE	\$24.48	\$1.57	\$26.05
18432	4473	COFFEE-FOLGERS REGULAR	\$44.50	\$1.57	\$46.07
20768	67	MUSTARD-BULK SEAL	\$6.46	\$1.57	\$8.02
20940	4281	WRAP-LOCAL OPTION	\$29.78	\$1.57	\$31.35
24340	80	SAUCE-BULK MAYONNAISE	\$7.81	\$1.57	\$9.38
24600	4270	WATER-ICE MOUNTAIN 5L	\$6.41	\$1.57	\$7.98

Done Internet

FIG. 56

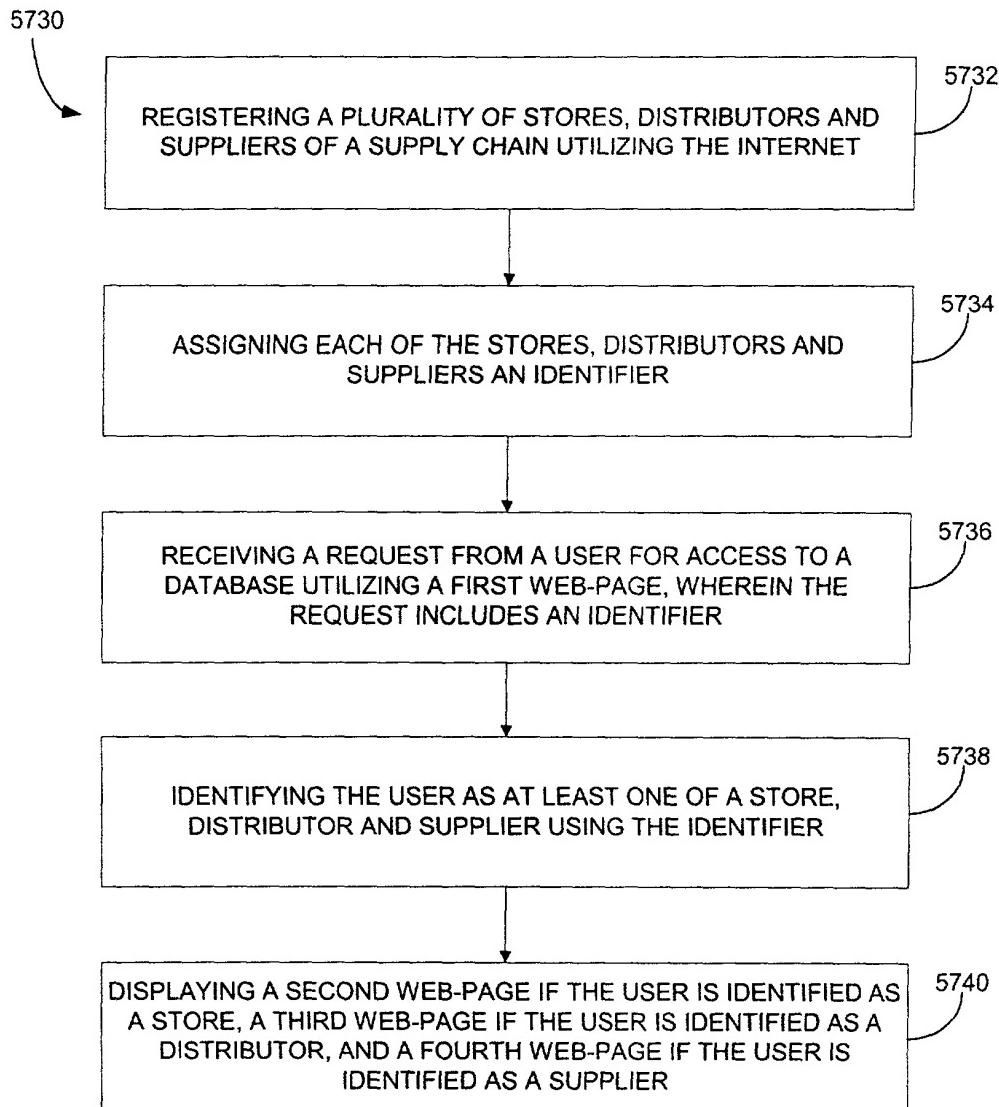


FIG. 57

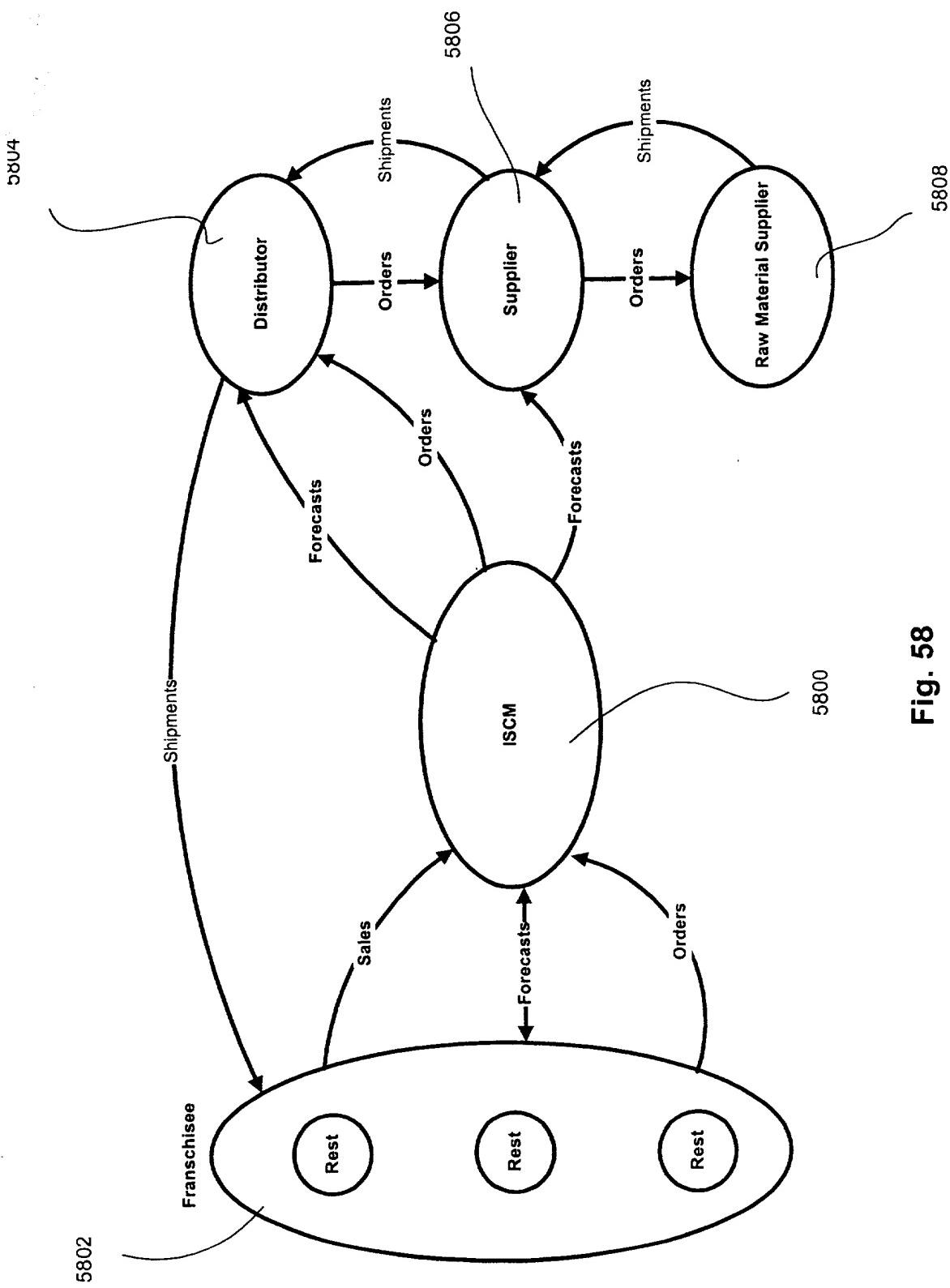


Fig. 58

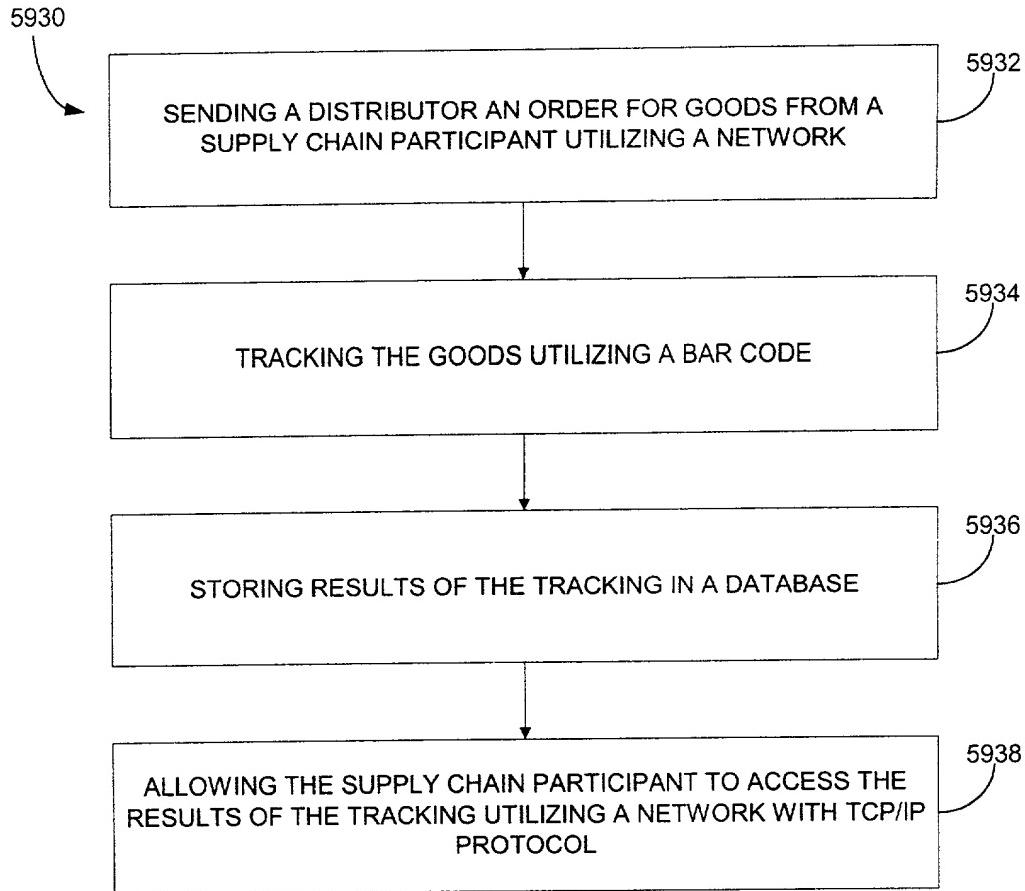


FIG. 59

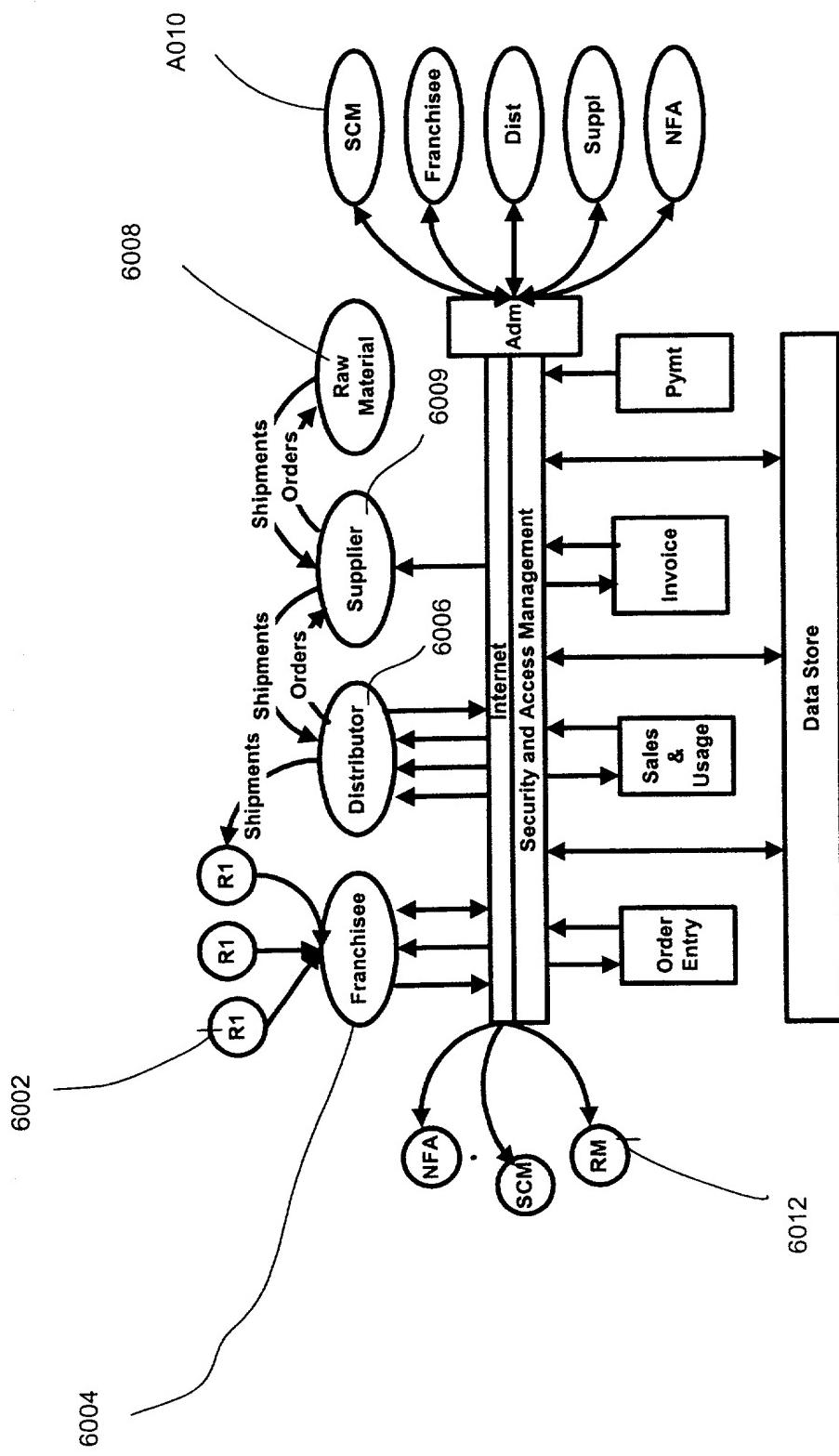


Fig. 60

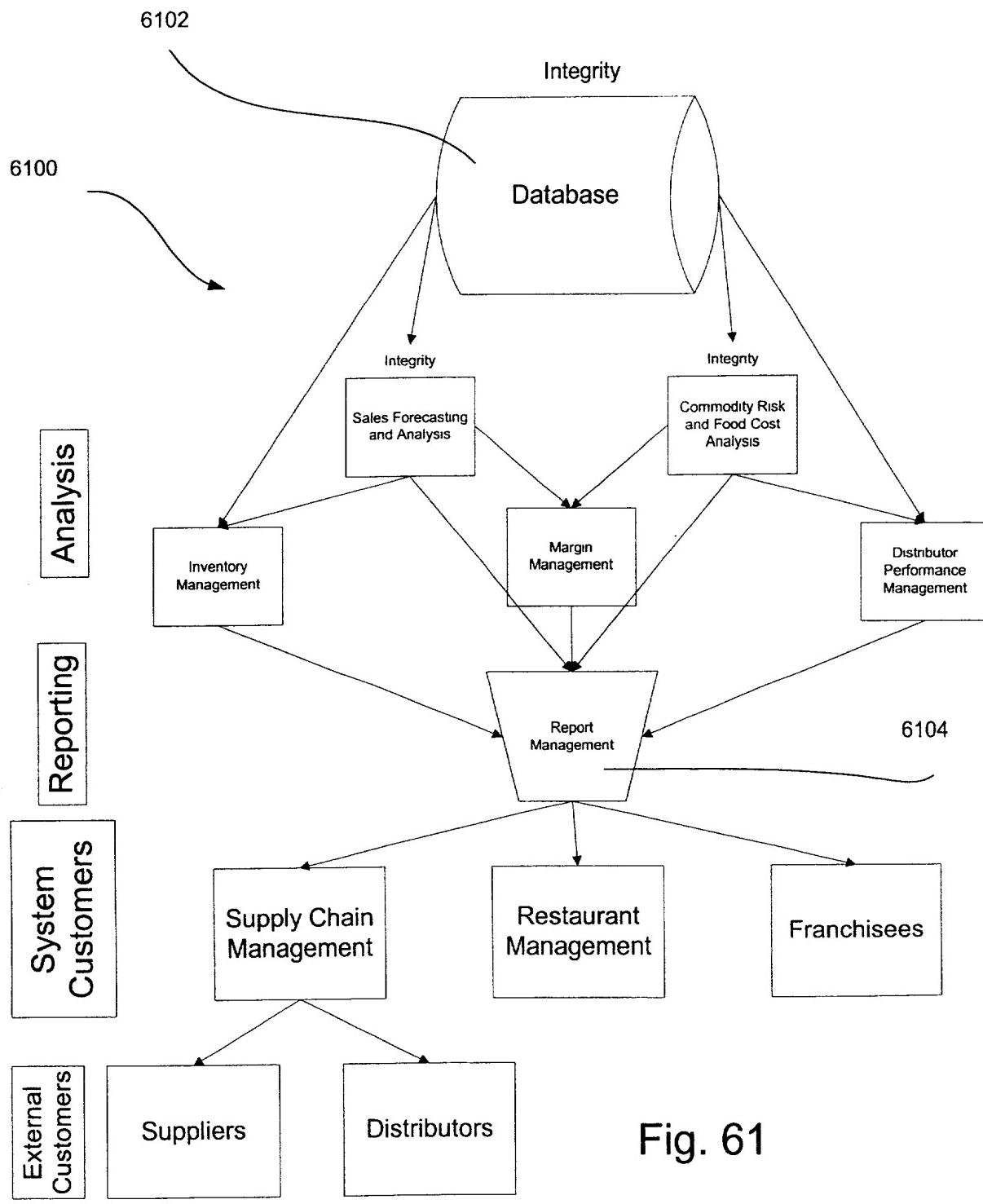


Fig. 61

0293163553 02930601

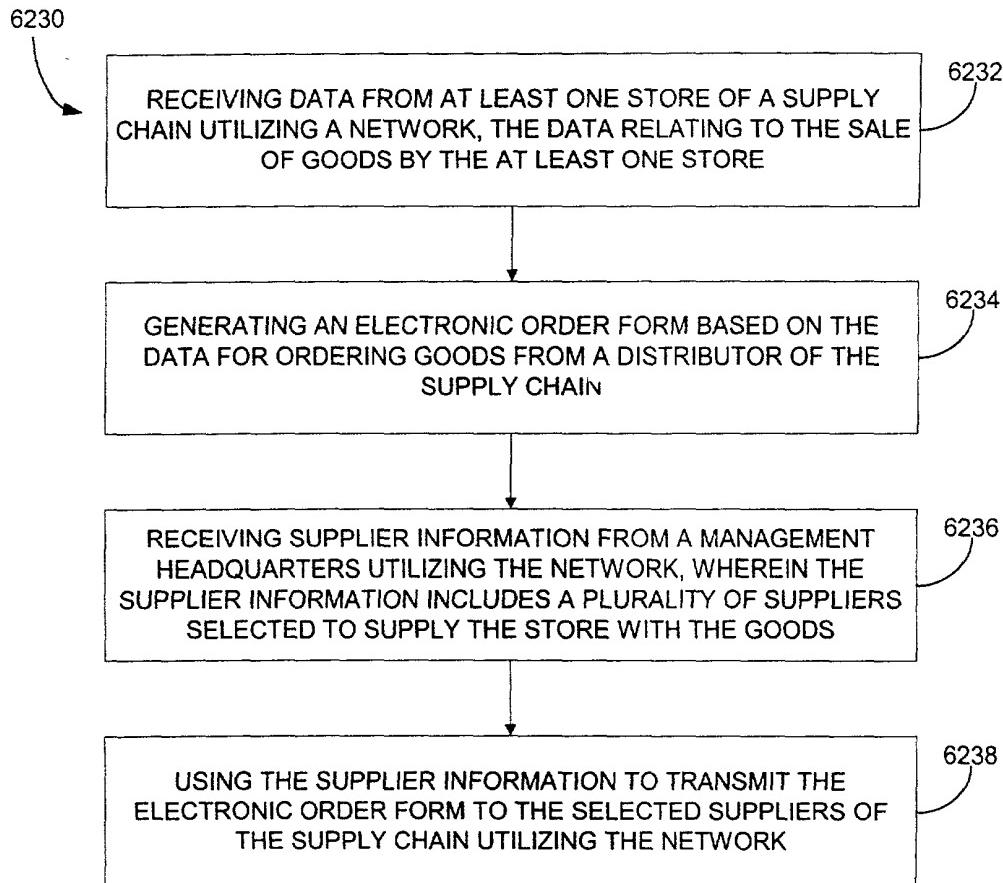


FIG. 62

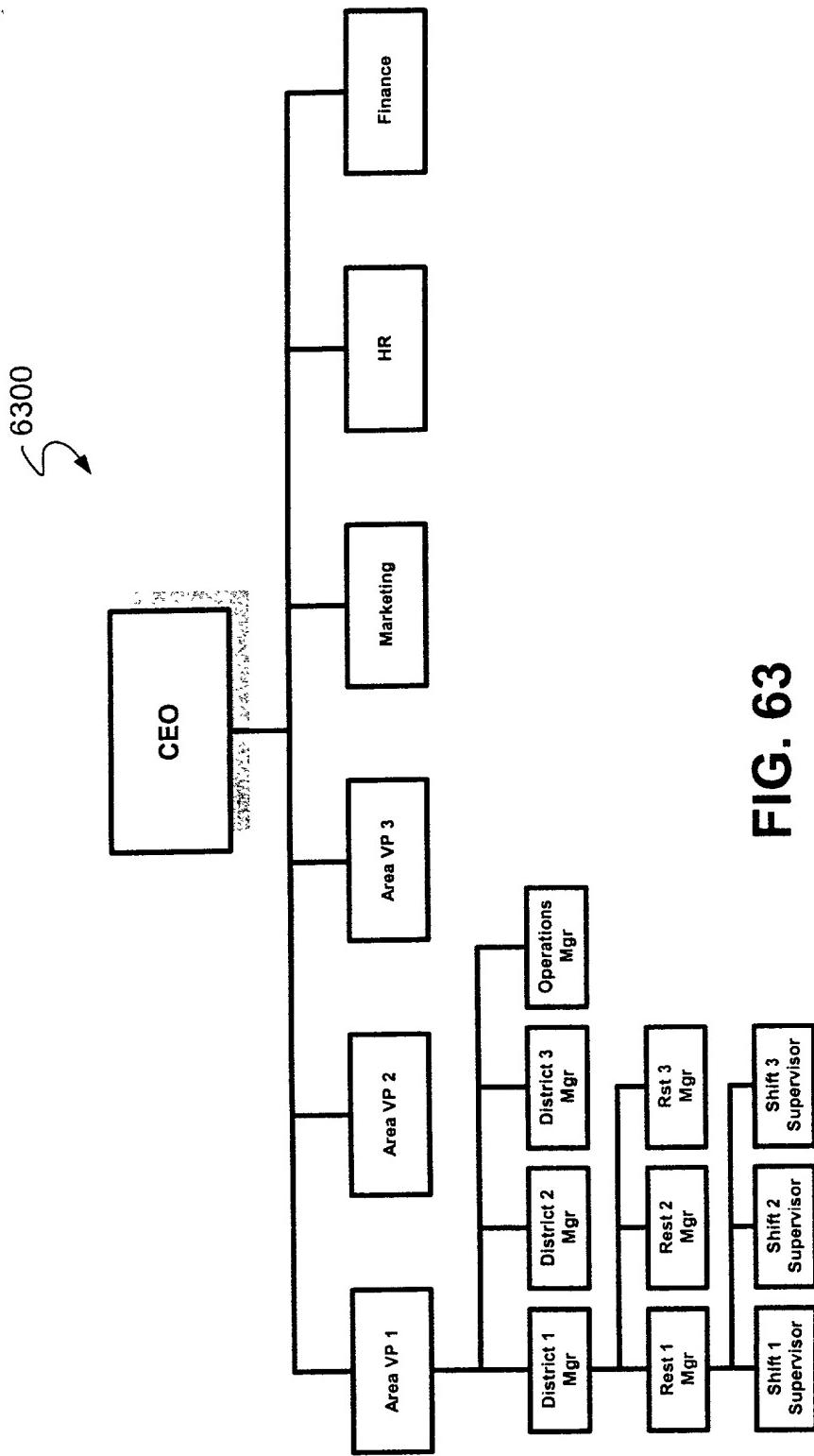


FIG. 63

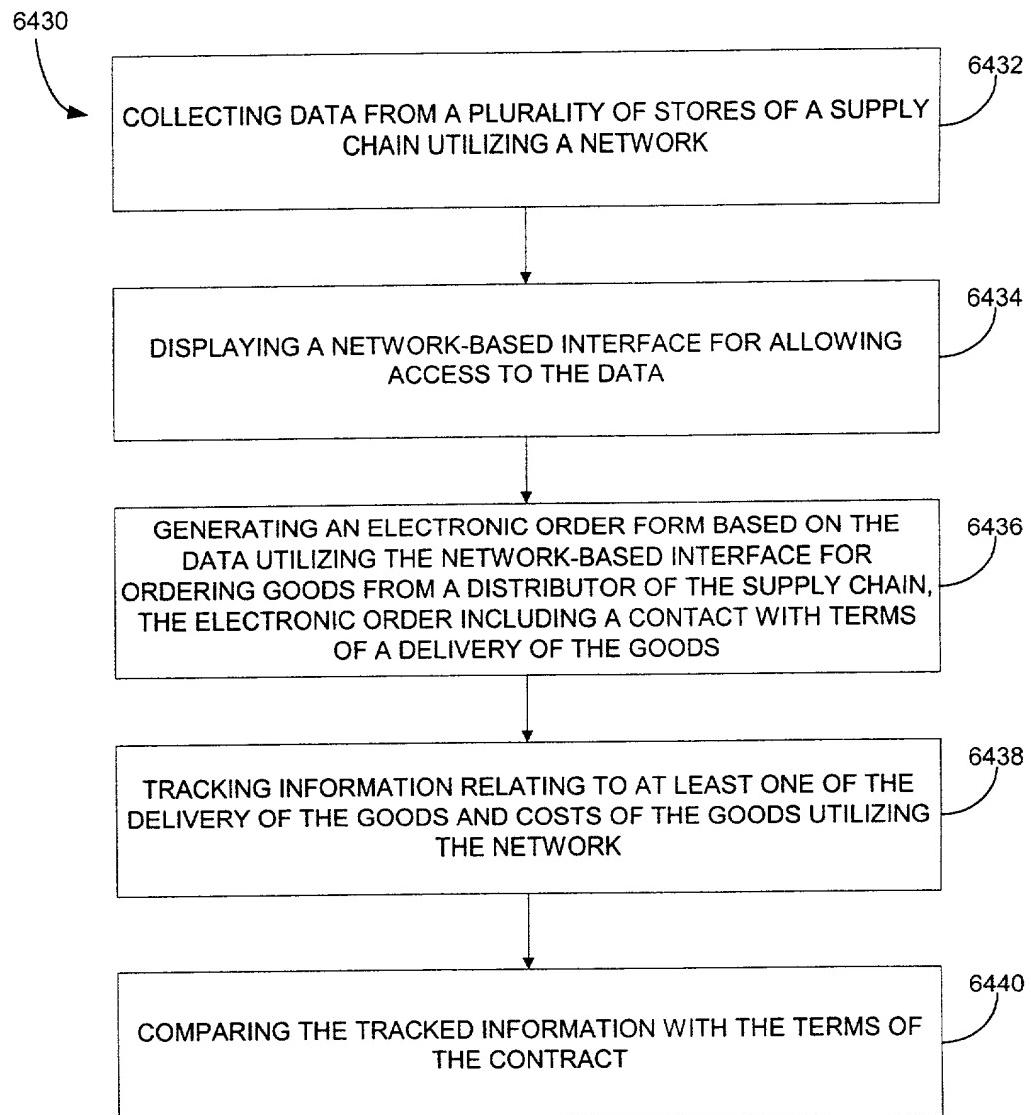


FIG. 64

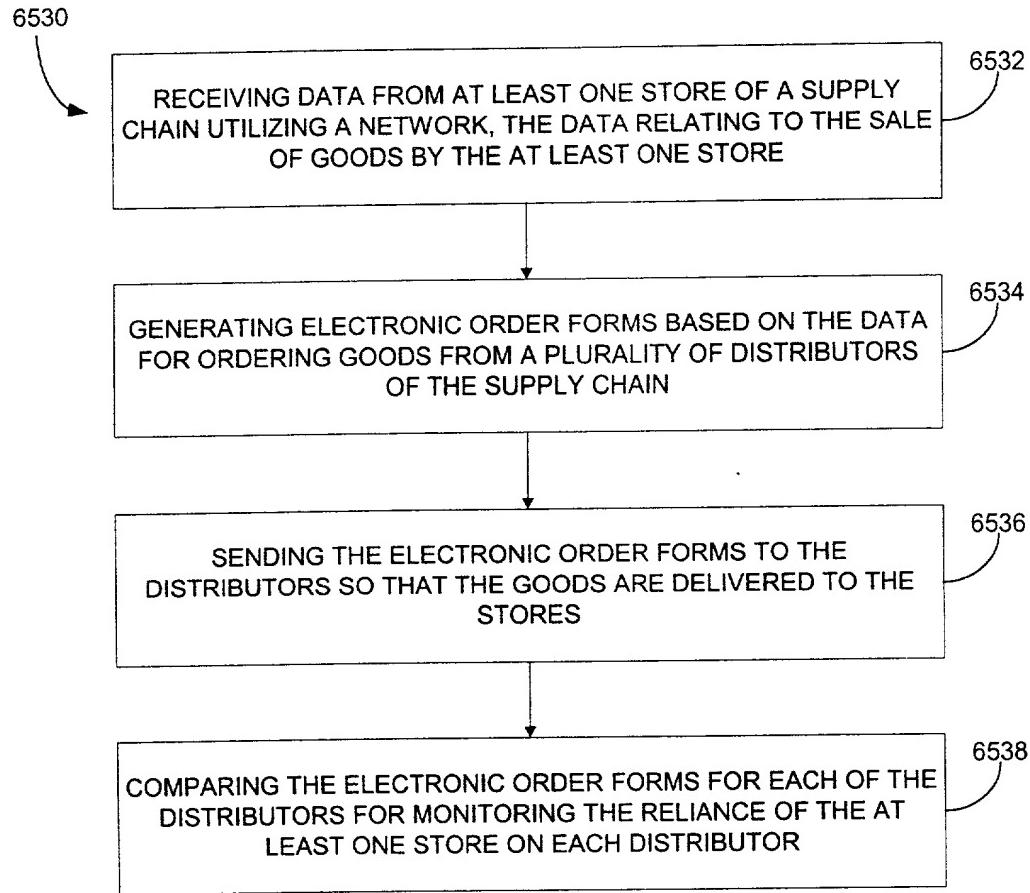


FIG. 65

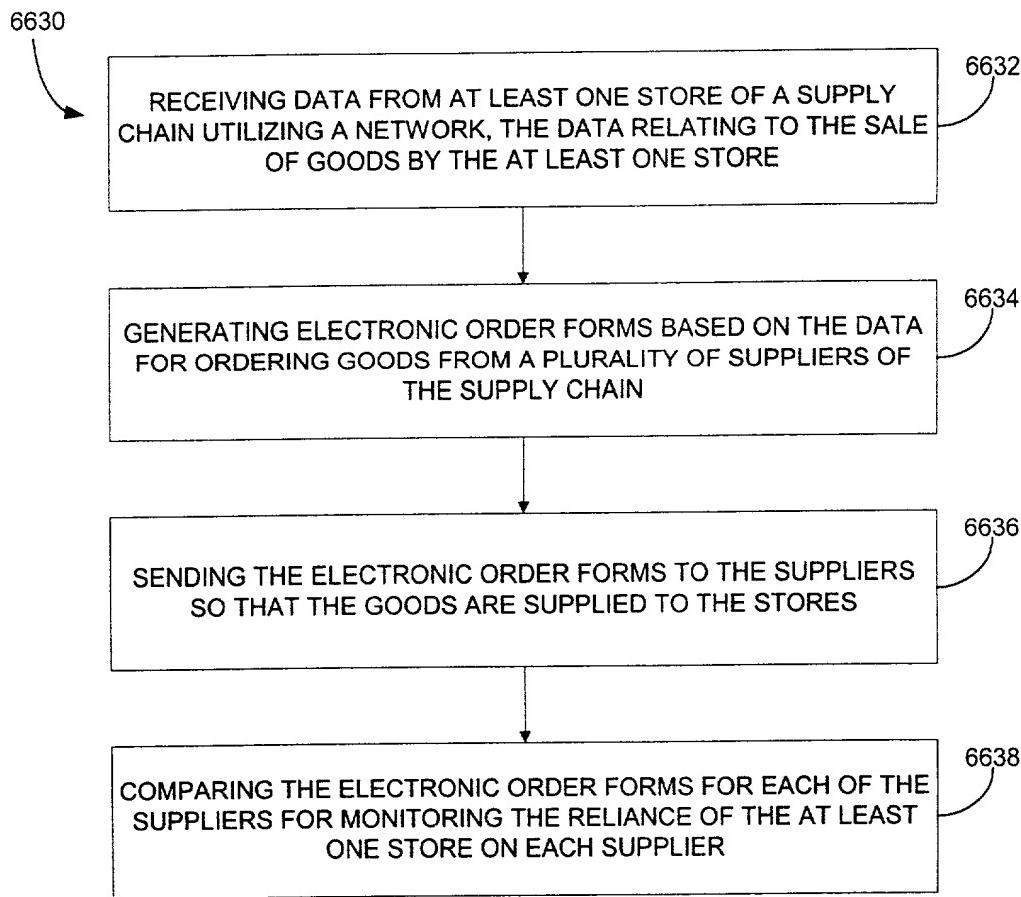


FIG. 66

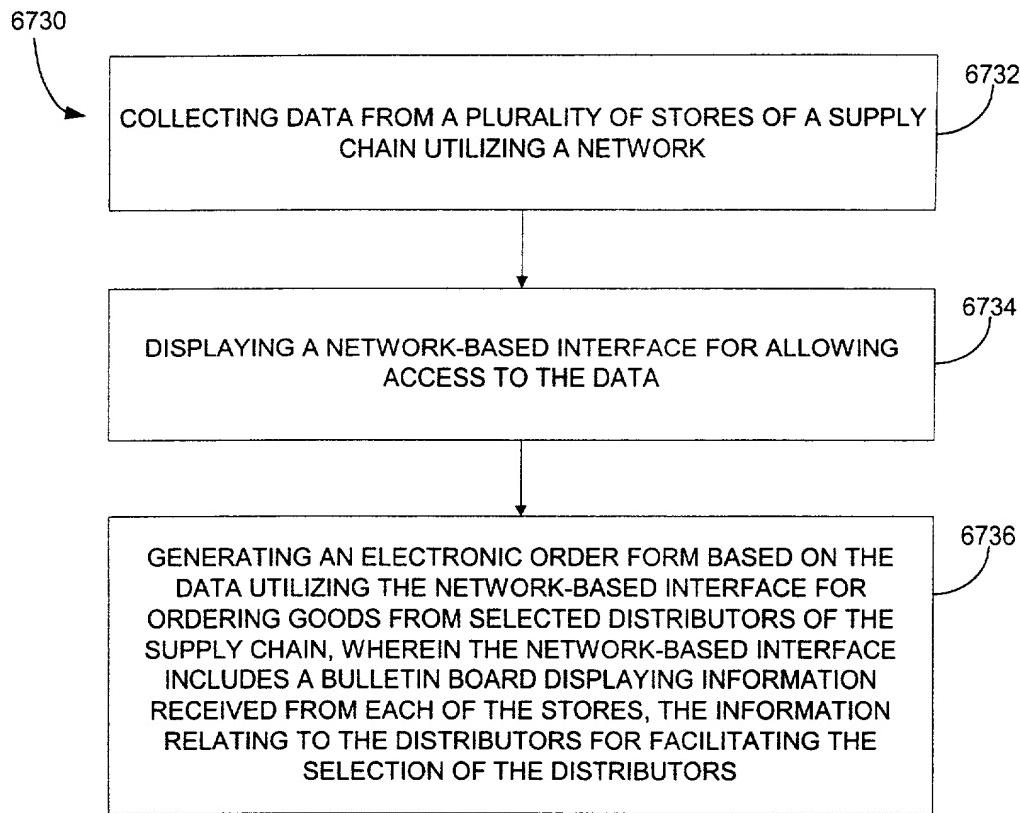


FIG. 67

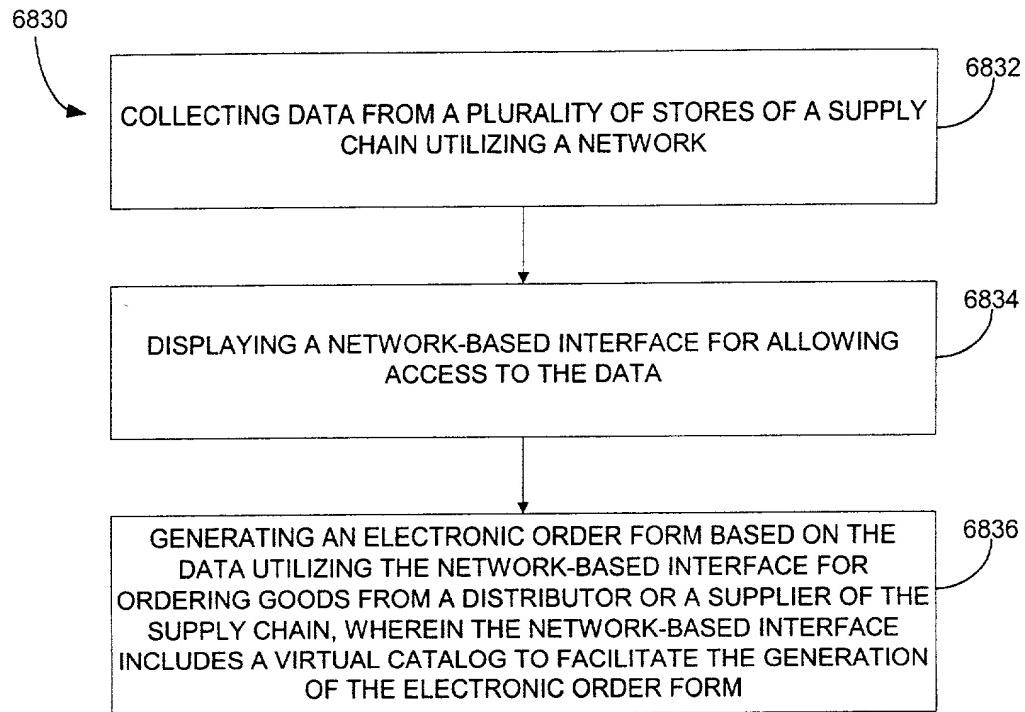
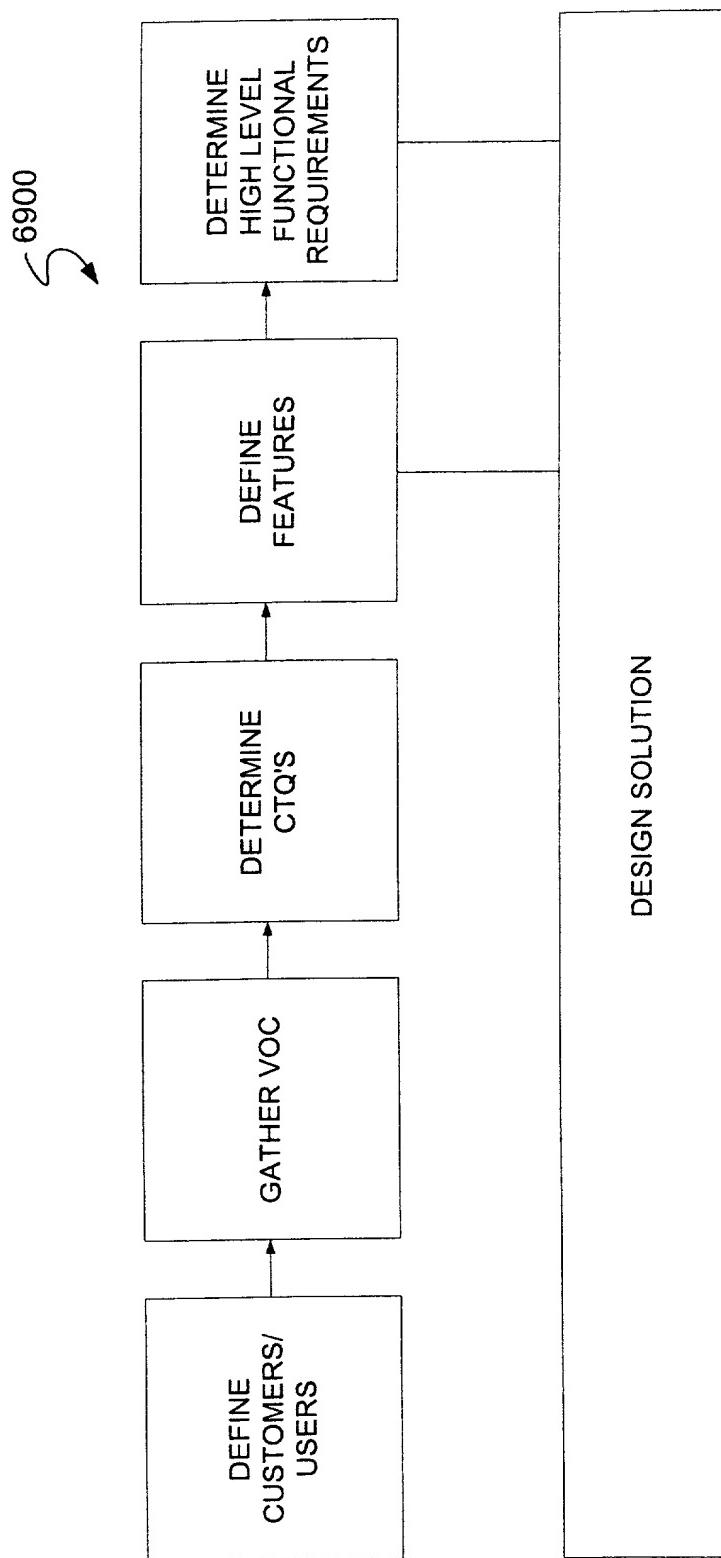


FIG. 68

FIG. 69



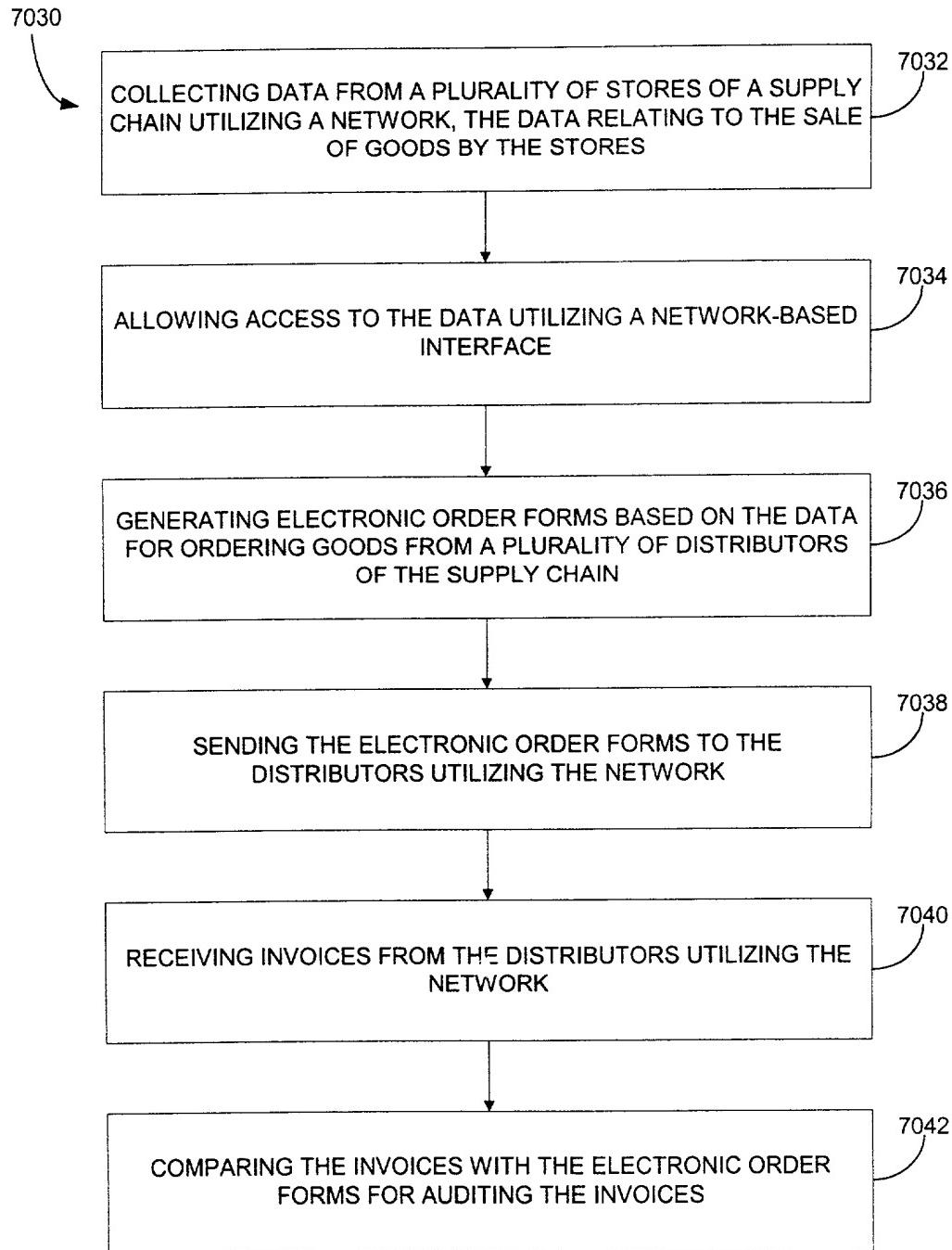


FIG. 70

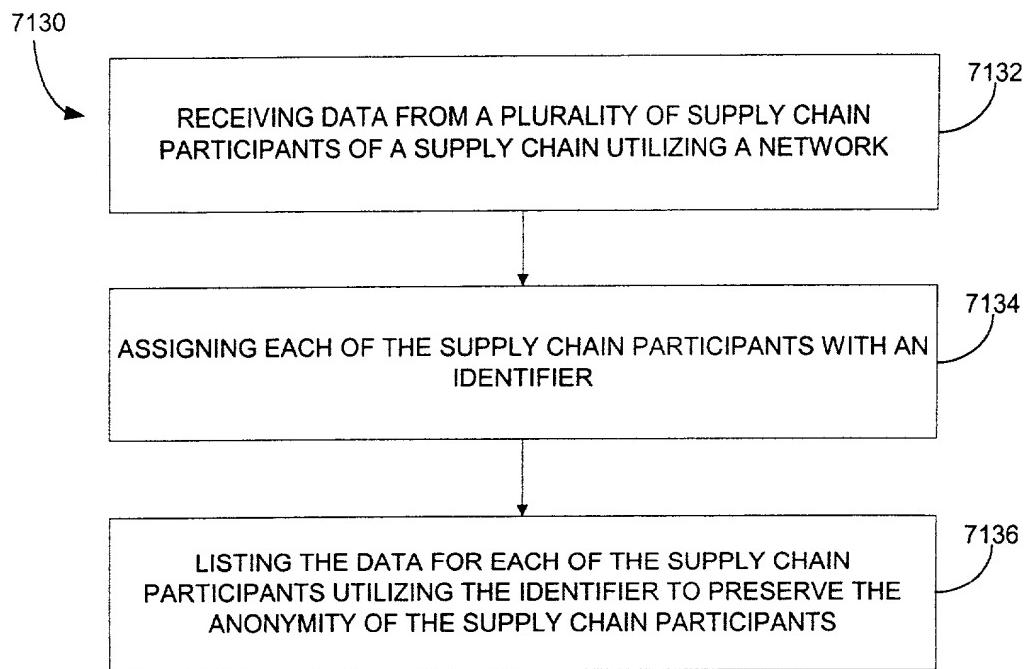


FIG. 71

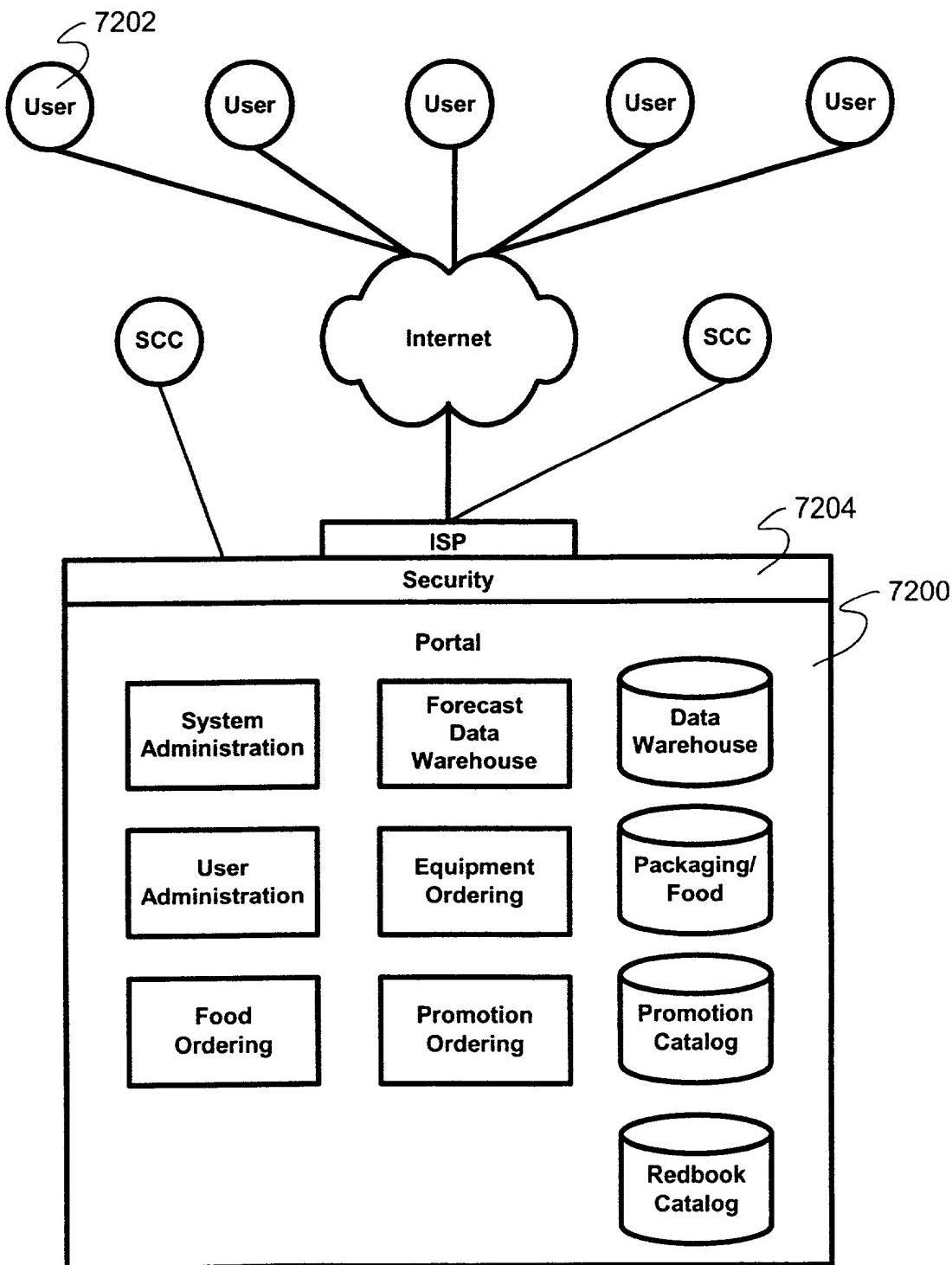


FIG. 72

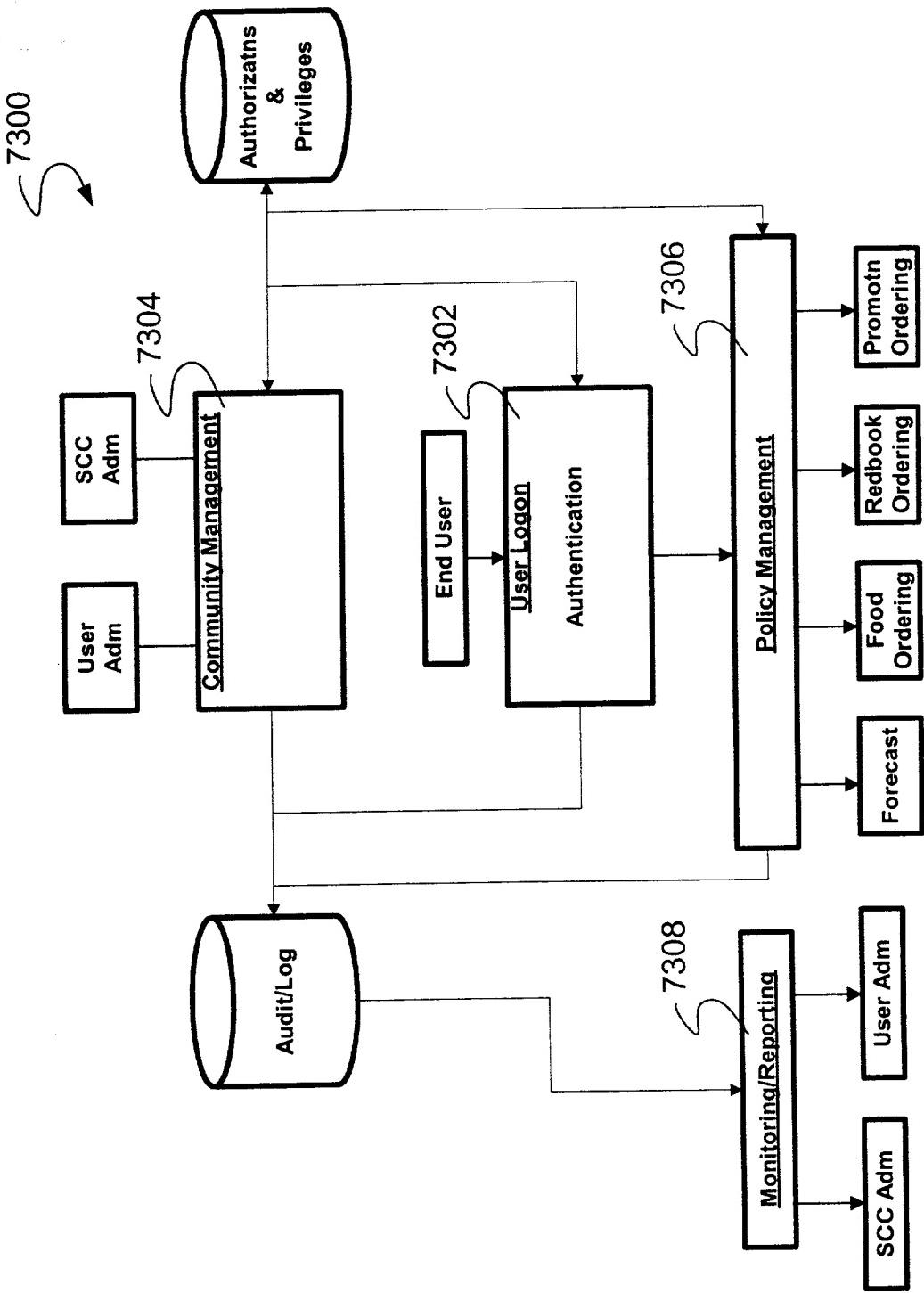
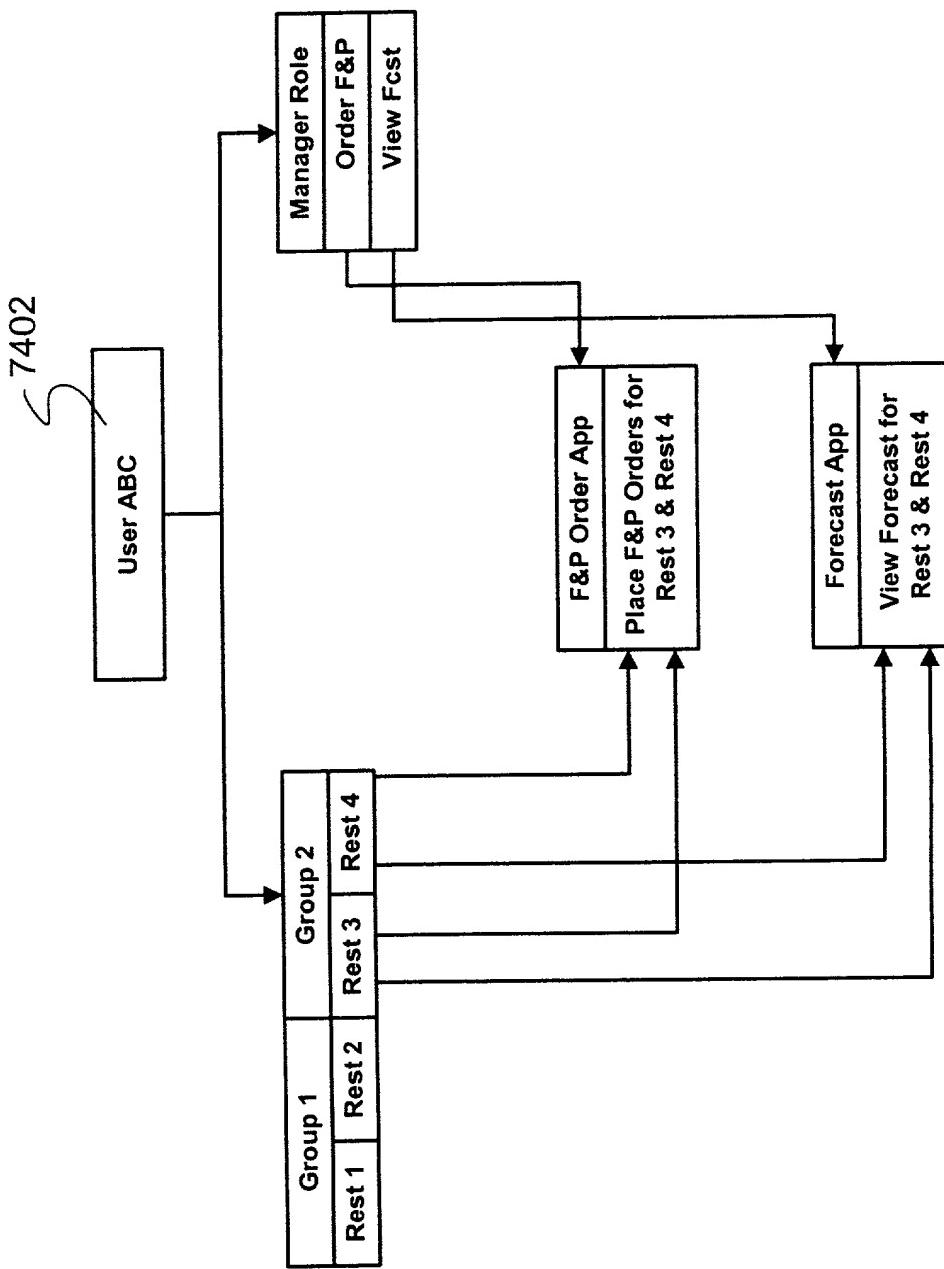


FIG. 73

FIG. 74



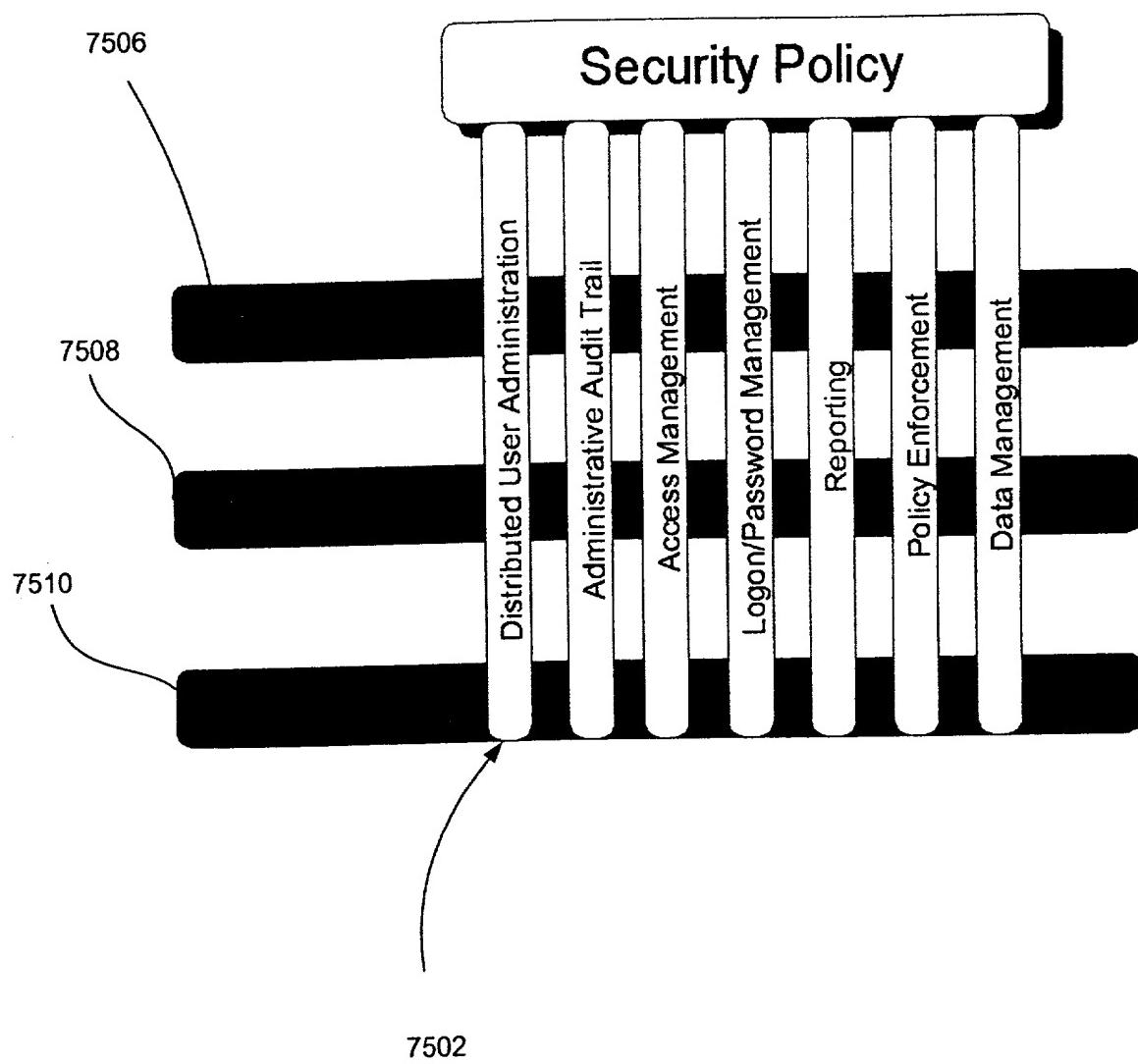


Fig. 75

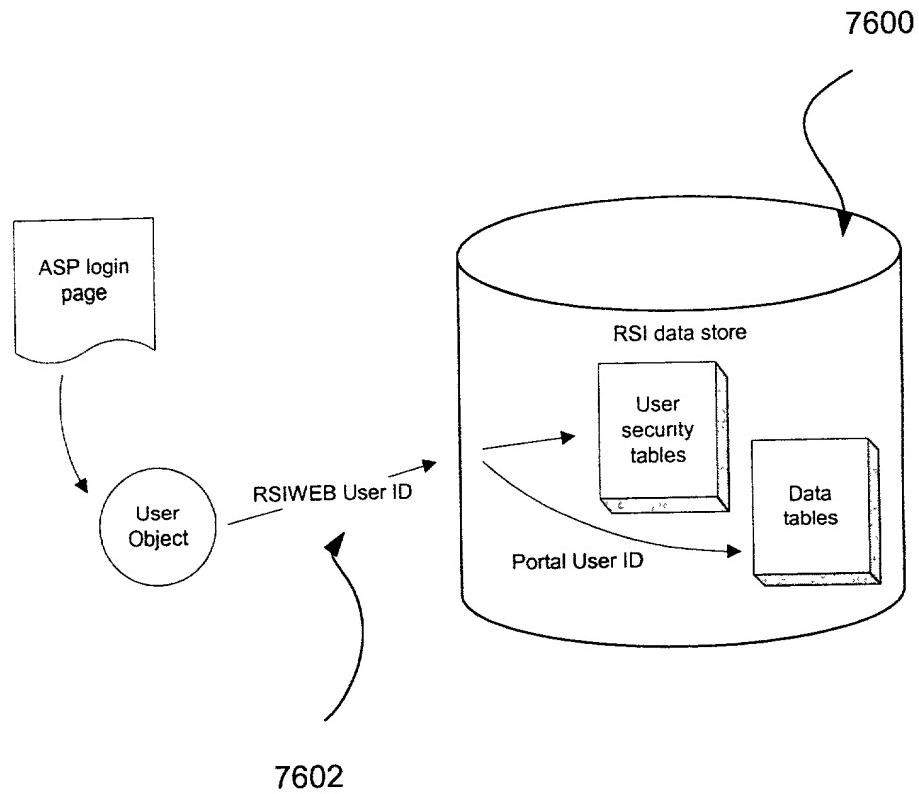


Fig. 76

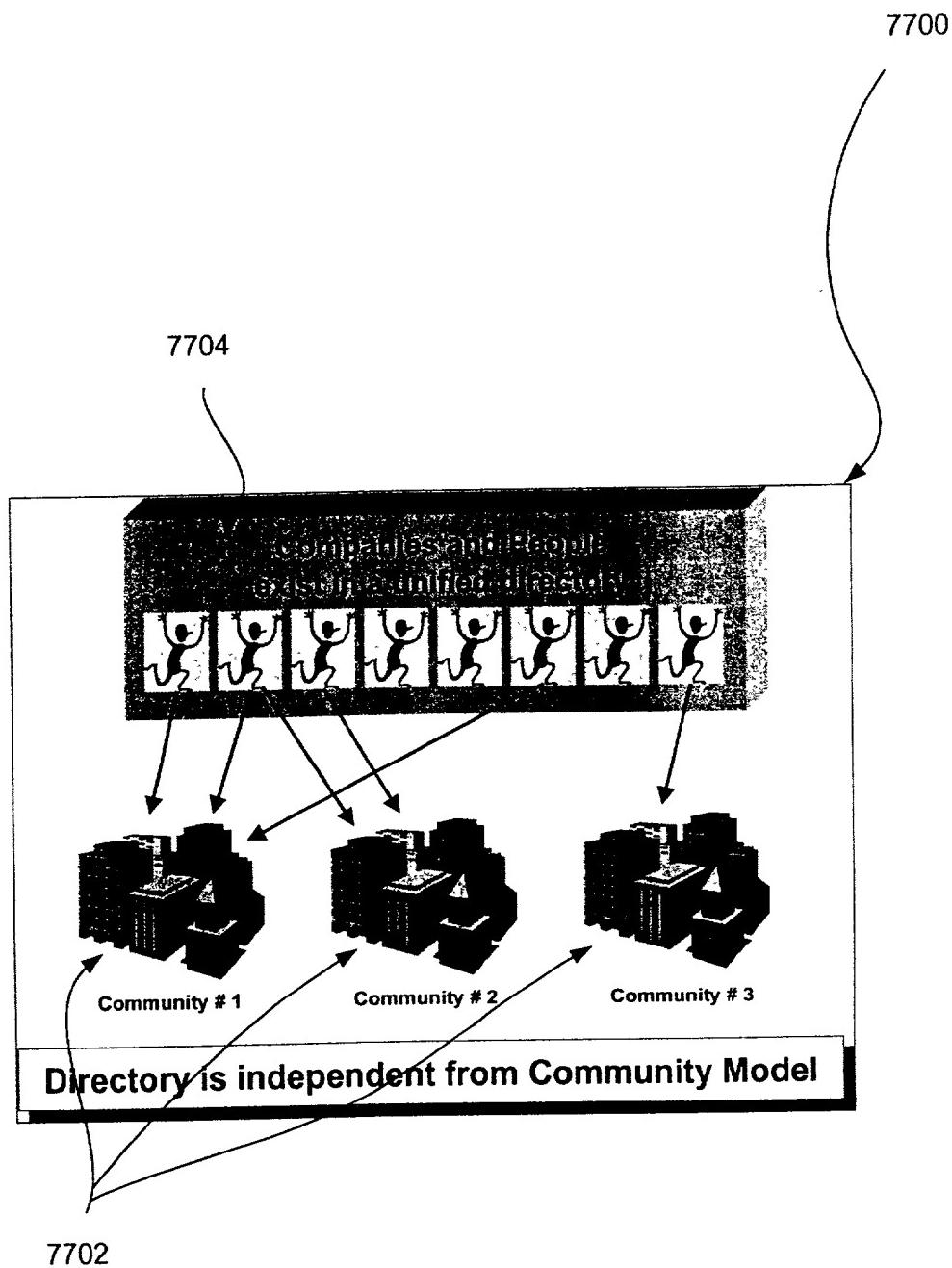


Fig. 77

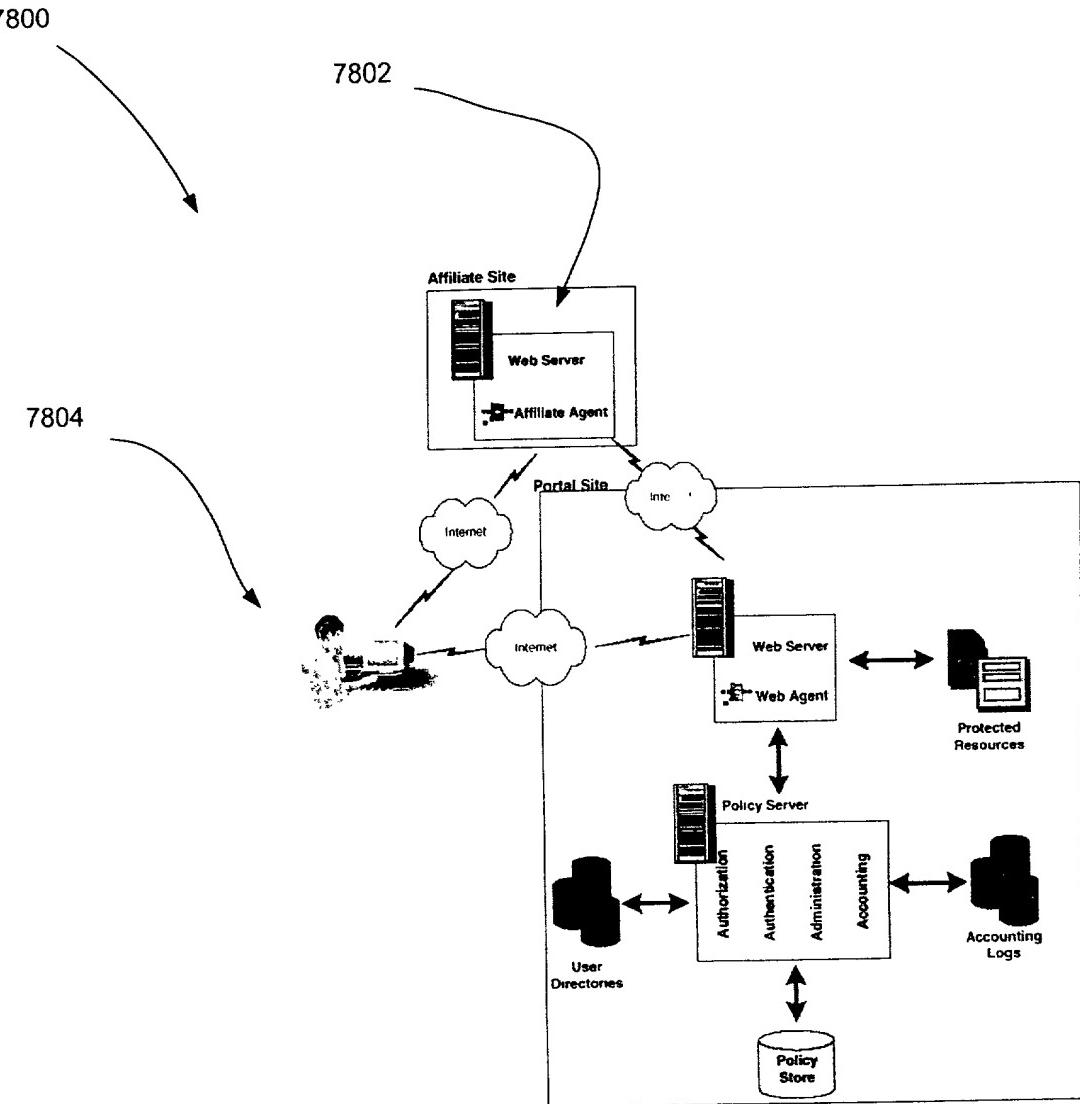


Fig. 78

7900

7902

Policy-Based Web Security Model

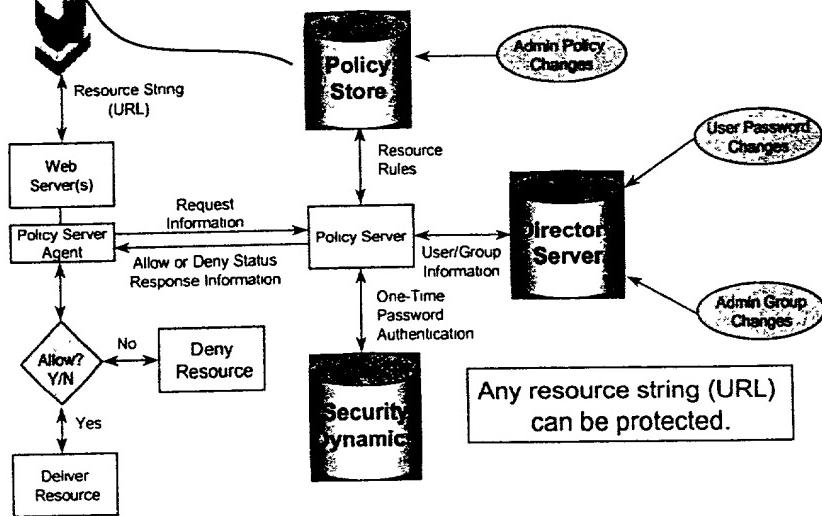
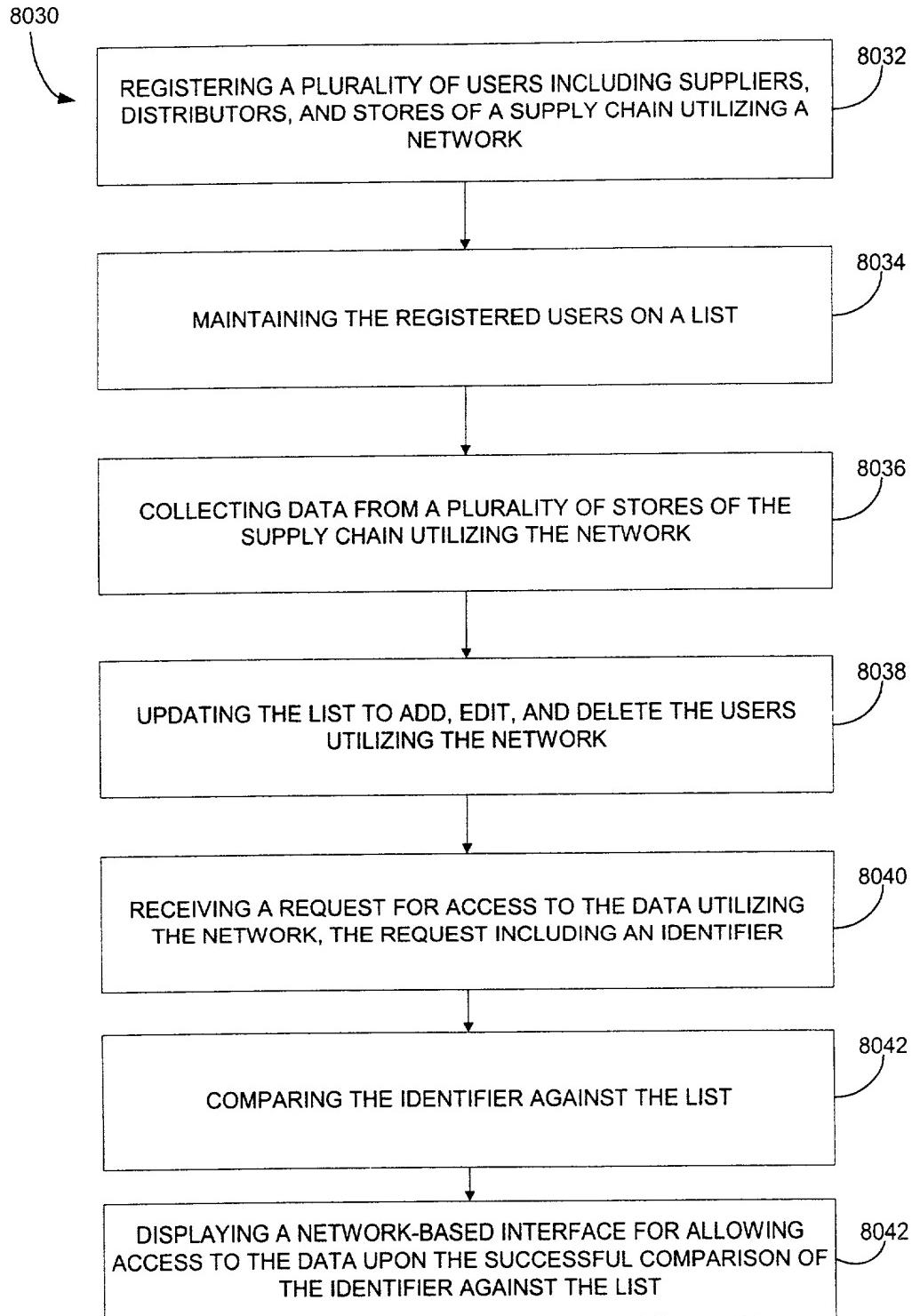


Fig. 79

**FIG. 80**

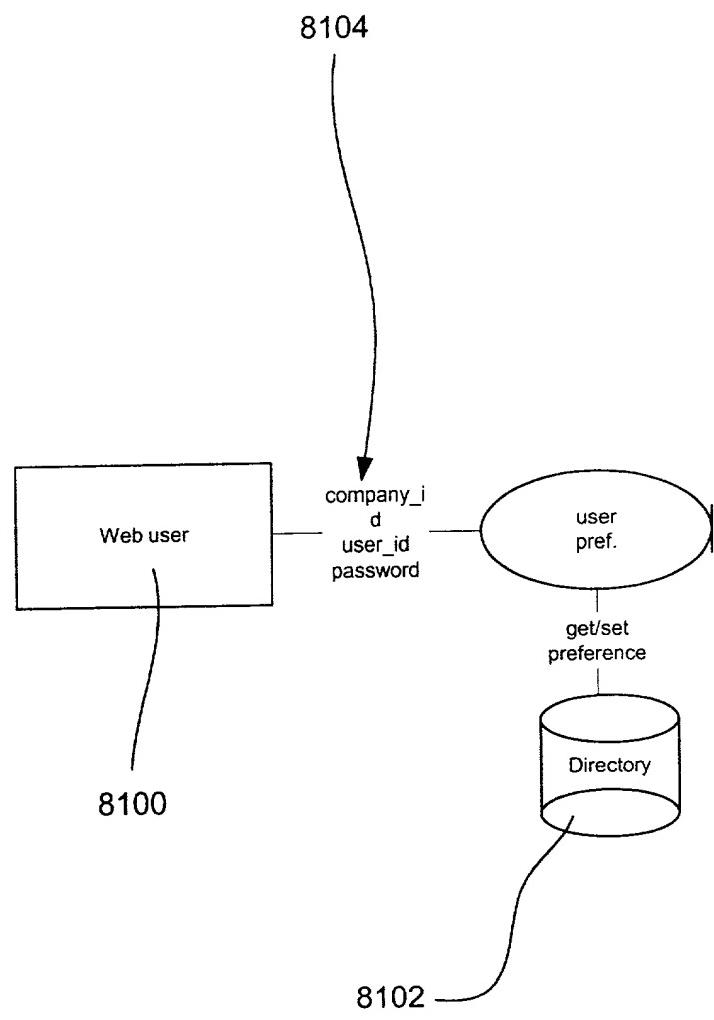


Fig. 81

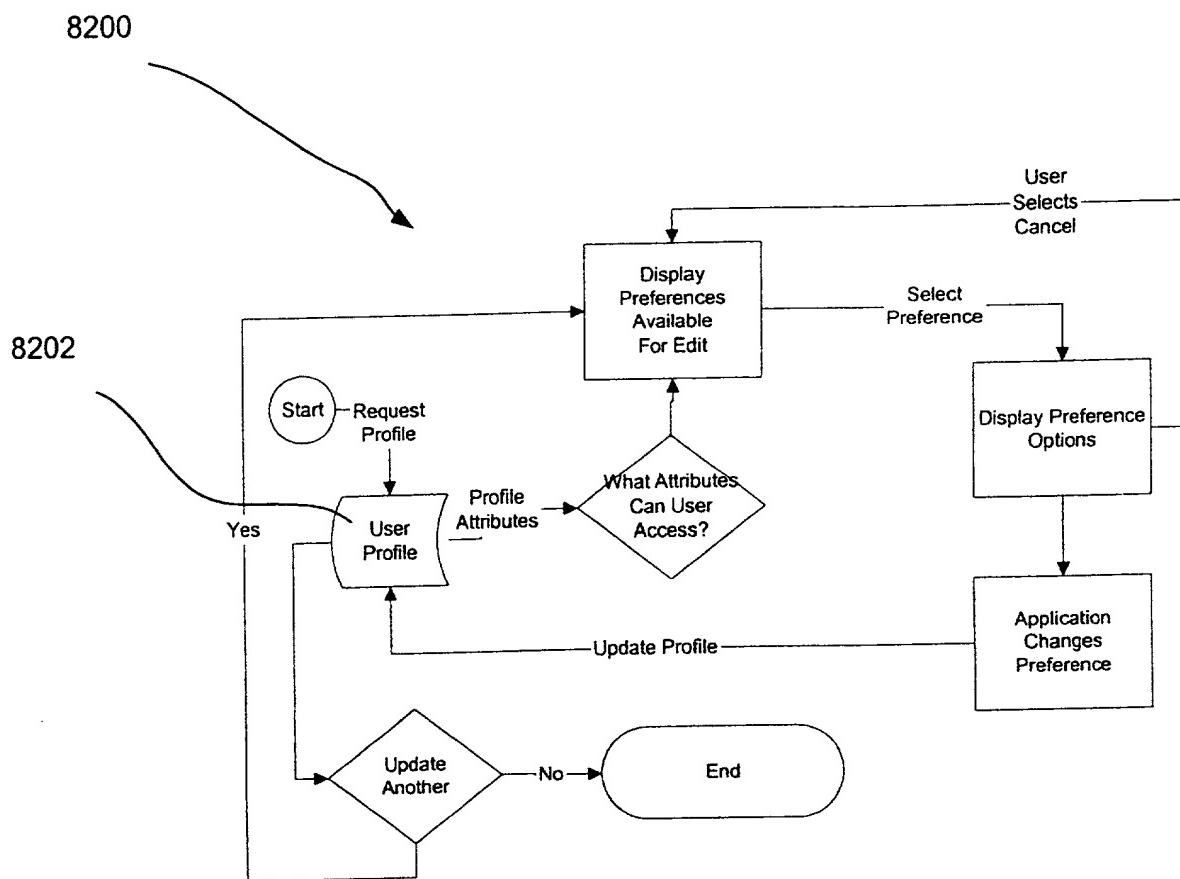


Fig. 82

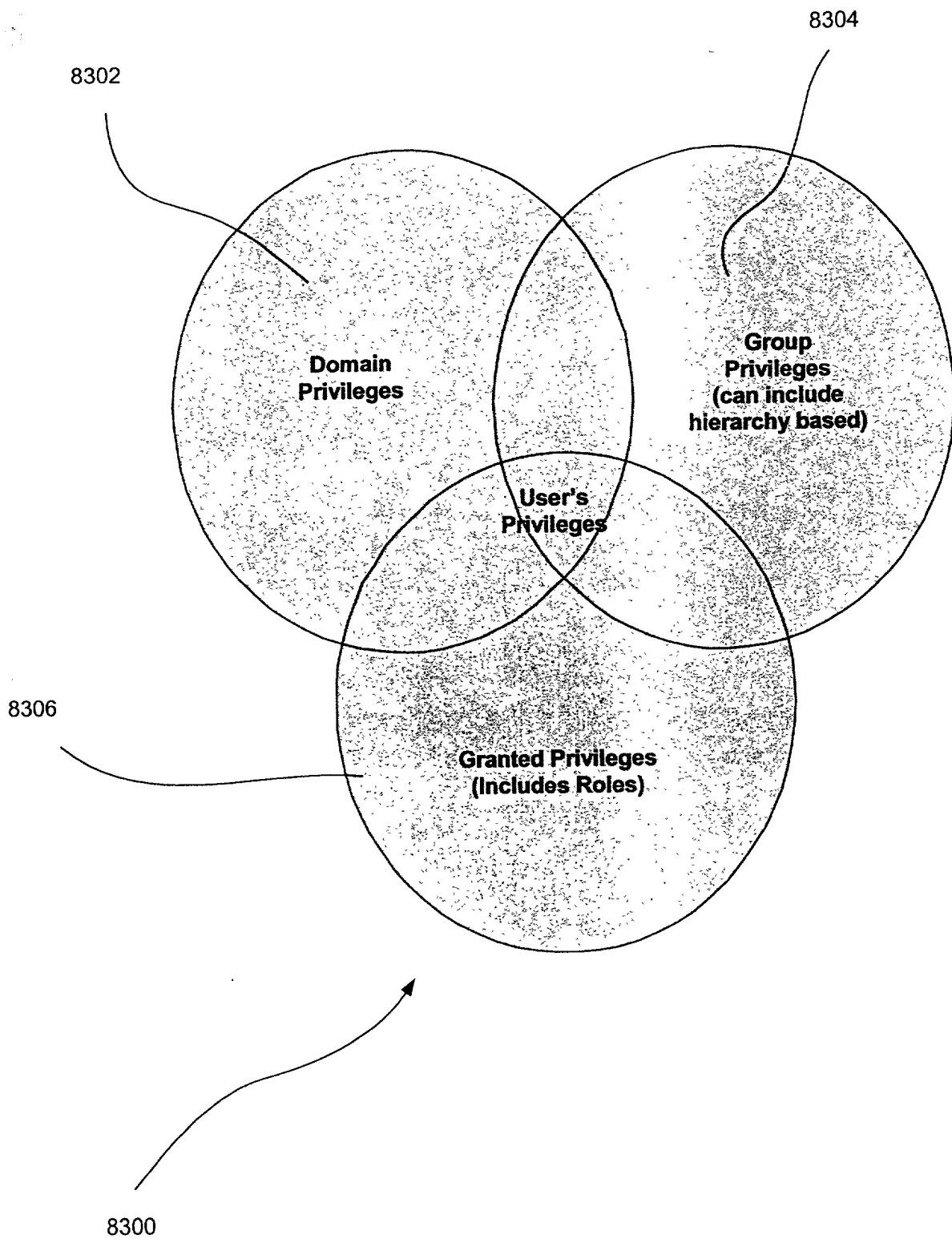


Fig. 83

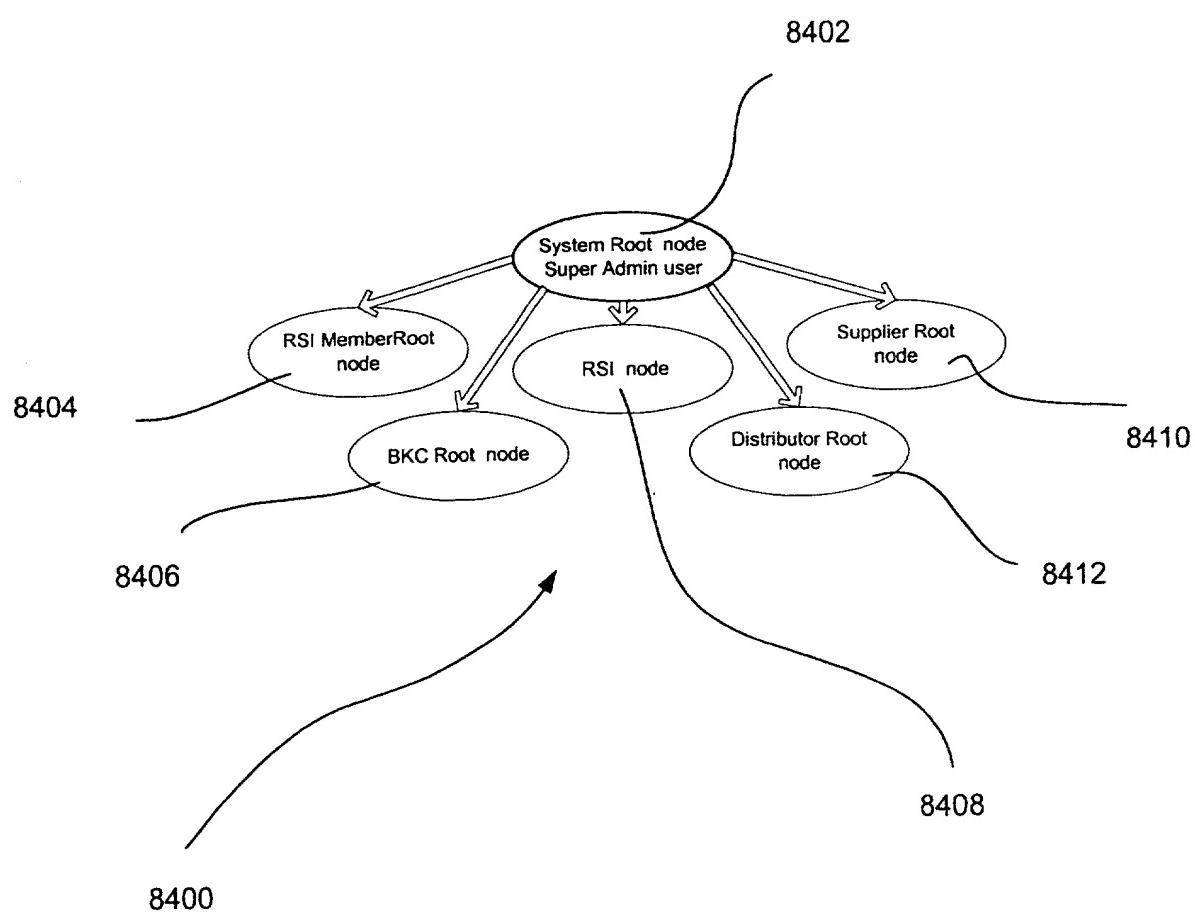


Fig. 84

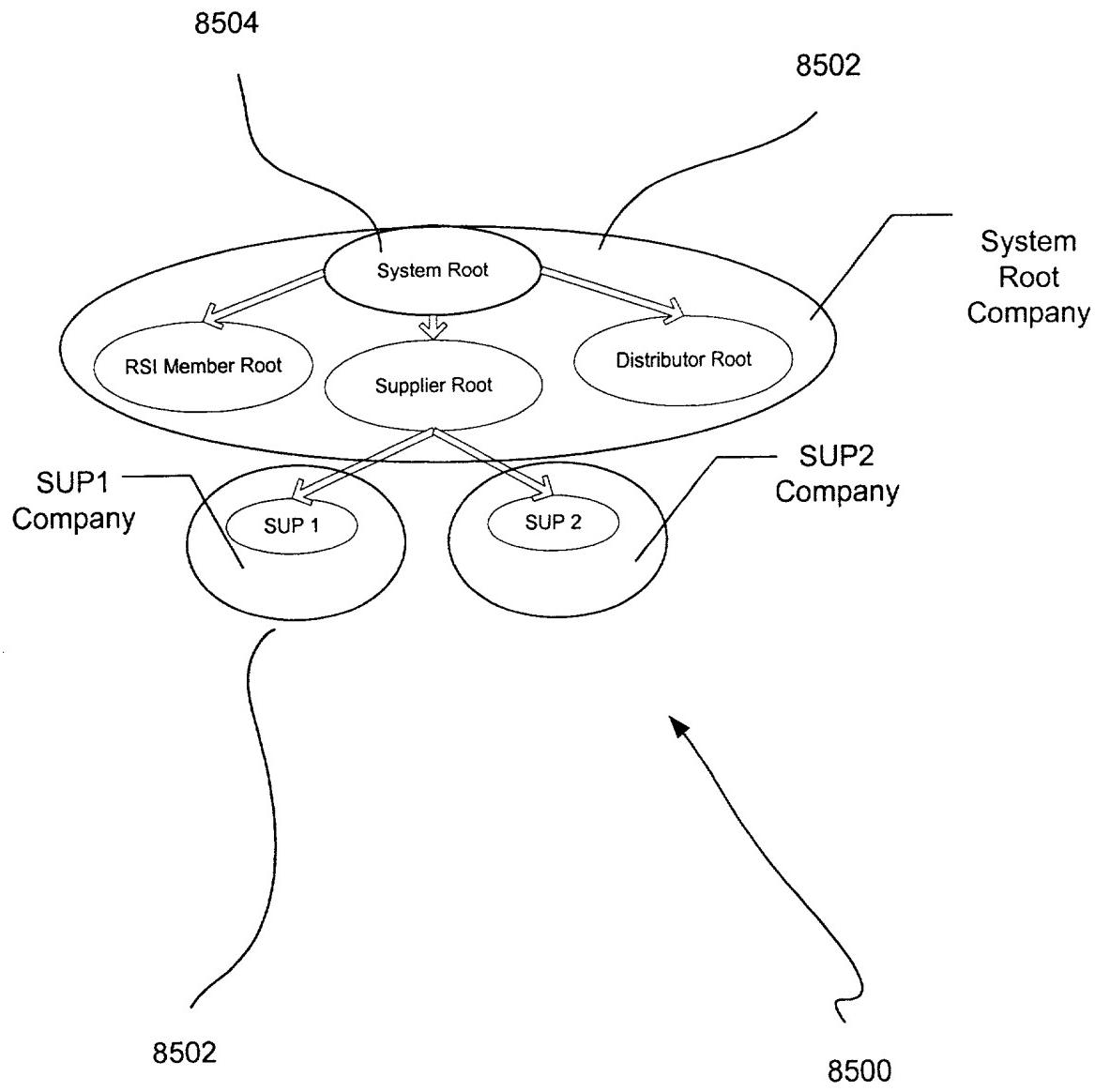


Fig. 85

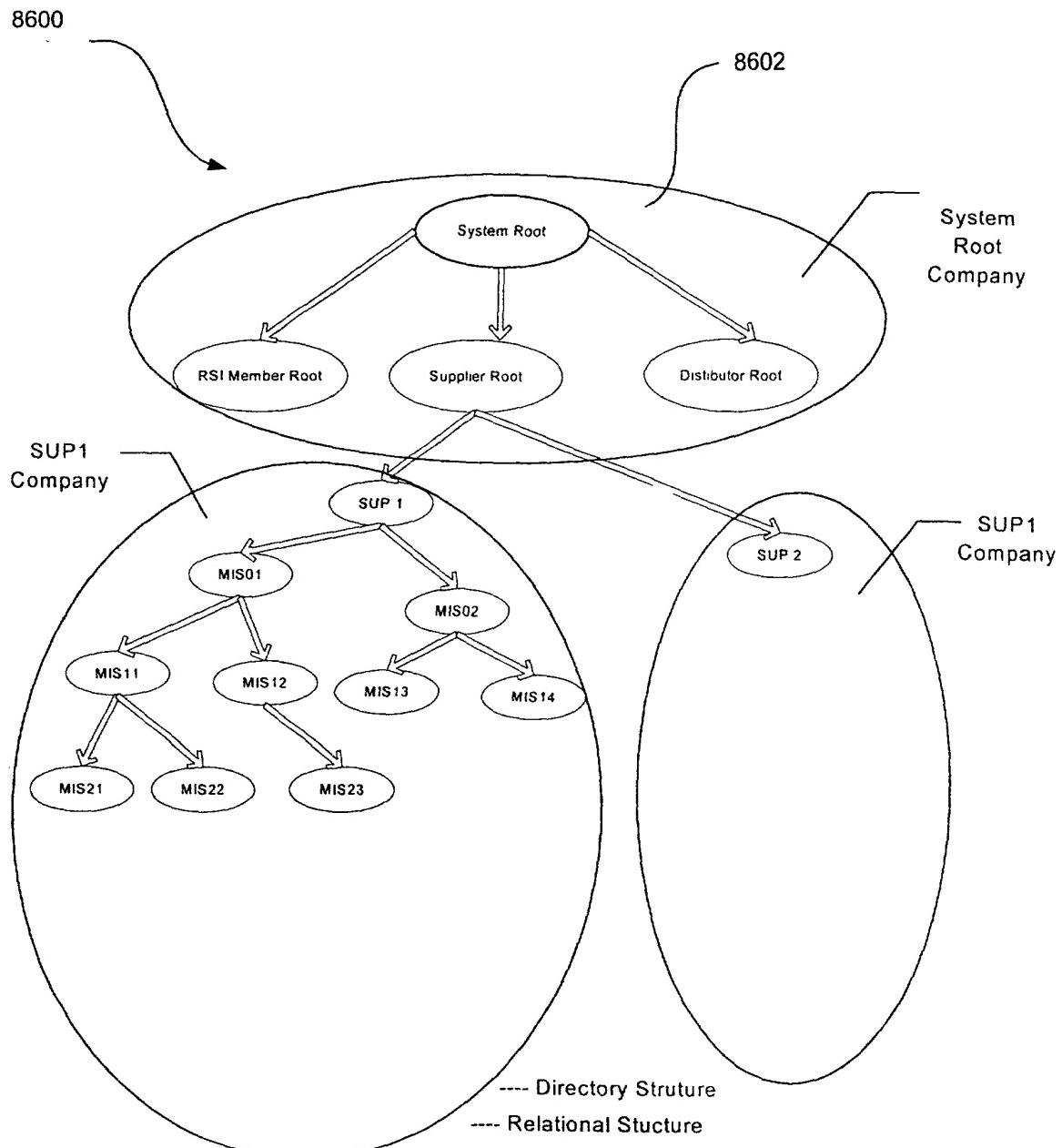


Fig. 86

8700

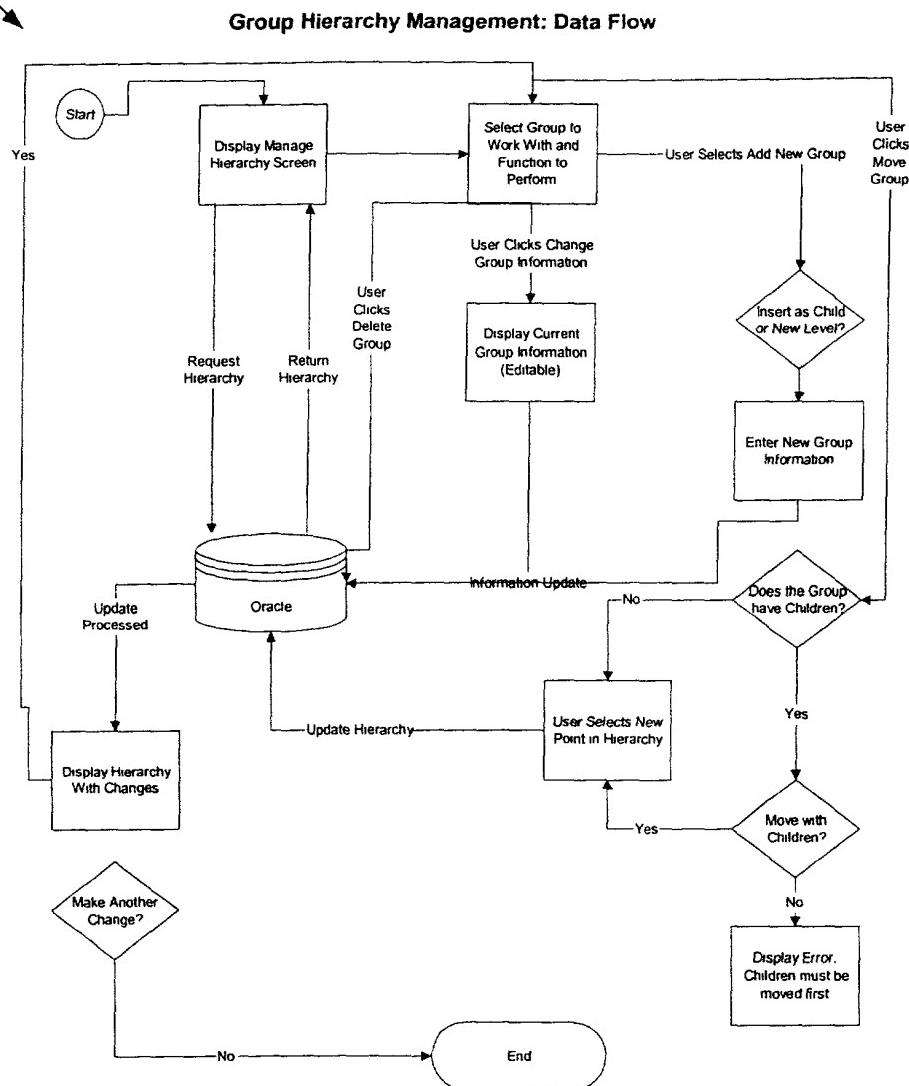


Fig. 87

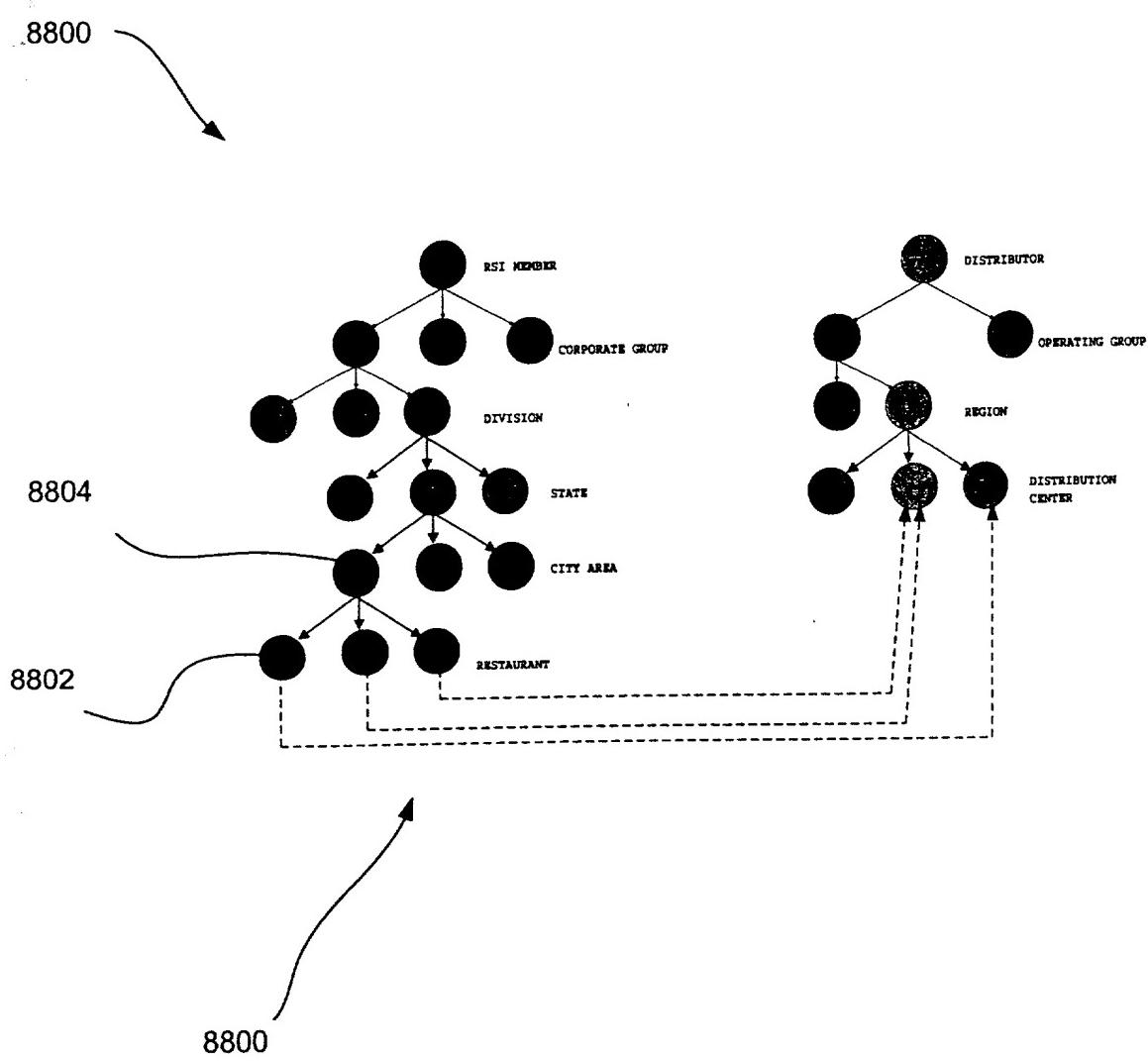


Fig. 88

8902



1400

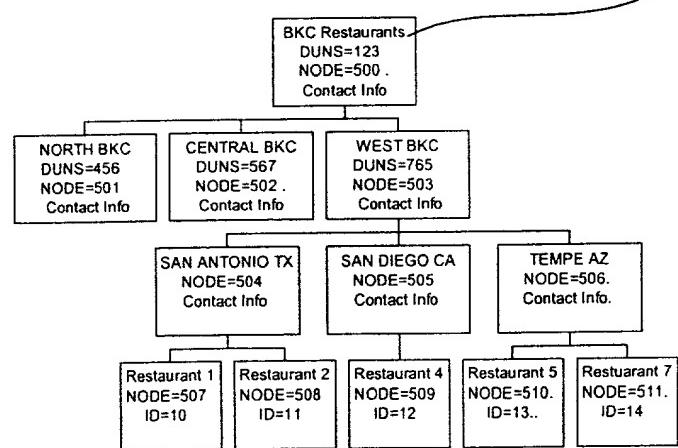


Fig. 89

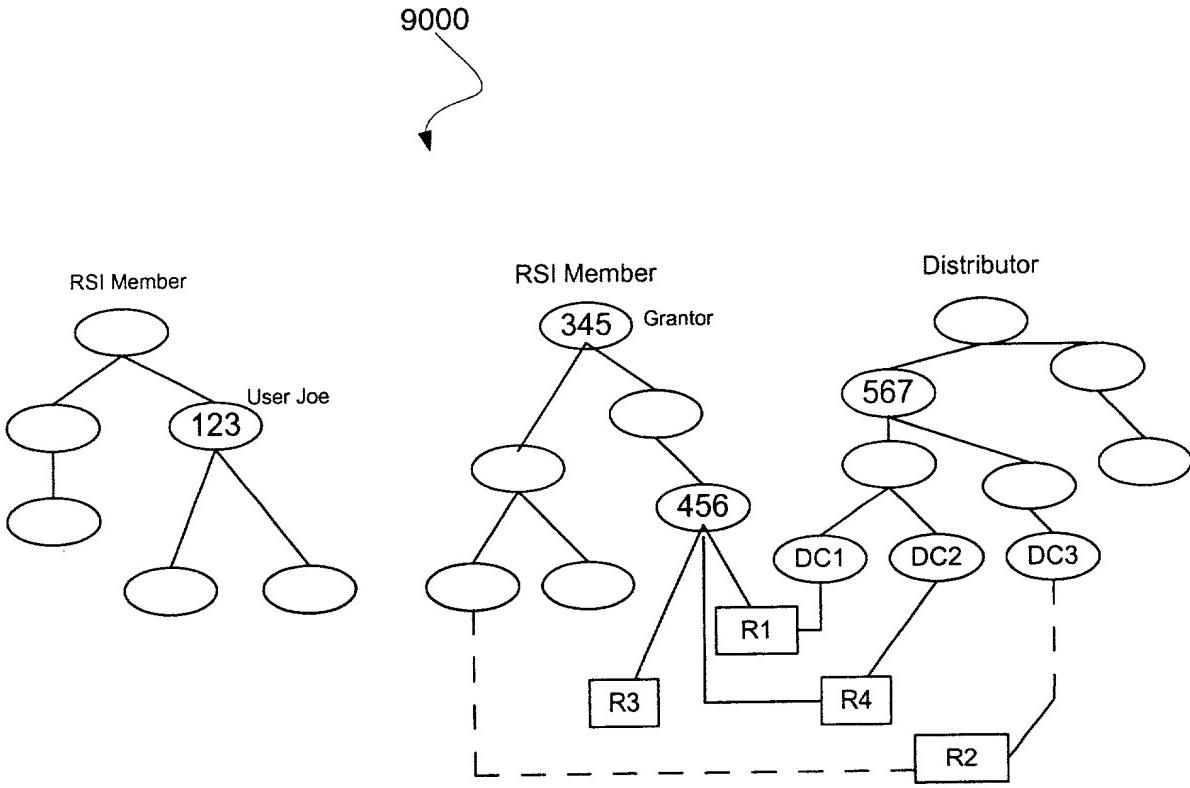


FIG. 90

9100

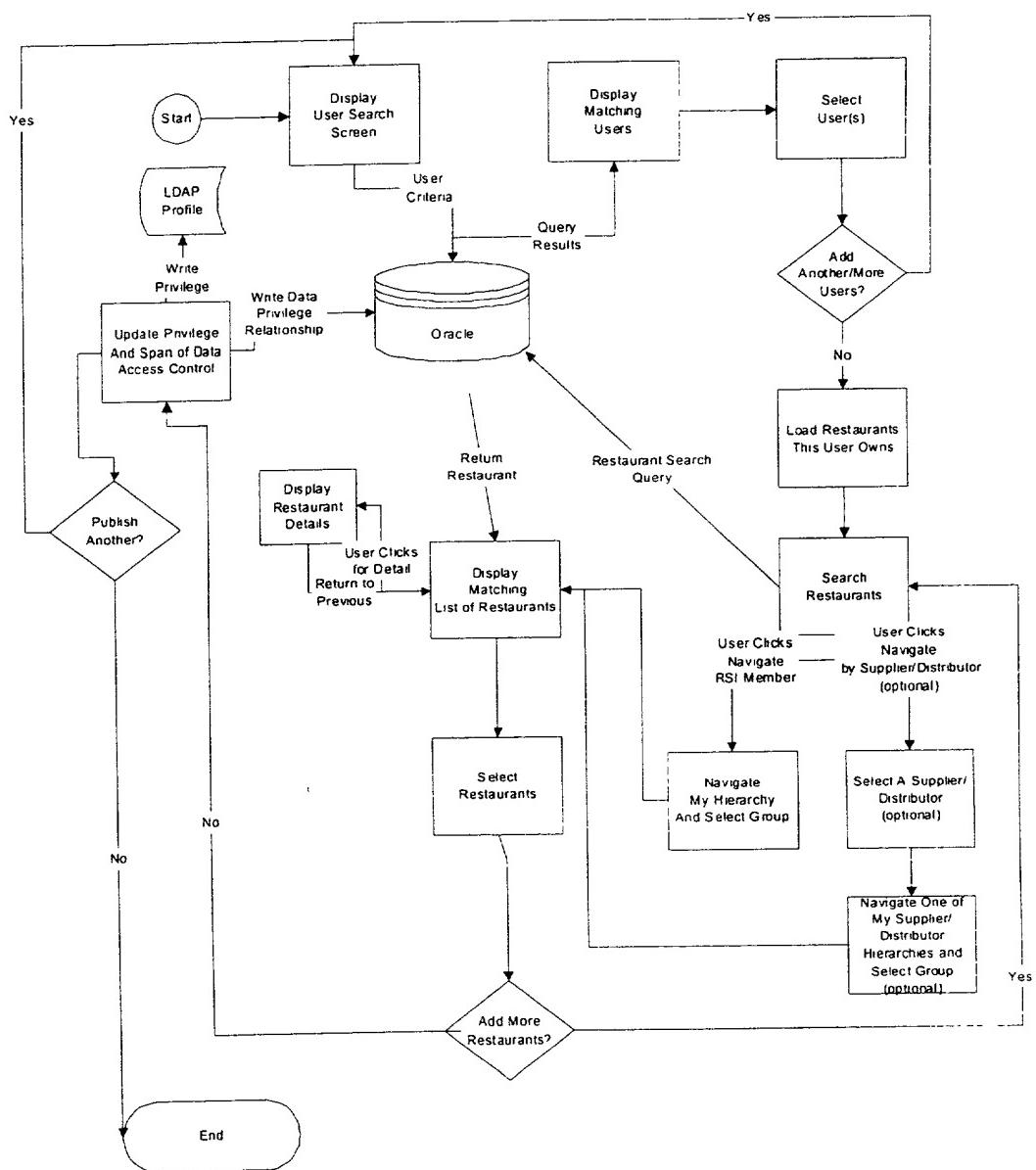


Fig. 91

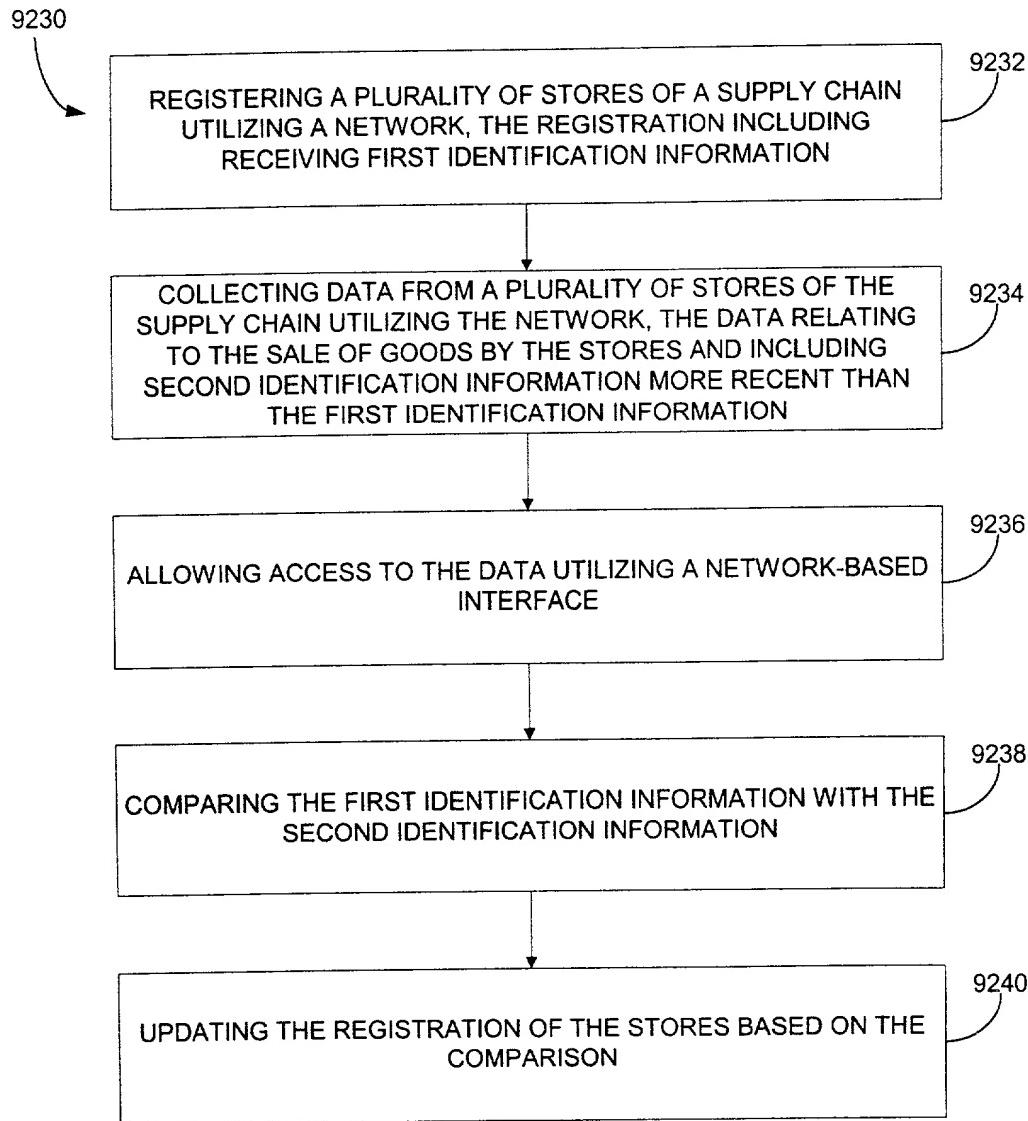


FIG. 92

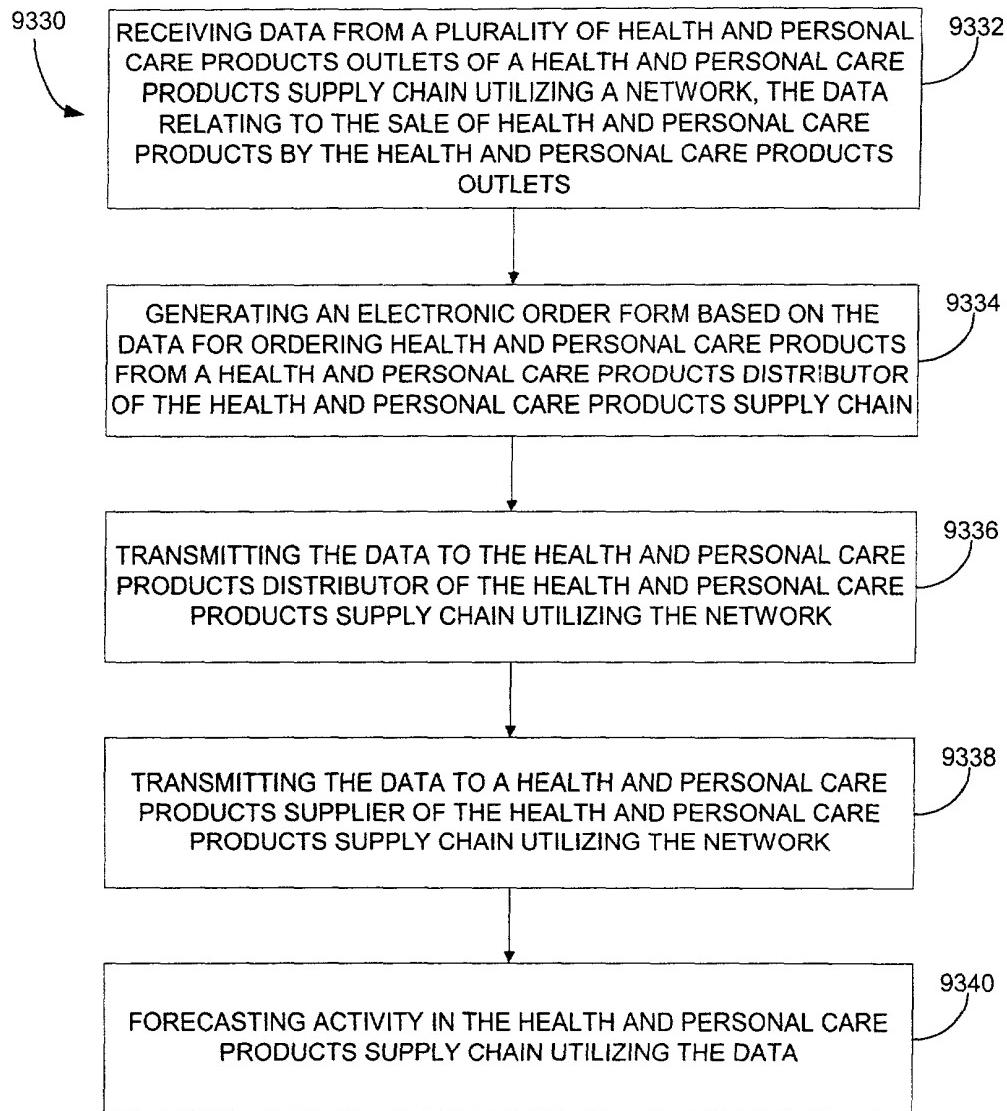


FIG. 93

09846553-020603

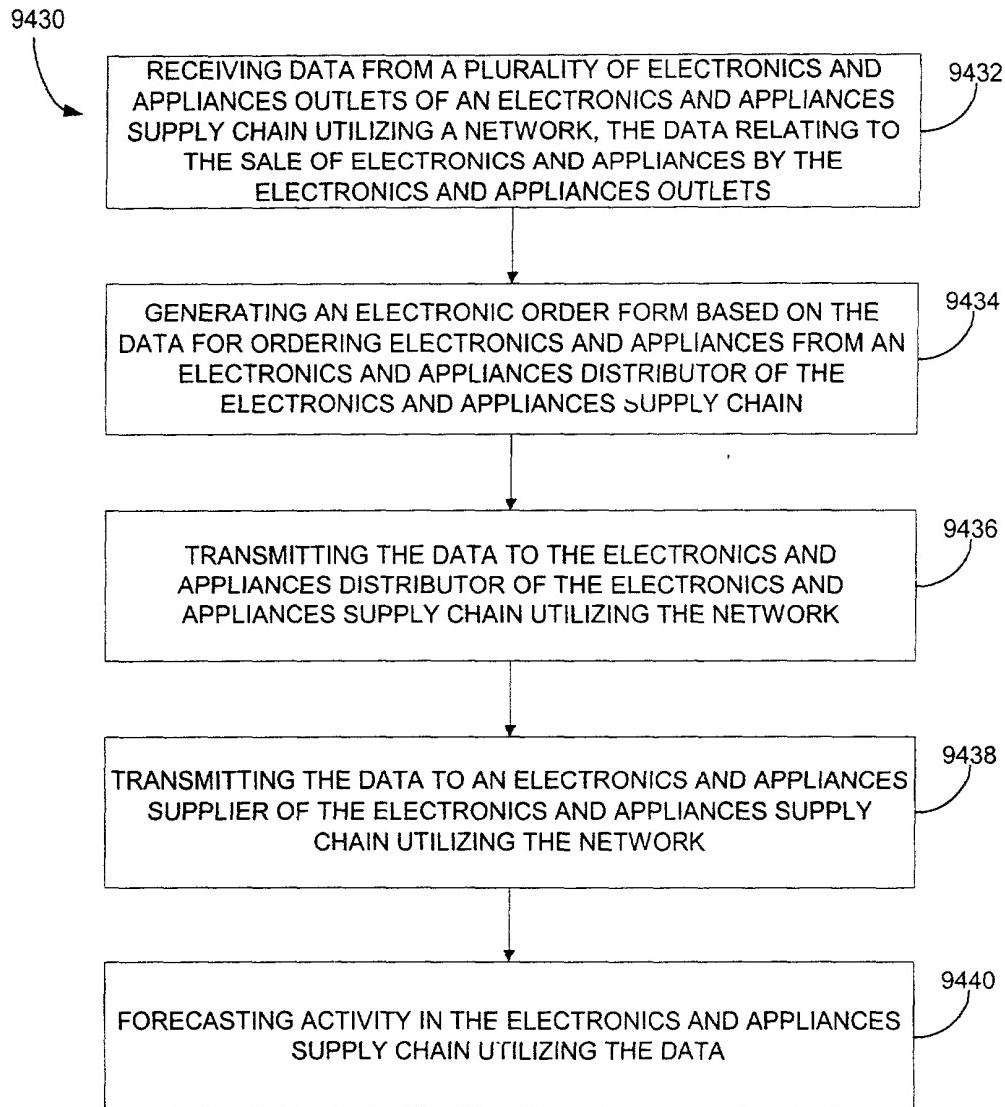


FIG. 94

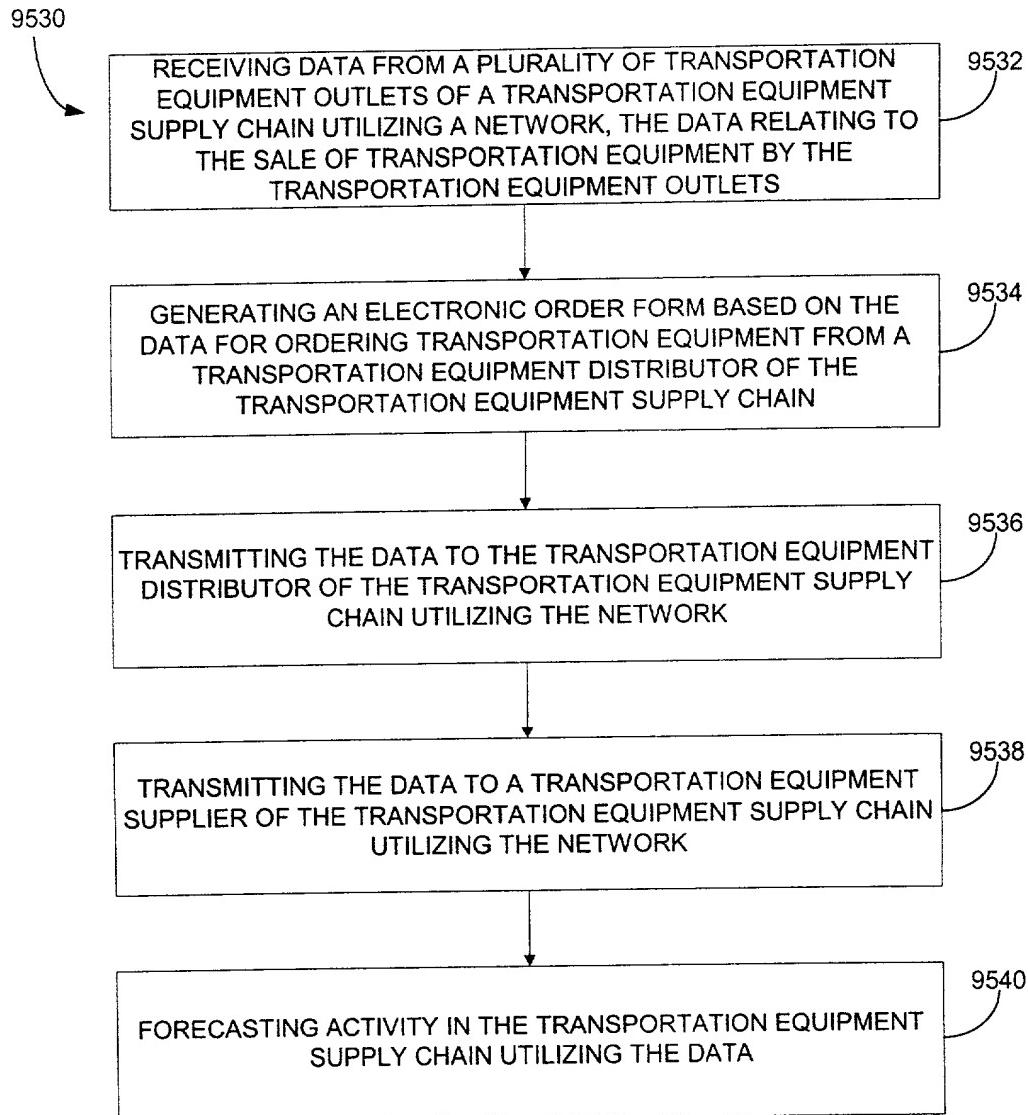


FIG. 95

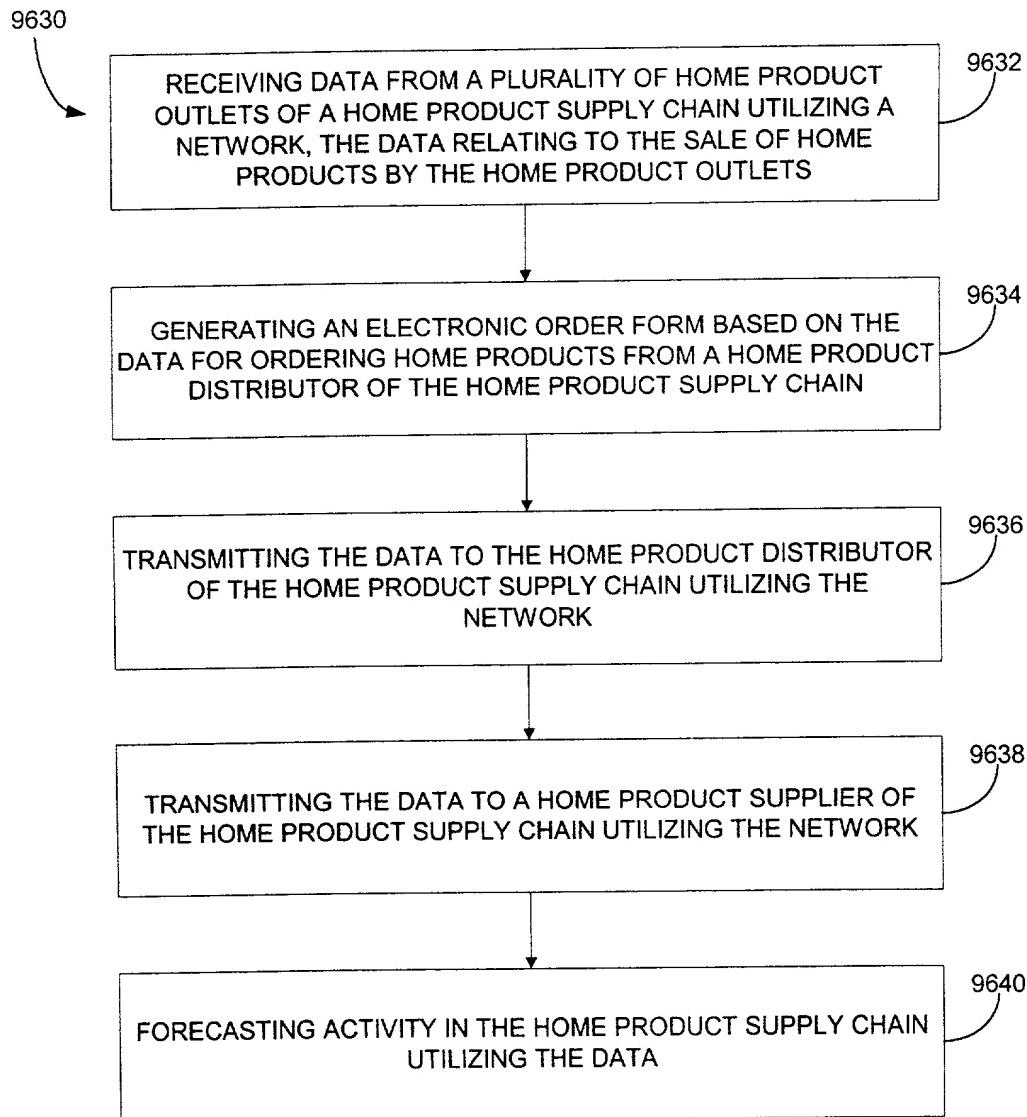


FIG. 96

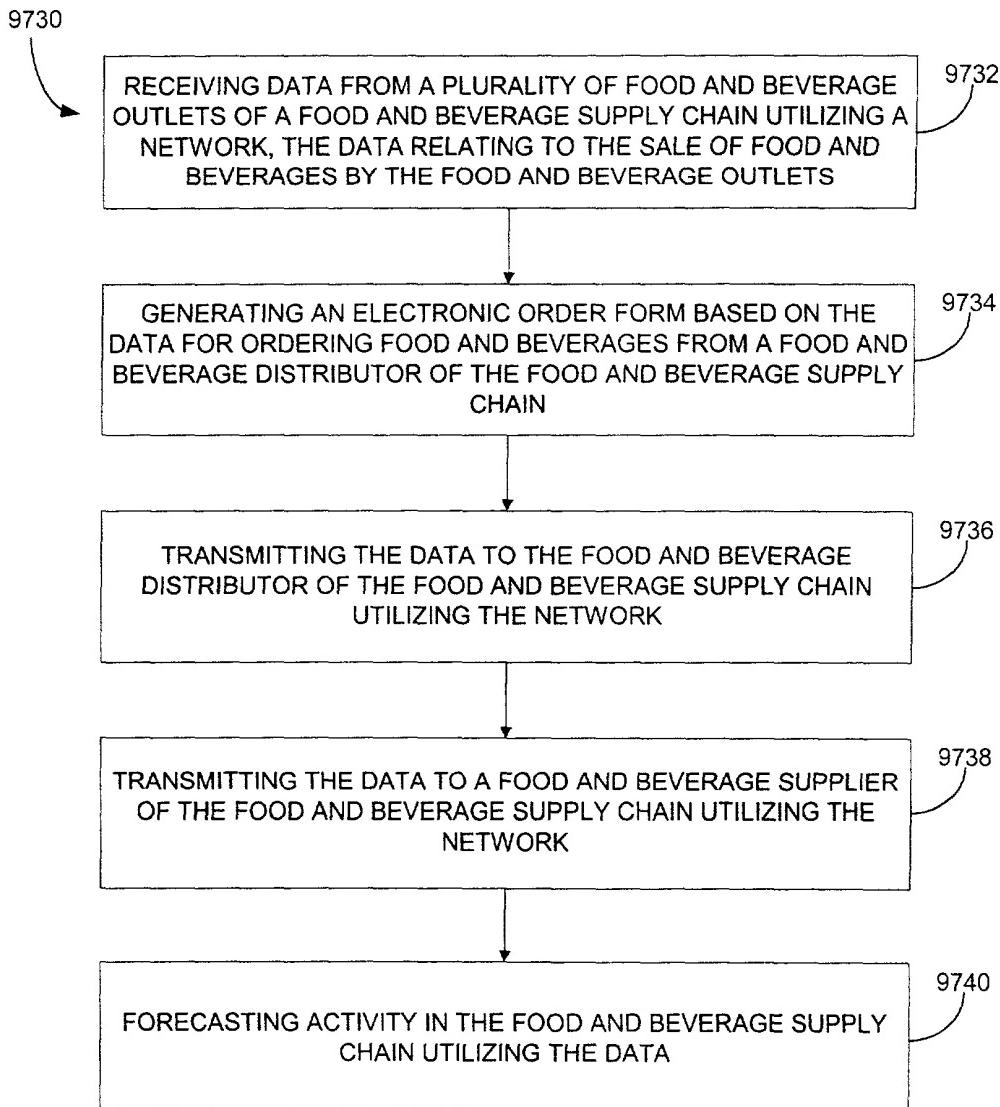


FIG. 97

DE51555392D

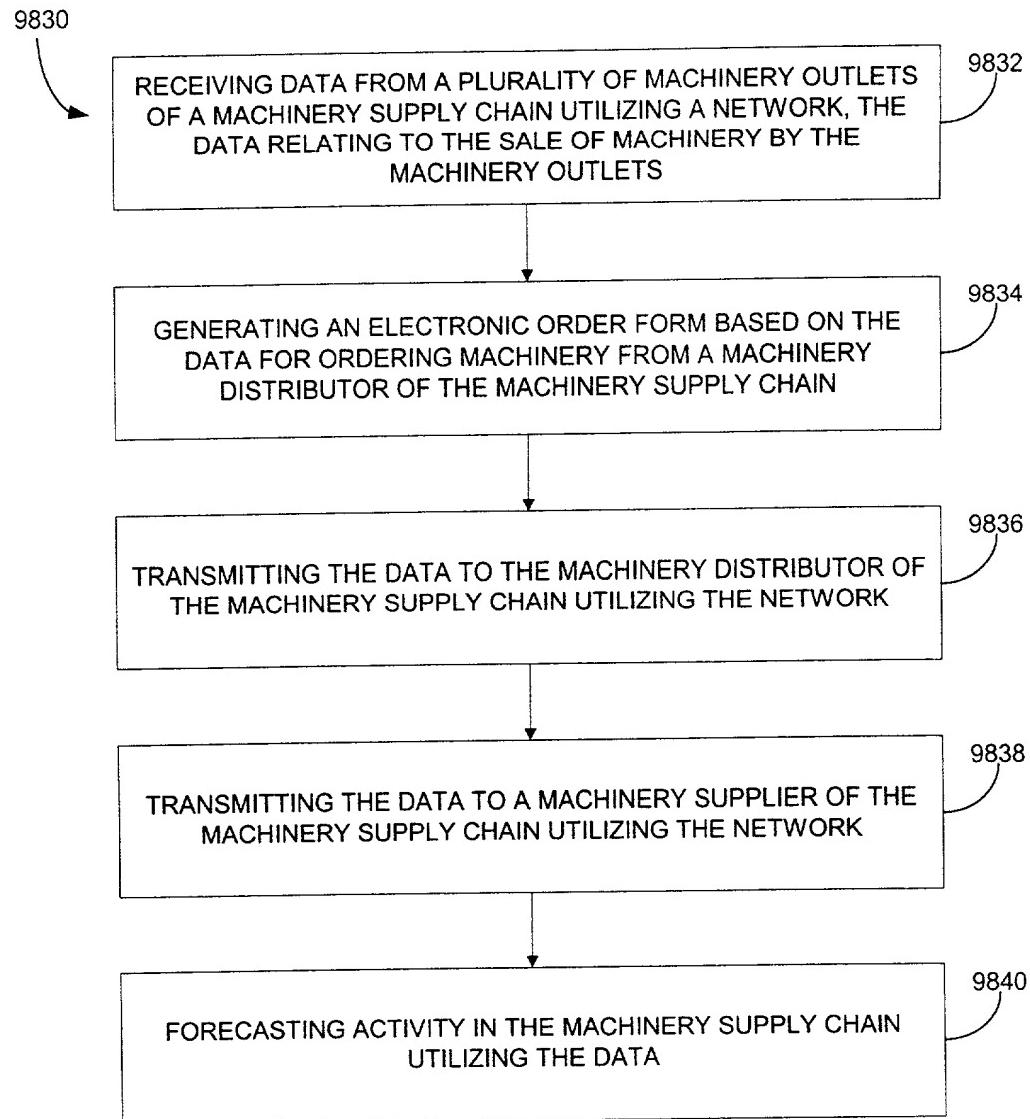


FIG. 98

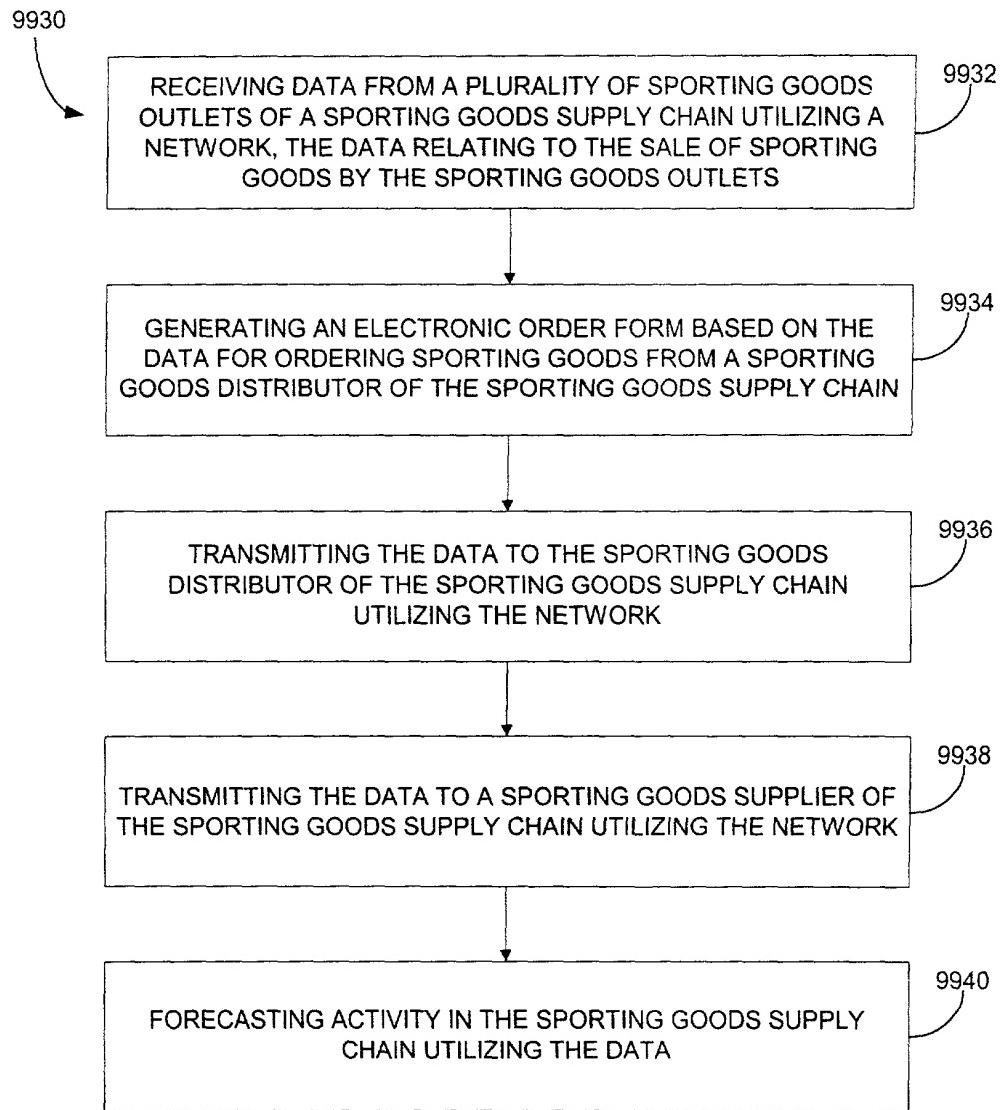


FIG. 99

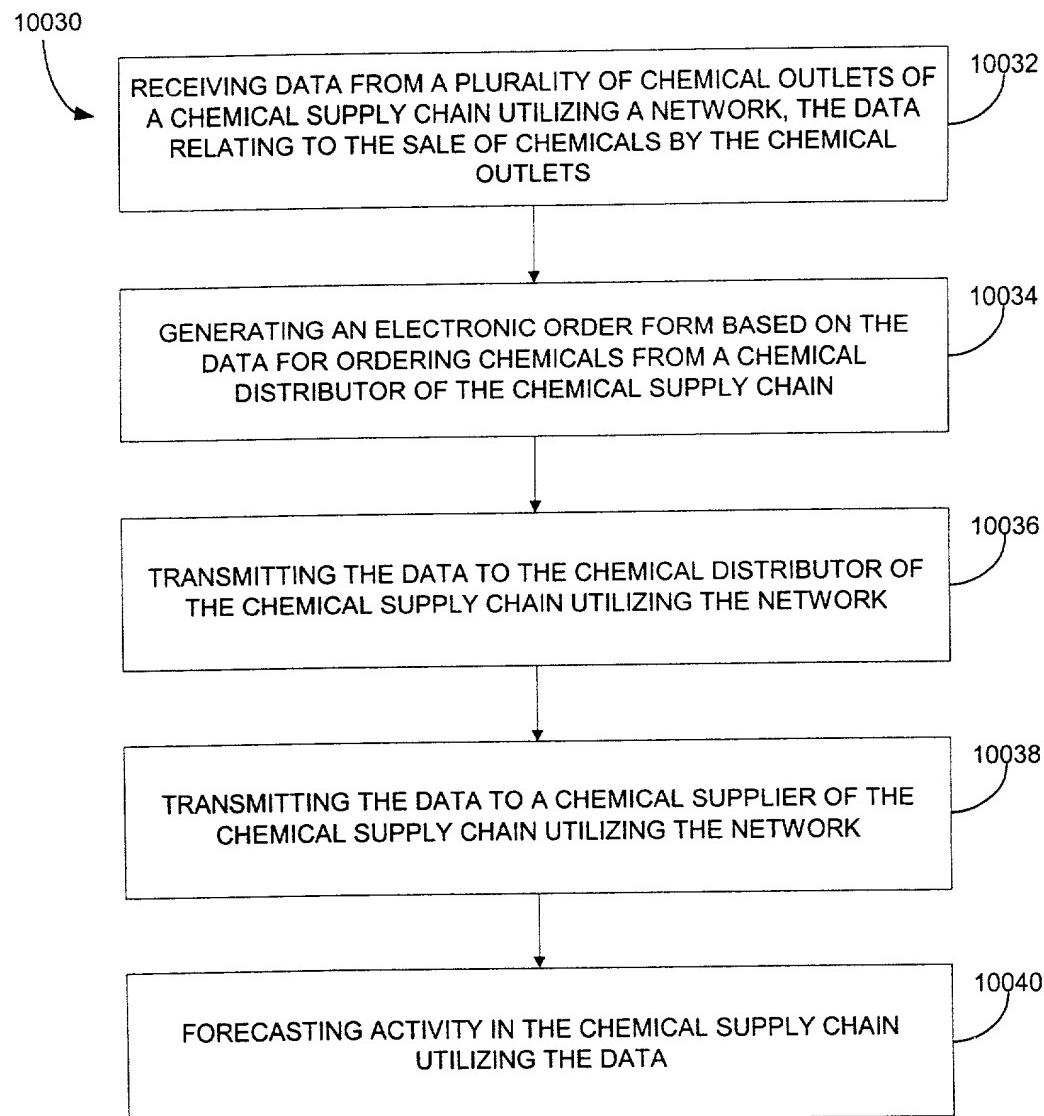


FIG. 100

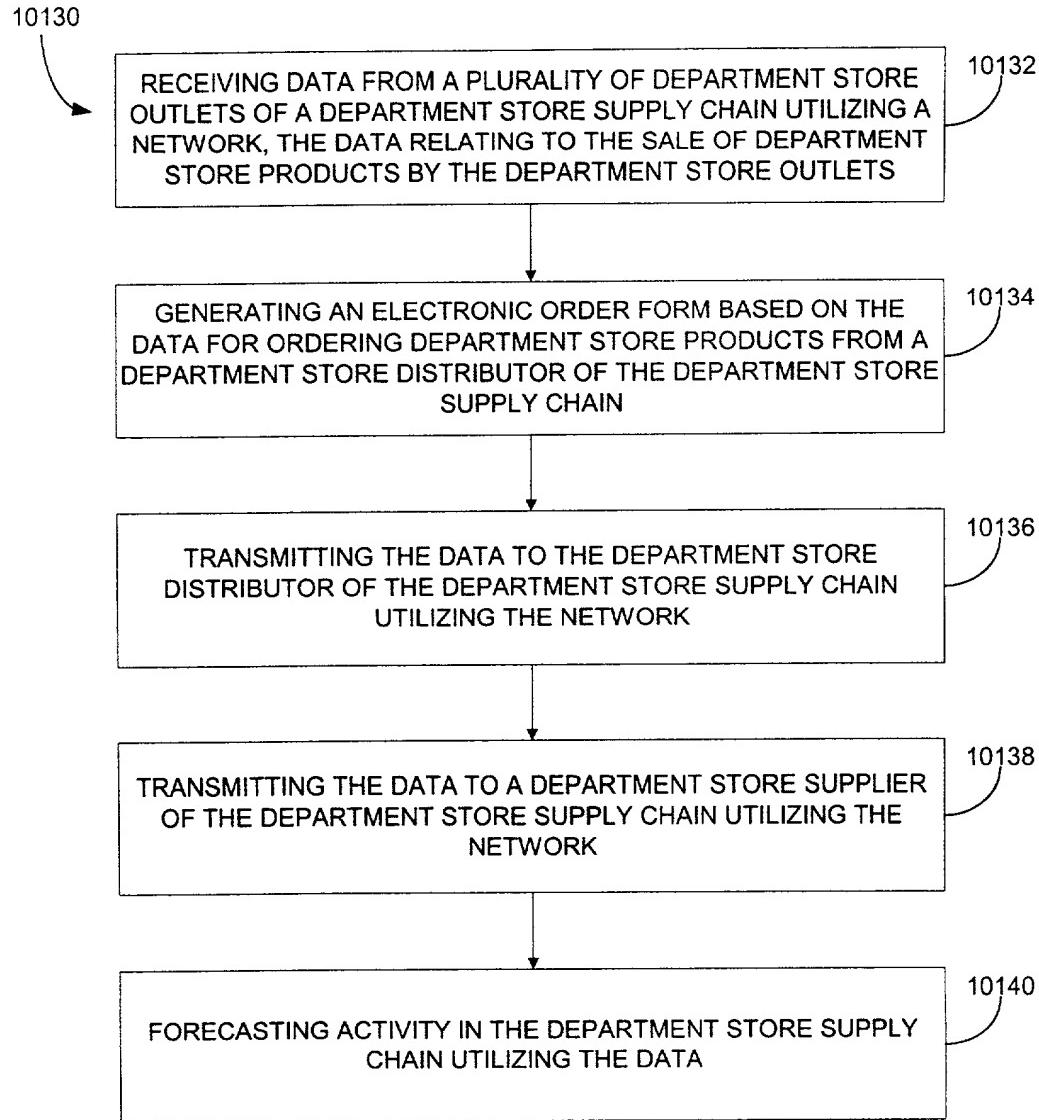


FIG. 101

0981633 0236014

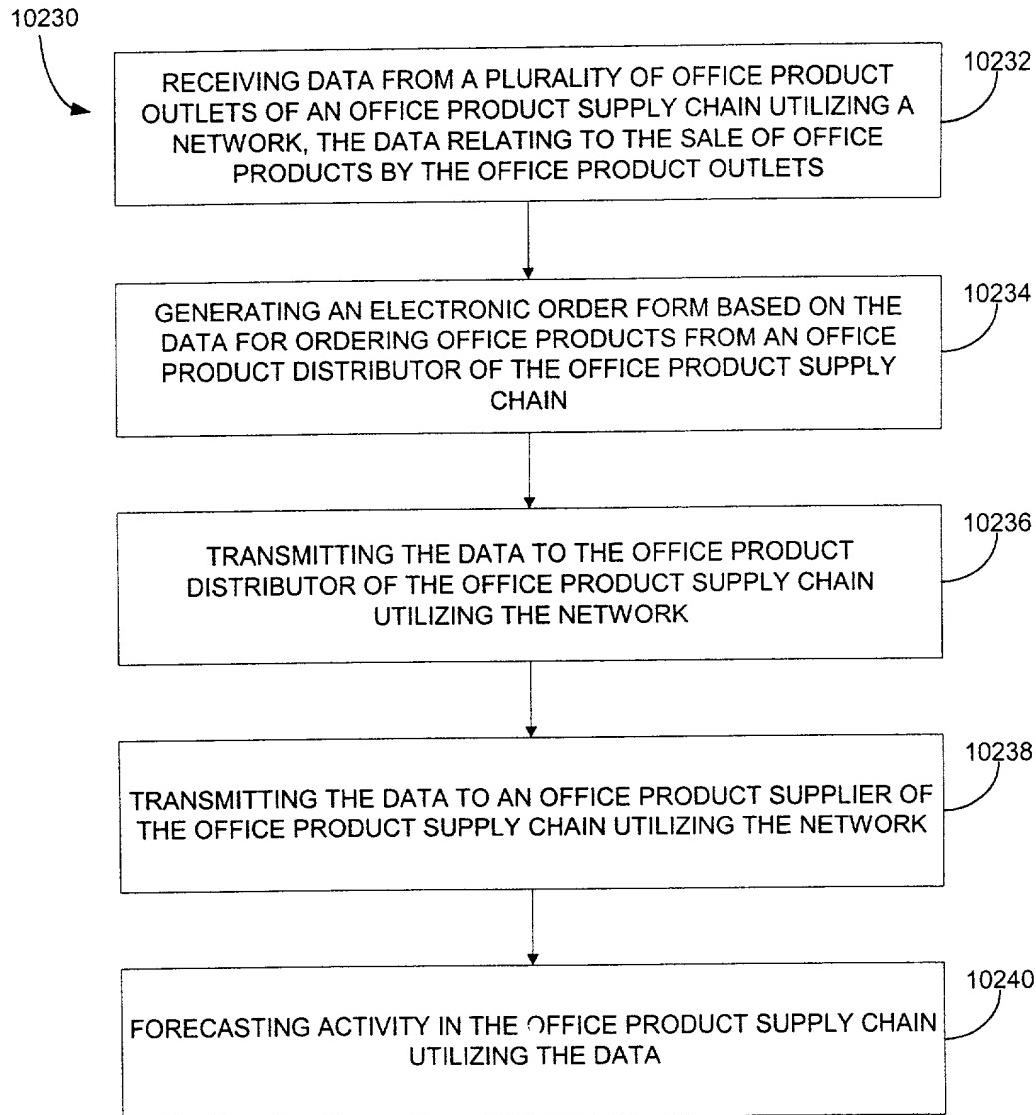


FIG. 102A

10260

RECEIVING DATA FROM A PLURALITY OF BOOK OUTLETS
OF A BOOK SUPPLY CHAIN UTILIZING A NETWORK, THE
DATA RELATING TO THE SALE OF BOOKS BY THE BOOK
OUTLETS

10262

GENERATING AN ELECTRONIC ORDER FORM BASED ON
THE DATA FOR ORDERING BOOKS FROM A BOOK
DISTRIBUTOR OF THE BOOK SUPPLY CHAIN

10264

TRANSMITTING THE DATA TO THE BOOK DISTRIBUTOR OF
THE BOOK SUPPLY CHAIN UTILIZING THE NETWORK

10266

TRANSMITTING THE DATA TO A BOOK SUPPLIER OF THE
BOOK SUPPLY CHAIN UTILIZING THE NETWORK

10268

FORECASTING ACTIVITY IN THE BOOK SUPPLY CHAIN
UTILIZING THE DATA

10270

FIG. 102B

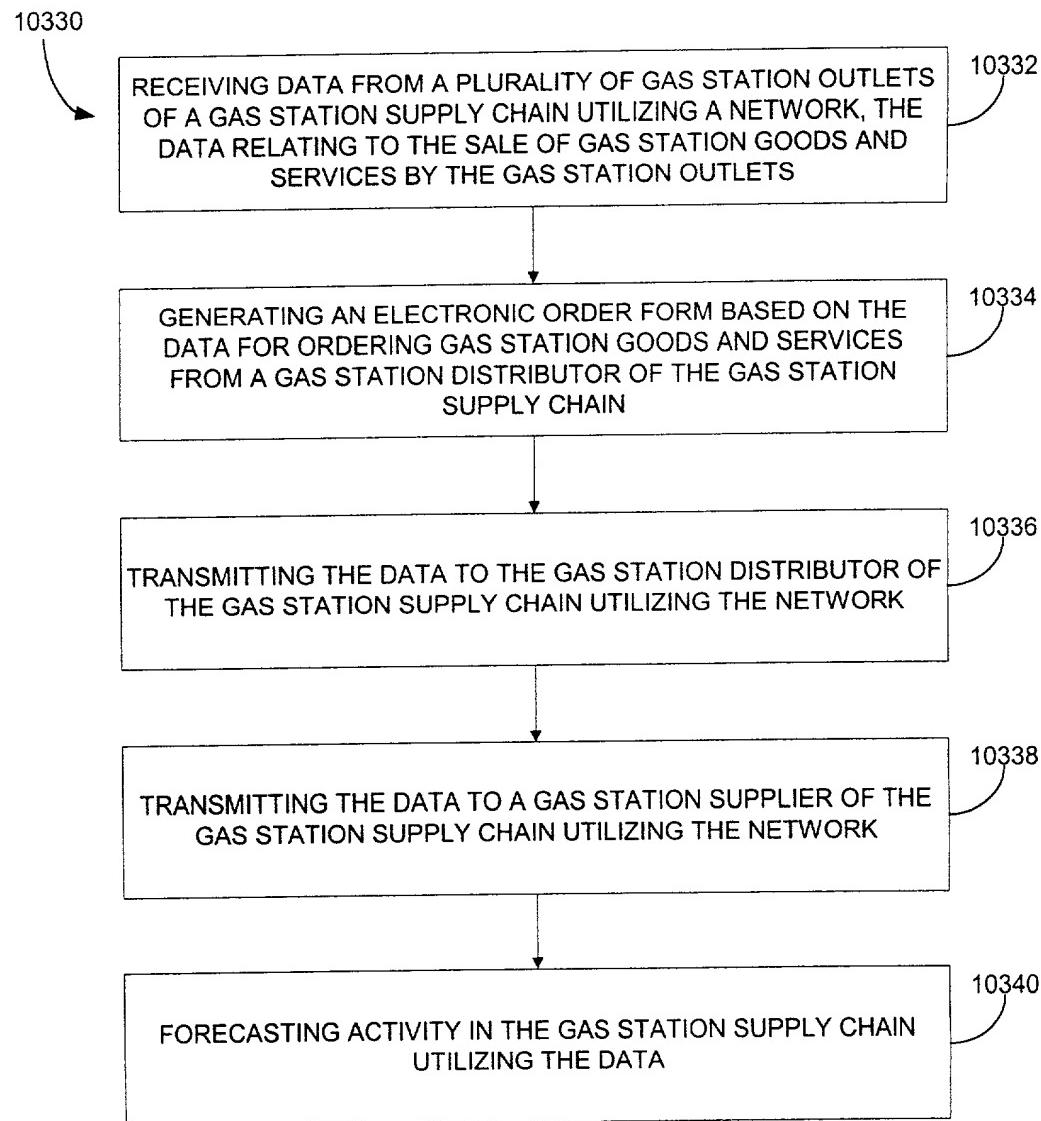


FIG. 103

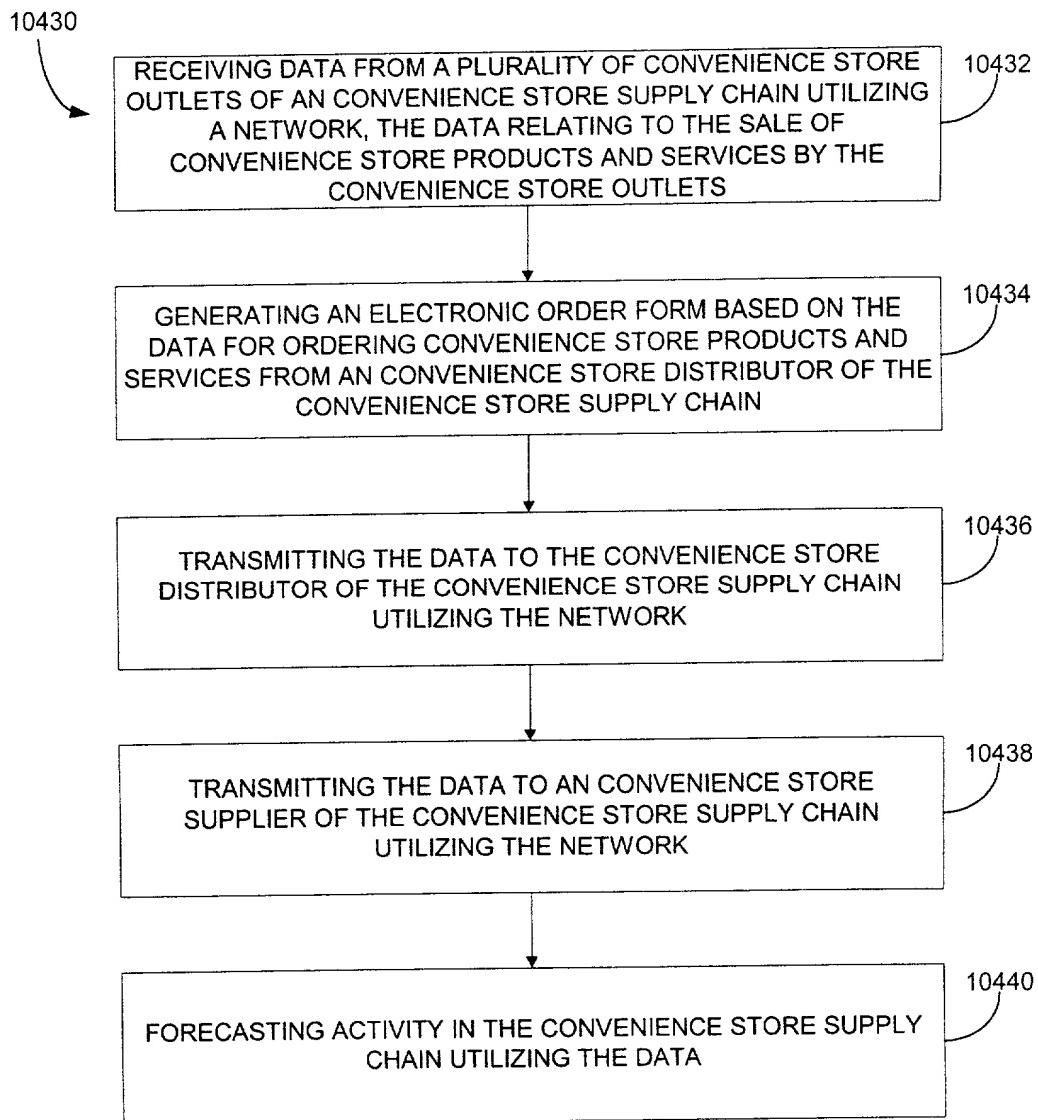


FIG. 104A

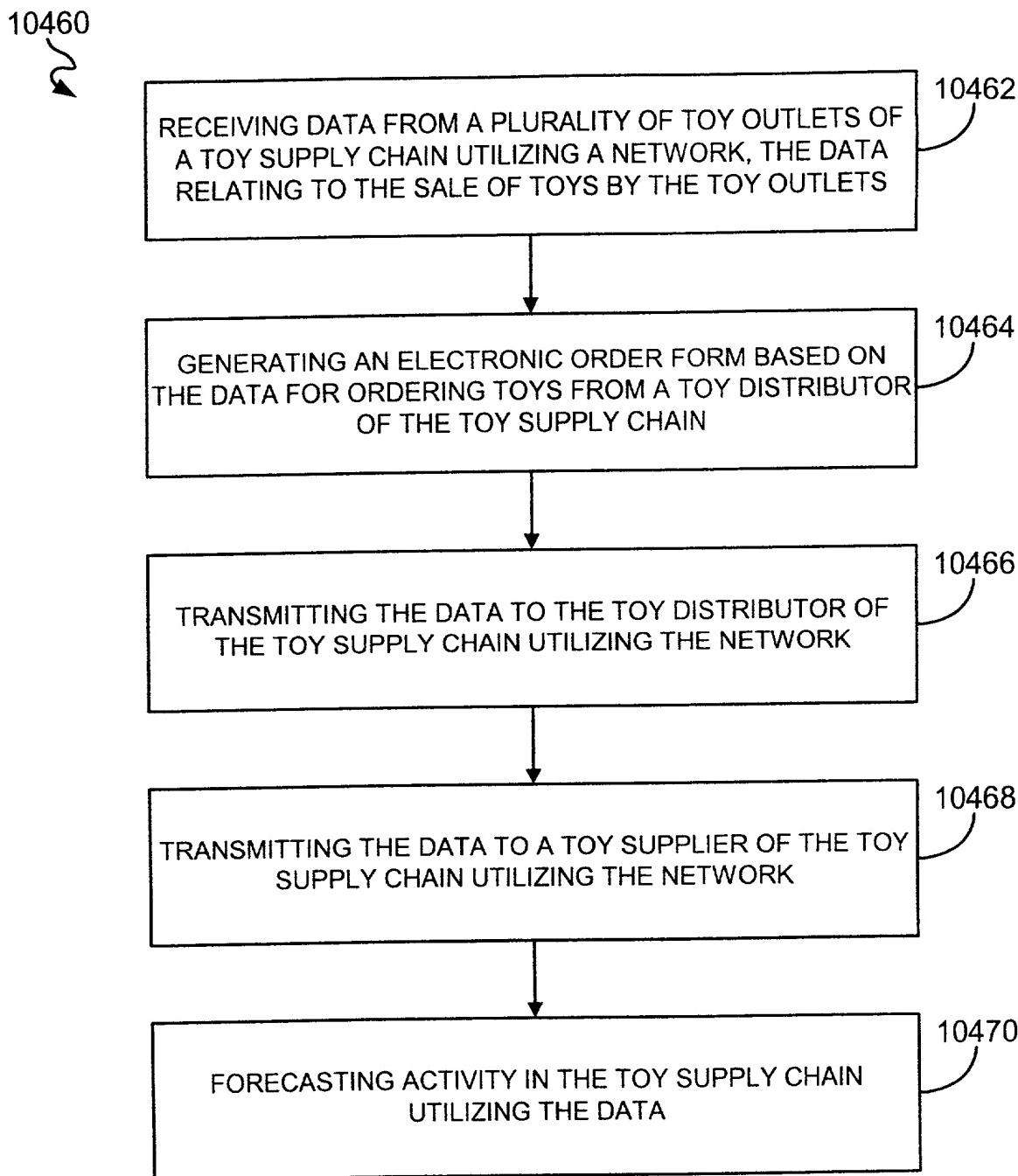


FIG. 104B

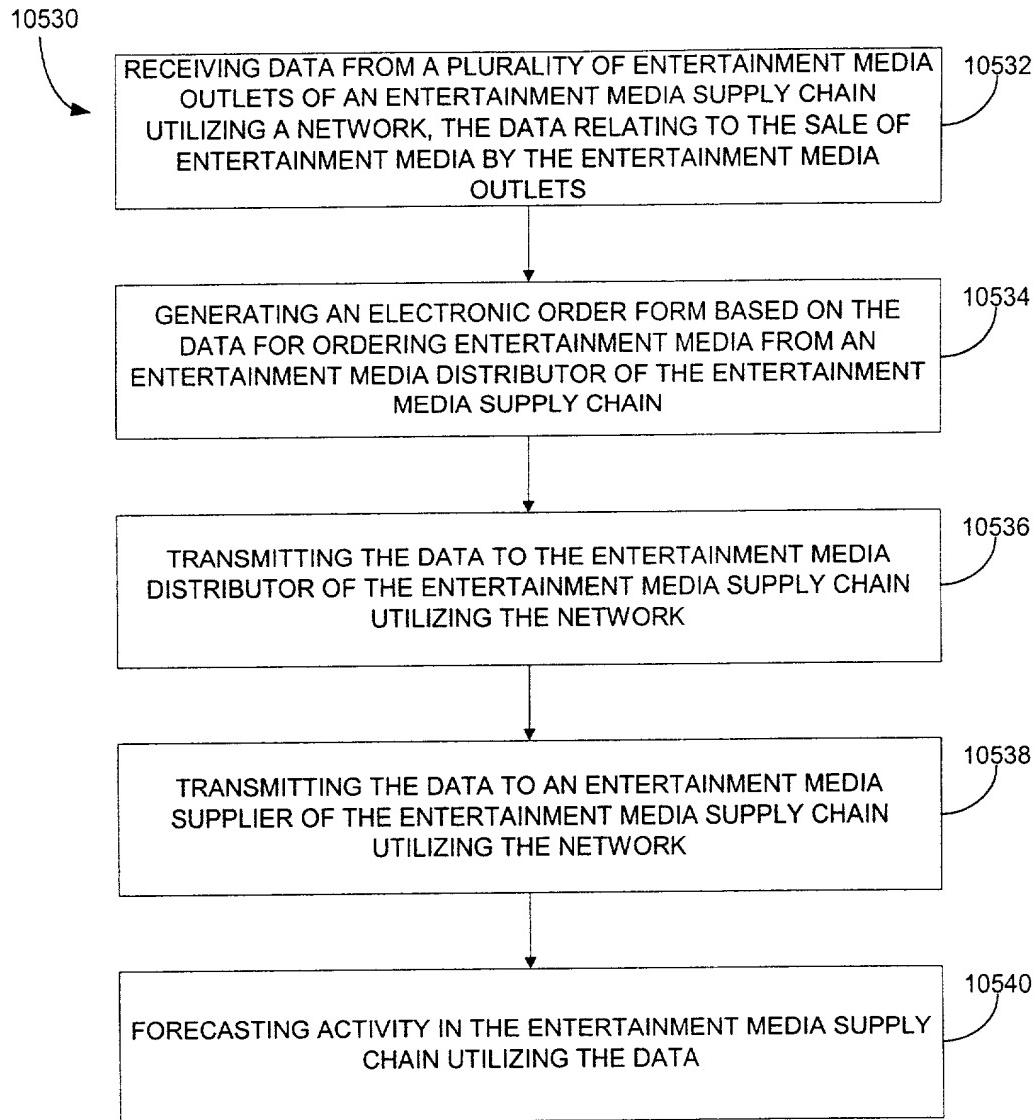


FIG. 105

02945563 029609

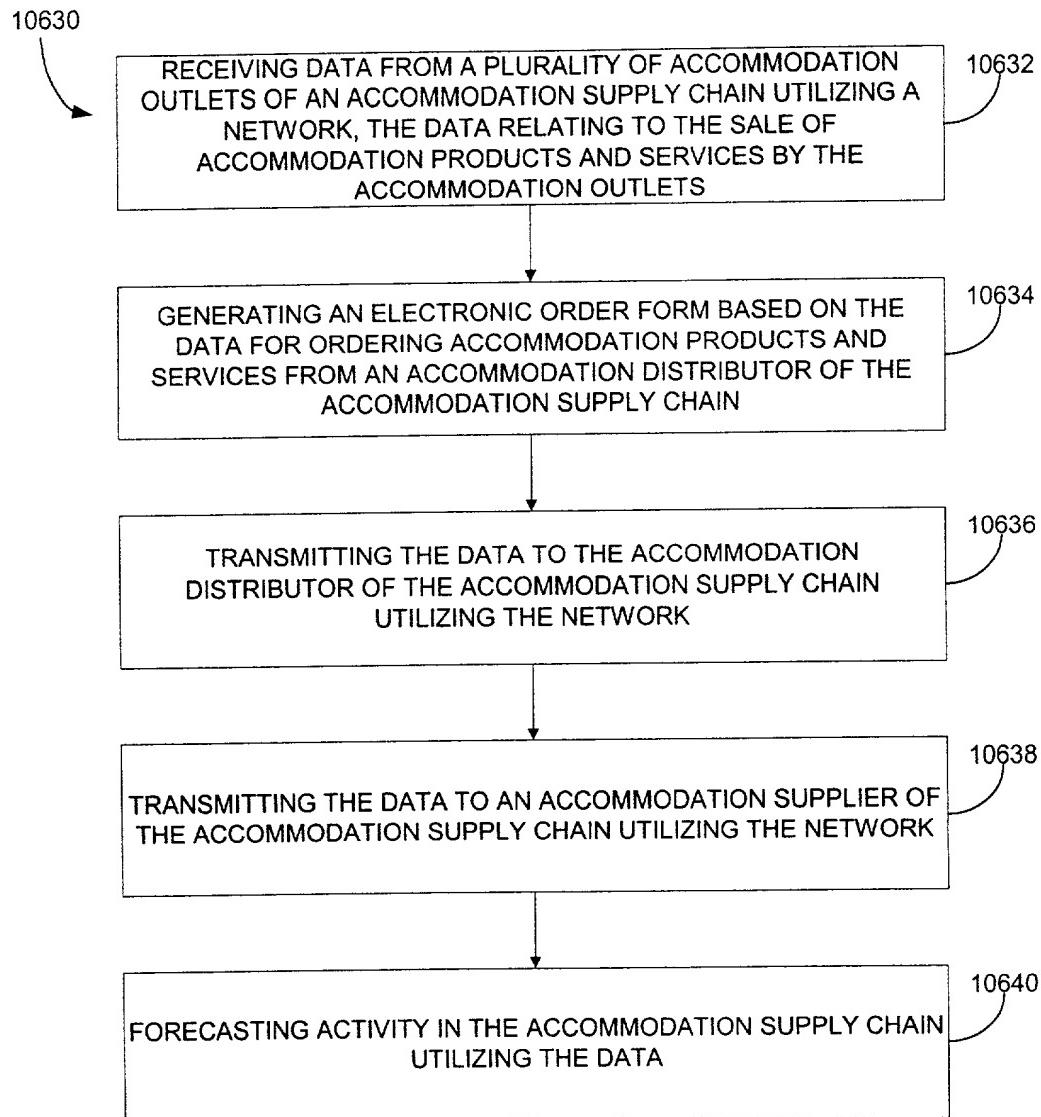


FIG. 106

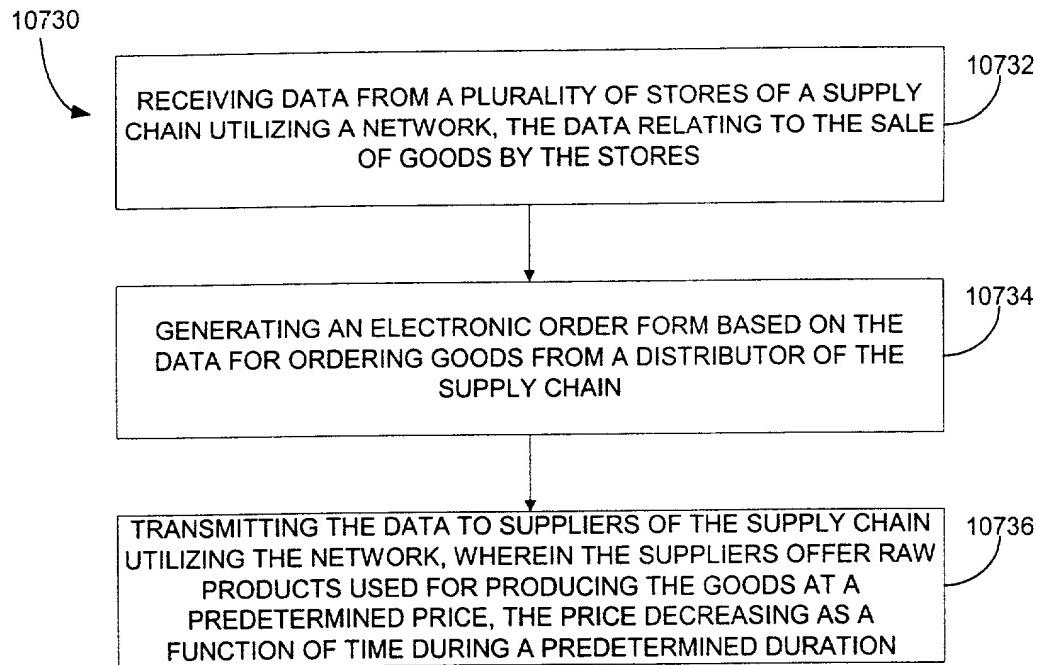


FIG. 107

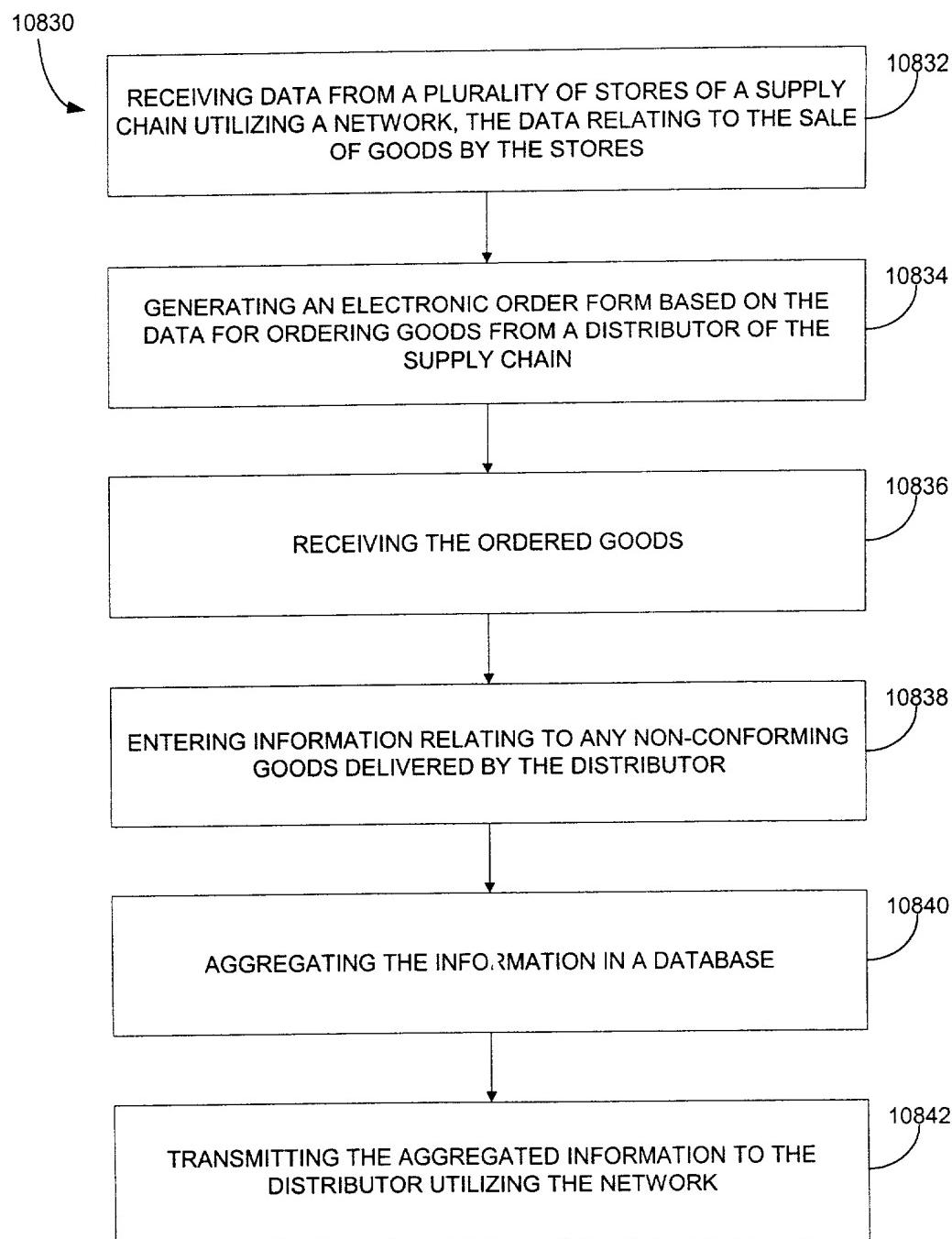


FIG. 108

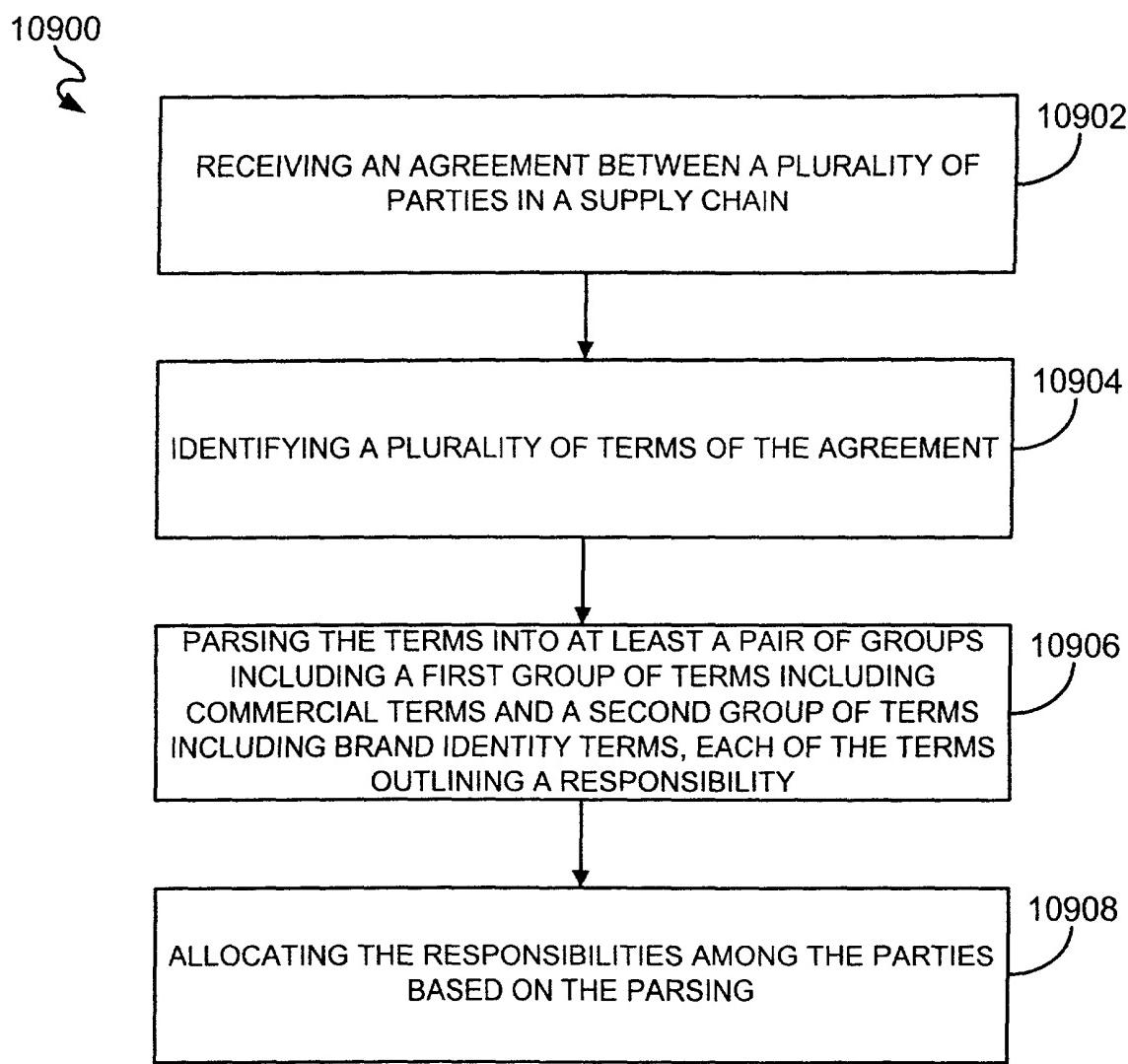


FIG. 109

11000

RECEIVING DATA FROM A PLURALITY OF SUPPLY CHAIN PARTICIPANTS OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF PRODUCTS BY THE SUPPLY CHAIN PARTICIPANTS

11002

DETERMINING PRODUCT SUPPLY PARAMETERS CORRESPONDING TO EACH SUPPLY CHAIN PARTICIPANT BASED ON INFORMATION INCLUDING THE DATA

11004

COMMUNICATING CORRESPONDING PRODUCT SUPPLY PARAMETERS TO AT LEAST ONE SUPPLY CHAIN PARTICIPANT

11006

FIG. 110

11100

RECEIVING DATA FROM A PLURALITY OF SUPPLY CHAIN PARTICIPANTS UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF PRODUCTS BY THE SUPPLY CHAIN PARTICIPANTS

11102

DETERMINING RULES TO ENSURE THE INCURRENCE OF MINIMAL COSTS TO THE SUPPLY CHAIN PARTICIPANTS

11104

APPLYING THE RULES TO ENSURE SUPPLY TO THE SUPPLY CHAIN PARTICIPANTS AT MINIMAL COST WITHOUT REQUIRING THE SUPPLY CHAIN MANAGER TO TAKE TITLE TO ANY GOODS

11106

FIG. 111

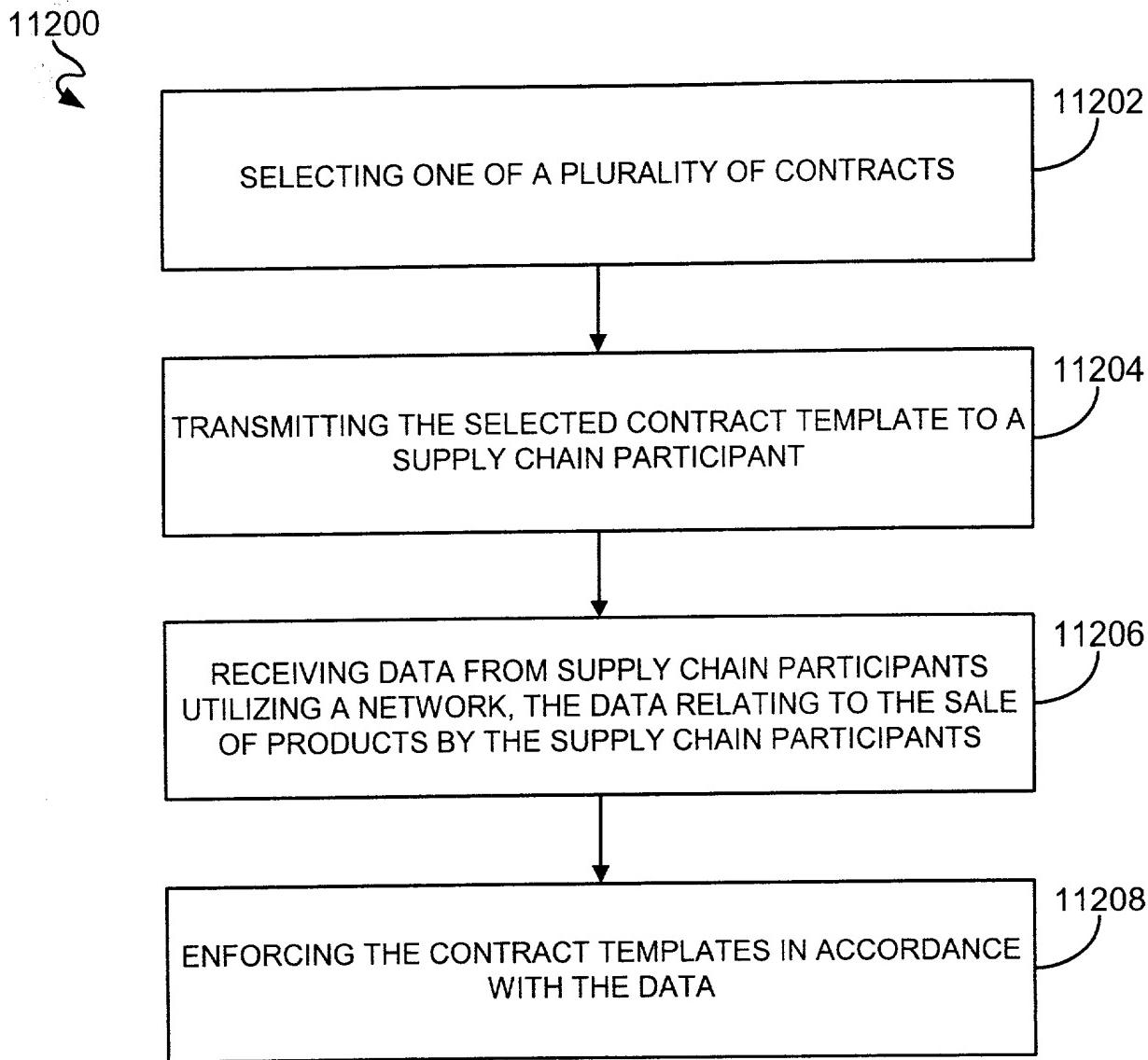


FIG. 112

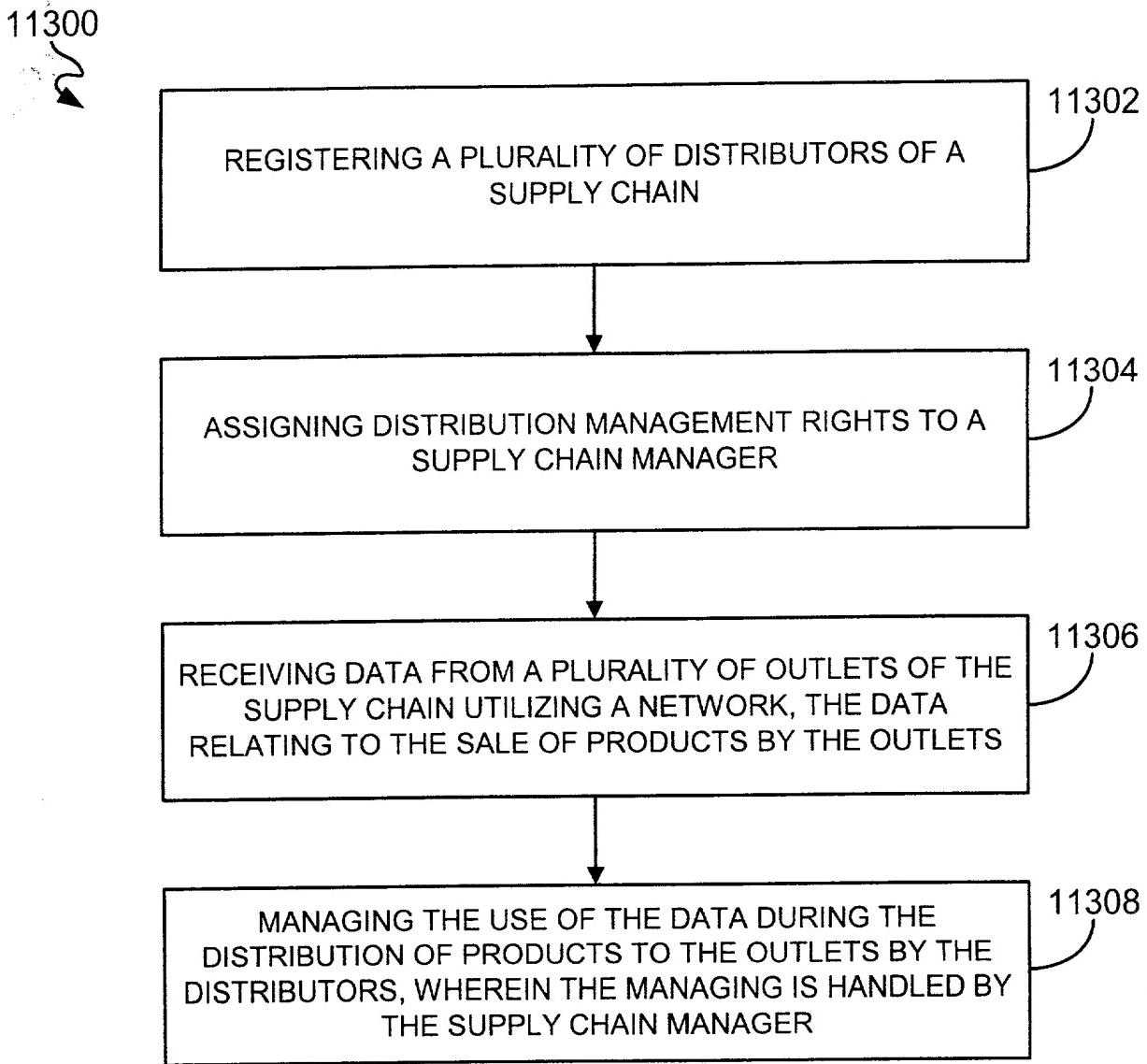


FIG. 113

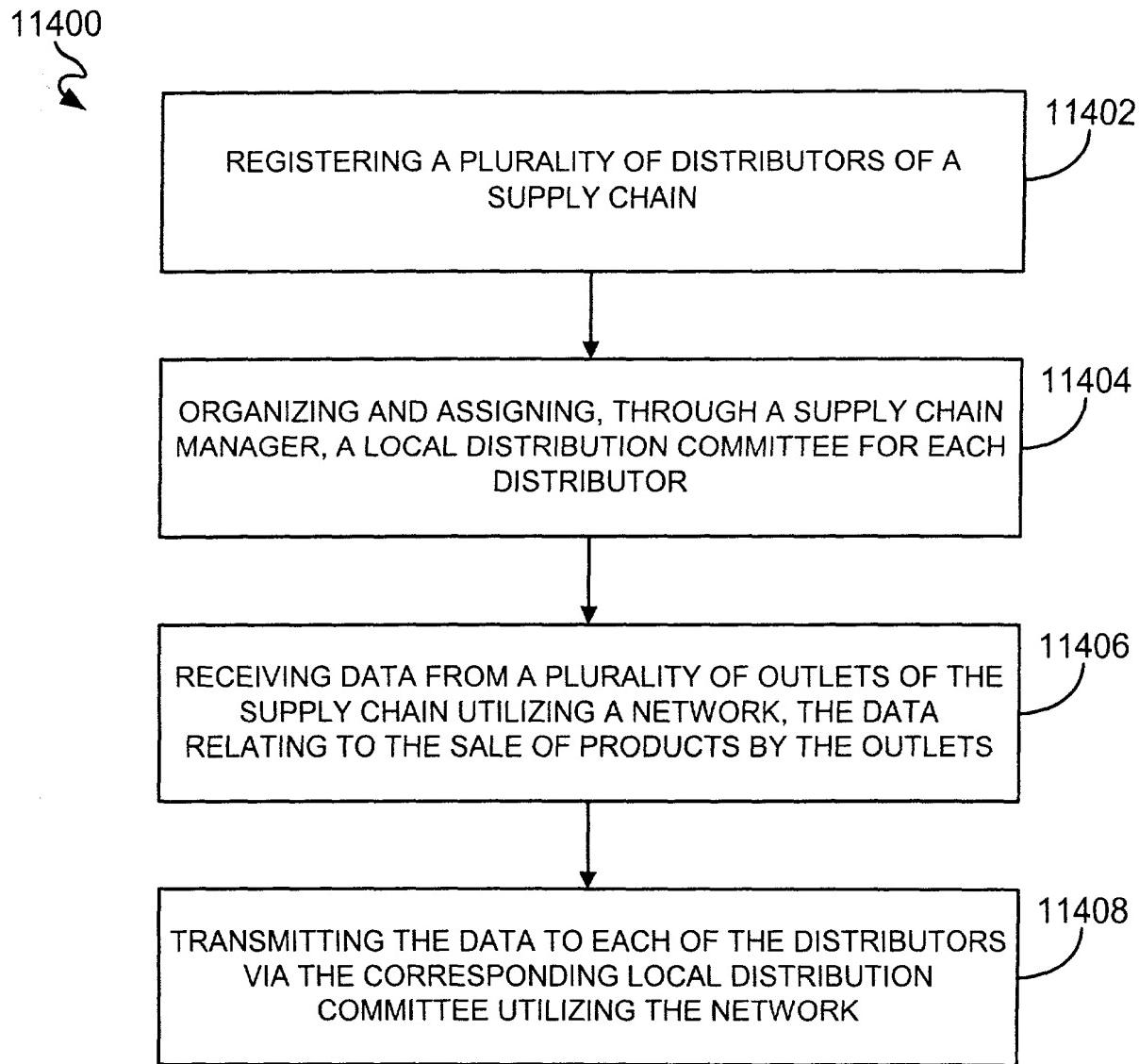
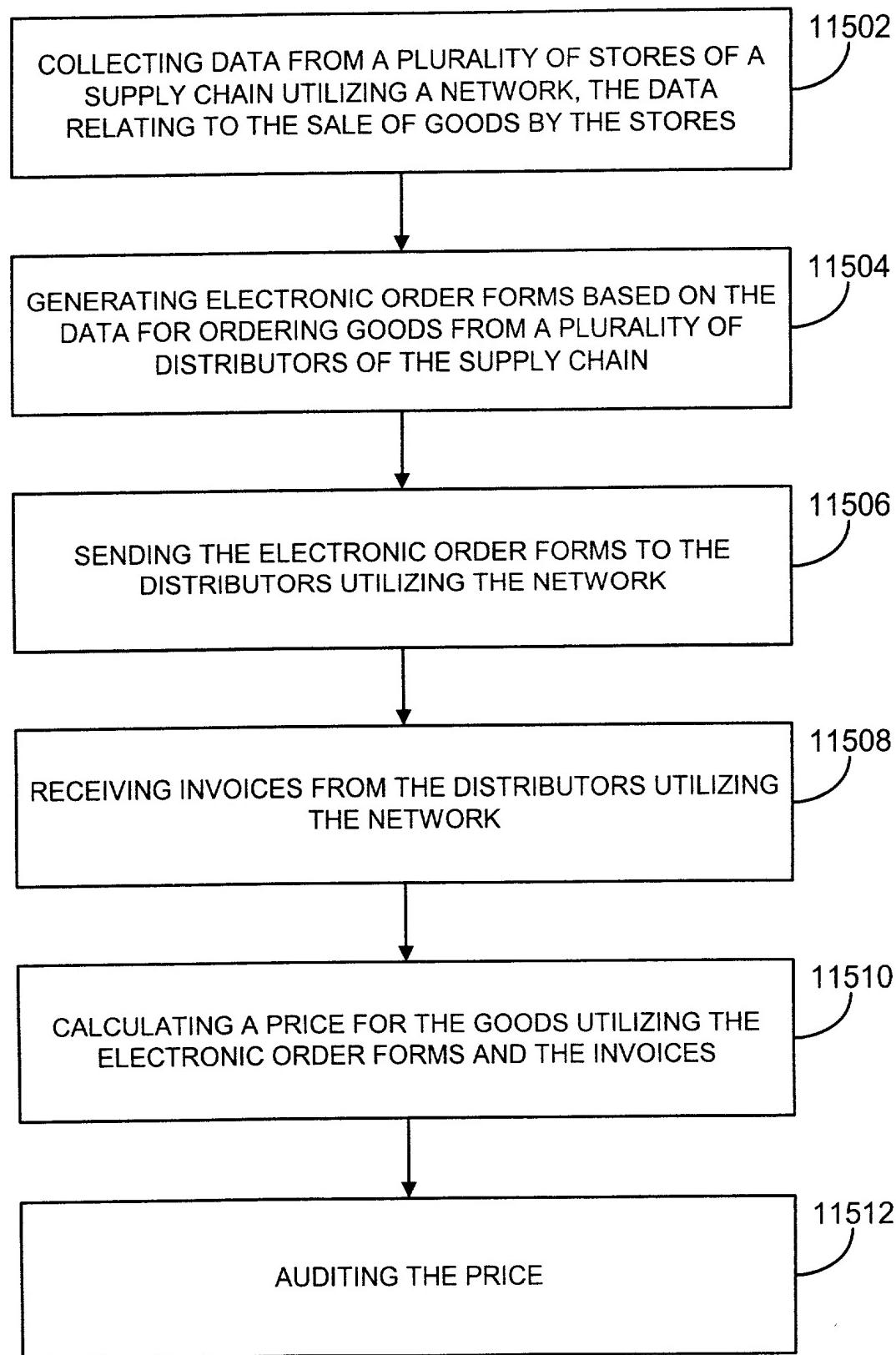


FIG. 114

11500

**FIG. 115**

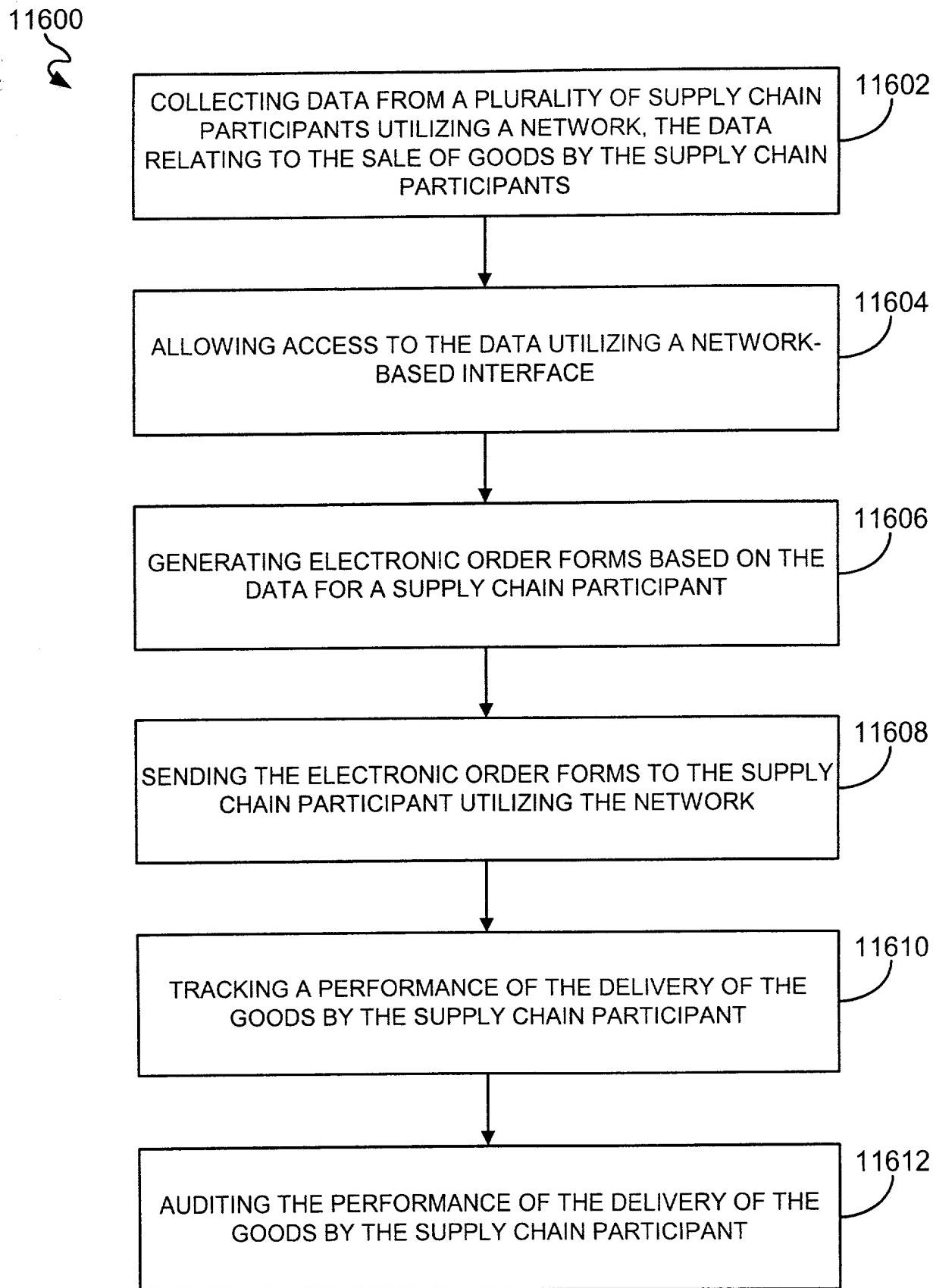
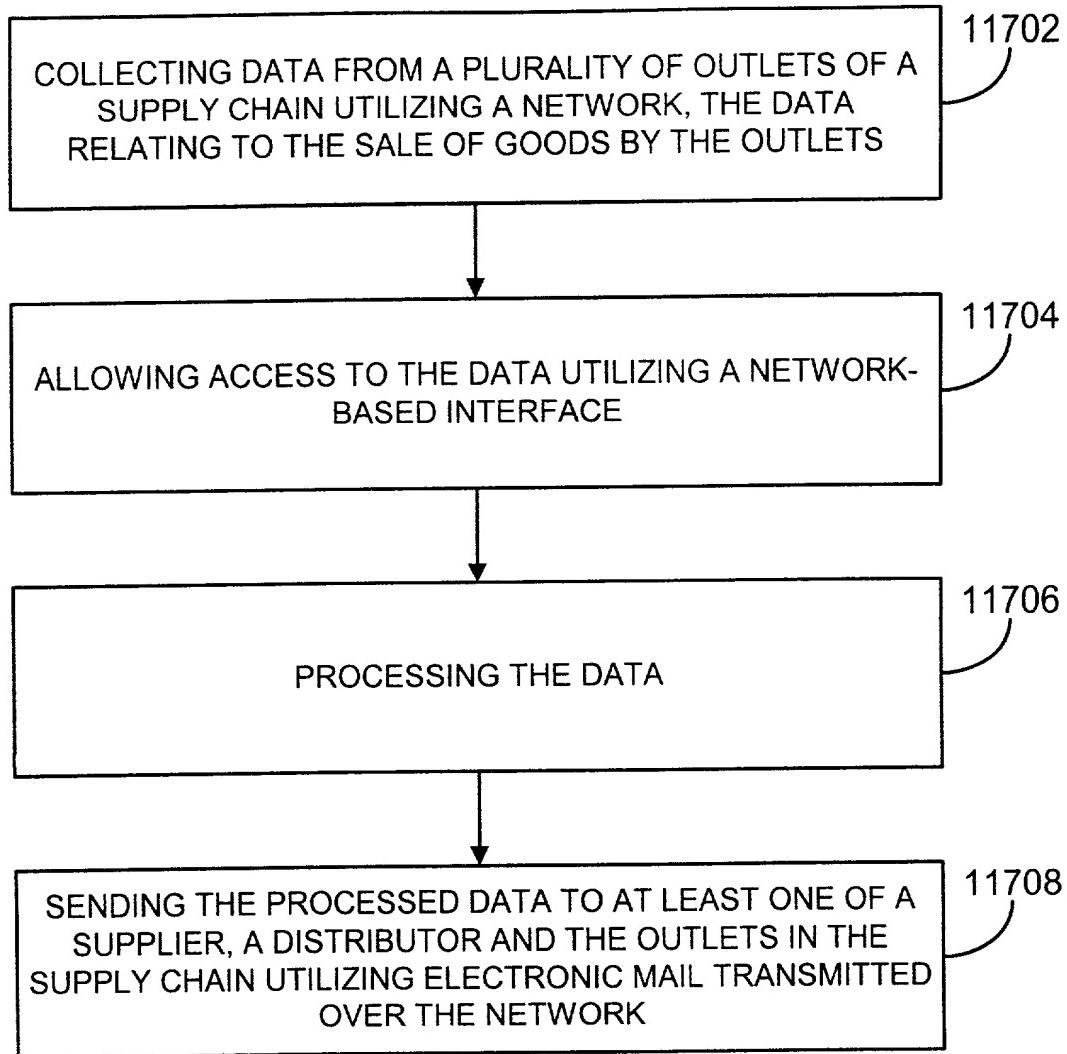


FIG. 116

11700

**FIG. 117**

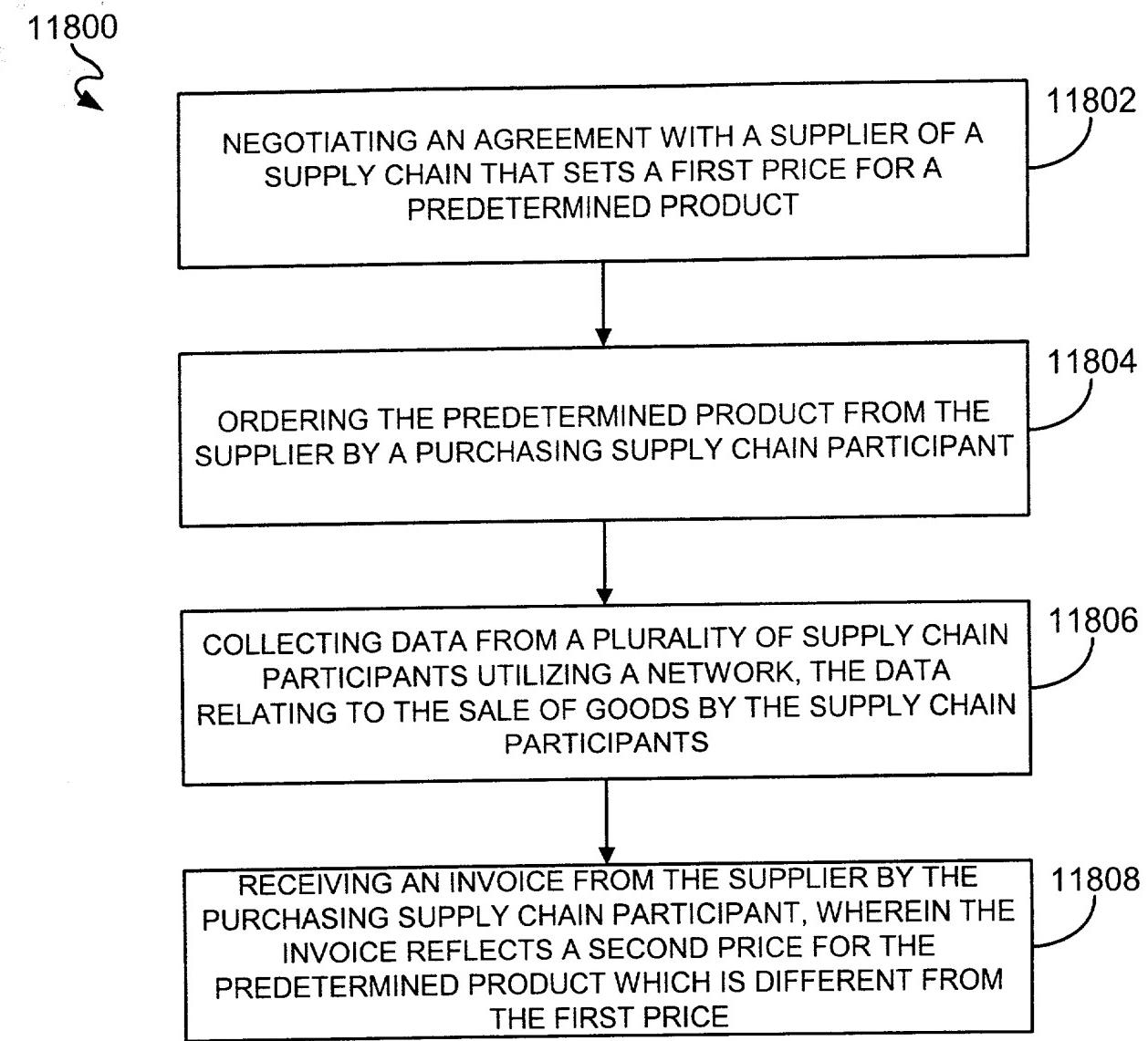


FIG. 118

03816553-070604

11900

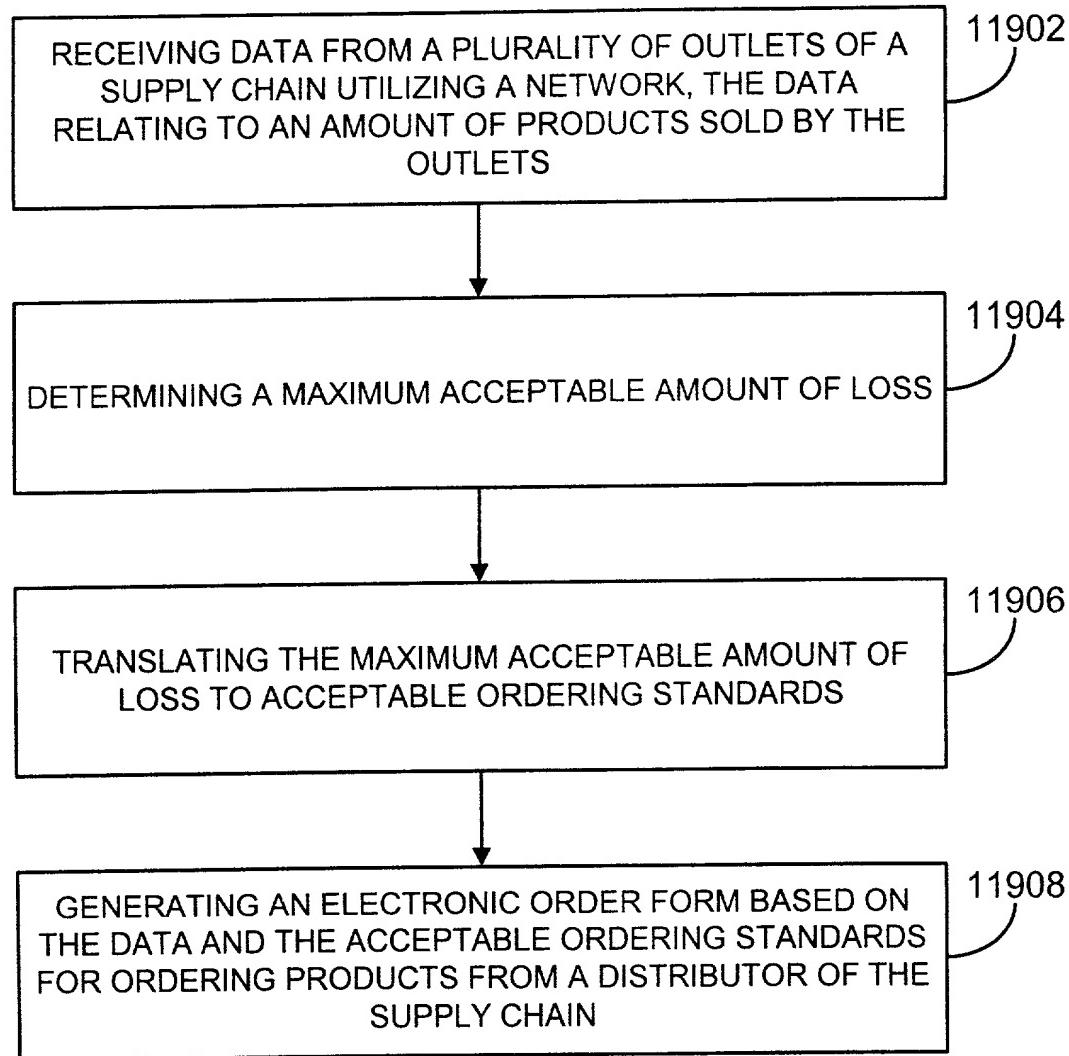


FIG. 119

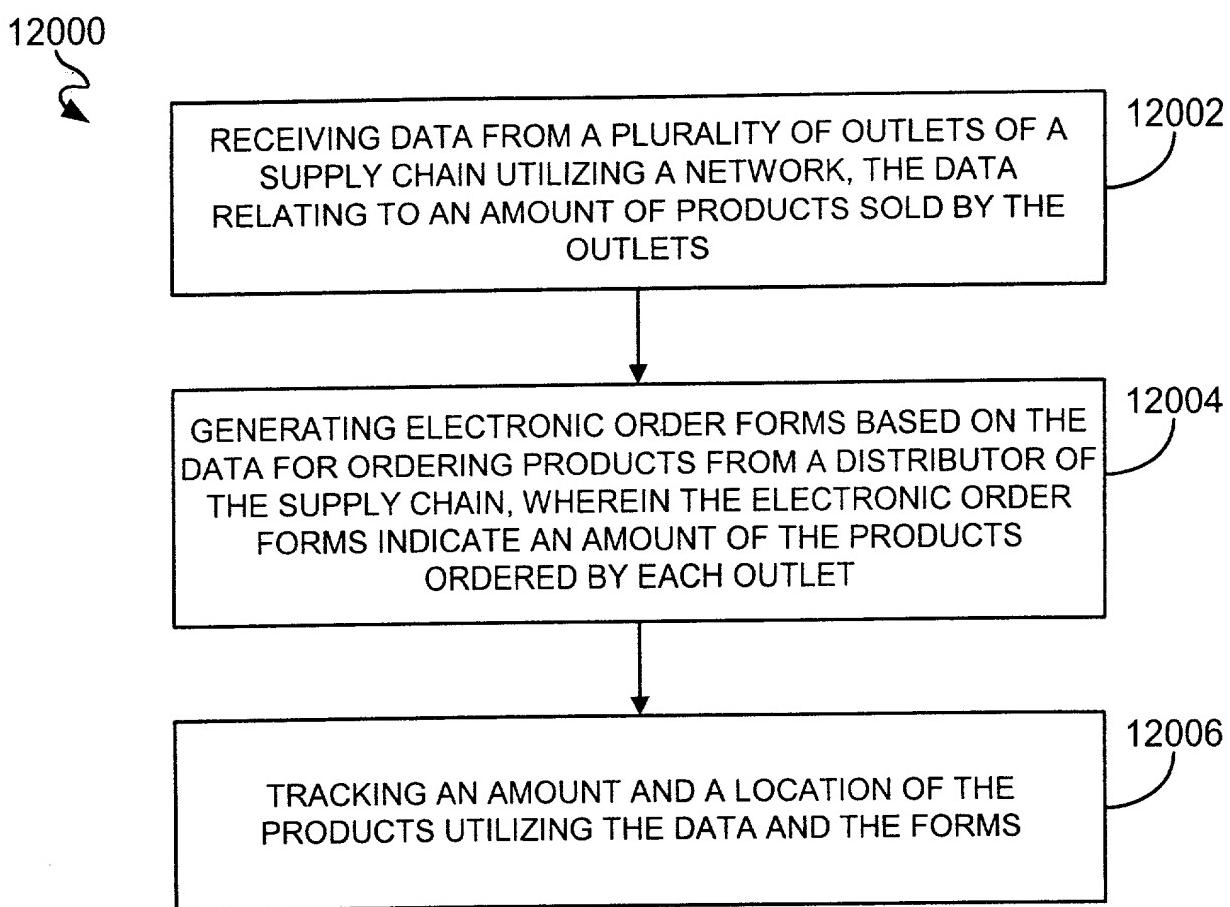


FIG. 120

12100

RECEIVING DATA FROM A PLURALITY OF OUTLETS OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO AN AMOUNT OF PRODUCTS SOLD BY THE OUTLETS

12102

MAKING THE DATA ACCESSIBLE TO THE OUTLETS, DISTRIBUTORS, AND SUPPLIERS UTILIZING A NETWORK BASED INTERFACE

12104

AUCTIONING SURPLUS PRODUCTS FROM AT LEAST ONE OF THE OUTLETS UTILIZING THE NETWORK-BASED INTERFACE

12106

FIG. 121

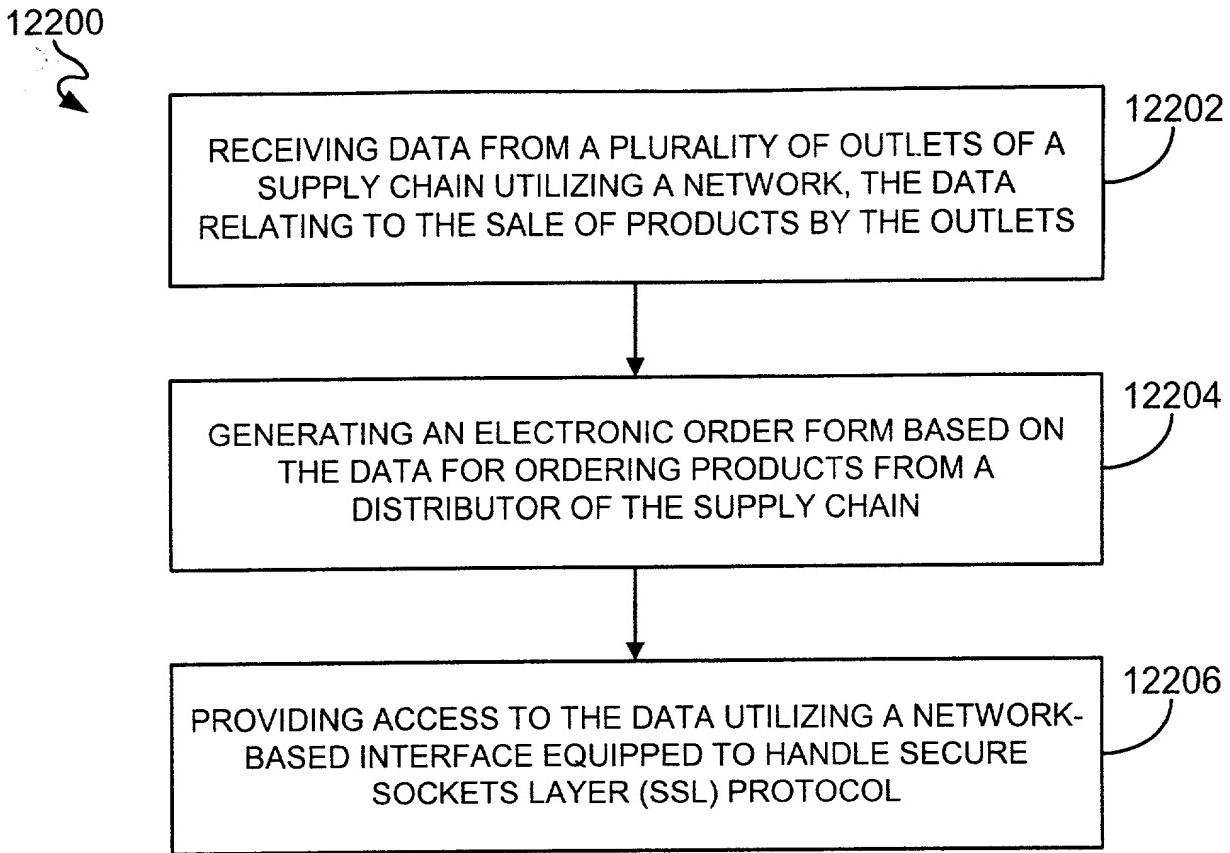


FIG. 122

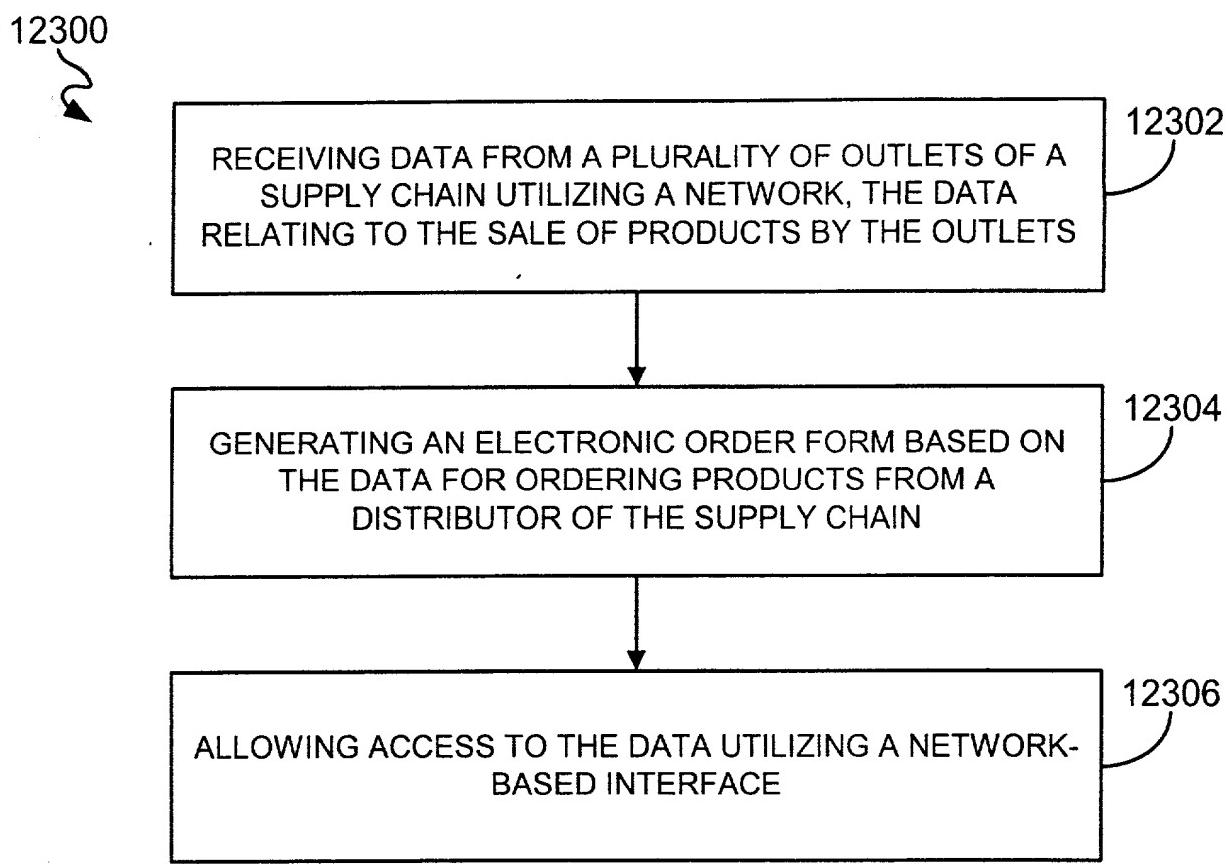


FIG. 123

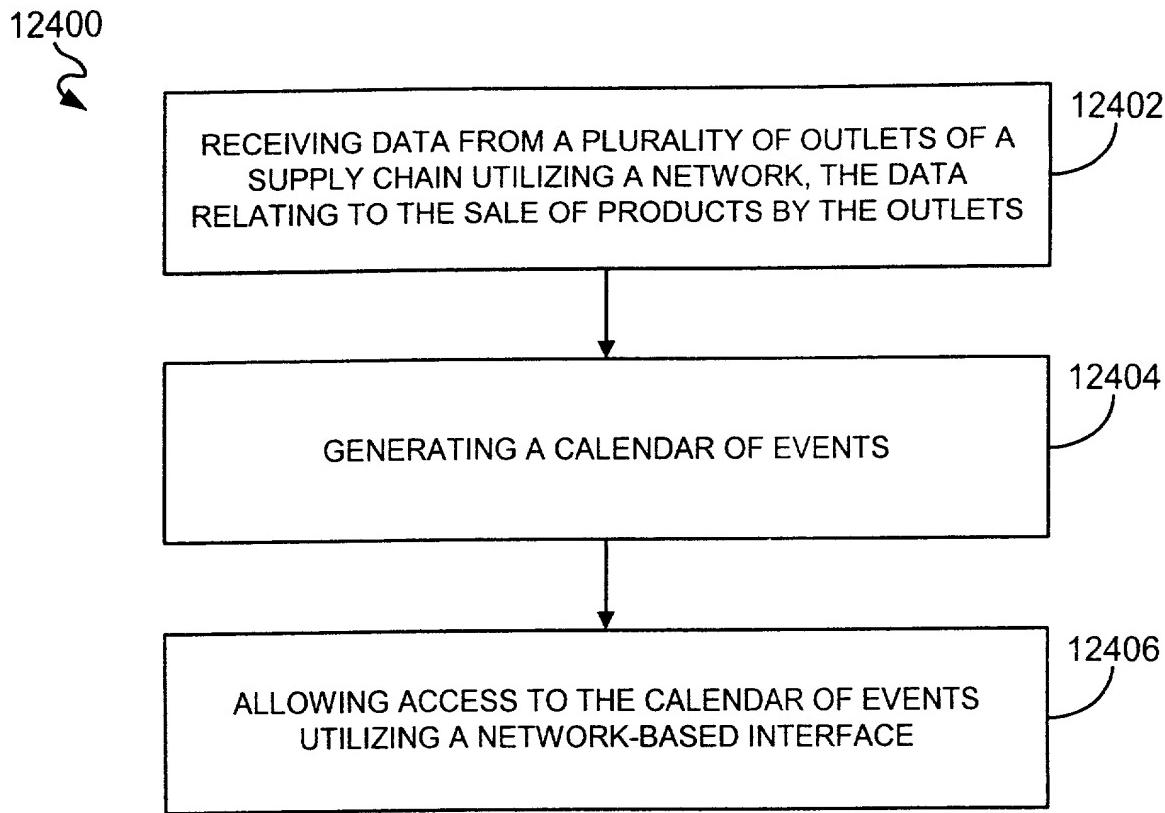


FIG. 124

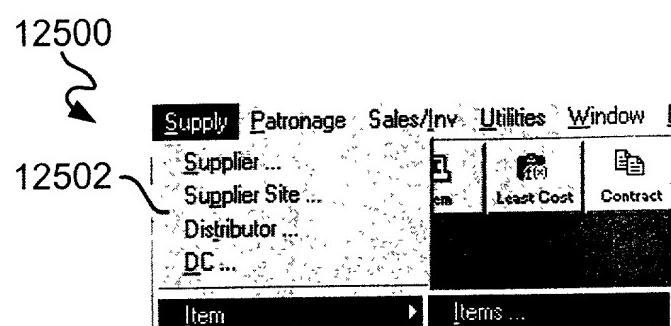


FIG. 125

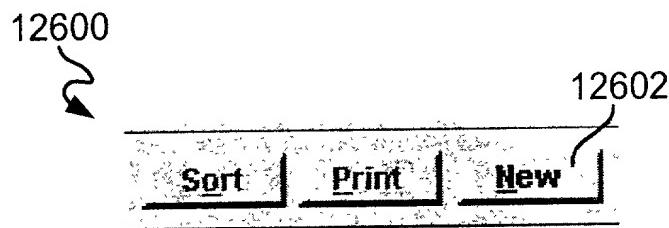


FIG. 126

12700

12702

Item Desc:

Item Number:

Product Cat Code:

Status Code: Active

Item Rank:

FIG. 127

12800

Landed Cost by Distribution Center

Item	Inv FOB	Freight	Landed	Routing
Bag - Medium	4.85	0.23	5.08	TL
Bag - Large	6.7	0.23	6.93	TL
Biscuits - Frozen	12.33	1.15	13.48	TL
Brush - Pot, Long Handle	40.2	2.02	42.22	TL
Brush - Pot, Short Handle	24	1.39	25.39	TL
Carton - Breakfast	16.59	1.1	17.69	RDC
Carton - Large Fry	29.91	0.81	30.72	RDC
Carton - Medium Fry	18.92	0.73	19.65	TLMIN

FIG. 128

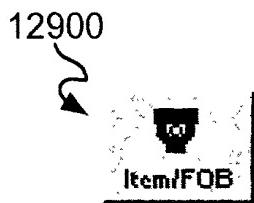


FIG. 129

13000

Supplier Item Desc: **Item No:**

Current: Yes No

Items per Case: **Tie Qty:**

Innerpack Contents: **High Qty:**

Item Size: **Cases Per Pallet:**

Case Length: **Stacking Allowed:**

Case Width: **Universal Product Code:**

Case Depth: **Cases Per Truckload:**

Case Dimension U/M: INCHES **Net Weight:**

Item Cube: CUBIC FEET **Gross Weight:**

Item Shelf Life: **Weight U/M:**

BarCode:

White Boxes Are Copied Across Suppliers / Grey Boxes Are Only Copied Within Same Supplier

FIG. 130

13100

Site Information **Site Id:** 17355 **Site Role:** *FOB Shipping Point*

Site Name: TYSON FOODS - NEW HOLLAND, PA

13102

FIG. 131

13200

Site Information **Site Id:** 16 **FOB Shipping Point**

Name: AMERISERVE-FARMINGDALE, NY

Status: Active

Railroad Name:

Rail Sidings:

FIG. 132

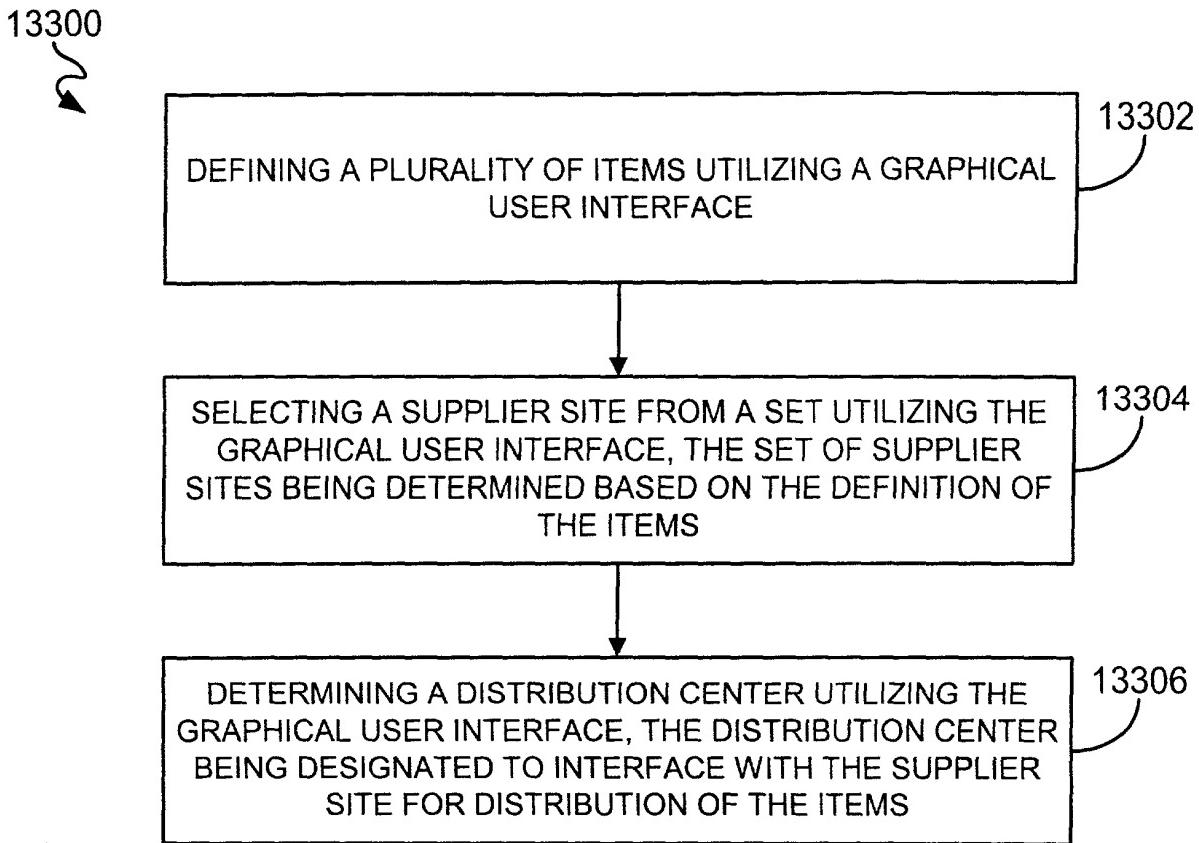


FIG. 133

13400

Item: WRAP-BACON DOUBLE CHEESEBURGER DELUXE **Begin:** 7/1/96 **End:** 9/1/96 **Final:**

Override Rules: Yes No **Apply By:** Cell

FIG. 134

13500

DC	Supplier FOB Point
AMERISERVE-DENVER, CO	TYSON FOODS - GREEN FOREST, AR
AMERISERVE-DOUGLASVILLE,	TYSON FOODS - ALBERTVILLE, AL
AMERISERVE-FARMINGDALE,	TYSON FOODS - NEW HOLLAND, PA

FIG. 135

13600

13700

Con FOB	Inv FOB	Freight	Landed	Contr	LB	Trk	Routing
34.3200	34.3900	0.8400	35.2300	96	63,600	20 TL	
34.3200	34.3900	0.2900	34.6800	96	215,040	51 TL	

FIG. 136

FIG. 137

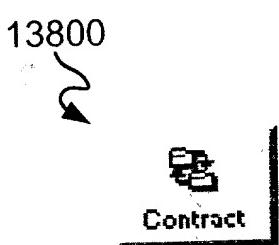


FIG. 138

Min Ordr	UM	Slip	Deliv.
1	TRUCKLOAD(S)	Pallet	
1	TRUCKLOAD(S)	Pallet	

FIG. 139

Carrier	Stated Vol
Truck	83,600
Truck	215,040

FIG. 140

FIG. 142

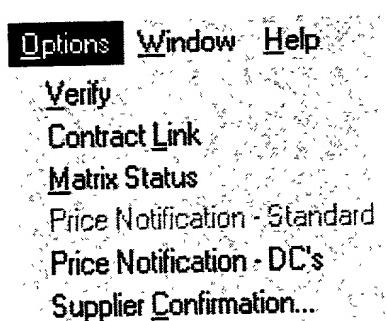


FIG. 141

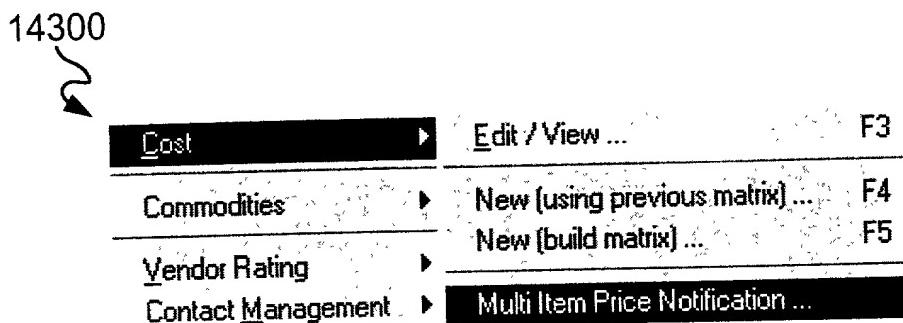


FIG. 143

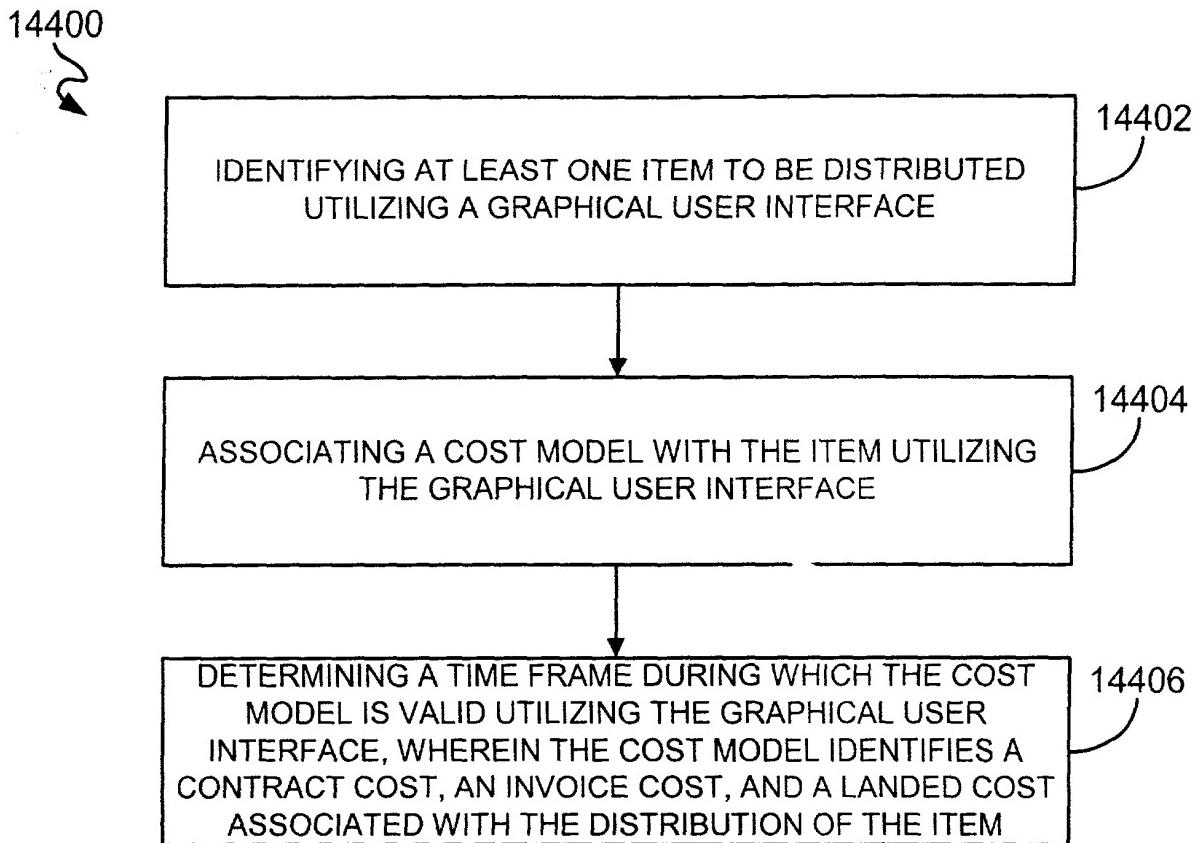


FIG. 144

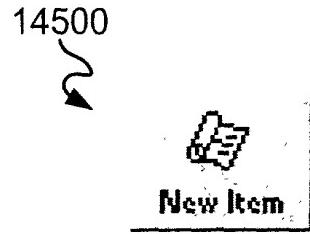


FIG. 145

14600

Contract ID: 673 - TYSON FOODS
Initial Buyer Name: Jamie Hersh ▼ Current Buyer Name: Chris Stanton ▼

FIG. 146

14700

Contract Start Date: 05/15/98
Contract End Date: 12/31/02
Execution Date: 5/15/98
Effective: Shipment Date ▼
Payment Terms: Net 10

FIG. 147

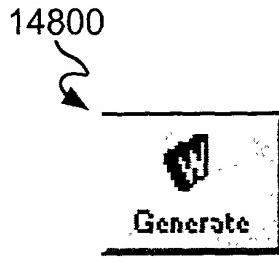


FIG. 148

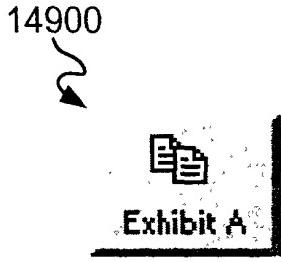


FIG. 149

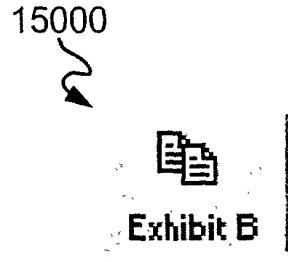


FIG. 150

15100

Select the End Dates to Use on the Exhibit			
Item Description	Cost Matrix End Date	Contract End Date	No End Date
BEEF - 77%	<input type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date
BEEF-WHOPPER 4.0 OZ	<input type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date
BEEF-WHOPPER JR. 2.8 OZ.	<input type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date

FIG. 151

15200

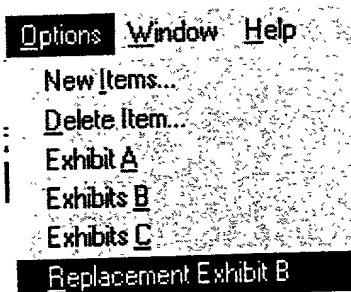


FIG. 152

15300



FIG. 153

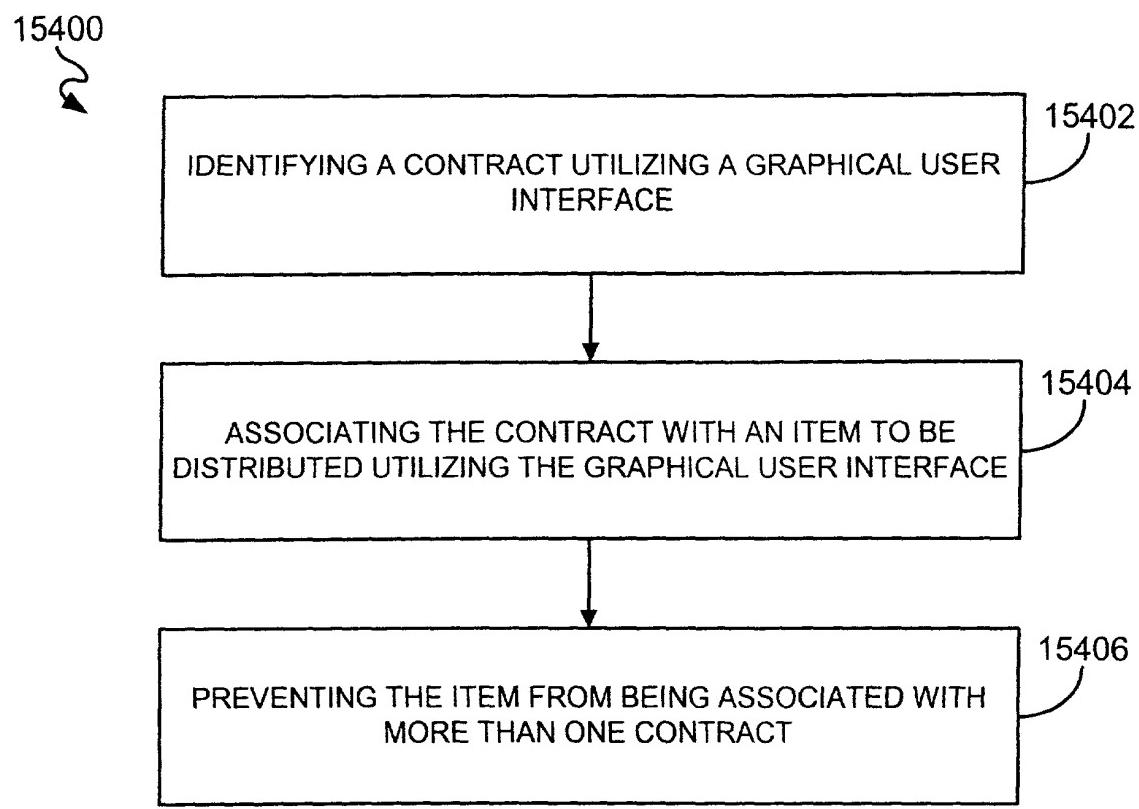


FIG. 154

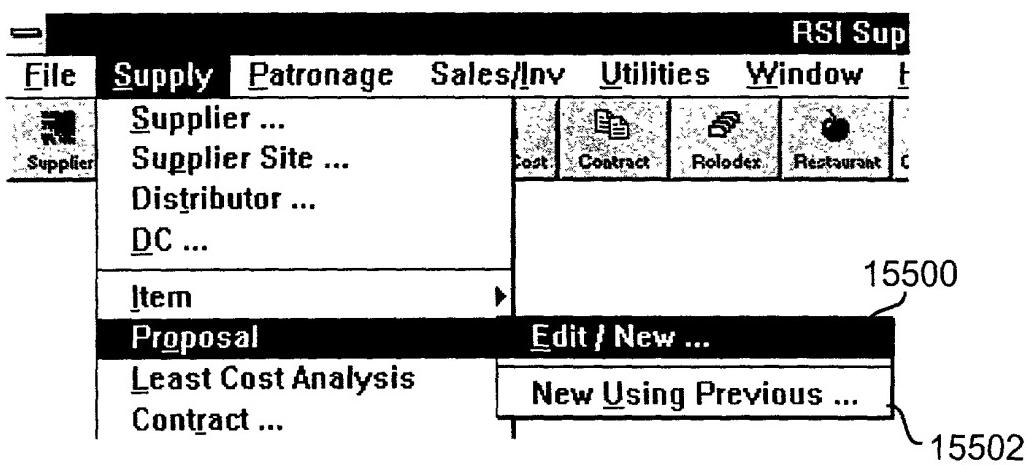


FIG. 155

15600

Proposal - Foam Hot Cups & Polystyrene Lids

Main Info	Items	Suppliers	DCs	FOB Price	DC/Rest.	Usage	Templates	View Bid
Proposal Information								
Proposal ID:	1021				Proposal Due Date:	06/12/97		
Proposal Name:	Foam Hot Cups & Polystyrene Lids							
Buyer Name:	Dennis Clabby				Contract Begin Date:	07/01/97		
Buyer Name:	Dennis Clabby				Contract End Date:	06/30/98		
Actions								
#	Date:	Action Description:						
1	05/28/97	Sent this bid to Dart and also sent a request for information to WinCup						

FIG. 156

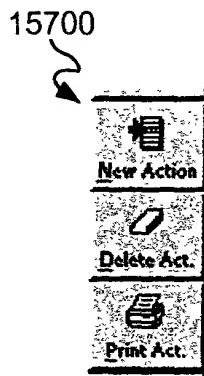


FIG. 157

15800

Main Info Items Suppliers DCs FOB Price DC/Rest Usage Templates View Bid

Search Query Reset

Query Values

Item Description
CUP-HOT

Item Description

LID-HOT 12/16 OZ (DRY)

LID-HOT 8 OZ (DRY)

2 Rows Selected

FIG. 158

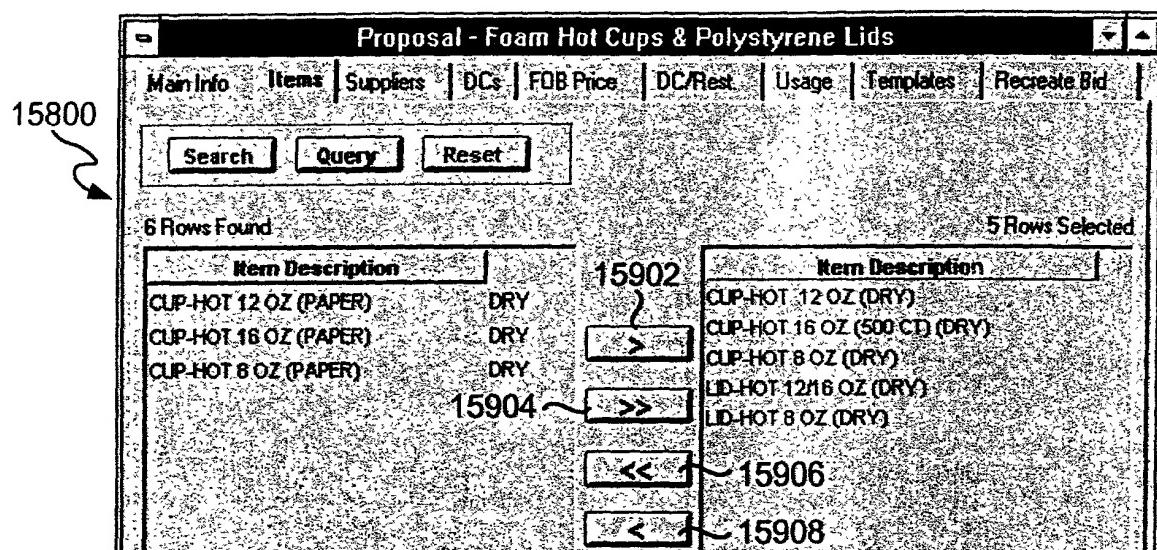


FIG. 159

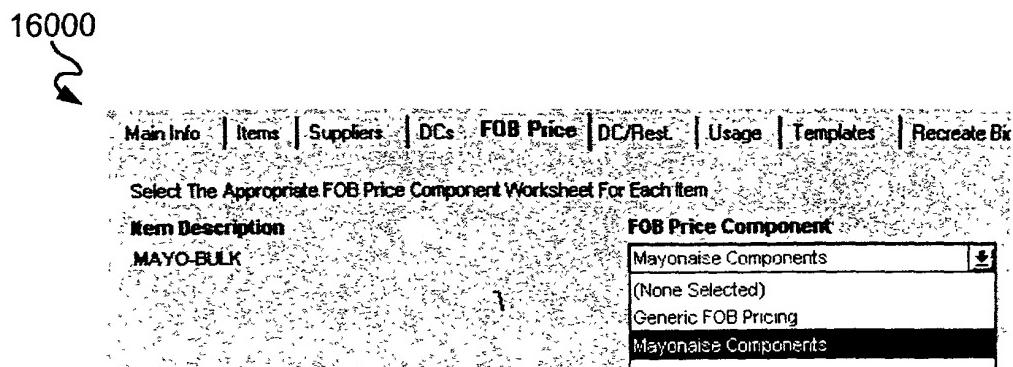


FIG. 160

16100

Item	Growth %	Gross Wgt.	Item Cube	Contract Period
CHICKEN-BK BROILER	5.00%	32	1.26	09/01/97 to 12/31/97
CHICKEN-PATTY	7.00%	37.00	1.09	
CHICKEN-TENDERS	0.00%	25.00	1.06	

FIG. 161

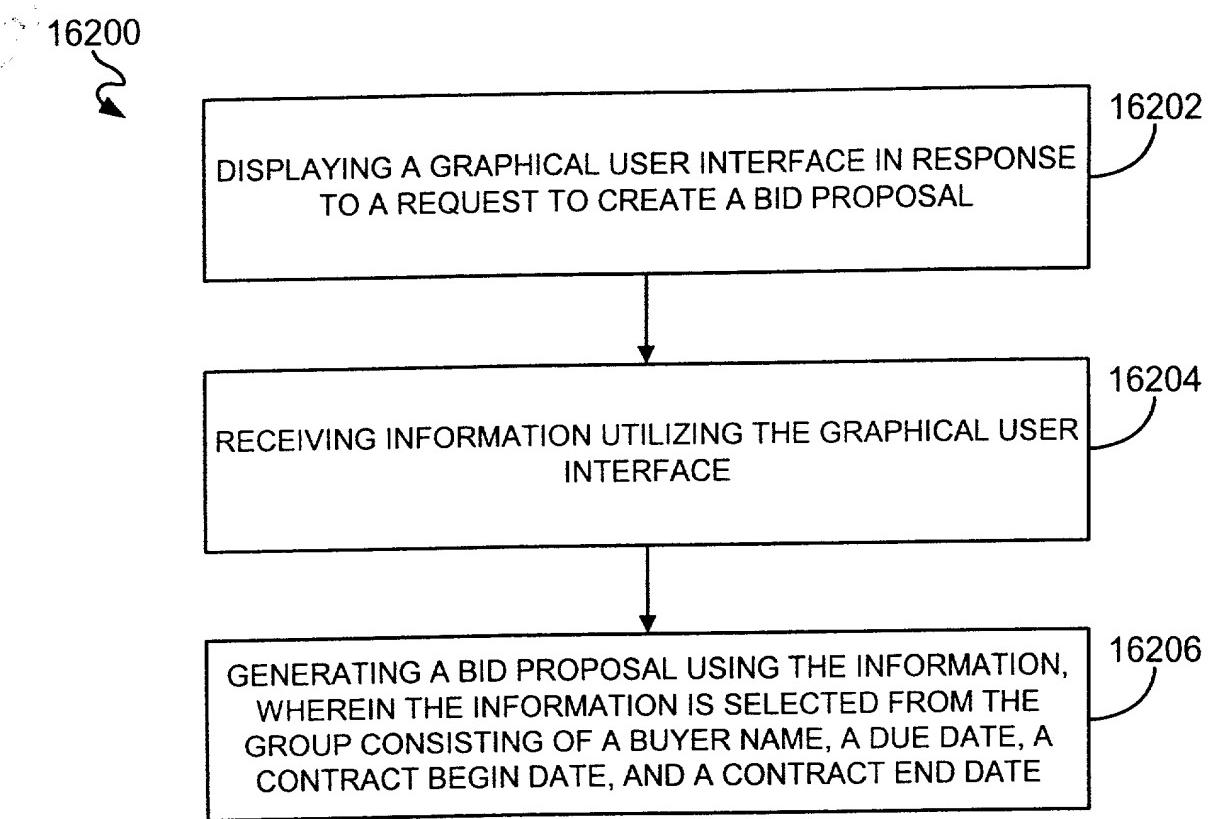


FIG. 162

16300

Templates | Create Bid

FIG. 163

16400

	Supply	MS	Editable
	Word	Y/N	
Bid Proposal Cover Letter	?	?	Y
General Terms and Conditions	?	?	N
Usage Estimates	?	?	N
Supplier Facility Worksheets	?	?	N
Item Information Worksheets	?	?	N
Sample Supply Agreement	?	?	N
BK Specification Request	?	?	N
FOB Price Component	?	?	Y
Truckload Freight Worksheet	?	?	N
LTL Freight Worksheet	?	?	N

FIG. 164

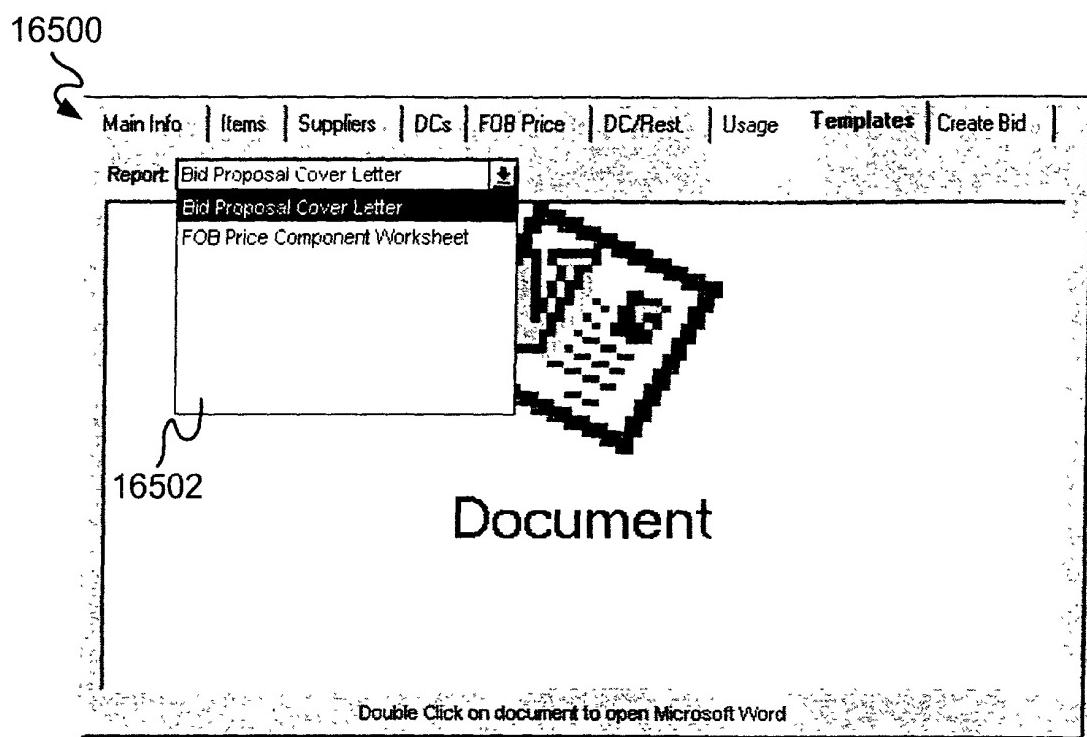


FIG. 165

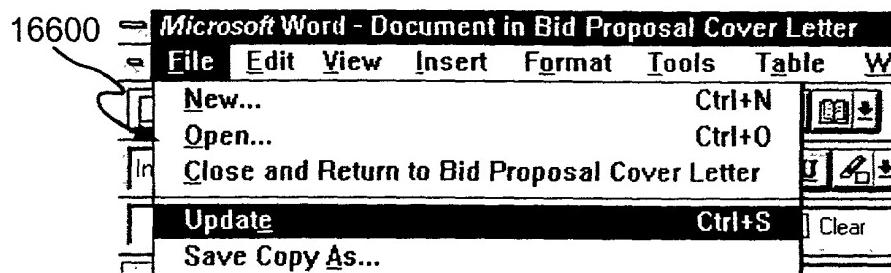


FIG. 166

16700

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest. | Usage | Templates | Create Bid | Bid Proposal Sent

Bid Proposal Will Include Checked Documents

General	Cost
Bid Proposal Cover Letter <input checked="" type="checkbox"/>	FOB Price Component Worksheet <input checked="" type="checkbox"/>
General Terms & Conditions <input checked="" type="checkbox"/>	Truckload Freight Worksheet <input checked="" type="checkbox"/>
Usage Estimates <input checked="" type="checkbox"/>	LTL Freight Worksheet <input checked="" type="checkbox"/>
Supplier Facility Worksheet <input checked="" type="checkbox"/>	Blank Sheets
Item Information Worksheet <input checked="" type="checkbox"/>	Supplier Facility Worksheet <input checked="" type="checkbox"/>
Sample Supply Agreement <input checked="" type="checkbox"/>	Item Information Worksheet <input checked="" type="checkbox"/>
BK Specification Request <input checked="" type="checkbox"/>	FOB Price Component Worksheet <input checked="" type="checkbox"/>
LTL Freight Worksheet will be printed by system if necessary.	
Truckload Freight Worksheet <input checked="" type="checkbox"/>	
LTL Freight Worksheet <input checked="" type="checkbox"/>	

FIG. 167

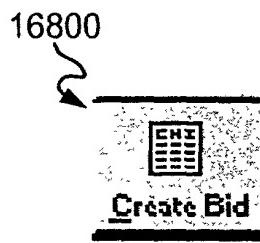


FIG. 168

16900

Report: Item Information Worksheet
7/2/97 Supplier: (all)

**Restaurant Services, Inc.
Item Information Worksheet**

ATTY
DS

- Item Information Worksheet
- Bid Proposal Cover Letter
- FOB Price Component Worksheet
- General Terms & Conditions
- LTL Freight Worksheet
- Sample Supply Agreement
- Supplier Facility Worksheet

FIG. 169

17000

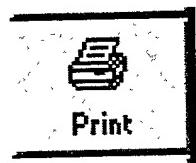


FIG. 170

17100

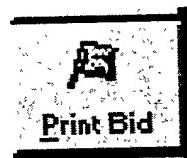


FIG. 171

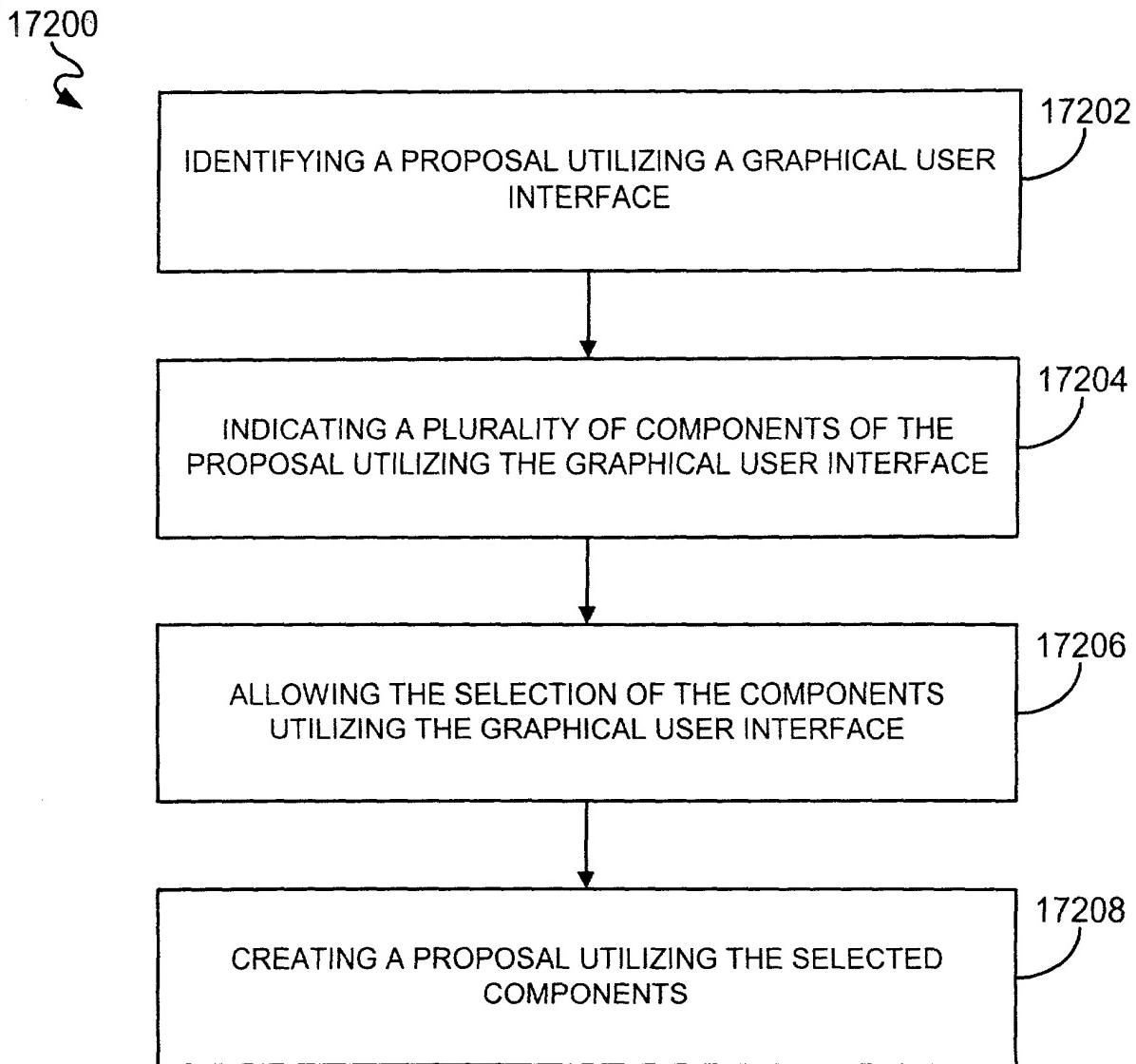


FIG. 172

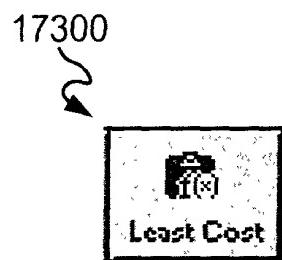


FIG. 173

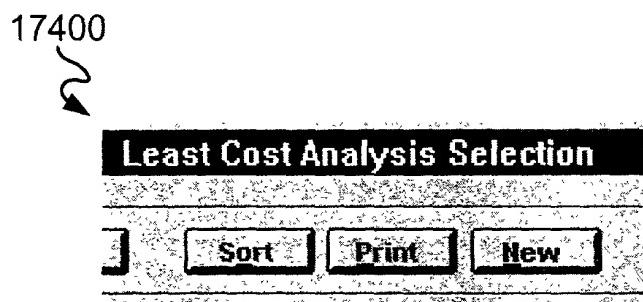


FIG. 174

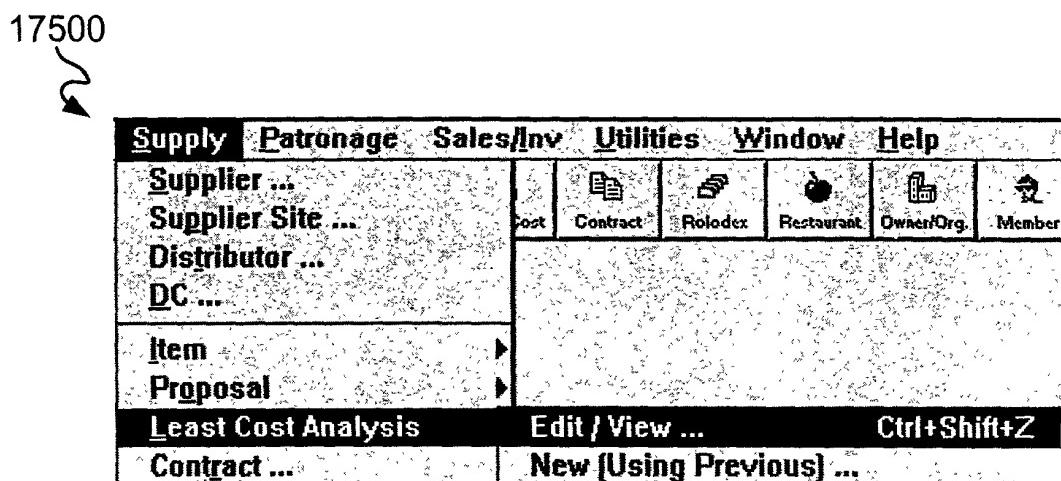


FIG. 175

Bid Proposal Name:	(None)
	Foam Hot Cups & Polystyrene Lids (07/01/97 to 06/30/98)
	Ham, Sausage, Bacon Freight Bid (10/01/97 to 12/31/97)

17600

FIG. 176

17700

SELECTING BETWEEN A PLURALITY OF OPTIONS UTILIZING
A GRAPHICAL USER INTERFACE, EACH OPTION
CORRESPONDING TO A SEPARATE TECHNIQUE OF
CREATING AN ANALYSIS

17702

GENERATING A NEW ANALYSIS UPON THE SELECTION OF A
FIRST OF THE OPTIONS

17704

EDITING A PREVIOUS ANALYSIS UPON THE SELECTION OF
A SECOND OF THE OPTIONS

17706

INTEGRATING A BID PROPOSAL WITH AN INTEGRATED
ANALYSIS UPON THE SELECTION OF A THIRD OF THE
OPTIONS

17708

FIG. 177

17800

Analysis Name: Hash Brown Actual
Analysis ID: 1036
Buyer: Dennis Clabby
Period of Agreement: 10/1/97 THRU 9/30/98
Unit Of Measure: CASE(S)

FIG. 178

17900

Version (1) of (9) Base version
What is the max # of FOB points to allocate to each DC ?
What is pricing method for this version ?
What is the RSI Invoice FOB Upcharge (Downcharge) ?
Override RDC Truckload Validation?
Solution Strategy: Standard Last Revision: 9/15/97 1:04 PM

FIG. 179

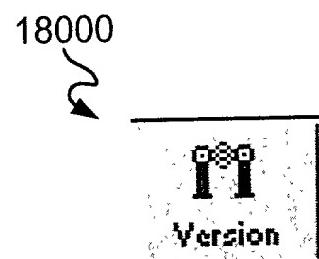


FIG. 180

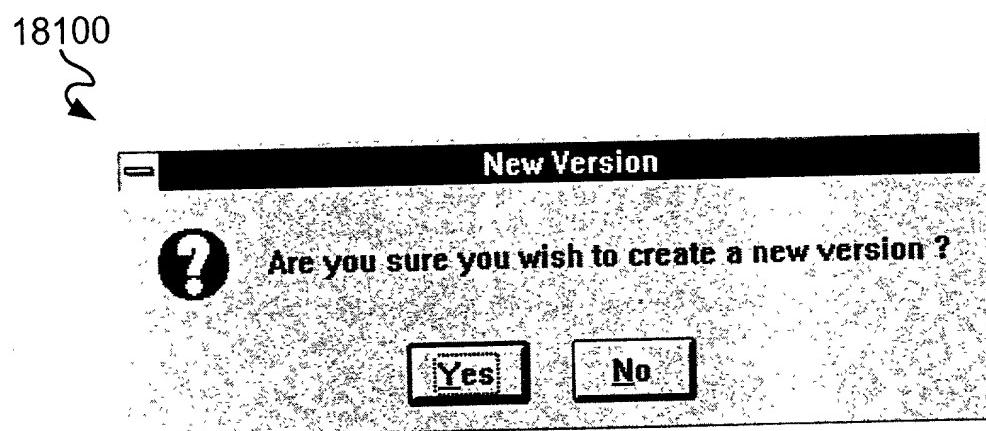


FIG. 181

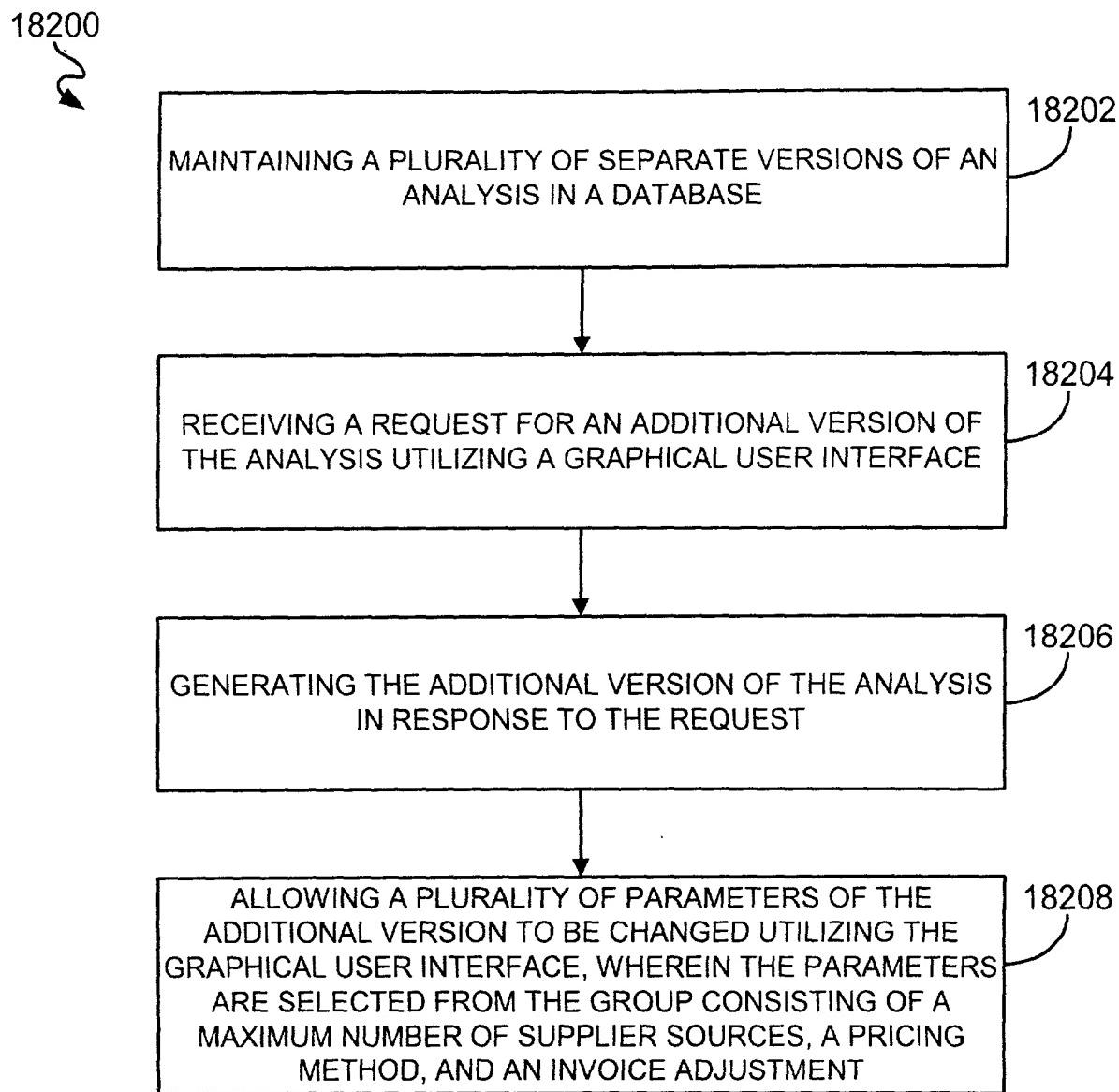


FIG. 182

09846553 026604

18300

Query Values

Supplier FOB
DOP

Search Query Reset

18302

FIG. 183

Supplier FOB
DOPACO-DOMINNTOWN, PA
DOPACO-KINSTON, NC
DOPACO-ST. CHARLES, IL
DOPACO-STOCKTON, CA
IMPERIAL BONDWARE-SHELBYVILLE, TN

18400

Item Description	Conv. Factor
FRIES-COATED (FRZN)	36

18402

FIG. 184

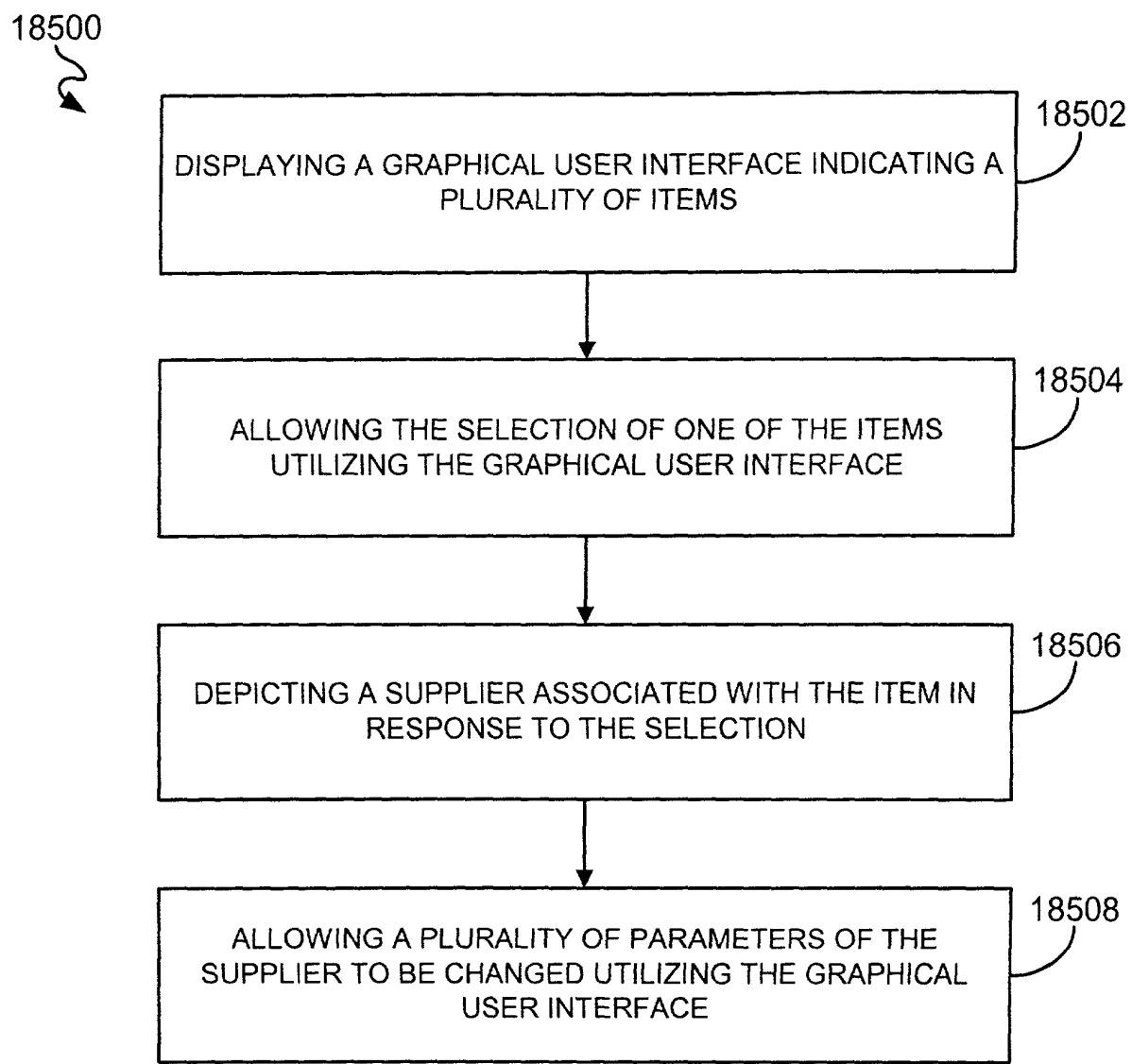


FIG. 185

18600

Item Description	Supplier FOB
CUP-COLD 16 OZ	DOPACO-DOWNTOWN, PA
CUP-COLD 22 OZ	DOPACO-DOWNTOWN, PA
CUP-COLD 32 OZ	DOPACO-DOWNTOWN, PA

Supplier Item Desc:	16 OZ COLD CUP	Item No.:	CP2942
Items per Case:		Tie Qty.:	5
Innerpack Contents:	1200	High Qty.:	5
Item Size:		Cases Per Pallet:	25
Item Shelf Life:		Stacking Allowed:	<input checked="" type="radio"/> Yes <input type="radio"/> No
Case Length:	22.125	Mandatory	
Case Width:	15.125	Case Cube:	3.43 CUBIC FEET
Case Depth:	17.75	Cases Per Truckload:	768
Case U/M INCHES		Gross Weight:	29.28 POUND(S)
		Net Weight:	27.28 POUND(S)

FIG. 186

18700



FIG. 187

18800

ENTERING A QUERY IN A SEARCH FIELD OF A GRAPHICAL
USER INTERFACE FOR SEARCHING FOR A PLURALITY OF
SUPPLY CHAIN COMPONENTS

18802

LISTING RESULTS OF THE SEARCH IN A RESULTS FIELD OF
THE GRAPHICAL USER INTERFACE

18804

SELECTING THE RESULTS FROM THE RESULTS FIELD FOR
INCLUSION IN A SUPPLY CHAIN ANALYSIS

18806

FIG. 188

18900

Supplier	Terms	SLP/PLT	Minimum	Maximum	Include
CAVENDISH FARMS		Pallet			<input checked="" type="radio"/> Yes <input type="radio"/> No
J.R. SIMPLOT COMPANY		Pallet			<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC.		Pallet	200,000,000		<input checked="" type="radio"/> Yes <input type="radio"/> No

Supplier FOB	Minimum	Maximum	Include
LAMB-WESTON, INC.-PASCO, WA	90,000,000	110,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC.-RICHLAND WA	0	55,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC.-AMERICAN FALLS ID	90,000,000	110,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No

FIG. 189

19000

Supplier	Terms	SLP/PLT	Minimum	Maximum	Include
MCCAIN FOODS		Pallet			<input checked="" type="radio"/> Yes <input type="radio"/> No
NESTLE FOOD COMPANY		Pallet			<input checked="" type="radio"/> Yes <input type="radio"/> No
ORE-IDA FOODS		Pallet	225,000,000		<input checked="" type="radio"/> Yes <input type="radio"/> No

Supplier FOB	Minimum	Maximum	Include
MCCAIN FOODS, LTD.-PRINCE EDWARD ISLAND	18,000,000	30,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No
MCCAIN FOODS, LTD.-PORTAGE LE PRAIRIE	45,000,000	50,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No
MCCAIN FOODS, INC-OHELLO, WA	27,000,000	132,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No

FIG. 190

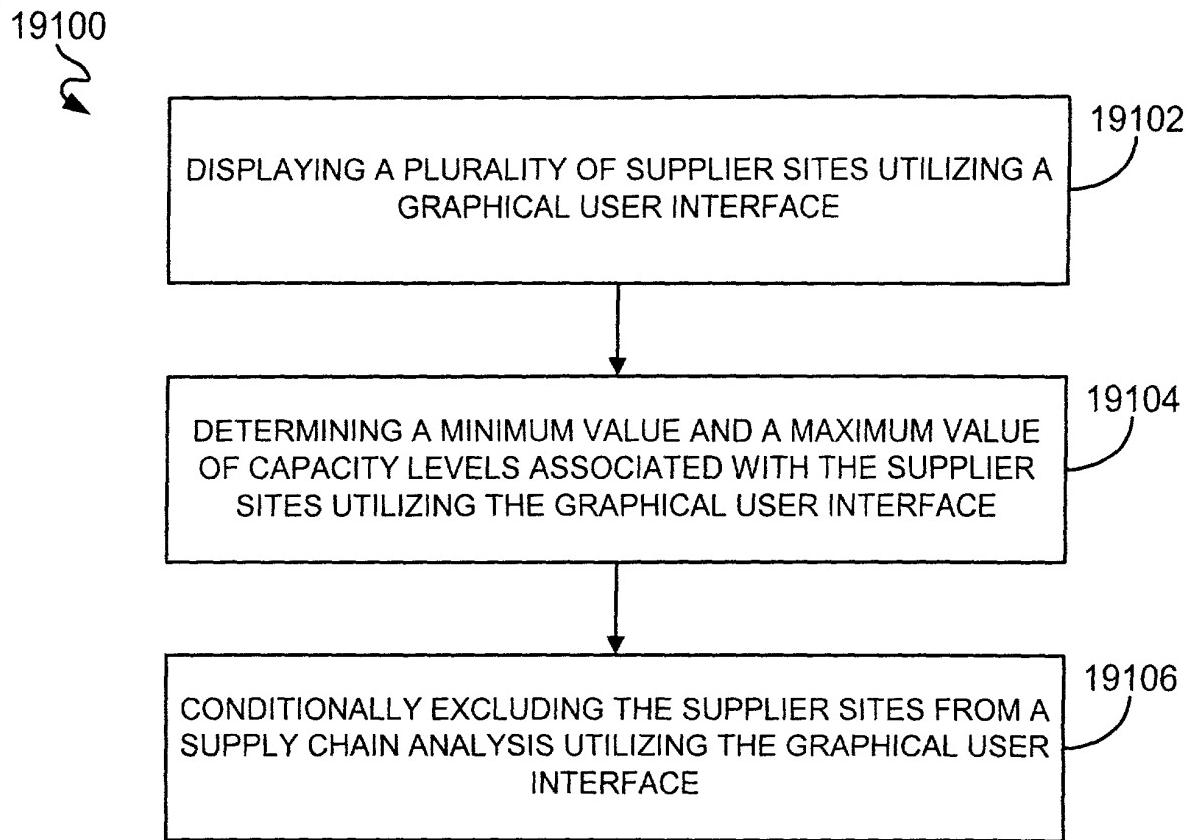


FIG. 191

000000000000000000000000

19200



Supplier	#	Volume			
HUDSON INDUSTRIES	0				
INTERNATIONAL DIVERSEFOODS	0				
SUPERIOR COFFEE & FOODS	0				

Supplier FOB	Item	Cont FOB	#	Volume	
HUDSON INDUSTRIES-TROY AL	MAYO-BULK	8 4200	0		
HUDSON INDUSTRIES-TROY AL	SAUCE-BULK-TARTAR	9 2300	0		

FIG. 192

19300

Supplier	#	Volume
SSI FOOD SERVICES	0	
TEXAS AMERICAN FOOD SERVICE	0	
WHITEFORD FOODS	0	

Supplier FOB	Item	Cont FOB	#	Volume
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0026	0	
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0016	1	2,090,000
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0010	2	2,508,000

FIG. 193

19400

Supplier	#	Volume
VENTURA FOODS	0	
VENTURA FOODS	1	100,000

Supplier FOB	Item	Cont FOB	#	Volume
VENTURA FOODS-CHAMBERSBURG, PA	MAYO-BULK	8 9400	0	
VENTURA FOODS-CHAMBERSBURG, PA	MAYO-BULK	8 8400	1	
VENTURA FOODS-CHAMBERSBURG, PA	SAUCE-BULK-TARTAR	9 5100	0	
VENTURA FOODS-CHAMBERSBURG, PA	SAUCE-BULK-TARTAR	9 4100	1	
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9 1200	0	
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9 0200	1	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9 5800	0	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9 4800	1	

FIG. 194

19500

Item Description	Supplier FOB		
FRIES-COATED	CAVENDISH-PRINCE EDWARD		
FRIES-COATED	J.R. SIMPLOT COMPANY-HERMISTON		
FRIES-COATED	LAMB-WESTON, INC-PASCO, WA		
Distribution Center	Delivered	#	Volume
AMERISERVE-OMAHA, NE	0 3750	0	0
AMERISERVE-PLYMOUTH, MN	0 3850	0	0
AMERISERVE-WAUKEEHA	0.3670	0	0
FLEMING FOODS-KAPOLEI	0 4725	0	0
KING PROVISION-ATLANTA	0 3950	0	0

FIG. 195

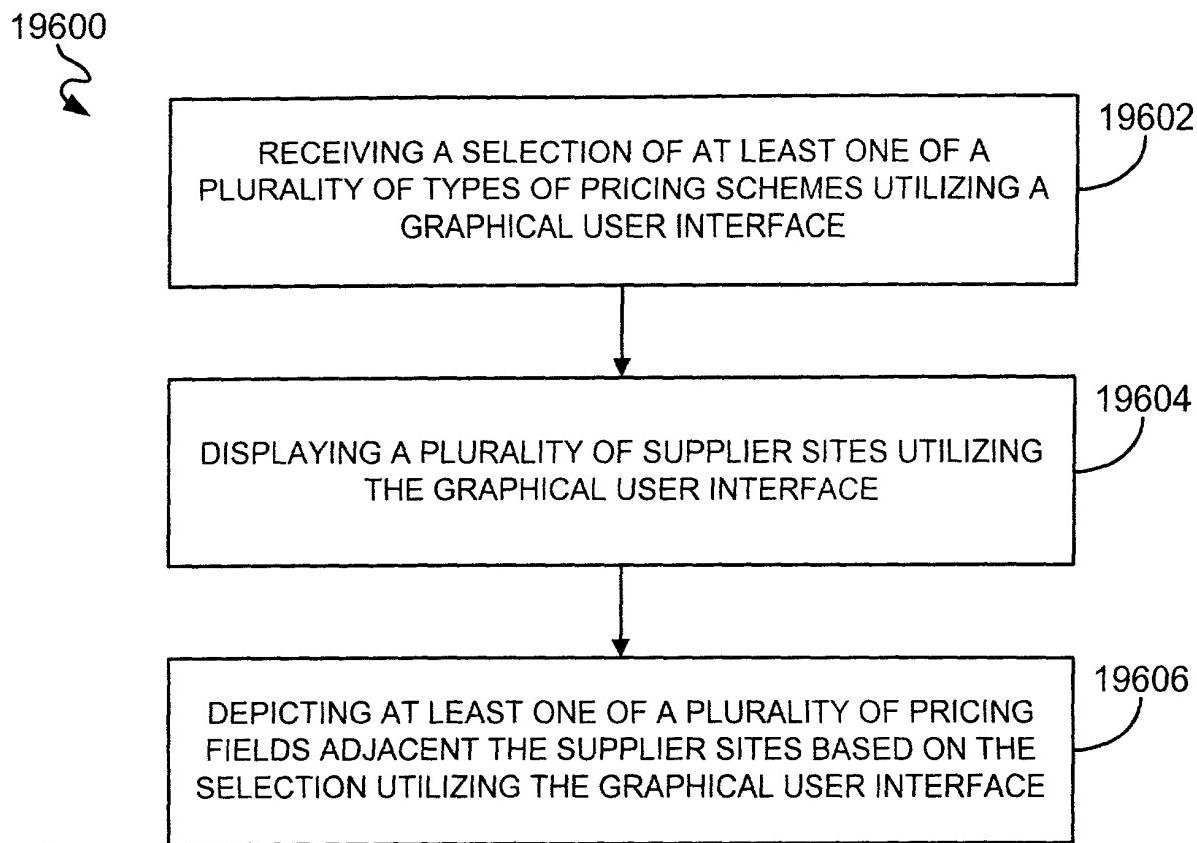


FIG. 196

19700

Total Rest. Growth Amount		Usage Period	
5 00%	~ 19702	09/01/97 to 08/31/98	
Distribution Center	Current Rest. Count	Restaurant Growth %	Projected Avg. Rest. Count
AMERISERVE/POST-ALBUQUERQUE	27	5 00%	28
AMERISERVE/POST-DENVER	35	5 00%	37
AMERISERVE/POST-SALT LAKE UT	2	5 00%	2
AMERISERVE-OMAHA, NE	166	5 00%	174

FIG. 197

19800

Item	Item Growth %	Usage Period				
CHICKEN-PATTY	.0 00					
Distribution Center	Previous Usage	Projected Rest. Count	Coug. Factor	Avg. # RM	DC/Item Growth	Projected Usage
AMER-OMAMA	44,035	166	98.49%	24.12	4 00%	49,205
AMER-PLYMOUTH	37,141	177	100.00%	18.30	5.00%	40,823
AMER-MILWAUK	38,520	188	100.00%	19.02	0 00%	42,909

FIG. 198

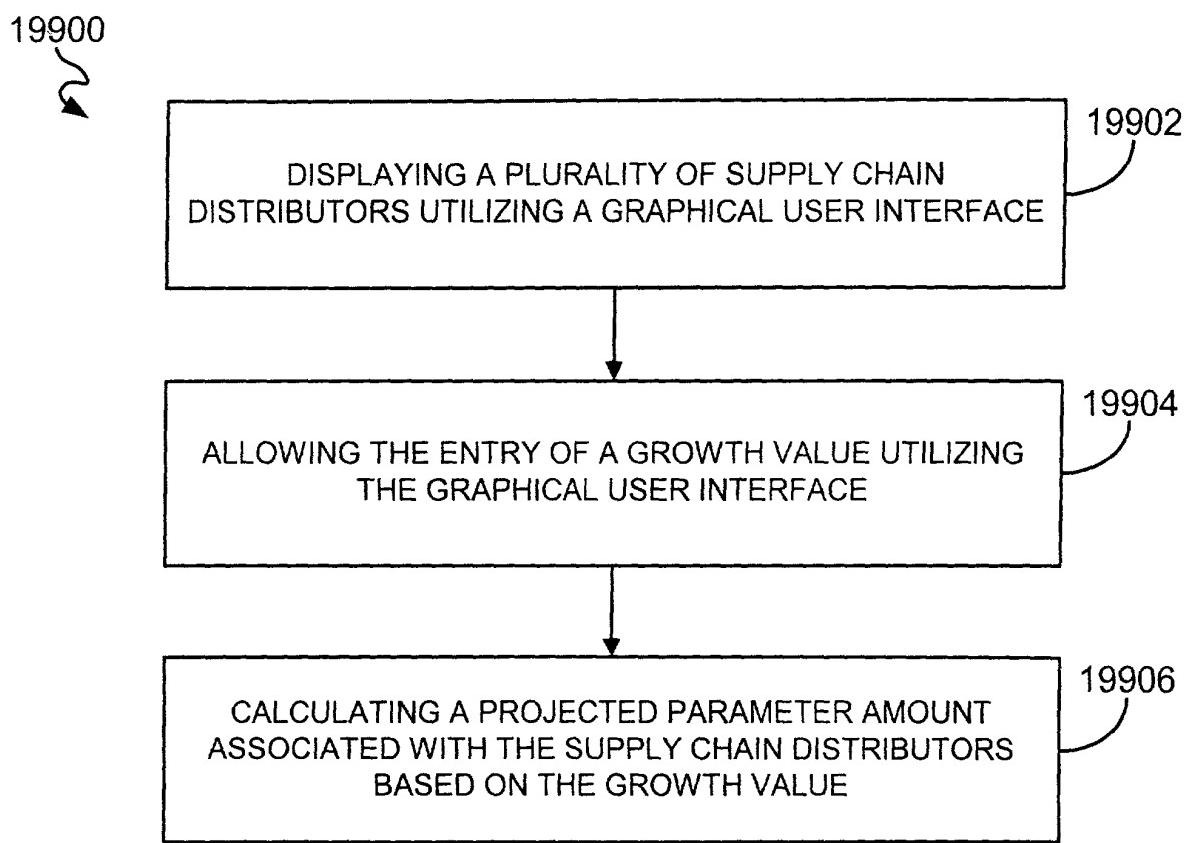


FIG. 199

20000

Supplier FOB		Address	
CAVENDISH FARMS	Dieppe	NB	E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR	99999
LAMB-WESTON, INC.-AMERICAN FALLS ID	American Falls	ID	83211
Distribution Center	Lane Restriction	Honor TL Rate	
AMERISERVE/POST-ALBUQUERQUE	<input type="radio"/> Solver <input checked="" type="radio"/> Required <input type="radio"/> Excluded		
AMERISERVE/POST-DENVER	<input type="radio"/> Solver <input checked="" type="radio"/> Required <input type="radio"/> Excluded		
AMERISERVE/POST-SALT LAKE UT	<input type="radio"/> Solver <input checked="" type="radio"/> Required <input type="radio"/> Excluded		
AMERISERVE-OMAHA, NE	<input type="radio"/> Solver <input checked="" type="radio"/> Required <input type="radio"/> Excluded		
AMERISERVE-PLYMOUTH, MN	<input type="radio"/> Solver <input checked="" type="radio"/> Required <input type="radio"/> Excluded		

20002

FIG. 200

20100

Supplier FOB		Address	
CAVENDISH FARMS	Dieppe	NB	E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR	99999
LAMB-WESTON, INC.-AMERICAN FALLS ID	American Falls	ID	83211
Distribution Center	Lane Restriction	Honor TL Rate	
AMERISERVE/POST-ALBUQUERQUE	<input type="radio"/> Solver <input checked="" type="radio"/> Required <input type="radio"/> Excluded		
AMERISERVE/POST-DENVER	<input checked="" type="radio"/> Solver <input type="radio"/> Required <input type="radio"/> Excluded		

20002

FIG. 201

20200

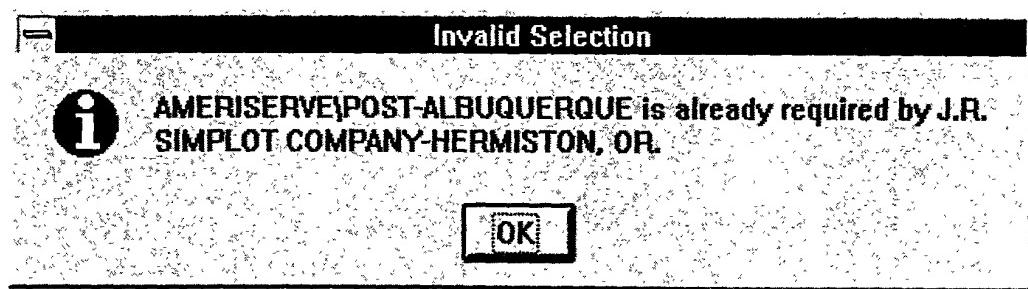


FIG. 202

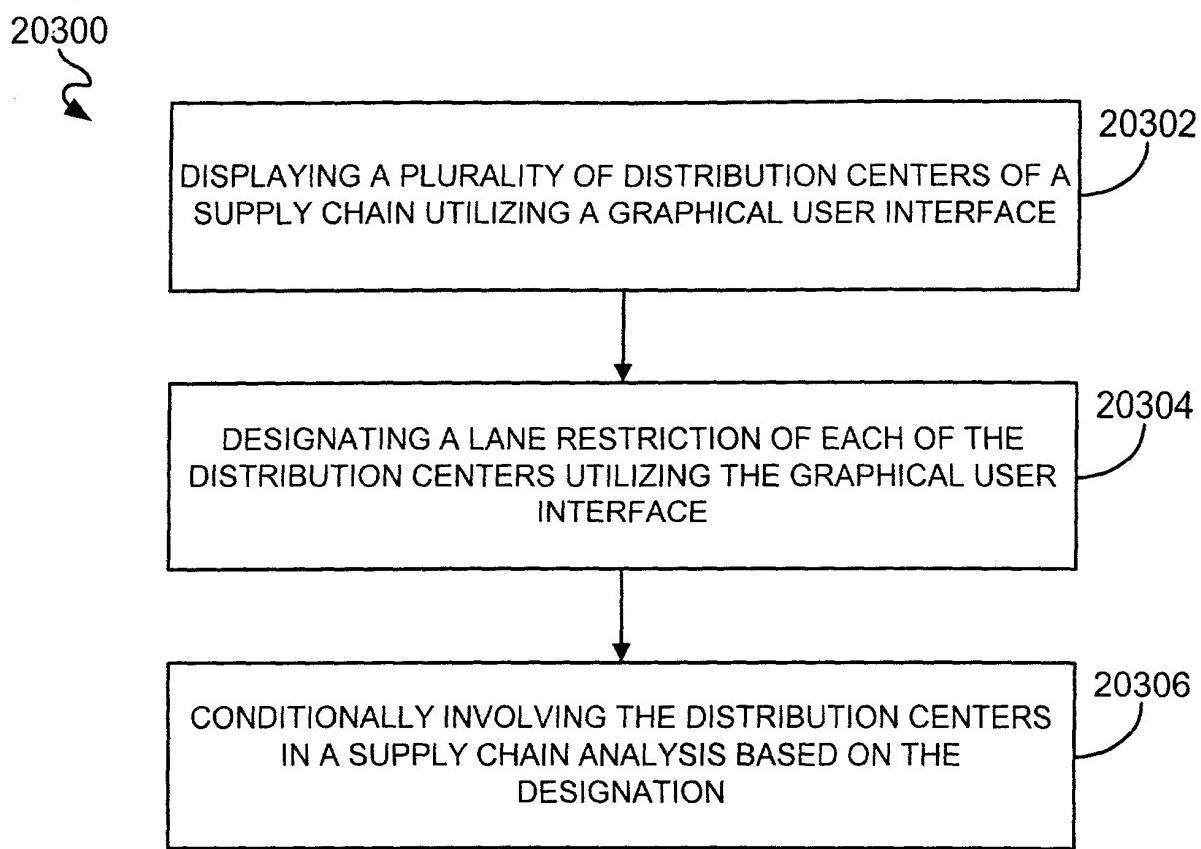


FIG. 203

20400

Supplier FOB		Address	
CAVENDISH FARMS	Dieppe	NB	E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR	99999
LAMB-WESTON, INC.-AMERICAN FALLS ID	American Falls	ID	83211
Distribution Center	Truckload Freight	Lane Distance	
AMERISERVEPOST-ALBUQUERQUE	1,617		
AMERISERVEPOST-DENVER	1,277		
AMERISERVEPOST-SALT LAKE UT	691		

FIG. 204

20500

Supplier FOB		Address					
O.K. FOODS-FORT SMITH AR	Fort Smith	AR	72904				
TYSON FOODS-GREEN FOREST AR	Green Forest	AR	72638				
TYSON FOODS-RUSSELLVILLE AR	Russellville	AR	72801				
Distribution Center	Weight Minimum	LTL LBS	0 to 1,000 LBS	1,001 to 5,000 LBS	5,001 to 10,000 LBS	10,001 to 20,000 LBS	20,000 LBS +
PS-ATLANTA	15,000					1.10	
PS-BURLINGTON	15,000	400.00				1.20	

FIG. 205

20600

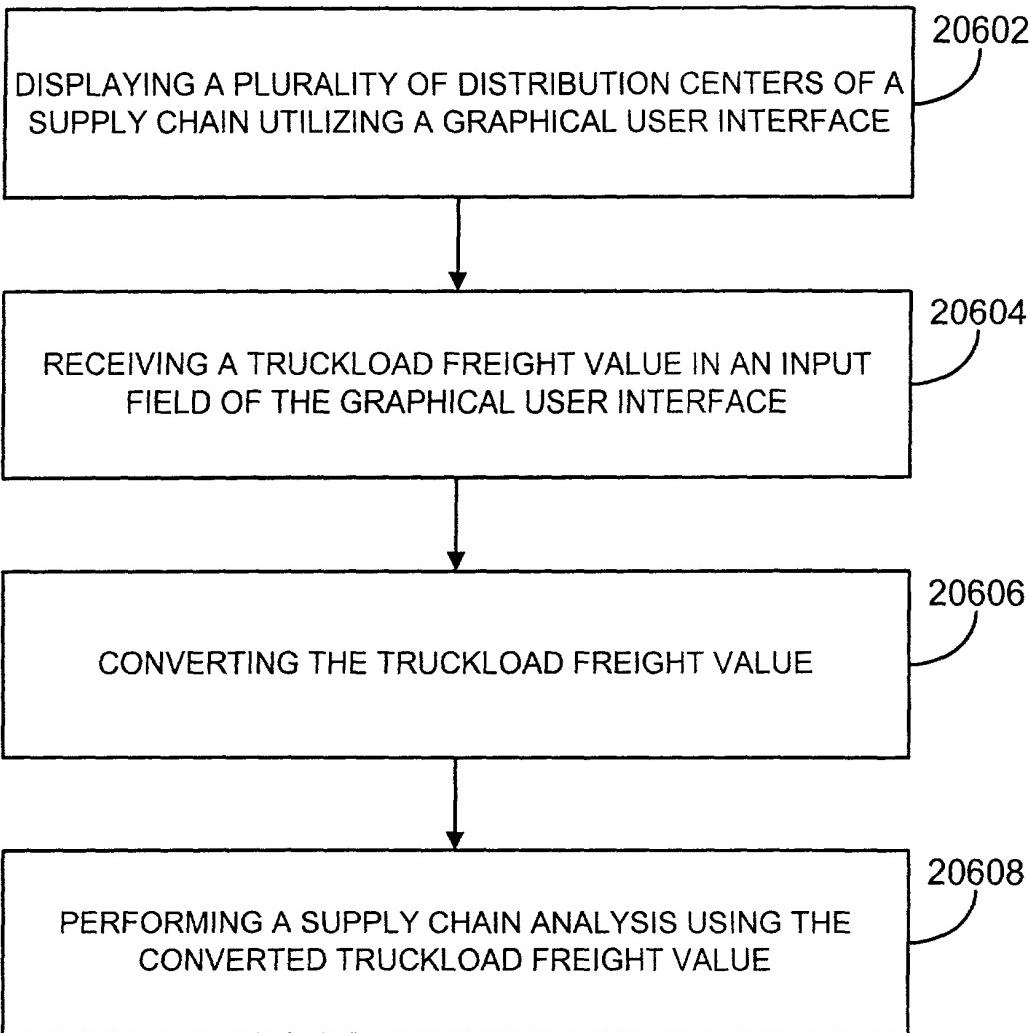


FIG. 206

20700

Analysis Region	Force FOB
MCCABE-PORLTAND/RNW-ANCHORAGE	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Distribution Center Name	Site Role
MCCABE QUALITY FOODS-PORLTAND RESTAURANTS NW-ANCHORAGE	Corporate & FOB Point Corporate & FOB Point

FIG. 207

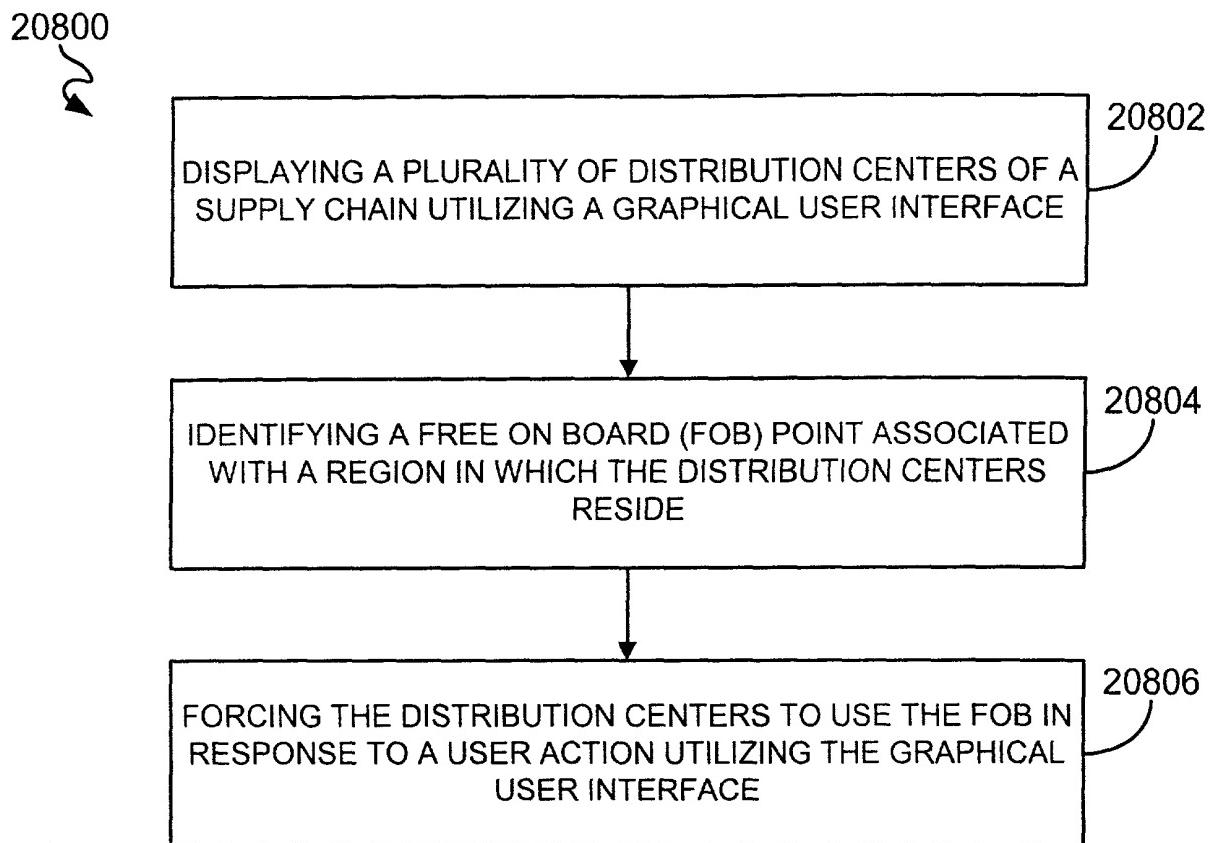


FIG. 208

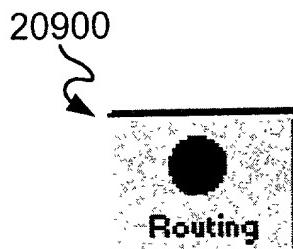


FIG. 209

21000

Report Selection

Report Type: Optimal Product Routing

Report Name:

- Freight Information Provided
- Freight Information Provided
- LTL Routing Grid By Lane
- Routing Results By Lane
- Routing Results By Lane, Item
- Routing Results w/ RDC Breakout By Lane
- Routing Results w/ RDC Breakout By Lane, Item
- TL Freight Variance Analysis

Report Parameters

Supplier: (All)

Supplier FOB: (All)

Distribution Center: (All)

Version: Base Version

FIG. 210

21100

IDENTIFYING A PLURALITY OF LANES OF A SUPPLY CHAIN

21102

DETERMINING A LOWEST COST ROUTING SCHEME FOR
EACH OF THE LANES

21104

PERFORMING A SUPPLY CHAIN ANALYSIS USING THE
LOWEST COST ROUTING SCHEME

21106

FIG. 211

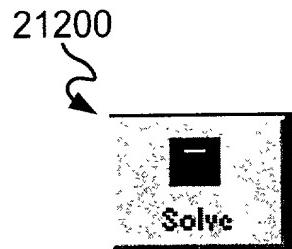


FIG. 212

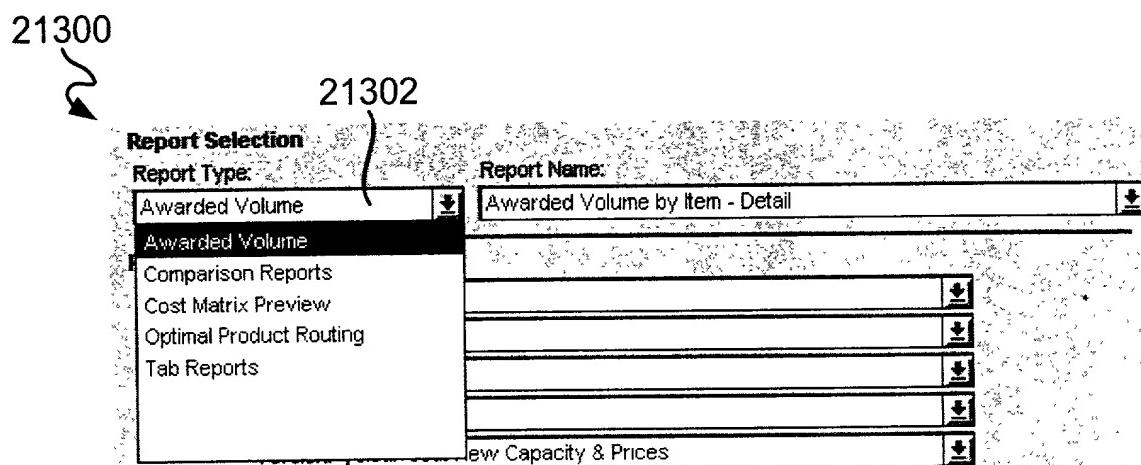


FIG. 213

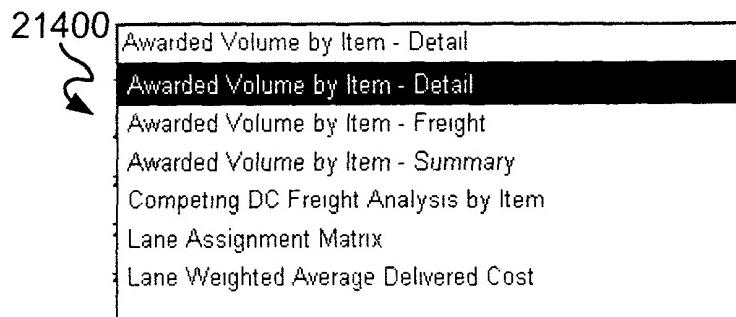


FIG. 214

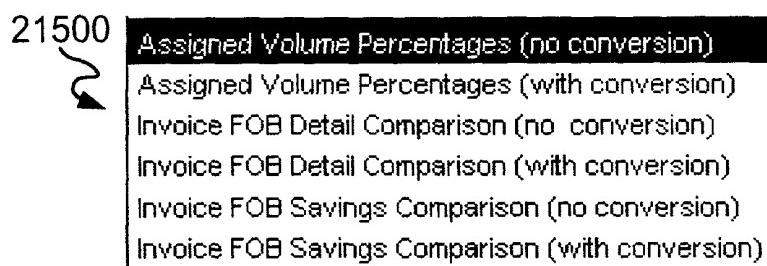


FIG. 215

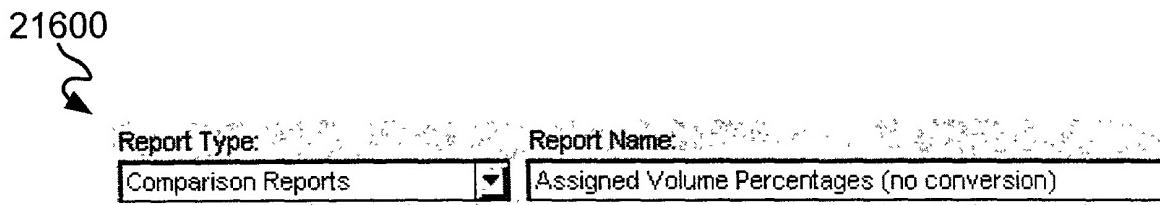


FIG. 216

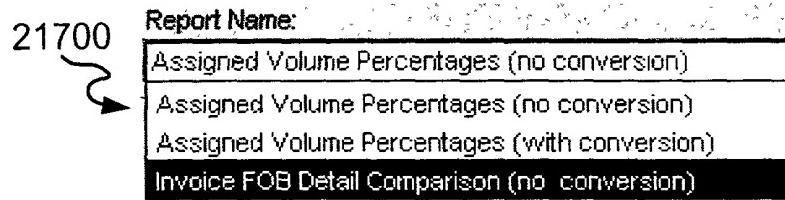


FIG. 217

21800

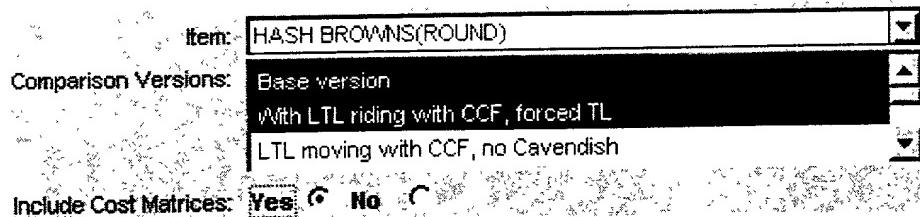


FIG. 218

卷之三

21900



FIG. 219

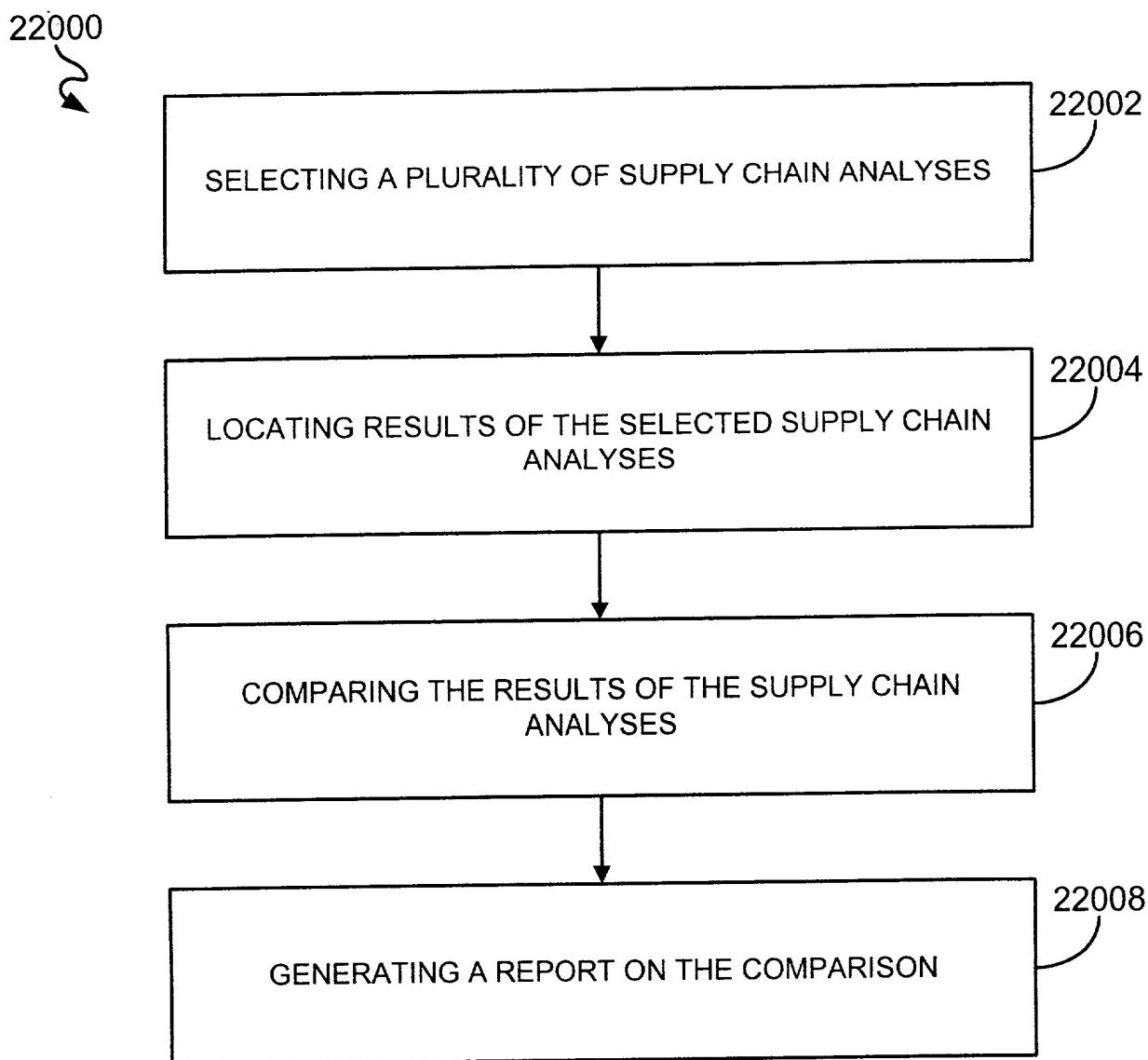


FIG. 220

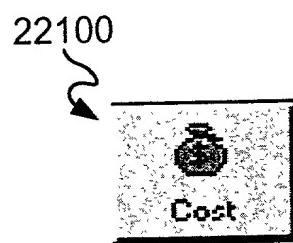


FIG. 221

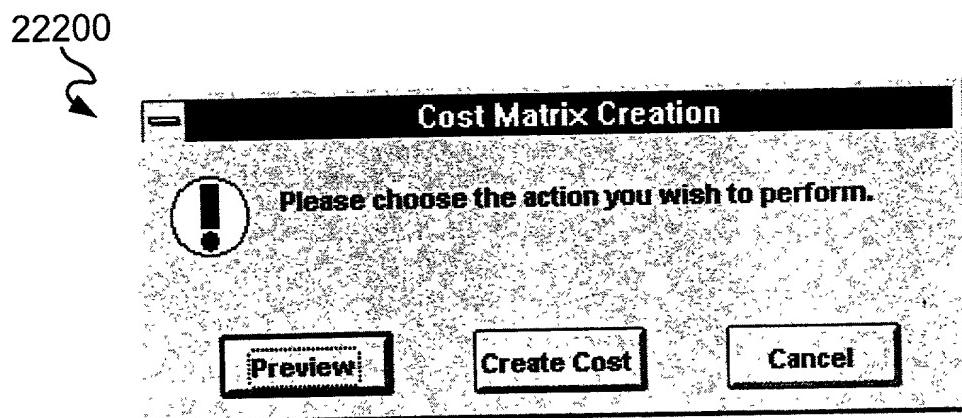


FIG. 222

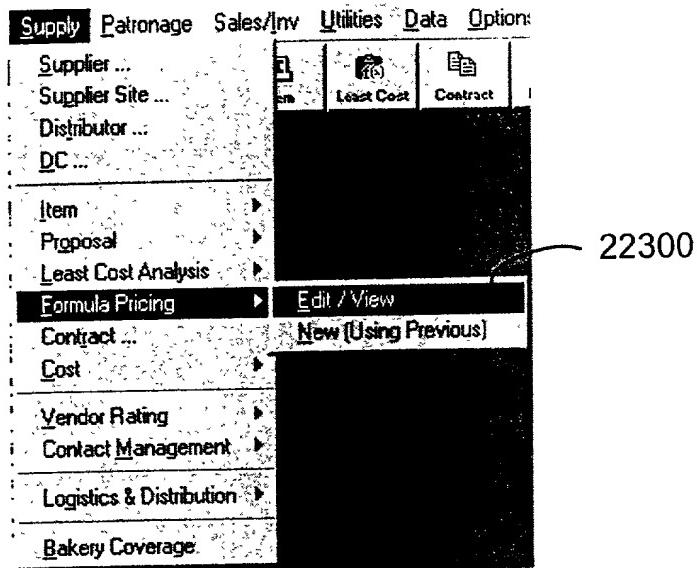


FIG. 223

22400

Formula Pricing - BEEF - 77% - 04/06/98			
General Info	Pricing	Freight	Formulas
Block Cost	Adjustments		
Pricing ID:	12		
Description: Beef Pricing 04/06/01			
Item:	BEEF - 77%		
Raw Material Pricing Date:	04/06/01	From:	03/23/01
Cost Matrix Begin Date:	03/15/01	End Date:	03/28/01
FOB Adjustment Amount:	0.0000		

FIG. 224

22500

Date	FRSH DOM 50% TRIM	FRSH DOM 65% TRIM	FRSH DOM 73% TRIM	FRSH DOM 75% LEAN	FRSH DOM 80% LEAN	FRSH DOM 85% LEAN BL	FRSH DOM 90% LEAN	FRSH DOM 90% LEAN YW	FRZN DOM 50% LEAN BL	JMP AUS	Lean Beef
03/23/98	0.8800	0.9100	0.9052	0.9300	0.9318	0.9900	0.9950	1.0000	0.9500	0.9500	0.7960
03/24/98	0.8800	0.9100	0.9149	0.9400	0.9224	0.9800	1.0000	1.0500	1.1000	0.9400	0.9600
03/25/98	0.8800	0.9150	0.8857	0.9100	0.9224	0.9800	1.1000	1.1500	1.2000	0.9500	0.9300
03/26/98	0.8850	0.9155	0.8945	0.9190	0.9275	0.9855	1.2000	1.2500	1.3000	0.9600	0.9500
03/27/98	0.8900	0.9200	0.9344	0.9600	0.9275	0.9855	1.0000	1.0500	1.1000	0.9550	0.9800
03/30/98	0.8800	0.9300	0.9441	0.9700	0.9318	0.9900	0.9950	0.9998	1.0000	0.9870	0.9550
03/31/98	0.8860	0.9160	0.9539	0.9800	0.9412	1.0000	1.1000	1.1250	1.1500	0.9550	0.9870
04/01/98	0.8700	0.9200	0.9383	0.9650	0.9224	0.9800	1.2000	1.2300	1.2600	0.9630	0.9840
04/02/98	0.8500	0.9400	0.9490	0.9750	0.9318	0.9900	1.0000	1.0250	1.0500	0.9540	0.9870
04/03/98	0.8515	0.9700	0.9539	0.9800	0.9412	1.0000	1.1000	1.0750	1.0500	0.9580	0.9870
	0.8753	0.9247	0.9275	0.9529	0.9300	0.9861	1.0690	1.0850	1.1210	0.9572	0.9659
											0.8760

FIG. 225

22600

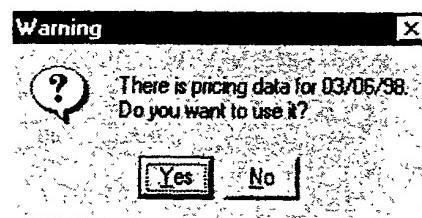


FIG. 226

22700

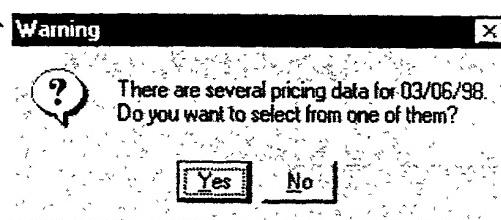


FIG. 227

22800

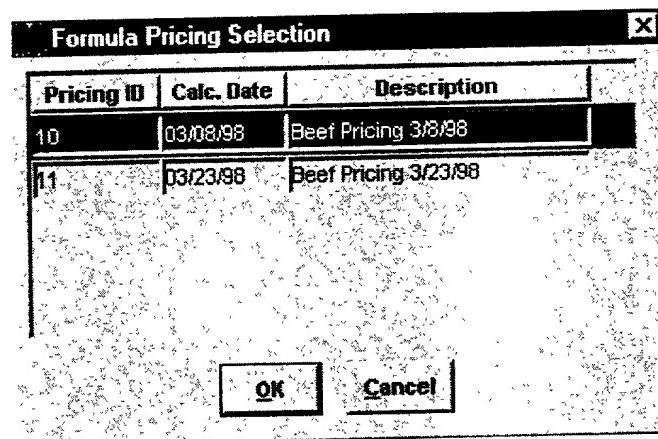


FIG. 228

22900

The window title is "Formula Pricing - BEEF - 77% - 04/06/98". The tabs at the top are General Info, Pricing, Freight, Formulas, Block Cost, and Adjustments. The "Pricing" tab is selected.

Supplier FOB

AMERICAN FOOD SERVICE	King of Prussia, PA 19406
DIVERSITY FOOD PROCESSING-VIRGINIA	Petersburg, VA 23805
GOOD SERVINGS PRODUCTS-NH	Manchester, NH 03108

Address

Freight Amt

Material Type	Freight Amt
Fresh Domestic 50% Trim	0.0450
Fresh Domestic 65% Trim	0.0000
Fresh Domestic 73% Trim	0.0000
Fresh Domestic 75% Trim	0.0000
Fresh Domestic 80% Lean	0.0000
Fresh Domestic 85% Lean	0.0000
Fresh Domestic 90% Lean	0.0400
Fresh Domestic 90% Lean-Blue	0.0000
Fresh Domestic 90% Lean-Yellow	0.0000
Frozen Domestic 90% Lean	0.0000
Imported Australia 90% Lean	0.0150

FIG. 229

23000

General Info | Pricing | Freight | Formulas | Block Cost | Adjustments

Formula	FD64TR		FD65TR		FD73TC		FD80LC		FD85LN		FD80LC		JMA198		LFTB		Total
	Pct.	Cost															
AFS-1	0.3120	0.2671									0.1880	0.2134	0.4000	0.3928	0.1000	0.0911	8.3949
DIV-1	0.1400	0.1295	0.2000	0.1949	0.1400	0.1369					0.2000	0.2190	0.3200	0.3139			8.3941
GS-1	0.3270	0.3042									0.1730	0.1972	0.3600	0.3549	0.1400	0.1303	8.3966
S&C-1	0.2414	0.2200					0.2179	0.2026	0.2179	0.2153	0.2179	0.2386			0.1050	0.0956	8.3721
SER-1	0.3250	0.2926									0.1750	0.1951	0.3650	0.3571	0.1350	0.1236	8.3684
TEX-1	0.3090	0.2768									0.3410	0.3802	0.2500	0.2452	0.1000	0.0896	8.3916
WHL-1	0.3250	0.2958									0.1750	0.1969	0.3650	0.3608	0.1350	0.1230	8.3765
WIS-1	0.3325	0.2977									0.4675	0.5165	0.1000	0.0966	0.1000	0.0890	1.0616

FIG. 230

23100

General Info | Pricing | Freight | Formulas | Block Cost | Adjustments

Formula	Raw Material Cost	Yield	Block Cost	Margin	FOB Price	Include?
AFS-1	0.9840	0.99	\$0.9990	0.1232	\$1.1222	<input checked="" type="checkbox"/>
DIV-1	0.9941	0.98	\$1.0123	0.1669	\$1.1792	<input checked="" type="checkbox"/>
GS-1	0.9866	0.98	\$1.0037	0.1287	\$1.1324	<input checked="" type="checkbox"/>
S&C-1	0.9721	1.00	\$0.9721	0.1457	\$1.1178	<input checked="" type="checkbox"/>
SER-1	0.9684	0.99	\$0.9831	0.1325	\$1.1166	<input checked="" type="checkbox"/>
TEX-1	0.9916	0.99	\$1.0067	0.1232	\$1.1299	<input checked="" type="checkbox"/>
WHL-1	0.9765	0.98	\$0.9939	0.1275	\$1.1214	<input checked="" type="checkbox"/>
WIS-1	1.0018	0.98	\$1.0202	0.1334	\$1.1536	<input checked="" type="checkbox"/>

FIG. 231

23200

Formula Pricing - BEEF - 77% - 04/06/98						
General Info	Pricing	Freight	Formulas	Block Cost	Adjustments	
Formula	Raw Cost	Yield	FOB Price	Margin	Adjustments	Adj. FOB Price
AFS-1	0.9840	0.9650	0.9990	0.1232	0.0000	1.1222
DIV-1	0.9941	0.9820	1.0123	0.1669	0.1500	1.3292
CS-1	0.9866	0.9830	1.0037	0.1287	0.0000	1.1324
S&C-1	0.9721	1.0000	0.9721	0.1457	0.0000	1.1178
SER-1	0.9684	0.9850	0.9831	0.1325	0.0000	1.1156
TEX-1	0.9916	0.9850	1.0067	0.1232	0.0000	1.1299

Amount Adjustment Desc

0.1500 Upcharge

FIG. 232

23300
23302
23400

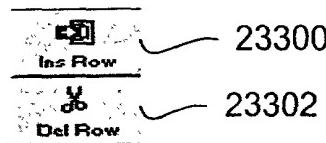


FIG. 233

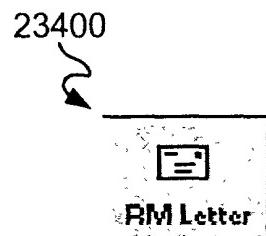


FIG. 234

23500

Formula Maintenance

Formula ID	Facility	Description	Short Name
5	AMERICAN FOOD SERVICE	American Food Service Formula A	AFS-1
7	DIVERSITY FOOD PROCESSING - VIRGINIA	DIV Formula - 1b	DIV-1
8	GOOD SERVINGS PRODUCTS - NH	Good Servings Formula 1	GS-1

Number of Rows: 14

Material Type	Begin Date	Percentage
Fresh Domestic 50% Trim	10/03/1997	31.2000%
Fresh Domestic 73% Trim	10/01/1996	20.0000%
Fresh Domestic 85% Lean	10/01/1997	5.0000%
Fresh Domestic 90% Lean	10/01/1997	18.8000%

Number of Rows: 6

FIG. 235

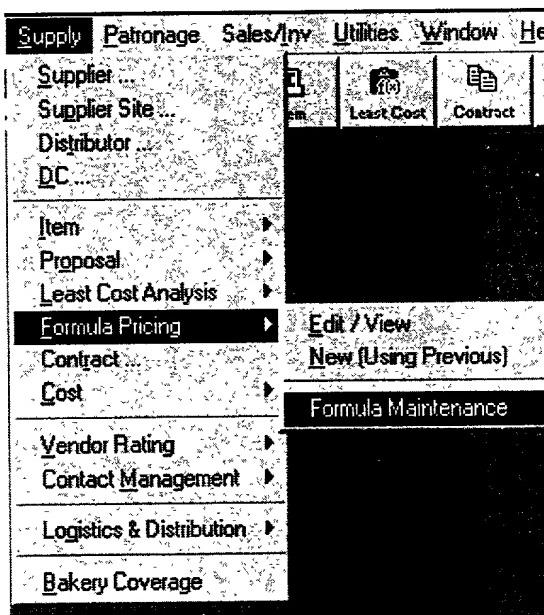


FIG. 236